



City of Denton

City Hall
215 E. McKinney St.
Denton, Texas 76201
www.cityofdenton.com

Meeting Agenda

Economic Development Partnership Board

Wednesday, January 11, 2023

11:00 AM

Development Service Center Training Rooms

After determining that a quorum is present, the Economic Development Partnership Board of the City of Denton, Texas, will convene in a Regular Meeting on Wednesday, January 11, 2023, at 11:00 a.m. in the Development Service Center Training Rooms 3, 4, and 5 at 401 N. Elm Street, Denton, Texas at which the following items will be considered:

1. ITEMS FOR CONSIDERATION

- A. [EDP23-004](#) Consider approval of the minutes of September 14, 2022.

Attachments: [Exhibit 1 - Agenda Information Sheet](#)
 [Exhibit 2 - September 14 2022 Draft Minutes](#)

- B. [EDP23-005](#) Elect a Chair and Vice-Chair to the Economic Development Partnership Board.

Attachments: [Exhibit 1 - Agenda Information Sheet](#)

- C. [EDP23-006](#) Receive a report and hold a discussion regarding activities and development at Denton Enterprise Airport.

Attachments: [Exhibit 1 - Agenda Information Sheet](#)
 [Exhibit 2- Presentation](#)

- D. [EDP23-002](#) Receive a report, hold a discussion, and give staff direction regarding the meeting dates and times for calendar year 2023.

Attachments: [Exhibit 1- Agenda Information Sheet](#)
 [Exhibit 2 - EDPB 2023 Monthly Meeting Dates](#)
 [Exhibit 3 - EDPB 2023 Quarterly Meeting Dates](#)

- E. [EDP22-076](#) Receive a report, hold a discussion, and appoint or reappoint members and an Economic Development Partnership Board representative to the Downtown Economic Development Committee.

Attachments: [Exhibit 1 - Agenda Information Sheet](#)
 [Exhibit 2 - DEDC Policy](#)
 [Exhibit 3 - Roster and Attendance FY 21-22 pres](#)

- F. [EDP23-009](#) Staff Reports:
1. Airport Incentives Update
2. Statistical Trends and News of Denton (STaND) Reports: Q2, Q3, and Q4 for FY 21/22
3. Prospect Activity Reports

Attachments: [Exhibit 1 - Airport Incentive Report](#)
 [Exhibit 2 - Statistical Trends and News of Denton Reports](#)
 [Exhibit 3 - Prospect Activity Reports](#)

2. CONCLUDING ITEMS

A. Under Section 551.042 of the Texas Open Meetings Act, respond to inquiries from the Economic Development Partnership Board or the public with specific factual information or recitation of policy, or accept a proposal to place the matter on the agenda for an upcoming meeting AND Under Section 551.0415 of the Texas Open Meetings Act, provide reports about items of community interest regarding which no action will be taken, to include: expressions of thanks, congratulations, or condolence; information regarding holiday schedules; an honorary or salutary recognition of a public official, public employee, or other citizen; a reminder about an upcoming event organized or sponsored by the governing body; information regarding a social, ceremonial, or community event organized or sponsored by an entity other than the governing body that was attended or is scheduled to be attended by a member of the governing body or an official or employee of the municipality; or an announcement involving an imminent threat to the public health and safety of people in the municipality that has arisen after the posting of the agenda.

NOTE: The Economic Development Partnership Board reserves the right to adjourn into a Closed Meeting on any item on its open meeting agenda consistent with Chapter 551 of the Texas Government Code, as amended, or as otherwise allowed by law.

CERTIFICATE

I certify that the above notice of meeting was posted on the official website (<https://tx-denton.civicplus.com/242/Public-Meetings-Agendas>) and bulletin board at City Hall, 215 E. McKinney Street, Denton, Texas, on January 6, 2023, in advance of the 72-hour posting deadline, as applicable, and in accordance with Chapter 551 of the Texas Government Code.

CITY SECRETARY

NOTE: THE CITY OF DENTON'S DESIGNATED PUBLIC MEETING FACILITIES ARE ACCESSIBLE IN ACCORDANCE WITH THE AMERICANS WITH DISABILITIES ACT. THE CITY WILL PROVIDE ACCOMMODATION, SUCH AS SIGN LANGUAGE INTERPRETERS FOR THE HEARING IMPAIRED, IF REQUESTED AT LEAST 48 HOURS IN ADVANCE OF THE SCHEDULED MEETING. PLEASE CALL THE CITY SECRETARY'S OFFICE AT 940-349-8309 OR USE TELECOMMUNICATIONS DEVICES FOR THE DEAF (TDD) BY CALLING 1-800-RELAY-TX SO THAT REASONABLE ACCOMMODATION CAN BE ARRANGED.



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Legislation Text

File #: EDP23-004, **Version:** 1

AGENDA CAPTION

Consider approval of the minutes of September 14, 2022.



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AGENDA INFORMATION SHEET ECONOMIC DEVELOPMENT PARTNERSHIP BOARD

DEPARTMENT: Economic Development

ACM: Christine Taylor

DATE: January 11, 2023

SUBJECT

Consider approval of the minutes of September 14, 2022.

BACKGROUND

The draft minutes of the September 14, 2022 meeting are attached for the Board's review and consideration.

EXHIBITS

1. Agenda Information Sheet
2. September 14, 2022 Draft Minutes

Submitted by:
Wayne Emerson
Director of Economic Development

Prepared by:
Matilda Weeden
Economic Development Specialist

MINUTES
CITY OF DENTON
ECONOMIC DEVELOPMENT PARTNERSHIP BOARD
September 14, 2022

After determining that a quorum was present, the Special Called Economic Development Partnership Board convened on Wednesday, September 14, 2022, at 11:14 a.m., in the Development Service Center Training Room 3, 4, & 5, at 401 N. Elm Street, Denton, Texas, 76201.

PRESENT: Jill Jester (Chair), Tony Clark, Jesse Davis, Susan Holmes, Gerard Hudspeth, Jimmy Mejia, Lee Ramsey, Jason Tomlinson, Erin Carter (ex-officio)

ABSENT: Bob Eames, Steven Edgar, Kerry Goree, Sara Hensley (ex-officio), and Jamie Wilson (ex-officio)

STAFF: Scott Bray, Wayne Emerson, David Gaines, Dan Rosenfield, Monica Salcedo, Erica Sullivan, and Jason Westmoreland

1. ITEMS FOR CONSIDERATION

A. EDP22-057 Consider approval of the minutes of August 10, 2022.

Holmes made a motion to approve the minutes of July 20, 2022. Tomlinson seconded the motion. Motion carried (7-0).

AYES (8): Clark, Davis, Holmes, Hudspeth, Jester, Mejia, and Tomlinson

NAYS (0): None.

ABSENT WHEN VOTE TAKEN (1): Ramsey

B. EDP22-061 Receive a report, hold a discussion, and give staff direction regarding the Economic Development Partnership and a renewal of the contract between the City of Denton and the Denton Chamber of Commerce.

Lee Ramsey joined the meeting at 11:20 am.

Staff presented the item.

Mejia made a motion to recommend a renewal of the contract between the City of Denton and the Denton Chamber of Commerce. Holmes seconded the motion. Motion carried (8-0).

AYES (8): Clark, Davis, Holmes, Hudspeth, Jester, Mejia, Ramsey, and Tomlinson

NAYS (0): None.

C. EDP22-059 Receive a report and hold a discussion regarding Economic Development financing tools and statutes.

Staff presented the item. No action was taken.

D. EDP22-060 Staff Reports

1. August Prospect Activity Report

Staff presented the item. No action was taken.

2. CONCLUDING ITEMS

With no further business, the meeting adjourned at 12:39 p.m.

Jill Jester, Chair
Economic Development Partnership Board

Monica Salcedo
Administrative Assistant

Minutes Approved On: _____



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File #: EDP23-005, **Version:** 1

AGENDA CAPTION

Elect a Chair and Vice-Chair to the Economic Development Partnership Board.



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AGENDA INFORMATION SHEET ECONOMIC DEVELOPMENT PARTNERSHIP BOARD

DEPARTMENT: Economic Development

ACM: Christine Taylor

DATE: January 11, 2023

SUBJECT

Elect a Chair and Vice-Chair to the Economic Development Partnership Board.

BACKGROUND

The Economic Development Partnership Board (EDPB) elects a chairperson and vice-chairperson from its members annually. This election takes place at the October meeting of the EDPB since that is the beginning of the City's fiscal year.

Per Ordinance 2012-1672, Sec. 2-251(D), "The Board shall elect its chairperson and vice-chairperson from among its members, who shall serve for one-year terms or until his or her successor is elected or qualified. The Board may remove and reelect a chairperson or vice-chairperson at any time with an affirmative vote of at least 10 members." Jill Jester, was the chairperson for the EDPB for FY 2021-22 and Steve Edgar was the vice-chairperson of the board.

Today, the EDPB is asked to elect a chairperson and vice-chairperson to serve during FY 2022-2023 (October 2022 to September 2023).

EXHIBITS

1. Agenda Information Sheet

Respectfully submitted:
Wayne Emerson
Director of Economic Development

Prepared by:
Matilda Weeden
Economic Development Specialist



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File #: EDP23-006, **Version:** 1

AGENDA CAPTION

Receive a report and hold a discussion regarding activities and development at Denton Enterprise Airport.



City of Denton

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AGENDA INFORMATION SHEET

DEPARTMENT: Airport

ACM: Christine Taylor

DATE: January 11, 2023

SUBJECT

Receive a report and hold a discussion regarding activities and development at Denton Enterprise Airport.

BACKGROUND

Airport Director Scott Gray will present an update on Denton Enterprise Airport, including its updated statistics, economic impact, current and future businesses, development opportunities, the upcoming projects.

EXHIBITS

1. Agenda Information Sheet
2. Presentation

Respectfully submitted:
Scott Gray
Airport Director



Economic Development Partnership Board

Denton Enterprise Airport Update
January 11, 2023

Scott T. Gray, C.M., C.A.E.
Airport Director

Denton Enterprise Airport
DFW Access... Extraordinary Business

2022

- 81 Ground Leases
- 42 Businesses
- 425 Based Aircraft
- 7,002' x 150' Runway
- 5,002' x 75' Runway
- 950+ Acres



Denton Enterprise Airport
DFW Access... Extraordinary Business

Busiest General Aviation Airport In Texas



- 150,000 Operations Per Year
- 4th Busiest Contract ATCT
- 89th Busiest Airport in the U.S.

Denton Enterprise Airport
DFW Access... Extraordinary Business

Economic Impact

2018 TxDOT Aviation Economic Impact Study

- Approximately 1,435 Jobs
- \$45.8 M Payroll
- \$146.3 M Goods/Services



Denton Enterprise Airport
DFW Access... Extraordinary Business

Service Providers

- **US Jet Center (FBO)**
- **US Trinity (FBO)**
- **US Aviation Academy**
- **Med-Trans**
- **38 Other Businesses**



Denton Enterprise Airport
DFW Access... Extraordinary Business

Development Opportunities

- 3.8 Acres in Negotiations
- 15.7 Acres Available



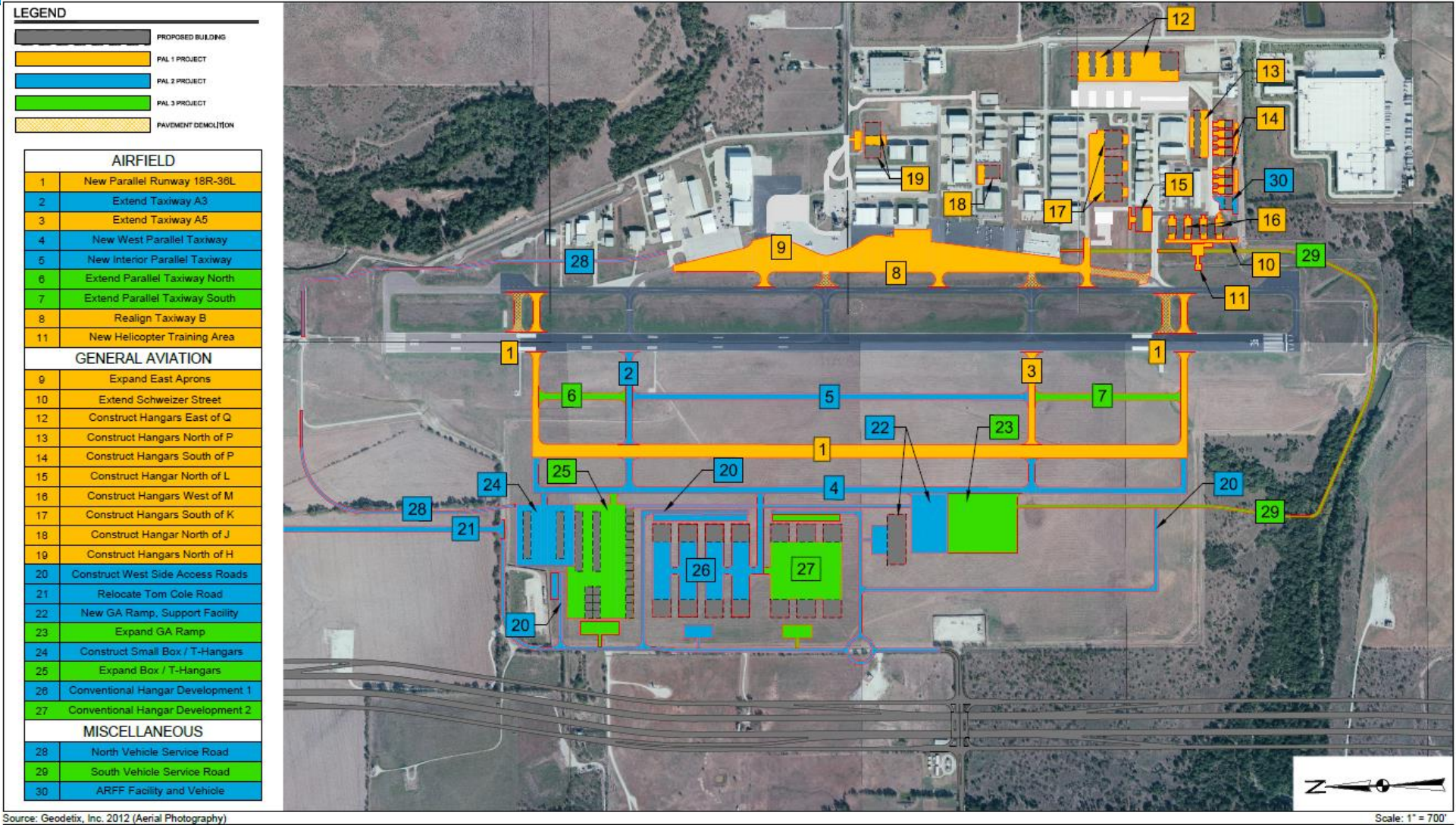
Denton Enterprise Airport
DFW Access... Extraordinary Business

Loop 288 Extension



Denton Enterprise Airport
DFW Access... Extraordinary Business

Westside Development Opportunities



Denton Enterprise Airport
DFW Access... Extraordinary Business

Upcoming Projects

- **Fire Station #9 – December 2022**
- **Airport Master Plan Update – Spring 2023**
- **Primary Runway Reconstruction - \$19M**



Denton Enterprise Airport
DFW Access... Extraordinary Business

Questions?



