



Legislation Text

File #: ID 17-474, **Version:** 1

AGENDA INFORMATION SHEET

DEPARTMENT: Materials Management

DCM: Bryan Langley

AGENDA DATE: May 2, 2017

SUBJECT

Consider adoption of an ordinance accepting competitive proposals and awarding a contract for the purchase of refuse and recycling containers for the City of Denton Solid Waste Department; providing for the expenditure of funds therefor; and providing an effective date (RFP 6379-awarded to Roll-Offs USA, Inc. in the three (3) year not-to-exceed amount of \$1,950,000). The Public Utilities Board recommends approval (6-0).

RFP INFORMATION

The Solid Waste Department purchases commercial containers to service existing and future commercial and industrial business operations planned within the City's service area. Current commercial container inventories are low, therefore additional containers are needed in order for the Solid Waste Department to provide service to future commercial customers as it is requested.

The additional commercial containers are needed for smaller type developments, as well as for several larger commercial projects which are planned for completion in the near future. A few of the major commercial developments which are planned include:

- Medical Business Development (Office & Medical)
- Continued Expansion of Razor Ranch (Retail)
- Hotel and Convention Center (Commercial)
- Continued Downtown Development (Office, Residential, and Retail)

As commercial business growth within the community occurs, the Solid Waste Department provides both refuse and recycling services to the new businesses. Increased need for commercial containers is also anticipated for expanded commercial recycling, one of the Solid Waste department's strategic goals. There are currently several containers in the field that have outlived their useful life, and are planned for replacement. Containers will be ordered on an as needed basis to maintain appropriate stocking levels in the City's Distribution Center.

Requests for Proposals were sent to 142 prospective suppliers of this item. In addition, specifications were placed on the Materials Management website for prospective suppliers to download and advertised in the local newspaper. Staff is not aware of any local vendors that supply this product. Two (2) proposals meeting specification were received (Exhibit 1).

The proposals were evaluated based upon published criteria including performance, delivery, quality, reliability, and price (Exhibit 1). Based upon this evaluation, and the proposer's history of providing quality products to the City, Roll-Offs USA, Inc. was determined to be the best value for the City.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On April 24, 2017, the Public Utilities Board recommended approval to forward this item to the City Council for consideration.

RECOMMENDATION

Award to Roll-Offs USA, Inc. in the three (3) year not-to-exceed amount of \$1,950,000.

PRINCIPAL PLACE OF BUSINESS

Roll-Offs USA, Inc.
Mead, OK

ESTIMATED SCHEDULE OF PROJECT

This is an initial one year contract with options to extend the contract for two (2) additional one (1) year periods, with all terms and conditions remaining the same.

FISCAL INFORMATION

These services will be funded from commercial operating accounts and Bond funds on an as needed basis.

STRATEGIC PLAN RELATIONSHIP

The City of Denton's Strategic Plan is an action-oriented road map that will help the City achieve its vision. The foundation for the plan is the five long-term Key Focus Areas (KFA): Organizational Excellence; Public Infrastructure; Economic Development; Safe, Livable, and Family-Friendly Community; and Sustainability and Environmental Stewardship. While individual items may support multiple KFAs, this specific City Council agenda item contributes most directly to the following KFA and goal:

Related Key Focus Area: **Organizational Excellence**
Related Goal: **2.3 Promote superior utility services and facilities**

EXHIBITS

Exhibit 1: Pricing Sheet and Evaluation
Exhibit 2: Public Utilities Board Minutes
Exhibit 3: Ordinance
Exhibit 4: Contract

Respectfully submitted:
Ethan Cox, 349-7421
Customer Service Manager

For information concerning this acquisition, contact: David Dugger at 349-8001.