City of Denton



City Hall 215 E. McKinney St. Denton, Texas 76201 www.cityofdenton.com

Legislation Details (With Text)

File #: ID 16-1289 Version: 1 Name:

Type: Ordinance

File created: 10/3/2016 In control: City Council

On agenda: 10/18/2016 Final action:

Title: Consider adoption of an ordinance awarding a contract for the purchase of security products and

continued vendor support of the Palo Alto Firewall software as awarded by the State of Texas Department of Information Resources (DIR) through the Go DIRect Program, Contract Number DIR-TSO-2700; providing for the expenditure of funds therefor and providing an effective date. (File 4970-

awarded to Solid Border, Inc. in the three (3) year not-to-exceed amount of \$309,000).

Sponsors:

Indexes:

Code sections:

Attachments: 1. Exhibit 1-Cost Comparison Analysis, 2. Exhibit 2-Solid Border Quotes, 3. Exhibit 3-Ordinance

Date Ver. Action By Action Result

AGENDA INFORMATION SHEET

DEPARTMENT: Materials Management

ACM: Bryan Langley

AGENDA DATE: October 18, 2016

SUBJECT

Consider adoption of an ordinance awarding a contract for the purchase of security products and continued vendor support of the Palo Alto Firewall software as awarded by the State of Texas Department of Information Resources (DIR) through the Go DIRect Program, Contract Number DIR-TSO-2700; providing for the expenditure of funds therefor and providing an effective date. (File 4970-awarded to Solid Border, Inc. in the three (3) year not-to-exceed amount of \$309,000).

FILE INFORMATION

City of Denton Information Technology operations are subject to a complex regulatory framework. Denton Municipal Electric systems must comply with North American Electric Reliability Corporation (NERC) Critical Infrastructure Protect (CIP) requirements. Public Safety systems must comply with Texas Law Enforcement Telecommunications Systems (TLETS) requirements. Utilities Customer Service computer systems must comply with Payment Card Industry Data Security Standards (PCI-DSS) requirements. In addition, external financial auditors place requirements on the JD Edwards financial systems. These regulatory requirements require a firewall in front of Web-facing applications such as QuickPay, UtilityWorks and eTrakIt. The Palo Alto Networks Firewall provides a wide suite of enterprise-level next generation firewalls, with a diverse range of security features to meet our various regulatory requirements. Palo Alto Network Firewall provides the best overall value with regard to protection, performance, and overall costs.

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It is essential for the City of Denton to keep current maintenance with the software vendor in order to ensure availability of upgrades, software fixes, and access to knowledge and support resources. The Technology Services department could not identify any local vendors that could provide software maintenance for this application. Technology Services obtained pricing from three different vendors on the Texas Departments of Information Resources (DIR) Go DIRect Program. Solid Border, Inc. provided the best available pricing. Therefore, procuring this maintenance from the above vendor is the best value for the City of Denton. Solid Border, Inc. is a woman owned Texas HUB vendor. The total cost for upgrades, maintenance, and upcoming projects is estimated to be \$309,000.

RECOMMENDATION

Staff recommends awarding to Solid Border, Inc. for Palo Alto software maintenance and purchase of security products for three (3) year not-to-exceed amount of \$309,000.

PRINCIPAL PLACE OF BUSINESS

Solid Border, Inc. San Antonio, TX

ESTIMATED SCHEDULE OF PROJECT

October 1, 2016 through September 30, 2019.

FISCAL INFORMATION

Funding is budgeted in Technology Services operating account number 830200.6504.

STRATEGIC PLAN RELATIONSHIP

The City of Denton's Strategic Plan is an action-oriented road map that will help the City achieve its vision. The foundation for the plan is the five long-term Key Focus Areas (KFA): Organizational Excellence; Public Infrastructure; Economic Development; Safe, Livable, and Family-Friendly Community; and Sustainability and Environmental Stewardship. While individual items may support multiple KFAs, this specific City Council agenda item contributes most directly to the following KFA and goal:

Related Key Focus Area: Organizational Excellence

Related Goal: 1.5 Utilize technology to enhance efficiency and productivity

EXHIBITS

Exhibit 1: Cost Analysis

Exhibit 2: Solid Border Quotes

Exhibit 3: Ordinance

Respectfully submitted:

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Chuck Springer, 349-8260 Director of Finance

For information concerning this acquisition, contact: Melissa Kraft at 349-7823.