Denton Enterprise Airport
DFW Access... Extraordinary Business



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File #: EDP23-002, **Version:** 1

AGENDA CAPTION

Receive a report, hold a discussion, and give staff direction regarding the meeting dates and times for calendar year 2023.



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AGENDA INFORMATION SHEET ECONOMIC DEVELOPMENT PARTNERSHIP BOARD

DEPARTMENT: Economic Development

ACM: Christine Taylor

DATE: January 11, 2023

SUBJECT

Receive a report, hold a discussion, and give staff direction regarding the meeting dates and times for calendar year 2023.

EXHIBITS

1. Agenda Information Sheet
2. EDPB 2023 Monthly Meeting Dates
3. EDPB 2023 Quarterly Meeting Dates

Respectfully submitted:
Wayne Emerson
Director of Economic Development

Calendar Year 2023

Economic Development Partnership Board Meeting Dates

The Board meets MONTHLY the Second Wednesday.

Meeting starts at 11:00 a.m. for 1.5 hours.

January 11, 2023

February 8, 2023

March 8, 2023

April 12, 2023

May 10, 2023

June 14, 2023

July 12, 2023

August 9, 2023

September 13, 2023

October 11, 2023

November 8, 2023

December 13, 2023

Calendar Year 2023

Economic Development Partnership Board Meeting Dates

The Board meets QUARTERLY on the Second Wednesday following the close of the Fiscal Quarter.

Meeting starts at 11:00 a.m. for 1.5 hours.

January 11, 2023

April 12, 2023

July 12, 2023

October 11, 2023



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File #: EDP22-076, **Version:** 1

AGENDA CAPTION

Receive a report, hold a discussion, and appoint or reappoint members and an Economic Development Partnership Board representative to the Downtown Economic Development Committee.



AGENDA INFORMATION SHEET ECONOMIC DEVELOPMENT PARTNERSHIP BOARD

DEPARTMENT: Economic Development

ACM: Christine Taylor

DATE: January 11, 2023

SUBJECT

Receive a report, hold a discussion, and appoint or reappoint members and an Economic Development Partnership Board representative to the Downtown Economic Development Committee.

BACKGROUND

The Downtown Task Force serves as a subcommittee to the Economic Development Partnership Board (EDPB) to assist in the implementation of its duties. The EDPB renamed the Downtown Task Force and adopted a policy for the Downtown Economic Development Committee (DEDC) at the August 14, 2019 meeting. A component of the policy is a requirement that at least one member of the EDPB serve on the DEDC. The policy also includes a provision that the Chair of the DEDC must be a member of the EDPB. The EDPB also included that one voting member should be a member of the Executive Committee of the Denton Main Street Association (DMSA) Board.

Per the adopted policy, the DEDC will be made up of 9 to 13 individuals, who represent the diversity of Downtown Denton stakeholders. The DEDC will have a maximum membership of 13 individuals. The policy states that while there is no requirement to include members of specific groups or organizations, it is the intent of the EDPB that DEDC members include: Downtown Denton property owners, Downtown Denton business owners, a representative from Denton County, a representative of the Denton Chamber of Commerce, a representative from the Convention and Visitors Bureau, Downtown Denton developers, finance or banking professionals, Downtown Denton residents, a representative with knowledge of historic preservation, a representative with general knowledge of urban planning, representatives from arts-related organizations, representatives from UNT, TWU, and NCTC, or any other individual whose qualifications, background, or experience can significantly contribute to the mission of the DEDC.

The following DEDC members have completed their two-year term, are eligible for re-appointment for a third two-year term, and would like to continue serving on the committee. Each member meets the attendance requirements for re-appointment:

- Peggy Capps
- Hank Dickenson
- Tracey Long
- Rina Maloney
- Brock McKnight

Hank Dickenson is eligible to serve another term, but not in his current seat representing UNT. If reappointed staff recommends he fill a seat representing the Denton Chamber of Commerce.

The seat occupied by the chair is eligible for re-appointment as well. Jesse Davis was appointed to an unexpired term on November 11, 2020 and has completed his first two-year term. Davis is eligible for re-appointment.

Alex Payne is the only member with an expiring term that does not wish to be re-appointed. Staff recommends the following downtown property owner to fill Payne's seat; Jill Herbst. Herbst is the Artist Relations Manager and co-owner of Panhandle House Recording Studios, a Downtown staple for more than 25 years. Appointing a Downtown property owner to the DEDC that is in the music business will provide insight and support to the Economic Development Strategic Plan goal for Creative Denton and further understanding of the Music Friendly Community and Original Denton cultural district designations.

EXHIBITS

1. Agenda Information Sheet
2. DEDC Policy
3. DEDC Roster and Attendance

Respectfully submitted:
Christina Davis
Business Development Administrator

Downtown Economic Development Committee Policy

Authorization and Purpose

The Economic Development Partnership Board (“EDPB”) has authority to create subcommittees or task forces to assist in implementation of its duties. The Downtown Economic Development Committee (“DEDC”) was created by the EDPB pursuant to this authority.

The purpose of the DEDC is to advise the EDPB on matters related to economic development in the area generally depicted in **Attachment 1** (“Downtown Denton”) or any matters that may impact economic development in Downtown Denton. The EDPB may request the DEDC review specific items or City staff may bring matters forward to the DEDC without direction from the EDPB so long as the matter is related to Downtown Denton economic development. The DEDC will also make recommendations to TIRZ Board No. 1 regarding the Downtown Incentive Reimbursement Grant program.

Items that may be brought forward for review or recommendation from the DEDC include, but are not limited to: capital projects; engineering, streets, sidewalks, and traffic signal improvements; public safety; design standards and guidelines; historic preservation; special events; parks and landscaping; parking and transportation; creative economy; business recruitment, retention, and expansion; solid waste and recycling; incentives; and, real estate.

If a project or item is related to Downtown Denton, but is located outside of the bounds of the map in Attachment 1, the item may still be brought forward to the DEDC for review or recommendation.

Membership and Structure

The DEDC will be made up of 9 to 13 individuals, who represent the diversity of Downtown Denton stakeholders. The DEDC will have a maximum membership of 13 individuals. The EDPB will appoint DEDC members that represent the multitude of Downtown Denton stakeholders. While there is no requirement to include members of specific groups or organizations, it is the intent of the EDPB that DEDC members include: Downtown Denton property owners, Downtown Denton business owners, a representative from Denton County, a representative of the Denton Chamber of Commerce, a representative from the Convention and Visitors Bureau, Downtown Denton developers, finance or banking professionals, Downtown Denton residents, a representative with knowledge of historic preservation, a representative with general knowledge of urban planning, representatives from arts-related organizations, representatives from UNT, TWU, and NCTC, or any other individual whose qualifications, background, or experience can significantly contribute to the mission of the DEDC. A representative from the executive committee of the Denton Main Street Association will serve as a voting member of the DEDC.

Recommendations for appointments for new or additional members will be made by either the DEDC or members of the EDPB.

Appointments and re-appointments to the DEDC will be made by the EDPB annually.

Members of the DEDC will serve two-year terms, with a term limit of three consecutive two-year terms. For the initial appointment of the DEDC, appointed members will draw lots to determine members who will serve a one-year initial term and members who will serve a two-year initial term. Members who serve an initial one-year term are eligible to serve three full two-year terms. Once a member has reached the 3-term maximum, the member must have a full-year off the DEDC before he/she can be considered for reappointment.

At least one member of the EDPB will serve on the DEDC.

At least annually, the DEDC will select a Chair and Vice Chair. The Chair will be selected from the members of the EDPB serving on the DEDC. If there is more than one EDPB member serving on the DEDC, the DEDC may select one of the EDPB members to serve as Chair or may select multiple members to serve as Co-Chairs. The Vice Chair of the DEDC will be chosen from any member of the DEDC.

The DEDC will follow the City's adopted Handbook for Boards, Commissions, and Council Committees attendance policies.

Meetings and Reporting

The DEDC will hold regularly scheduled meetings monthly, at a date and time to be determined by the DEDC. If there is no business or items for discussion, the DEDC Chair (or Vice Chair in the event of the absence of a Chair) may cancel a scheduled meeting. The DEDC may call special meetings as needed.

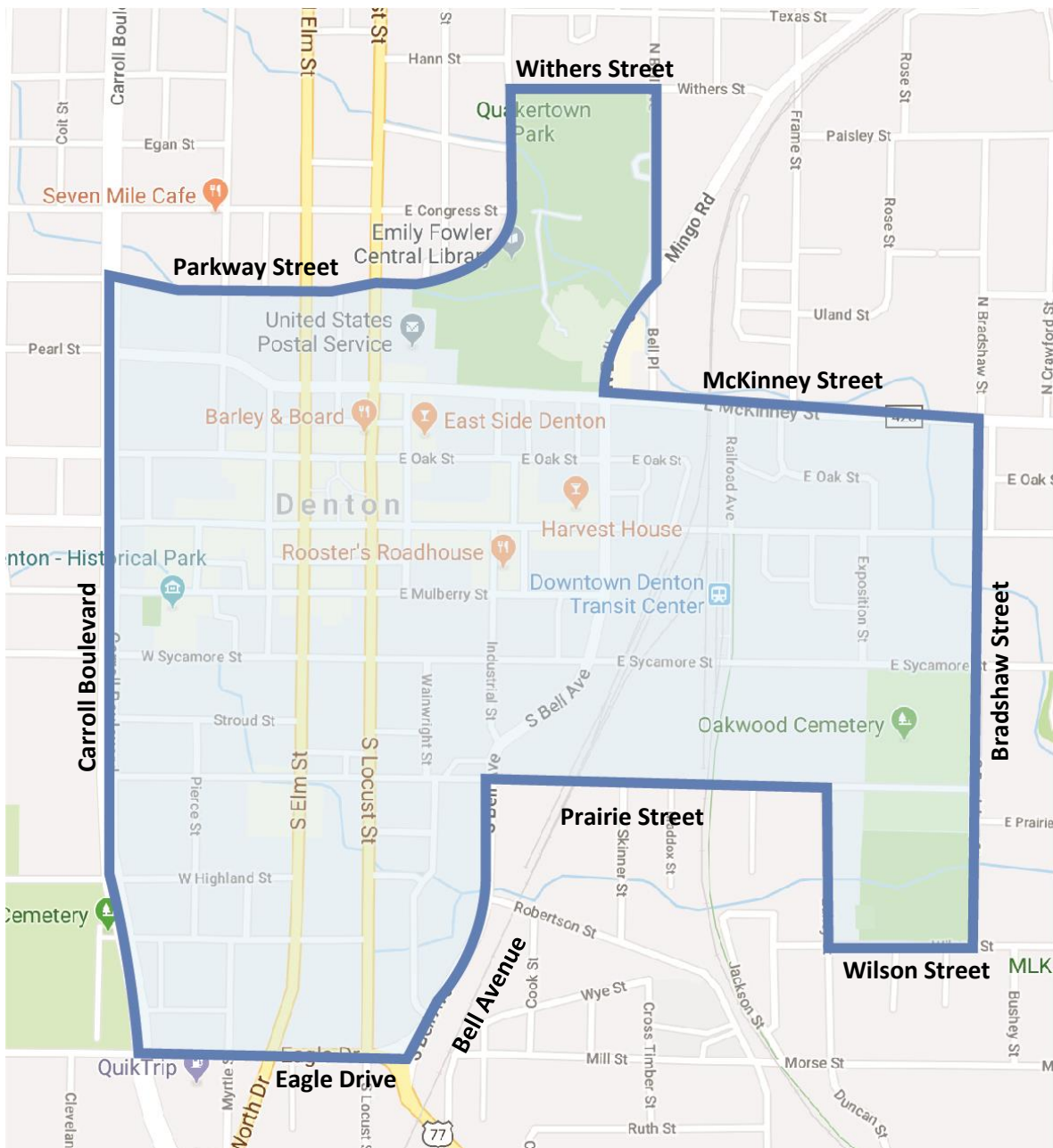
The DEDC will comply with the requirements of the Texas Open Meetings Act. All meetings will be open to the public. Proper notice of meetings will be posted in accordance with City policy at least 72-hours in advance. Minutes will be kept for all DEDC meetings and submitted to the DEDC for review and approval.

