



Legislation Text

File #: ID 14-0523, **Version:** 1

AGENDA INFORMATION SHEET

DEPARTMENT: Materials Management

ACM: Bryan Langley

AGENDA DATE: September 16, 2014

SUBJECT

Consider adoption of an ordinance of the City of Denton, Texas providing for, authorizing, and approving software maintenance for continued vendor support and upgrade and sustainment services for Automated Metering Infrastructure (AMI) for the Denton Municipal Electric Metering Department, which is available from only one source and in accordance with Chapter 252.022 of the Texas Local Government Code such purchases are exempt from the requirements of competitive bidding; and providing an effective date (File 4485 awarded to Trilliant Inc. in the three (3) year not-to-exceed amount of \$875,000).

FILE INFORMATION

The Electric Metering department uses the Trilliant smart grid software and infrastructure on a daily basis to provide automated electric meter reading that is used in customer billings. Without this software, meter readers would need to manually read each meter. The attached Statement of Work (SOW) is for the Sustainment Phase of this project. Sustainment Services will ensure continuation of service with high performance and availability of the AMI system. These services are quoted in the annual amount of \$200,000 for the vendor to continue providing support services on a daily, monthly, and quarterly basis for operations and performance management. Annual maintenance fees are quoted at \$46,453 for the first year with an estimated 7% increase for the two additional years. The SOW also contains a provision for Upgrade Services but the price cannot be quoted until the actual time frame of the Release is determined. Technology Services has factored in a 15% contingency for this service if needed.

It is essential for the City of Denton to keep current maintenance with the software vendor in order to ensure availability of upgrades, software fixes, and access to knowledge and support resources. The Technology Services department could not identify any local vendors that could provide software maintenance for this application. Therefore, procuring this maintenance from the above vendor is the best value for the City of Denton

Trilliant Networks, Inc is the sole-source vendor for continued upgrade, support, services, and maintenance for Trilliant software and infrastructure. Section 252.022 of the Local Government Code provides that procurement of commodities and services that are exempt from competitive bidding, if over \$50,000, shall be awarded by the governing body.

RECOMMENDATION

Technology Services recommends awarding to Trilliant Networks, Inc for software maintenance, upgrade, and Sustainment Services in a three (3) year not-to-exceed amount of \$875,000.

PRINCIPAL PLACE OF BUSINESS

Trilliant Networks, Inc
Redwood City CA

ESTIMATED SCHEDULE OF PROJECT

This expenditure is for the time period of October 1, 2014 through October 31, 2017.

FISCAL INFORMATION

Funding is budgeted in Technology Services operating account number 830900.6504 beginning October 1, 2014.

EXHIBITS

Exhibit 1: Maintenance and Upgrade Pricing
Exhibit 2: Sole Source Memo
Exhibit 3: Ordinance

Respectfully submitted:

Chuck Springer, 349-8260
Director of Finance

For information concerning this acquisition, contact: Kevin Gunn at 349-8595.