For meeting purposes, a quorum of the DEDC is a majority of current members. For example, if the DEDC has 9 members, 5 members shall constitute a quorum. If the DEDC has 13 members, 7 members shall constitute a quorum.

Any recommendation made by the DEDC, including recommendations made by vote, will be presented as advisory opinions of the DEDC to the EDPB. No recommendation is considered a binding action and does not obligate the EDPB to concur with a recommendation.

The DEDC Chair will prepare or present a report on the DEDC at least quarterly to the EDPB. An item will be placed on EDPB agendas at least quarterly to allow for the EDPB to discuss the DEDC report and hear from the DEDC Chair.

ATTACHMENT 1



DOWNTOWN DENTON ECONOMIC DEVELOPMENT COMMITTEE

FY 2021 – 2022 Attendance

Member	Seat	Meetings Attended	Meetings Absent	Meetings Held	Requested Re-appointment	Original Appointment	Terms Served	Present Term
Jason Bodor	Business Owner	3	0	3		10/2019	1	2021 – 2023
Peggy Capps	Historic Preservation	3	0	3	Yes	10/2019	2	2020 - 2022
Jesse Davis*	EDPB Member	3	0	3	Yes	10/2019	1	2020 – 2022
Hank Dickenson	University of North Texas	3	0	3	Yes	10/2019	2	2020 - 2022
Melissa Lenaburg	Property Owner	3	0	3		10/2019	2	2021 – 2023
Beth Lewis	Texas Woman's University	3	0	3		10/2019	2	2021 – 2023
Tracey Long	Became DMSA President Jan 22 – (appointed to complete previous President's term)	3	0	3	Yes	10/2019	0	2020 - 2022
Rina Maloney	Denton County Economic Development (interim completing previous appointment)	3	0	3	Yes	10/2019	0	2020 - 2022
Brock McKnight	First United Bank	3	0	3	Yes	10/2019	2	2020 - 2022
Nick Miller	Property Owner - The Martino Group	2	1	3		10/2019	2	2021 – 2023
Bob Moses	Business Owner	3	0	3		10/2019	2	2021 – 2023
Georgina Ngozi	Arts - Greater Denton Arts Council	3	0	3		10/2019	2	2021 – 2023
Alex Payne**	Property Owner - Axis Realty	0	3	3	No	10/2019	2	2020 - 2022

Staff Liaison – Christina Davis

*Chair / **Vice-Chair

Members appointed for 2-year terms



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Legislation Text

File #: EDP23-009, **Version:** 1

AGENDA CAPTION

Staff Reports:

1. Airport Incentives Update
2. Statistical Trends and News of Denton (STaND) Reports: Q2, Q3, and Q4 for FY 21/22
3. Prospect Activity Reports

STAFF REPORT
ECONOMIC DEVELOPMENT PARTNERSHIP BOARD

SUBJECT:

Airport Incentives Report

BACKGROUND

Staff prepared this report in response to a question from Mayor Hudspeth regarding McKinney's and Dentons' aircraft related incentives.

City of Denton

In 2015, the Aircraft Incentive Policy was adopted by City Council through Resolution 2015-042. Attracting aircraft to base at the Denton Enterprise Airport (DTO) stimulates fuel sales, hangar and longer-term development of private aviation business.

Denton's Incentive Policies include the Aircraft Incentive Program and the following considerations for a based aircraft incentive: expansion of the tax base, annual fuel consumption, and contribution to the growth and Development of the DTO. Newly based aircraft may be eligible for an incentive if a minimum of \$1 million in ad valorem value will be created by the aircraft. Aircraft must be operational, air worthy, and based at DTO. Values may not be combined to reach the \$1million minimum. The table below provides the framework for considering the length and amount of the incentive according to a percentage of abated property value of newly based aircraft located on the basing provider real property at Denton Enterprise Airport.

VALUE OF PERSONAL PROPERTY IN MILLION DOLLARS	YEARS OF INCENTIVE	PERCENTAGE OF INCENTIVE TO ELIGIBLE AIRCRAFT OWNER	PERCENTAGE OF INCENTIVE TO BASING PROVIDER
100	10	25%	5%
80	9	25%	5%
65	8	25%	5%
50	7	25%	5%
35	6	25%	5%
20	5	25%	5%
15	4	25%	5%
10	3	25%	5%
1 TO >10	2	25%	5%

City of McKinney and the McKinney Economic Development Corporation

McKinney's Economic Development Corporation (EDC) offers aircraft incentives to eligible businesses seeking to develop a business presence at the McKinney Airport. The City of McKinney has taken a regional approach to attract prospects from all of Collin County to base

their aircraft at the McKinney Airport. Their incentive is based on the following factors: new to McKinney aircraft business personal property, new and relocated number of jobs and payroll, taxable value of new real property improvements (e.g hangers and office), and the sustainable activities of the business. The incentive can be utilized for infrastructure, relocation, training and other business necessities.

STAFF CONTACT:

Erica Sullivan

Economic Development Program Administrator

Erica.Sullivan@cityofdenton.com

(940) 349-7731

RESOLUTION NO. R2015-042

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF DENTON, TEXAS, APPROVING A POLICY FOR AIRCRAFT TAX ABATEMENT FOR THE CITY OF DENTON TO ESTABLISH GUIDELINES AND CRITERIA GOVERNING AIRCRAFT INCENTIVE AGREEMENTS AND AIRCRAFT TAX ABATEMENT AGREEMENTS; AND DECLARING AN EFFECTIVE DATE.

WHEREAS, the Property Development and Tax Abatement act, Chapter 312 of the Texas Tax Code, allows the city to establish its own criteria for tax abatement and the City has previously adopted guidelines for tax abatement by passing Resolutions Nos. R-90018, R98-004, R2000-028, R2001-020, R2003-021, R2005-057, R2008-003, R2010-009, R2012-009, R2014-016; and

WHEREAS, the Tax Abatement Policy R2014-016 adopted by the City Council in May 2014 was broadened to apply a Chapter 380 of the Texas Local Government Code to implement a wider range of incentive programs for targeted industries and opportunities; and

WHEREAS, attracting aircraft to base at Denton Enterprise Airport constitutes an identified targeted opportunity to stimulate investment and development at the Airport; NOW, THEREFORE,

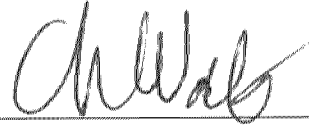
THE COUNCIL OF THE CITY OF DENTON HEREBY RESOLVES:

SECTION 1. The policies, guidelines and criteria found in the Denton Aircraft Incentive Policy, attached hereto as Exhibit A and made part of this Resolution and incorporated herein for all purposes, are in all things approved and adopted. From and after the effective date of this Resolution, the attached Denton Aircraft Incentive Policy shall constitute policy guidelines and criteria governing the attraction and basing of aircraft at Denton Enterprise Airport for the City of Denton in accordance with Chapter 312 of the Texas Tax Code.

SECTION 2. Pursuant to Texas Tax Code Section 312.002 (c) the guidelines and criteria adopted herein shall be effective for two (2) years, during which time the guidelines may be amended or repealed by a vote of three-fourths of the members of the Council.

SECTION 3. This Resolution shall become effective immediately upon its passage and approval at the regular meeting of the City Council of the City of Denton, Texas on the 3rd day of November, 2015, at which meeting a quorum was present which meeting was held in accordance with the provisions of Texas Government Code Chapter 551.

PASSED AND APPROVED this the 3rd day of November, 2015.



CHRIS WATTS, MAYOR

ATTEST:

JENNIFER WALTERS, CITY SECRETARY

BY: Jane Richardson, Asst.

APPROVED AS TO LEGAL FORM:

ANITA BURGESS, CITY ATTORNEY

BY: [Handwritten Signature]

CITY OF DENTON AIRCRAFT INCENTIVE POLICY**I. GENERAL PURPOSE AND OBJECTIVES**

The City of Denton (City) Tax Abatement and Incentive Policy (Policy) provides for the City to consider financial incentives to projects that accomplish one or more of the following economic development objectives: development and diversification of the economy, eliminate unemployment or underemployment, expand transportation or commerce, attract major investment, expand primary employment and stimulate agricultural innovation. The Policy additionally provides for the City to establish targeted incentive programs to accomplish one or more of these objectives.

The Denton City Council has the authority under Chapter 380 to create a custom incentive in order to accomplish specific economic development goals. Chapter 380 incentives will be considered on a case-by-case basis, and may be considered for one or more of the following criteria:

- A certain number of net new jobs with wages above Denton's median household income
- The relocation of a company that promotes the growth of targeted industry clusters such as high-tech companies, aviation/aerospace industry, or supply chain clusters that support Denton's existing primary employers
- Incentives for businesses that cause infill redevelopment or other desirable development objectives
- Any other activity which the City Council determines meets a specific public purpose for economic development

The purpose of this Aircraft Incentive Policy (Policy) is to define the financial incentive, establish the standards by which the incentive will be considered for implementation by Denton City Council and provide an application process under which an incentive will be considered. The new basing of aircraft at Denton Enterprise Airport (DTO) may be considered for financial incentives.

II. ECONOMIC DEVELOPMENT PARTNERSHIP BOARD

Requests for an Aircraft Incentive shall be reviewed by the Economic Development Partnership (EDP) board, on a case-by-case basis unless otherwise directed by City Council, the EDP board being comprised of two City Council members, two Chamber of Commerce board members, two representatives from the top twenty taxpayers, one representative from the University of North Texas, one member with aviation experience, and one member at-large.

The EDP board serves as a recommending body to the City Council regarding whether economic development incentives should be offered in each individual case. Its recommendation shall be based upon an evaluation of information submitted in the incentive application and any additional information requested by the EDP board or presented to the EDP board. The Incentive Application shall be substantially in the form of Exhibit A of this Policy. All meetings of the EDP board shall be held in compliance with the Texas Open Meetings Act, Chapter 551 of the Texas Government Code.

III. VALUE OF INCENTIVES

The criteria outlined in the Aircraft Incentive application will be used by the EDP board in determining whether or not it is in the best interests of the City to recommend that incentives be offered to a particular project. Specific considerations will include the degree to which the individual project furthers the goals and objectives of the community as described in the Denton Comprehensive Plan, as well as the relative impact on growth, employment, expansion of the tax base, economic development and human health and the environment.

Newly based aircraft may be eligible for an incentive if the minimum threshold, as described in Table 1 below, is met. Once a determination has been made that a project is eligible for a Chapter 380 incentive, the following table will serve as a basis for determining amount and term of incentive:

TABLE 1: Establishes a framework for considering the length and percentage of incentive according to assessed property value of newly based aircraft located on the basing provider real property at Denton Municipal Airport.

VALUE OF PERSONAL PROPERTY IN MILLION DOLLARS	YEARS OF INCENTIVE	PERCENTAGE OF INCENTIVE TO ELIGIBLE AIRCRAFT OWNER	PERCENTAGE OF INCENTIVE TO BASING PROVIDER
100	10	25%	5%
80	9	25%	5%
65	8	25%	5%
50	7	25%	5%
35	6	25%	5%
20	5	25%	5%
15	4	25%	5%
10	3	25%	5%
1 TO >10	2	25%	5%

To qualify, companies must meet the minimum threshold of the Policy in the first 24 months from the execution of the agreement or as specified in the incentive agreement.

The total incentive of 30%, that constitutes a 25% incentive to the aircraft owner and a 5% incentive to the basing provider, may not exceed 30% annually for ten years. All incentives are subject to final approval of the City Council. **Even though a project may meet the criteria as set forth in this Policy, an application may be denied at the discretion of the City.** The thresholds as described in Table 1 are considered guidelines for establishing the Chapter 380 Incentive terms. However, the City may determine that a lower or higher percentage and/or a shorter or longer term of incentive may be more appropriate for an individual project. If the incentive is approved, the City may consider applying all or a portion of the incentive in the first year or during any shorter period within the term of the incentive agreement. For example, an approved incentive of 30 percent for four years may be applied as 100 percent abatement for one year.

Aircraft incentives hereunder will only apply to the increased valuation attributable to “Eligible Based Aircraft” located on the “Basing Provider” property at Denton Enterprise Airport in each year covered by the incentive agreement over the valuation attributable to the applicant’s existing “Eligible Based Aircraft” located on any property at Denton Enterprise Airport in the year prior to the year in which the Aircraft Incentive agreement is executed. The City may also consider other tax incentives authorized by law.

Definitions:

Eligible Based Aircraft refers to aircraft that are newly based for the first time at Denton Enterprise Airport and upon which ad valorem tax is collected.

Basing Provider refers to the business or individual providing space for the Eligible Based Aircraft at Denton Enterprise Airport.

Preliminary Application

IV. PROCEDURAL GUIDELINES

Any person, organization or corporation desiring that the City consider providing incentives to encourage location or expansion of facilities within the limits of the jurisdictions shall be required to comply with the following procedural guidelines. **Nothing within these guidelines shall imply or suggest that the City is under any obligation to provide an incentive to any applicant.**

- A. Applicant shall complete the attached "Aircraft Incentive Application."
- B. Applicant shall prepare a map or other documents providing the Basing Provider name and precise location at Denton Enterprise Airport.
- C. Applicant shall complete all forms and information detailed in the Application and submit all information to the City Manager (or his/her designee), City of Denton, 215 E. McKinney, Denton, TX 76201.
- D. All information in the application package detailed above will be reviewed for completeness and accuracy. Additional information may be requested as needed.
- E. The application will be distributed to the appropriate City departments for internal review and comments. Additional information may be requested as needed.
- F. Copies of the complete application package and staff comments will be provided to the EDP board.
- G. Fiscal agents of the City will review the application for comments and recommendation. Additional information may be requested as needed.

Consideration of the Application

- H. The EDP board will consider the application at a regular or special-called meeting(s). Additional information may be requested as needed.
- I. The recommendation of the EDP board will be forwarded, with all relevant materials, to the City Council.
- J. The City Council may consider adoption of an ordinance or resolution approving the terms and conditions of a contract between the City and the applicant governing the provision of the incentive and the commitments of the applicant, including all the terms required by Section 312.205 of the Tax Code and such other terms and conditions as the City Council may require. Should the commitments subsequently not be satisfied, the incentive shall be null and void (unless the agreement provides for a recapture of the ad valorem tax revenue lost proportionate to a partial failure to meet the minimum thresholds set forth in the agreement). Provisions to this effect shall be incorporated into the agreement.
- N. The City reserves the authority to enter into incentive agreements under Chapter 380 of the Texas Local Government Code and with differing percentages and or/terms as set forth in the guidelines of this policy.

Any incentive agreement will address various issues, including but not limited to, the following:

1. General description of the property project
2. Amount of the incentive and percent of value to be incentivized each year
3. Method of calculating the value of the incentive
4. Duration of the incentive, including commencement date and termination date
5. Legal description of the property
6. Kind, number, location and timetable of planned improvements
7. Specific terms and conditions to be met by applicant
9. Contractual obligations in the event of default, violation of terms or conditions, delinquent taxes, recapture, any decrease in valuation, administration and assignment

Annual Evaluation

Upon completion of threshold criteria, the City Council shall receive from the City Manager (or his/her designee) an annual evaluation of each incentive to insure compliance with the agreement and to report possible violations of the agreement to the appropriate taxing entities. After new tax base numbers are received in July of each year, the City Manager and his staff will have ninety (90) days to review and prepare a breakdown of those figures.

Local Businesses and Historically Underutilized Businesses

Businesses receiving an incentive are asked to use diligent efforts to purchase all goods and services from Denton businesses whenever such goods and services are comparable in availability, quality and price.

The City of Denton also encourages the use, if applicable, of qualified contractors, subcontractors and suppliers who are historically underutilized businesses based on information provided by the General

Services Commission pursuant to Chapter 2161 of the Government Code. In the selection of subcontractors, suppliers or other persons or organizations proposed for work on this Agreement, the OWNERS agree to consider this Policy and to use their reasonable and best efforts to select and employ such companies and persons for work on this Agreement.

Job Recruiting from Low-Moderate Income Census Tracts

Businesses receiving incentives are asked to endeavor to make available, or endeavor to cause lessees or assignees to make available, full-time or part-time employment with on-the-job training for Denton citizens. In this effort, the business, lessee or assignee is encouraged to recruit from the low-moderate income Census tracts as further defined by the U.S. Department of Housing and Urban Development's (HUD) Qualified Census Tracts (QCT) map shown in Figure 1. HUD defines QCTs as "census tracts in which one-half or more of the households have incomes below 60 percent of the area median income or the poverty rate is 25 percent of [or] higher.

**FIGURE 1: DENTON, TEXAS
2010-2011 Qualified Census Tracts**

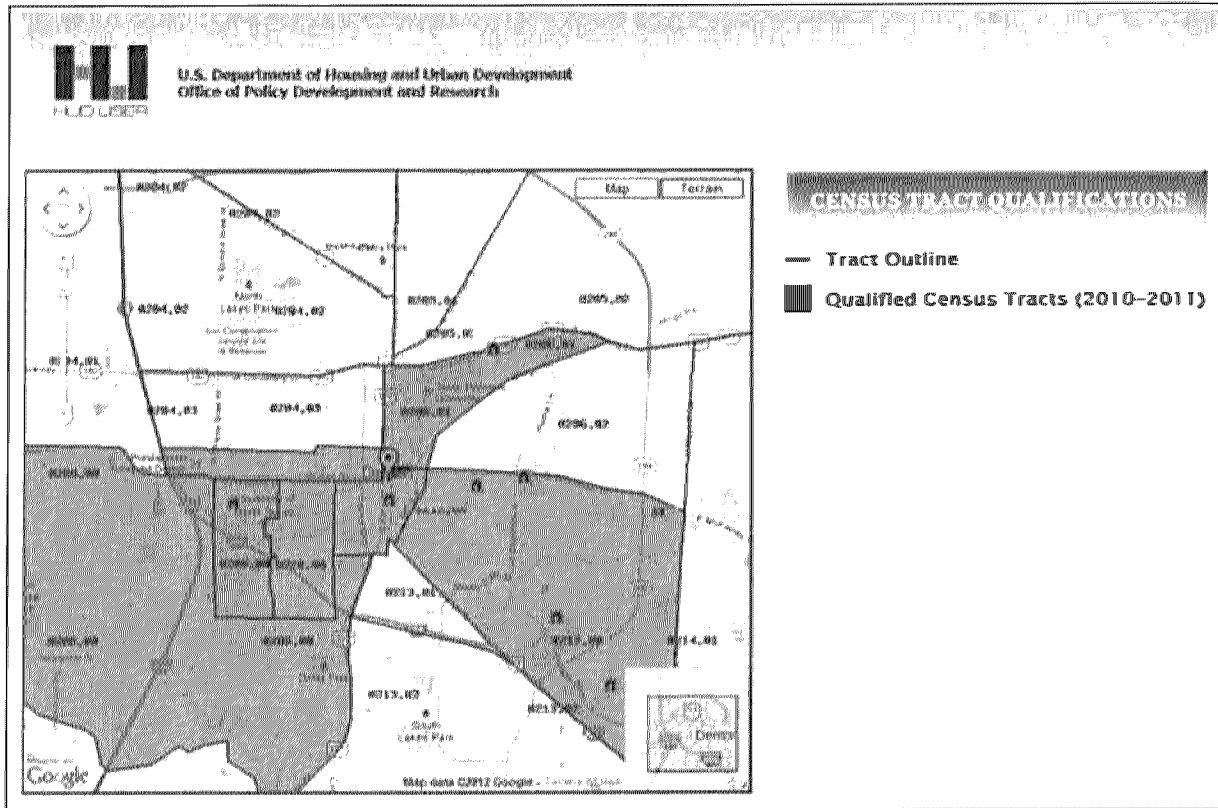


EXHIBIT A

The City of Denton

Aircraft Incentive Application

About the Application...

The Aircraft Incentive Application provides the City with specific information regarding your request. The information requested in the Application is designed to address the criteria developed within the City of Denton's Aircraft Incentive Policy. The information serves as the basis for fiscal analysis and overall project evaluation. This evaluation is provided to the Economic Development Partnership (EDP) board and Council Members and serves as a source document during EDP board and City Council deliberations.

The Application and the Agreement...

Specific information from the Application (such as value of new investment and employment commitments) is incorporated into the Incentive Agreement. In fact, the Application is an attachment to the Agreement. Since the Agreement is a binding contract, it is important that each question on the application be answered in full and as realistically as possible. Simply put, the application is part of the process from start to finish so you'll want to make sure you're comfortable with the contents.

When Is The Application Final?

The answer to this question is very simple: When you tell us, "It's final." It is not uncommon for a business entity to submit numerous Applications as drafts for informational and evaluative purposes only. As conversations continue, the business entity will submit a finalized version of the Application that includes all of the commitments agreed to during the discussions.

What about Confidentiality?

Section 312.003 of the Texas Tax Code makes confidential information provided to the City as a part of this application that describes the specific processes or business activities to be conducted or the Eligible Aircraft or other equipment to be located on the Basing Provider property. This information is not subject to public disclosure until the incentive agreement is executed. Section 522.131 of the Texas Government Code (Texas Public Information Act) makes confidential information which relates to economic development negotiations between the City and a business prospect that the City seeks to have locate, stay or expand in or near the territory of the City. The information must relate to a trade secret of the business prospect, commercial or financial information which the business prospect can demonstrate based on specific factual evidence that disclosure would cause substantial competitive harm to the person from whom the information was obtained or information about a financial or other incentive being offered to the business prospect by the City or by another person. Information about a financial or other incentive being offered to the business prospect is required to be disclosed when an agreement is made with a business prospect. The City is subject to disclosing most records and documents upon request under the Public Information Act. **Accordingly, please clearly indicate and mark any information you consider proprietary. This would include anything in your application which you consider a trade secret, commercial or financial information which you can demonstrate by specific factual evidence that would cause substantial competitive harm if disclosed, information which describes the specific processes or business activities to be conducted or the equipment or other property for which the incentive is sought, any financial or other incentive you may be seeking from the City or any other information you deem to be confidential under the law.**

Who is Authorized To Sign the Application?

Because the Application itself is non-binding, the person signing need not be the property owner or even an individual duly authorized to sign on behalf of the property owner. However, if an Agreement is reached, the Application will be an attachment to the Agreement and its contents will be binding through the authorized signature required on the Agreement.

EXHIBIT A



City of Denton Aircraft Incentive Application

City of Denton
Department of Economic Development
Denton, Texas 76201
(940) 349-7776
(940) 349-8596 FAX
www.cityofdenton.com
Aimee.Bissett@cityofdenton.com

INCENTIVE APPLICATION CITY OF DENTON, TEXAS

1. **Aircraft Owner**

Company or Project Name

Mailing Address

Telephone	Fax No.
-----------	---------

Website

Contact Name

Title

Mailing Address

Telephone	Fax No.
-----------	---------

Email Address

2. List each aircraft to be newly based at Denton Enterprise Airport by type, make, model, most recent or estimated valuation, current base location and aircraft intended use(s)

Type	Make	Model	Current Value (Attach copy of latest property Tax statement)	Current Base Location	Annual Fuel & Maintenance Costs

3. Provide a chronology of any aircraft base relocations during the past 5 years
-
-
-
-
-
-
-

- [illegible]

Employment Information	Existing Operation (if applicable)	At Project Start Date (mo/yr) ____/____	At Term of Incentive
A. Total number of permanent, full-time jobs			
B. Employees transferred from outside Denton			
C. Net permanent full-time jobs (A. minus B.)			
E. Total annual payroll for all permanent, full-time jobs (A.)			

F. Types of jobs created. List the job titles and number of positions in each category that will be employed in support of Eligible Aircraft operations. Provide average wage for each category.

G. Indicate the number of shifts

11. Describe any other direct benefits to the City of Denton as a result of this project (e.g., sales tax revenue).

12. Provide specific detail of any businesses/residents that will be displaced and assistance that will be available from the requesting company.

13. Justification for Incentive Request: Substantiate and more fully describe the justification for this request. Include the amount of the incentive requested and show how it will contribute to the financial viability of your aircraft operations. Submit attachments if necessary.

This Incentive Application is submitted with the acknowledgement that additional information may be required.

Authorized Signature _____

Date: _____

STaND

Statistical Trends and News of Denton

SECOND QUARTER FISCAL YEAR 21/22



Welcome to the Statistical Trends and News of Denton (STaND) Report. The report compiles demographic, growth and economic information that is provided or tracked by various City of Denton departments. Under each chart or graph, you will find the source of the information along with a City of Denton contact e-mail address should you have any questions regarding the data.

Although the STaND Report is produced quarterly, some of the data will be updated annually. For example, population estimates are typically updated annually, and new annexations would only be changed when an annexation occurred. The most current edition is available online, <https://www.cityofdenton.com/276/Economic-Development>. Additionally, you can find the most current edition along with previous issues at www.DentonEDP.com/reports.



This report is compiled by the Economic Development Department. General questions about this report can be directed to Christina Davis, (940) 349-7730, Christina.Davis@cityofdenton.com

Internal Distribution:
SharePoint/Economic
Development/home page

ADA/EOE/ADEA
www.cityofdenton.com
TDD (800)735-2989

Demographics

Annual Population Change 2019 - 2020

Entity	2019 Census Estimate	2020 Census Estimate	Numerical Change 2019-2020	Percent Change 2019- 2020
City of Denton	141,541	147,515	5,974	4.2%
Denton County	887,207	919,324	32,117	3.6%
State of Texas	28,995,881	29,360,759	364,878	1.3%

Source: U.S. Census Bureau, Prepared by: Erica.Sullivan@cityofdenton.com, updated June 2021

Population Change 2010 - 2020

Entity	2010 Census	20120 Census Estimates	Numerical Change 2010-2020	Percent Change 2010-2020
City of Denton	113,383	147,515	34,132	30.1%
Denton County	662,614	919,324	256,710	38.7%
State of Texas	25,145,561	29,360,759	4,215,198	16.8%

Source: U.S. Census Bureau, Prepared by: Erica.Sullivan@cityofdenton.com, updated June 2021

Decennial Population Change 2000 - 2010

Entity	2000 Census	2010 Census	Numerical Change 2000-2010	Percent Change 2000- 2010
City of Denton	80,537	113,383	32,846	40.8%
Denton County	432,976	662,614	229,638	53.0%
State of Texas	20,851,820	25,145,561	4,293,741	20.6%

Source: U.S. Census Bureau, Prepared by: Erica.Sullivan@cityofdenton.com, updated May 2020

Age and Economic Characteristics

Entity	Median Age	65 and Over	Median Family Income	Per Capita Income
City of Denton	29.5	11.4%	\$81,792	\$29,538
Denton County	36.0	10.6%	\$112,068	\$43,172
State of Texas	35.1	12.9%	\$76,727	\$32,267

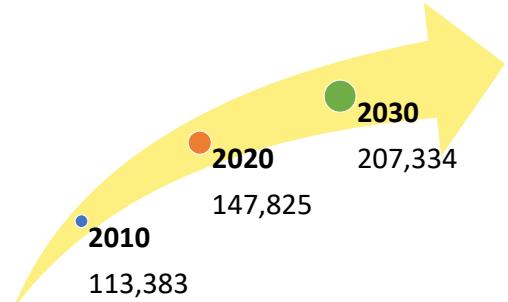
Source: U.S. Census Bureau, 2019 American Community Survey (ACS), 1-Year Estimate.
Prepared by: Erica.Sullivan@cityofdenton.com

Economic Characteristics

City	\$81,792 - Median Family Income \$29,538 - Per Capita Income
County	\$112,068 - Median Family Income \$43,172 - Per Capita Income
State	\$76,727 - Median Family Income \$32,267 - Per Capita Income

Source: U.S. Census Bureau, 2019 American Community Survey (ACS), 1-Year Estimate
Prepared by: Erica.Sullivan@cityofdenton.com

Population Forecast 2010 - 2030



Source: University of North Texas' Center for Economic Development and Research, (1) 2010 U.S. Census Bureau data utilized for base year, Prepared by: Erica.Sullivan@cityofdenton.com

Population Forecast 2021 - 2025

Year	Population	Percent Change
2021	134,872	2.0%
2022	137,569	2.0%
2023	140,321	2.0%
2024	143,127	2.0%
2025	145,990	2.0%

Source: City of Denton, Prepared by: Erica.Sullivan@cityofdenton.com

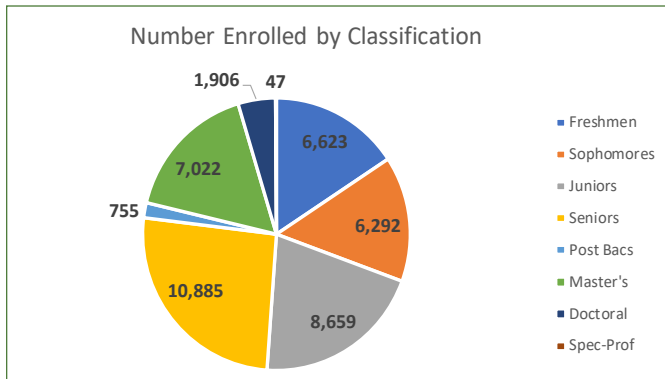
Did You Know?



Source: Denton Economic Development Partnership FY 2020-2021 3rd Quarter Report

Demographics

Fall 2021 University of North Texas Enrollment by Residence*



Student Residence	Male	Female	Total Enrollment	Percent
Residence Hall	2,710	3,585	6,295	14.92%
City of Denton	3,782	3,671	7,453	17.67%
Denton County	2,404	2,428	4,832	11.45%
Outside Denton County	10,244	13,364	23,608	55.96%
Total	19,140	23,048	42,188	100%

Source: University of North Texas, Prepared by: Jason.Westmoreland@cityofdenton.com

*Figures are for the Denton campus only

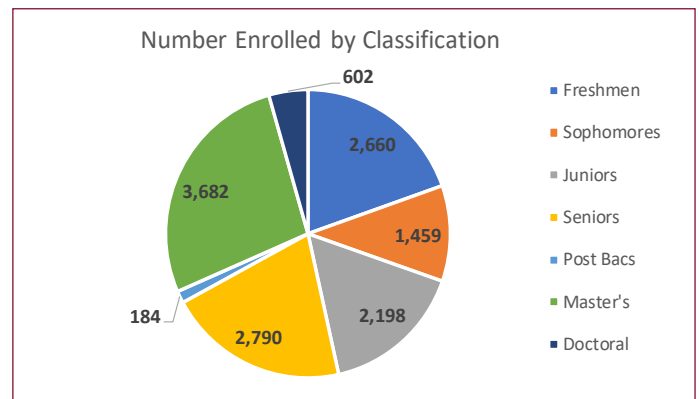
Fall 2021 Texas Woman's University Enrollment by Residence*

Student Residence	Male	Female	Total Enrollment	Percent
Residence Hall	98	1,662	1,760	13%
City of Denton ¹	266	1,163	1,429	10.5%
Denton County ²	446	1,917	2,363	17.4%
Outside Denton County	737	7,286	8,023	59.1%
Total	1,547	12,028	13,575	100.0%

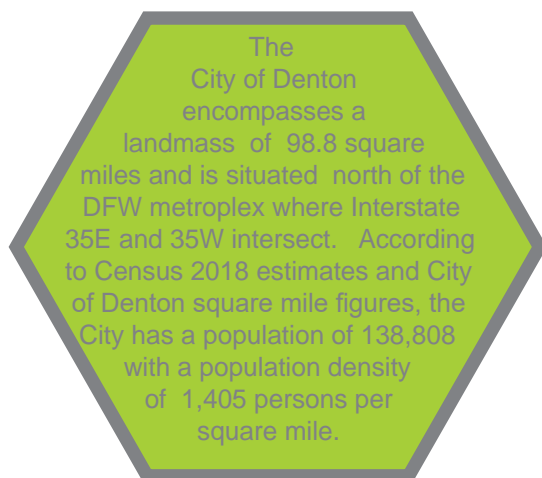
Source: Texas Woman's University, Prepared by: Jason.Westmoreland@cityofdenton.com

¹ Outside Residence Hall

² Outside City of Denton

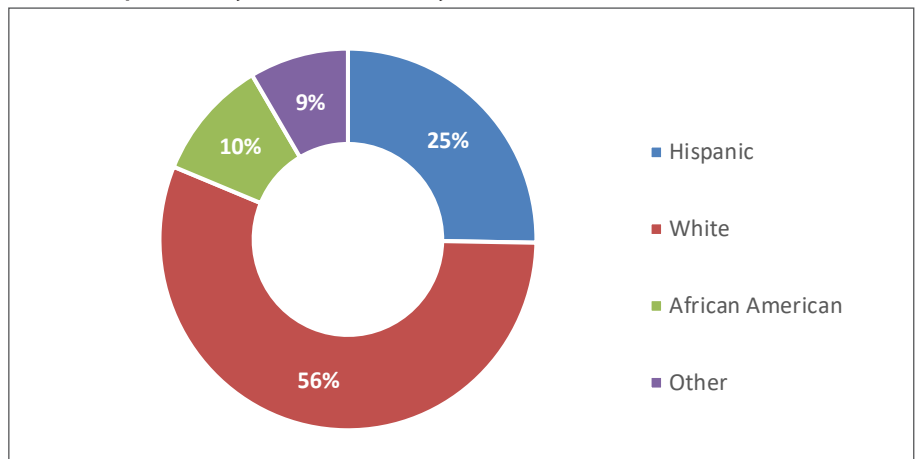


*Figures are for the Denton campus only



Source: Development Services Department,
Prepared by: Ron.Menguita@cityofdenton.com

Denton Population by Race and Ethnicity



Other includes: American Indian and Alaskan Native; Asian Native Hawaiian; and other Pacific Islander

Source: U.S. Census Bureau, 2019 American Community Survey, 1-Year Estimate,

Prepared by: Erica.Sullivan@cityofdenton.com

Labor Markets

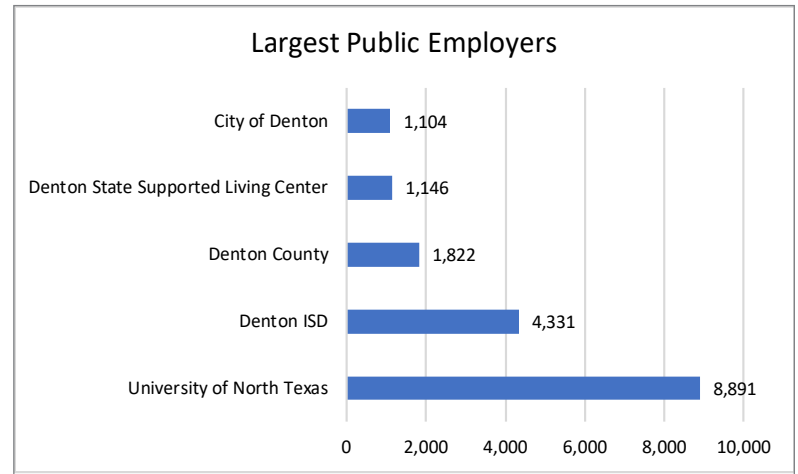
Employment Change by Industry Sector 2019 - 2020

INDUSTRY	ANNUAL CHANGE	
	Number Change	Percent Change
Agriculture, Forestry, Fishing and Hunting	(7)	(1%)
Mining, Quarrying, and Oil and Gas Extraction	(13)	(2%)
Utilities	18	3%
Construction	969	5%
Manufacturing	743	4%
Wholesale Trade	505	4%
Retail Trade	571	2%
Transportation and Warehousing	988	6%
Information	141	4%
Finance and Insurance	523	5%
Real Estate and Rental and Leasing	280	4%
Professional, Scientific, and Technical Services	970	5%
Management of Companies and Enterprises	166	6%
Administrative and Support and Waste Management and Remediation Services	970	5%
Educational Services	210	4%
Health Care and Social Assistance	1,150	4%
Arts, Entertainment, and Recreation	245	4%
Accommodation and Food Services	1,361	4%
Other Services (except Public Administration)	291	2%
Government	2,017	4%
Unclassified Industry	19	7%
Total - All Industries	12,118	4%

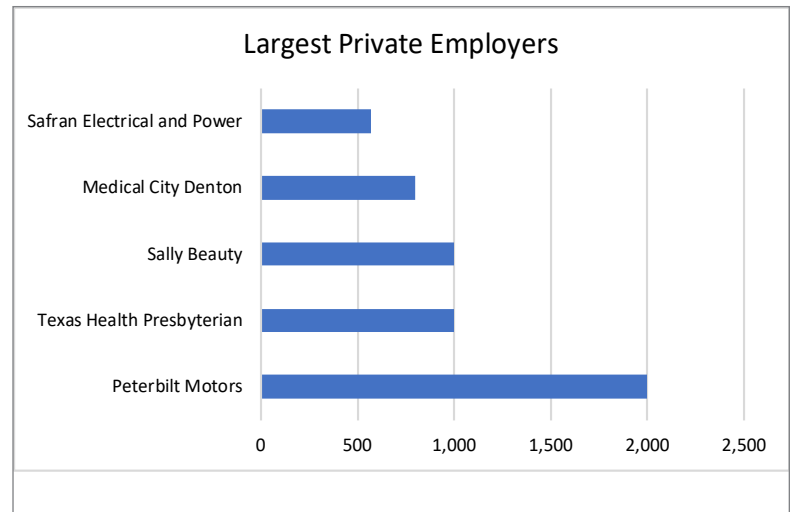
Source: Emsi, Prepared by: Erica.Sullivan@cityofdenton.com

Top Employers in Denton

Top Five Public Employers



Top Five Private Employers



Source: Economic Development, Prepared by: Daniel.Rosenfield@cityofdenton.com, updated: 12/30/2021

Unemployment Rates

Entity	Annual Average				January	February	March
	2018	2019	2020	2021	2022	2022	2022
City of Denton	3.1%	2.9%	6.9%	3.9%	3.7%	3.7%	2.9%
Denton County	3.1%	2.9%	6.5%	3.7%	3.6%	3.6%	2.9%
State of Texas	3.9%	3.5%	7.6%	4.8%	4.8%	4.7%	3.9%

Source: Texas Workforce Commission, Prepared by: Jason.Westmoreland@cityofdenton.com
The rates are not seasonally adjusted. *Most current information available at time of publishing report.

Residential Growth and Housing

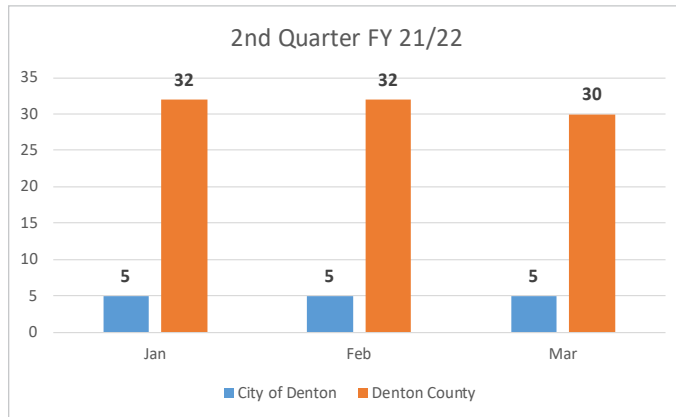
Housing Activity in the City of Denton

Year	Housing Units		New Residential		Demolition		Total	
	Single Family	Multi Family	Single Family	Multi Family	Single Family	Multi Family	Housing Units	Percent Increase
2021	33,566	24,636	1,312	454	12	1	58,202	2.29%
2022 YTD	34,011	25,355	448	719	3	0	59,364	0.69%

Sources: Development Services Department, Prepared by: Jason.Westmoreland@cityofdenton.com

Single-Family includes Two-Family dwelling, Includes issued and finalized permits

Foreclosures



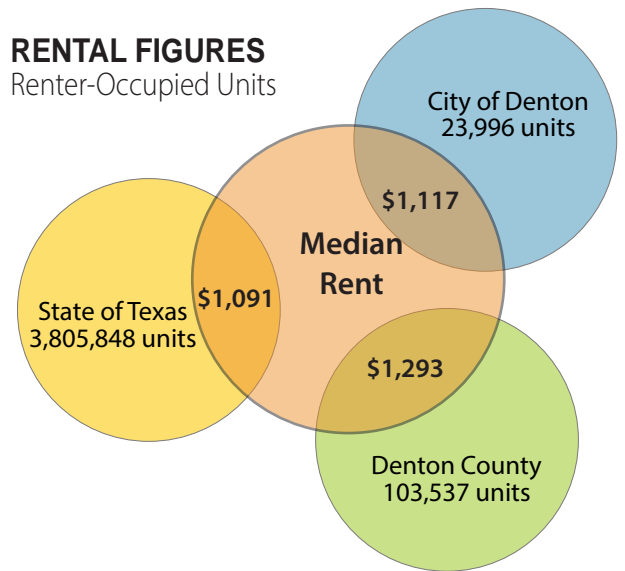
Note: decrease in foreclosures is due to COVID-19 and a federal moratorium on HUD loan foreclosures

*Includes commercial properties, Source: Foreclosure Listing Service Inc.

Prepared by: Jason.Westmoreland@cityofdenton.com

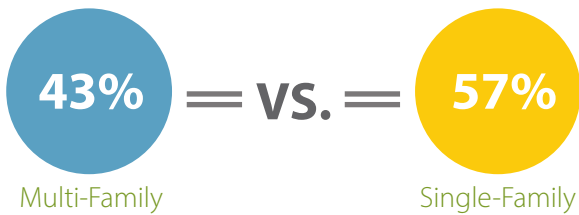
RENTAL FIGURES

Renter-Occupied Units



Source: U.S. Census Bureau, 2019, American Community Survey, 1-Year Estimate
Includes occupied units paying rent, Prepared by: Erica.Sullivan@cityofdenton.com

Housing Unit Composition



Single-Family includes two-family dwelling

Sources: Development Services Department,

Prepared by: Erica.Sullivan@cityofdenton.com

Housing Occupancy

Entity	Occupied Housing Units	Vacant Housing Units	Total Housing Units
City of Denton	46,151	5,477	51,628
Denton County	305,164	24,343	329,507
State of Texas	9,985,126	1,298,766	11,283,892

Source: U.S. Census Bureau, 2019, American Community Survey (ACS), 1-Year Estimate

Prepared by: Erica.Sullivan@cityofdenton.com

Residential Permits

	Permits in Mar.		Permits YTD		Value in Mar.		Value YTD	
	2022	2021	FY 21/22	FY 20/21	2022	2021	FY21/22	FY 20/21
One-Family Dwelling	85	102	757	657	\$30,503,842	\$33,384,681	\$306,249,799	\$200,805,448
Two-Family Dwelling	0	0	7	19	\$-	\$-	\$1,634,598	\$4,478,826
Multi-Family Dwelling *	1	0	3	2	\$60,209,344	\$-	\$106,494,538	\$75,944,860
Total New Residential	86	102	767	678	\$90,713,186	\$33,384,681	\$414,378,934	\$281,229,134
Additions/Alterations	82	82	350	447	\$1,806,237	\$1,141,191	\$11,320,651	\$7,747,103
Total Residential Permits	168	184	1,117	1,125	\$92,519,424	\$34,525,872	\$425,699,585	\$288,976,238
* Multi-Family Units	322	0	719	514				

Source: Development Services Department, Prepared by: Emily.Loisse@cityofdenton.com

Active Subdivisions

Year to Date Fiscal Year 21/22

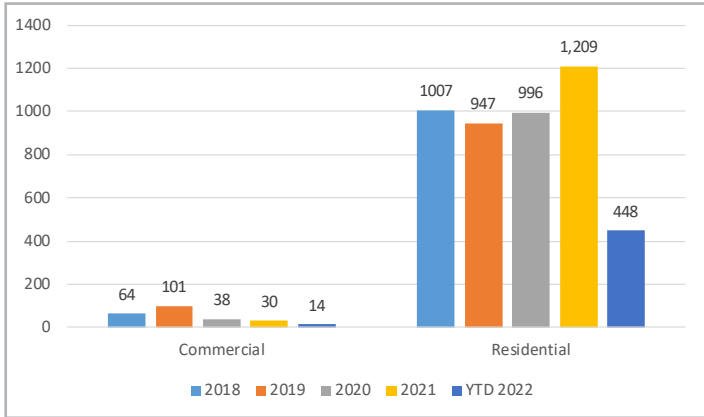
Data: Development Services Department, Reported: March 2022, Prepared by: Emily.Loiselle@cityofdenton.com

MOST ACTIVE SUB-DIVISIONS	PLATTED LOTS	MAR 21 STARTS	YTD STARTS	PRIOR STARTS	TOTAL STARTS	LOTS AVAILABLE
AUDRA HEIGHTS, PHASE 2	89	0	14	30	44	45
AUDRA OAKS PH 2A	12	0	3	0	3	9
AUDRA POINTE	53	0	51	0	51	2
BEALL WAY ADDITION	191	1	38	148	186	5
BEAVER CREEK ALL PH	96	0	0	41	41	55
BRENTWOOD PLACE	180	0	0	177	177	3
CARMEL VILLAS PHASE I	230	16	24	0	24	206
COUNTRY CLUB TERRACE ALL PH	183	0	162	0	162	21
COUNTRY LAKES NORTH PHASE 5A	67	1	14	53	67	0
CREEKSIDE	137	13	34	102	136	1
EAGLE CREEK PHASE 1A	64	0	40	0	40	24
GLENWOOD MEADOWS	102	4	10	0	10	92
HERCULES WEST ADDITION, PHASE 2B	40	0	0	8	8	32
KINGS RIDGE ESTATES PHASE I	132	16	80	0	80	52
MEADOW OAKS SUBDIVISION, PHASE 4	43	0	0	34	34	9
PARKVUE ALL PH	138	2	16	44	60	78
ROBSON RANCH ALL PH	1130	21	105	604	709	421
SHERMAN CROSSING ADDITION PHASE 2A	104	0	3	0	3	101
STARK FARMS PHASE 1	141	0	7	117	124	17
TEASLEY TRAILS ALL PH	140	0	0	46	46	94
THE PRESERVE AT PECAN CREEK, SECTION N, PHASE 3B	36	0	0	1	1	35
THE RESIDENCES AT RAYZOR RANCH PHASE 1	186	0	41	144	185	1
VINTAGE TOWNHOMES	20	0	20	0	20	0
VISTA DEL ARROYO	100	0	12	48	60	40
VISTA VERDE	105	6	66	0	66	39
WINDSOR OAKS ADDITION, PHASE 1	112	0	0	3	3	109
WOODMERE	151	1	1	0	1	150
Miscellaneous Lots	-	4	10	-	-	-
Rebuilds	-	0	0	-	-	-
TOTAL	3,982	85	751	1,600	2,341	1,641

Commercial Growth

Building Permits — Year to Date FY 21/22

Including 2018 - 2021 Totals



Includes Multi-Family as Commercial and Duplexes as Residential

Source: Development Services Department, Prepared by: Jason.Westmoreland@cityofdenton.com

Valuation Trends — Year to Date FY 21/22

Including 2018 - 2021 Totals



*Values given in Millions

Source: Development Services Department

Prepared by: Jason.Westmoreland@cityofdenton.com

Major Commercial Permits for 2nd Quarter 2021/22

Permits over 1,000 SF

Address	Project	Use	Square Feet	Value
3251 Unicorn Lake Blvd	Coker Legal	Office	5,711	\$934,605
600/620 Western Blvd	Denton Crossing Ph. 2	Distribution Warehouse	701,123	\$79,121,731
2720 Panhandle St	Prime Denton Properties	Shell Office Building	17,015	\$2,338,882
3335 S I35E	Apex Health Skilled	Nursing and Rehab Center	87,797	\$14,652,555
8171 Jim Christal Rd	Core Scientific Data Center	Data Halls and Tech Building	196,625	\$22,714,401
205 E Mission St	Life 365 Church Addition	Church	1,680	\$345,358
2314 W University Dr	Shell Bldg	Retail	10,000	\$1,525,000
8151 Jim Christal Rd	Data Center North Site	Warehouse	141,125	\$16,451,226
1330 S Loop 288	Frost Bank	Office	5,251	\$1,235,025
2417 Ft Worth Dr	Consolidated Insurance Partners	Office	4,086	\$668,674

Commercial Permits

Source: Development Services Department, Prepared by: Emily.Loiselle@cityofdenton.com

	Permits in Mar. 2022	Permits in Mar. 2021	YTD Permits FY 21/22	YTD Permits FY 20/21	Value in Mar. 2022	Value in Mar. 2021	Value YTD FY 21/22	Value YTD FY 20/21
Assembly	0	1	2	2	\$-	\$105,164	\$590,005	\$412,612
Business	3	6	7	8	\$2,607,860	\$25,627,520	\$6,745,421	\$27,666,620
Education	0	0	0	0	\$-	\$-	\$-	\$-
Factory	0	0	1	1	\$-	\$-	\$15,327,089	\$986,361
High Hazard	0	0	0	0	\$-	\$-	\$-	\$-
Hotel	0	0	0	0	\$-	\$-	\$-	\$-
Institutional	0	0	0	1	\$-	\$-	\$-	\$72,972,162
Mercantile	1	0	2	1	\$1,525,000	\$-	\$2,887,713	\$440,781
Residential Group Homes	0	0	0	0	\$-	\$-	\$-	\$-
Assisted Living Facilities	0	0	1	0	\$-	\$-	\$14,652,555	\$-
Storage	1	2	6	3	\$16,451,226	\$27,322,021	\$249,535,233	\$51,449,952
Utility	0	1	1	3	\$-	\$393,220	\$-	\$1,081,322
Total New Commercial	5	10	20	19	\$20,584,086	\$53,447,924	\$289,738,014	\$155,009,810
City/County Buildings	1	1	2	2	\$2,456,867	\$5,007,450	\$2,851,363	\$6,060,052
Schools	0	0	0	0	\$-	\$-	\$-	\$-
Churches	0	0	0	0	\$-	\$-	\$-	\$-
Alterations	13	19	117	94	\$3,353,636	\$7,476,507	\$39,324,033	\$21,950,198
Total Commercial Permits	19	30	139	115	\$26,394,589	\$65,931,881	\$331,913,410	\$183,020,060
Total Comm & Res Permits	187	214	1256	1240	\$118,914,013	\$100,457,753	\$757,612,995	\$471,996,298

Source: Development Services Department, Prepared by: Emily.Loiselle@cityofdenton.com

STaND Alones

Police Department Activity

	Jan. 22	Feb. 22	Mar. 22	YTD Total
Total Calls For Service	7,699	8,040	9,779	25,518
Response Time (Minutes)	5:06	5:33	5:01	5:13 avg.
Citations	984	730	816	2,530
Accidents (total)	232	241	286	759
Violent Crime	35	33	38	106
Property Crime	272	238	269	885

Source: Police Department, Prepared by: Chris.Womack@cityofdenton.com

New data collection methods account for variances in some data represented. YTD totals are on a standard calendar year, not fiscal.

Fire Department Activity

Month	Jan. 22	Feb. 22	Mar. 22
Avg. Response Time	5:21	5:30	5:15
Fire Calls	50	58	66
EMS Calls	1,170	1,114	1,133
HAZMAT	42	15	32
Service Calls	272	228	199
Good Intent Calls	282	230	249
False Alarms	124	88	87
Other Calls	3	16	2
Total Calls	1,943	1,749	1,768

Source: Fire Department, Prepared by: Tim.Ryan@cityofdenton.com

New data collection methods account for variances in some data represented. Current data not available at time of publishing.

Sales Tax Collections Fiscal Years 2017/18 — 2021/22

Month	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
October	2,893,671	3,040,700	3,083,547	3,339,311	3,851,579
November	3,081,233	3,061,744	3,041,809	3,177,516	3,850,665
December	3,725,507	3,800,014	4,365,987	3,219,446	5,256,636
January	2,741,380	2,587,925	3,049,704	2,754,688	3,828,376
February	2,681,763	2,543,861	2,706,293	2,754,688	4,000,157
March	3,795,301	3,373,300	3,200,354	4,436,607	
April	2,915,398	3,076,093	2,652,262	3,689,506	
May	3,082,192	3,030,647	3,014,238	3,574,834	
June	3,538,686	3,645,674	3,723,464	4,333,510	
July	3,309,987	3,388,624	3,206,440	4,049,492	
August	3,079,980	3,169,979	3,385,056	3,961,073	
September	3,424,929	3,612,266	3,908,678	4,585,174	
TOTAL	\$38,270,027	\$38,330,826	\$39,337,832	\$45,404,856	\$20,788,413

Source: Texas Comptroller, City Finance Department

Sales Tax Rates

Sales/Use Tax Rates	
State of Texas	6.25%
Local (DCTA & City)	2.00%
Denton County Transportation Authority (DCTA)	.5%
City of Denton	1.5%
Total	8.25%

Source: Texas Comptroller, Prepared by: Erica.Sullivan@cityofdenton.com

Real and Personal Property Tax Rates

Tax Per \$100 Valuation	
City of Denton	\$0.590454
Denton County	\$0.224958
Denton Independent School District	\$1.483200
Total	\$2.298612

Source: Denton Central Appraisal District,
Prepared by: Erica.Sullivan@cityofdenton.com

Statistical Trends and News of Denton

STaND

**THIRD
QUARTER
FISCAL YEAR 21/22**



Welcome to the Statistical Trends and News of Denton (STaND) Report. The report compiles demographic, growth and economic information that is provided or tracked by various City of Denton departments. Under each chart or graph, you will find the source of the information along with a City of Denton contact e-mail address should you have any questions regarding the data.

Although the STaND Report is produced quarterly, some of the data will be updated annually. For example, population estimates are typically updated annually, and new annexations would only be changed when an annexation occurred. The most current edition is available online, <https://www.cityofdenton.com/276/Economic-Development>. Additionally, you can find the most current edition along with previous issues at www.DentonEDP.com/reports.



This report is compiled by the Economic Development Department. General questions about this report can be directed to Christina Davis, (940) 349-7730, Christina.Davis@cityofdenton.com

Internal Distribution:
SharePoint/Economic
Development/home page

ADA/EOE/ADEA
www.cityofdenton.com
TDD (800)735-2989

Demographics

Annual Population Change 2020 - 2021

Entity	2020 Census Estimate	2021 Census Estimate	Numerical Change 2020-2021	Percent Change 2020- 2021
City of Denton	141,541	147,515	5,974	4.2%
Denton County	887,207	919,324	32,117	3.6%
State of Texas	28,995,881	29,360,759	364,878	1.3%

Source: U.S. Census Bureau, Prepared by: Jason.Westmoreland@cityofdenton.com, updated March 2022

Population Change 2010 - 2021

Entity	2010 Census	2021 Census Estimates	Numerical Change 2010-2021	Percent Change 2010-2021
City of Denton	113,383	148,146	34,763	30.7%
Denton County	662,614	941,647	279,033	42.1%
State of Texas	25,145,561	29,527,941	4,382,380	17.4%

Source: U.S. Census Bureau, Prepared by: Jason.Westmoreland@cityofdenton.com, updated March 2022

Decennial Population Change 2000 - 2010

Entity	2000 Census	2010 Census	Numerical Change 2000-2010	Percent Change 2000- 2010
City of Denton	80,537	113,383	32,846	40.8%
Denton County	432,976	662,614	229,638	53.0%
State of Texas	20,851,820	25,145,561	4,293,741	20.6%

Source: U.S. Census Bureau, Prepared by: Erica.Sullivan@cityofdenton.com, updated May 2020

Age and Economic Characteristics

Entity	Median Age	65 and Over	Median Family Income	Per Capita Income
City of Denton	29.5	11.4%	\$81,792	\$29,538
Denton County	36.0	10.6%	\$112,068	\$43,172
State of Texas	35.1	12.9%	\$76,727	\$32,267

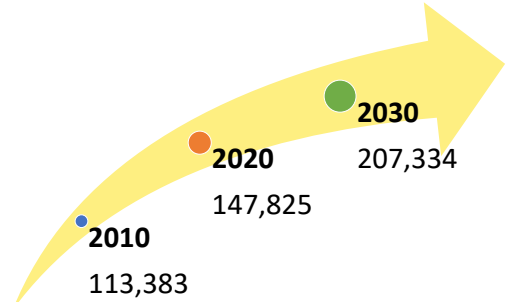
Source: U.S. Census Bureau, 2019 American Community Survey (ACS), 1-Year Estimate.
Prepared by: Erica.Sullivan@cityofdenton.com

Economic Characteristics

City	\$81,792 - Median Family Income \$29,538 - Per Capita Income
County	\$112,068 - Median Family Income \$43,172 - Per Capita Income
State	\$76,727 - Median Family Income \$32,267 - Per Capita Income

Source: U.S. Census Bureau, 2019 American Community Survey (ACS), 1-Year Estimate
Prepared by: Erica.Sullivan@cityofdenton.com

Population Forecast 2010 - 2030



Source: University of North Texas' Center for Economic Development and Research, (1) 2010 U.S. Census Bureau data utilized for base year, Prepared by: Erica.Sullivan@cityofdenton.com

Population Forecast 2021 - 2025

Year	Population	Percent Change
2021	134,872	2.0%
2022	137,569	2.0%
2023	140,321	2.0%
2024	143,127	2.0%
2025	145,990	2.0%

Source: City of Denton, Prepared by: Erica.Sullivan@cityofdenton.com

Did You Know?

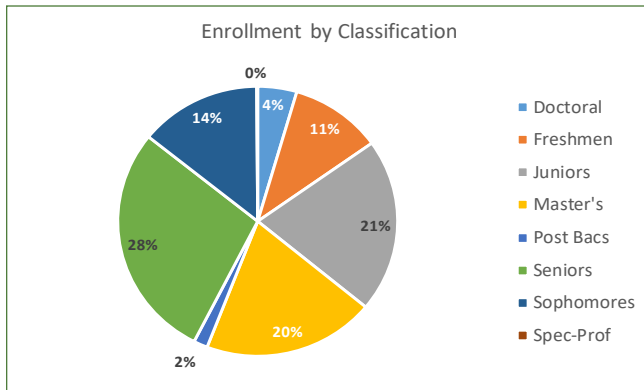
ECONOMIC DEVELOPMENT TRANSPARENCY STAR

The Texas Comptroller of Public Accounts has awarded the City of Denton the Economic Development Star for exemplary efforts in creating financial transparency around public spending in this area. The Transparency Stars program recognizes local governments across Texas that are striving to meet a high standard for financial transparency online. These efforts provide citizens with clear, consistent information about public spending in user-friendly formats.

Source: Denton Economic Development, Erica.Sullivan@cityofdenton.com

Demographics

Spring 2022 University of North Texas Enrollment by Residence*



Student Residence	Male	Female	Total Enrollment	Percent
Residence Hall	2,600	3,402	6,002	14.87%
City of Denton	4,507	4,202	8,709	21.58%
Denton County	2,249	2,236	4,485	11.11%
Outside Denton County	9,089	12,075	21,164	52.44%
Total	18,445	21,915	40,360	100%

Source: University of North Texas, Prepared by: Jason.Westmoreland@cityofdenton.com

*Figures are for the Denton campus only

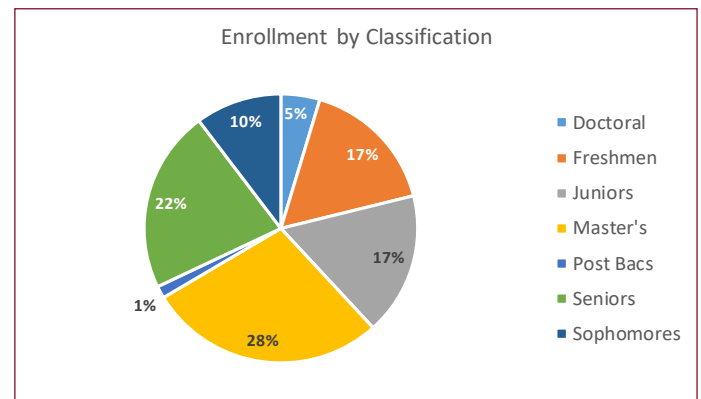
Spring 2022 Texas Woman's University Enrollment by Residence*

Student Residence	Male	Female	Total Enrollment	Percent
Residence Hall	91	1,473	1,564	12.5%
City of Denton ¹	255	1,083	1,338	10.7%
Denton County ²	400	1,785	2,185	17.5%
Outside Denton County	671	6,750	7,421	59.3%
Total	1,417	11,091	12,508	100.0%

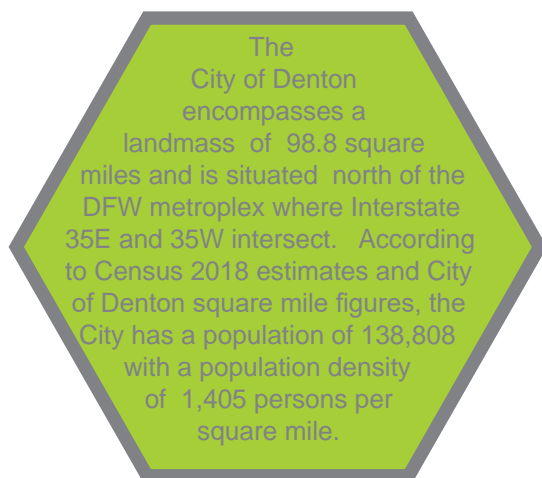
Source: Texas Woman's University, Prepared by: Jason.Westmoreland@cityofdenton.com

¹ Outside Residence Hall

² Outside City of Denton

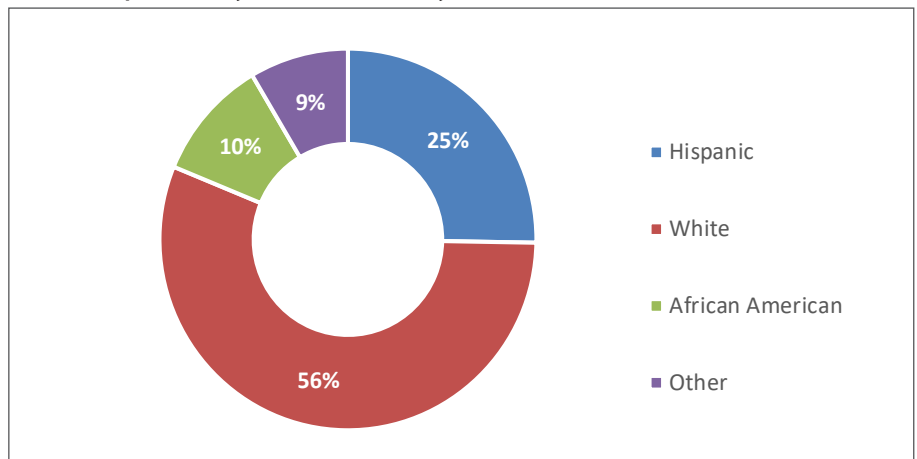


*Figures are for the Denton campus only



Source: Development Services Department,
Prepared by: Ron.Menguita@cityofdenton.com

Denton Population by Race and Ethnicity



Other includes: American Indian and Alaskan Native; Asian Native Hawaiian; and other Pacific Islander

Source: U.S. Census Bureau, 2019 American Community Survey, 1-Year Estimate,

Prepared by: Erica.Sullivan@cityofdenton.com

Labor Markets

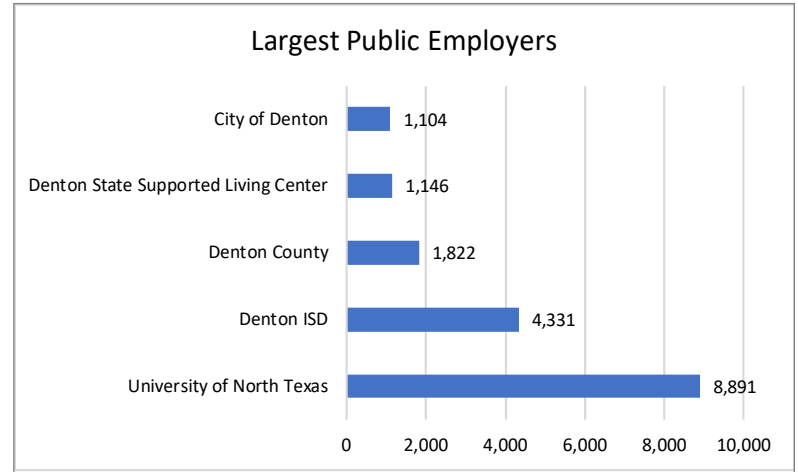
Employment Change by Industry Sector 2019 - 2020

INDUSTRY	ANNUAL CHANGE	
	Number Change	Percent Change
Agriculture, Forestry, Fishing and Hunting	(7)	(1%)
Mining, Quarrying, and Oil and Gas Extraction	(13)	(2%)
Utilities	18	3%
Construction	969	5%
Manufacturing	743	4%
Wholesale Trade	505	4%
Retail Trade	571	2%
Transportation and Warehousing	988	6%
Information	141	4%
Finance and Insurance	523	5%
Real Estate and Rental and Leasing	280	4%
Professional, Scientific, and Technical Services	970	5%
Management of Companies and Enterprises	166	6%
Administrative and Support and Waste Management and Remediation Services	970	5%
Educational Services	210	4%
Health Care and Social Assistance	1,150	4%
Arts, Entertainment, and Recreation	245	4%
Accommodation and Food Services	1,361	4%
Other Services (except Public Administration)	291	2%
Government	2,017	4%
Unclassified Industry	19	7%
Total - All Industries	12,118	4%

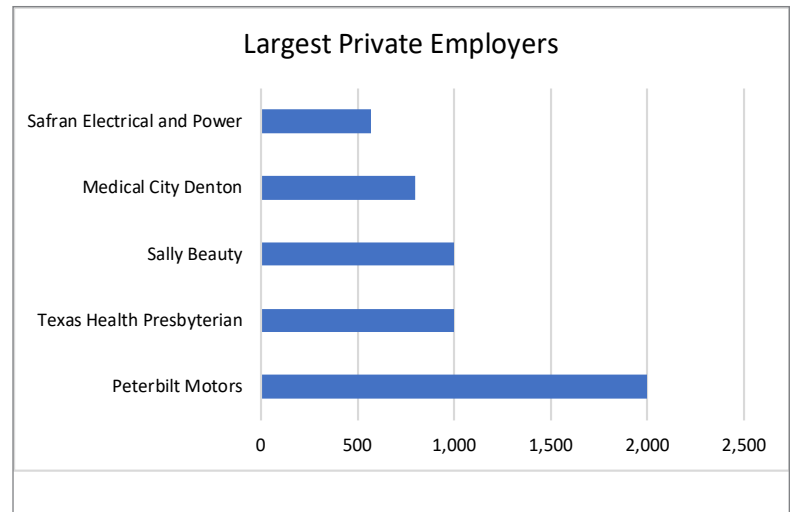
Source: Emsi, Prepared by: Erica.Sullivan@cityofdenton.com

Top Employers in Denton

Top Five Public Employers



Top Five Private Employers



Source: Economic Development, Prepared by: Daniel.Rosenfield@cityofdenton.com, updated: 12/30/2021

Unemployment Rates

Entity	Annual Average				April	May	June
	2018	2019	2020	2021	2022	2022	2022
City of Denton	3.1%	2.9%	6.9%	3.9%	2.9%	2.9%	3.6%
Denton County	3.1%	2.9%	6.5%	3.7%	2.7%	2.9%	3.4%
State of Texas	3.9%	3.5%	7.6%	4.8%	3.9%	3.8%	4.4%

Source: Texas Workforce Commission, Prepared by: Jason.Westmoreland@cityofdenton.com
The rates are not seasonally adjusted. *Most current information available at time of publishing report.

Residential Growth and Housing

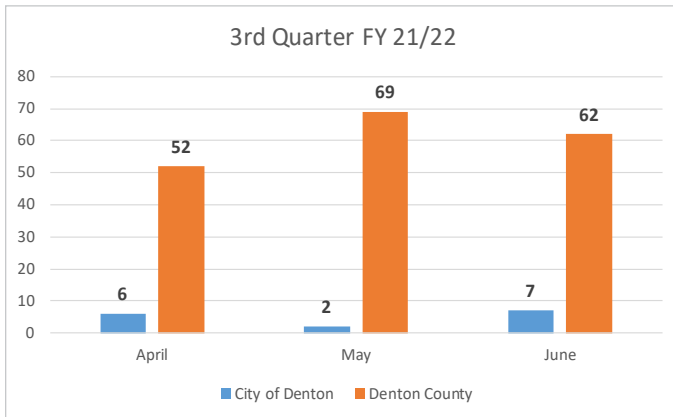
Housing Activity in the City of Denton

Year	Housing Units		New Residential		Demolition		Total	
	Single Family	Multi Family	Single Family	Multi Family	Single Family	Multi Family	Housing Units	Percent Increase
2021	33,566	24,636	1,312	454	12	1	58,202	2.29%
2022 YTD	34,322	26,503	763	1,867	7	0	60,824	0.64%

Sources: Development Services Department, Prepared by: Jason.Westmoreland@cityofdenton.com

Single-Family includes Two-Family dwelling, Includes issued and finalized permits

Foreclosures



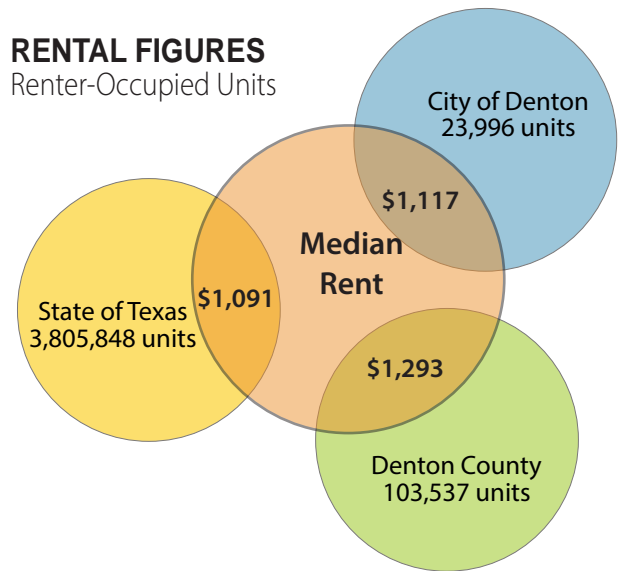
Note: decrease in foreclosures is due to COVID-19 and a federal moratorium on HUD loan foreclosures

*Includes commercial properties, Source: Foreclosure Listing Service Inc.

Prepared by: Jason.Westmoreland@cityofdenton.com

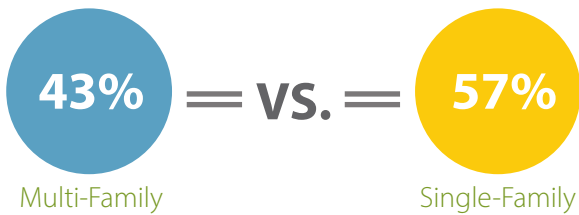
RENTAL FIGURES

Renter-Occupied Units



Source: U.S. Census Bureau, 2019, American Community Survey, 1-Year Estimate
Includes occupied units paying rent, Prepared by: Erica.Sullivan@cityofdenton.com

Housing Unit Composition



Single-Family includes two-family dwelling

Sources: Development Services Department,

Prepared by: Erica.Sullivan@cityofdenton.com

Housing Occupancy

Entity	Occupied Housing Units	Vacant Housing Units	Total Housing Units
City of Denton	46,151	5,477	51,628
Denton County	305,164	24,343	329,507
State of Texas	9,985,126	1,298,766	11,283,892

Source: U.S. Census Bureau, 2019, American Community Survey (ACS), 1-Year Estimate

Prepared by: Erica.Sullivan@cityofdenton.com

Residential Permits

	Permits in June		Permits YTD		Value in June		Value YTD	
	2022	2021	FY 21/22	FY 20/21	2022	2021	FY21/22	FY 20/21
One-Family Dwelling	73	110	1008	929	\$25,888,372	\$32,497,577	\$360,700,319	\$287,880,910
Two-Family Dwelling	0	0	7	43		\$-	\$1,634,598	\$10,199,557
Multi-Family Dwelling *	2	1	8	4	\$57,918,433	\$4,949,112	\$276,822,349	\$80,893,972
Total New Residential	75	111	1023	976	\$83,806,805	\$37,446,689	\$639,157,266	\$378,974,439
Additions/Alterations	100	93	522	777	\$2,684,700	\$1,982,140	\$16,690,732	\$14,027,959
Total Residential Permits	175	204	1,545	1,753	\$86,491,505	\$39,428,829	\$655,847,998	\$393,002,398
* Multi-Family Units	317	40	1867	581				

Source: Development Services Department, Prepared by: Emily.Loisse@cityofdenton.com

Active Subdivisions

Year to Date Fiscal Year 21/22

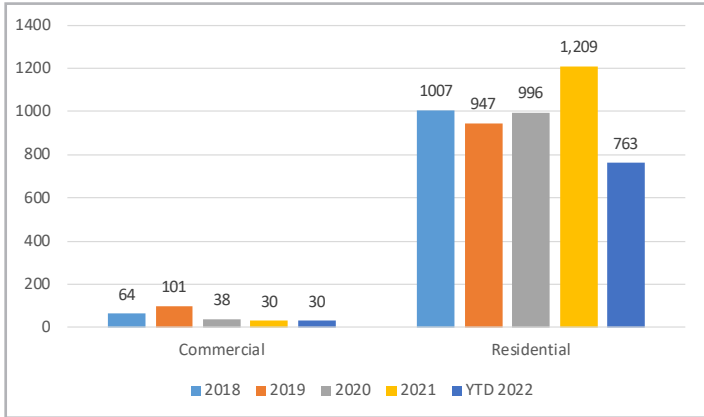
Data: Development Services Department, Reported: June 2022, Prepared by: Emily.Loiselle@cityofdenton.com

MOST ACTIVE SUB-DIVISIONS	PLATTED LOTS	JUN 22 STARTS	YTD STARTS	PRIOR STARTS	TOTAL STARTS	LOTS AVAILABLE
AUDRA HEIGHTS, PHASE 2	89	0	14	30	44	45
AUDRA OAKS PH 2A	12	0	5	0	5	7
AUDRA POINTE	53	0	51	0	51	2
BEALL WAY ADDITION	191	0	38	148	186	5
BEAVER CREEK ALL PH	96	0	0	41	41	55
BRENTWOOD PLACE	180	0	0	177	177	3
CAMBRIDGE BROOK PHASE 1	102	1	1	0	1	101
CARMEL VILLAS PHASE I	230	18	80	0	80	150
COUNTRY CLUB TERRACE ALL PH	183	0	162	0	162	21
COUNTRY LAKES NORTH ALL PH	239	0	14	53	67	172
COURTS OF BONNIE BRAE	106	5	17	0	17	89
CREEKSIDE	137	0	35	102	137	0
EAGLE CREEK ALL PH	157	1	125	0	125	32
GLENWOOD MEADOWS	102	6	28	0	28	74
HERCULES WEST ADDITION, PHASE 2B	40	0	0	8	8	32
KINGS RIDGE ESTATES PHASE I	132	7	114	0	114	18
MEADOW OAKS SUBDIVISION, PHASE 4	43	0	0	34	34	9
NORTHPOINTE PHASE 6	39	4	4	0	4	35
PARKVUE ALL PH	138	9	54	44	98	40
ROBSON RANCH ALL PH	1130	13	130	604	734	396
SHERMAN CROSSING ADDITION PHASE 2A	104	0	3	0	3	101
STARK FARMS PHASE 1	141	0	9	117	126	15
TEASLEY TRAILS ALL PH	140	0	0	46	46	94
THE PRESERVE AT PECAN CREEK, SECTION N, PHASE 3B	36	0	0	1	1	35
THE RESIDENCES AT RAYZOR RANCH PHASE 1	186	0	41	144	185	1
VINTAGE TOWNHOMES	20	0	21	0	21	-1
VISTA DEL ARROYO	100	0	12	48	60	40
VISTA VERDE	105	0	79	0	79	26
WINDSOR OAKS ADDITION, PHASE 1	112	0	0	3	3	109
WOODMERE	151	5	11	0	11	140
Miscellaneous Lots	-	4	10	-	-	-
Rebuilds	-	0	1	-	-	-
TOTAL	4,494	73	1059	1,600	2,648	1,846

Commercial Growth

Building Permits — Year to Date FY 21/22

Including 2018 - 2021 Totals



Includes Multi-Family as Commercial and Duplexes as Residential

Source: Development Services Department, Prepared by: Jason.Westmoreland@cityofdenton.com

Valuation Trends — Year to Date FY 21/22

Including 2018 - 2021 Totals



*Values given in Millions

Source: Development Services Department

Prepared by: Jason.Westmoreland@cityofdenton.com

Major Commercial Permits for 3rd Quarter 2021/22

Permits over 1,000 SF

Address	Project	Use	Square Feet	Value
1509 Canvas Way	Vista Verde	Clubhouse	1,798	\$294,243
3900 E University Dr	Geesling Industrial Park	Addition	36,953	\$3,457,355
1111 Wilson St	Mount Calvary	Classroom and Office Addition	8,386	\$573,129
221 N Western Blvd	Shell Bldg	Warehouse	227,426	\$25,665,024
6831 N I-35	Primoris	Office	33,528	\$7,154,205
221 N Western Blvd	Shell Bldg	Warehouse	227,426	\$25,665,024
6831 N I-35	Primoris	Office	33,528	\$7,154,205
3705 Pockrus Page Rd	Carmel Villas	Amenity Center	4,420	\$723,333
1720 Riney Rd	City of Denton	Booster Pump Station	4,864	\$429,978
306 N Loop 288 Ste 400	Denton County Food Center Addition	Food Pantry Warehouse	15,444	\$430,271

Commercial Permits

Source: Development Services Department, Prepared by: Emily.Loiselle@cityofdenton.com

	Permits in June 2022	Permits in June 2021	YTD Permits FY 21/22	YTD Permits FY 20/21	Value in June 2022	Value in June 2021	Value YTD FY 21/22	Value YTD FY 20/21
Assembly	0	0	4	3	\$-	\$-	\$1,457,377	\$1,070,798
Business	1	1	10	10	\$7,154,205	\$530,871	\$15,549,112	\$28,285,464
Education	0	0	0	0	\$-	\$-	\$-	\$-
Factory	0	1	1	2	\$-	\$3,748,196	\$15,327,089	\$4,734,557
High Hazard	0	0	0	0	\$-	\$-	\$-	\$-
Hotel	0	0	0	0	\$-	\$-	\$-	\$-
Institutional	0	0	0	1	\$-	\$-	\$-	\$72,972,162
Mercantile	0	0	2	1	\$-	\$-	\$2,887,713	\$440,781
Residential Group Homes	0	0	0	0	\$-	\$-	\$-	\$-
Assisted Living Facilities	0	0	1	0	\$-	\$-	\$14,652,555	\$-
Storage	1	2	12	5	\$25,665,024	\$484,057	\$328,386,093	\$51,934,010
Utility	0	0	1	4	\$-	\$-	\$-	\$1,189,367
Total New Commercial	2	4	31	26	\$32,819,229	\$4,763,124	\$378,259,937	\$160,627,139
City/County Buildings	0	0	2	3	\$-	\$-	\$2,851,363	\$9,404,150
Schools	0	0	1	0	\$-	\$-	\$6,932,309	\$-
Churches	0	0	0	0	\$-	\$-	\$-	\$-
Alterations	22	20	177	162	\$6,573,623	\$4,531,110	\$52,961,108	\$43,936,060
Total Commercial Permits	24	24	211	191	\$39,392,852	\$9,294,234	\$441,004,717	\$213,967,349
Total Comm & Res Permits	199	228	1756	1944	\$125,884,357	\$48,723,063	\$1,096,852,715	\$606,969,747

Source: Development Services Department, Prepared by: Emily.Loiselle@cityofdenton.com

STaND Alones

Police Department Activity

	Apr. 22	May 22	Jun. 22	YTD Total
Total Calls For Service	9,625	8,455	9,146	52,744
Response Time (Minutes)	6:09	6:47	5:17	5:38 avg.
Citations	994	737	780	5,637
Accidents (total)	283	266	215	1,531
Violent Crime	47	49	42	236
Property Crime	343	346	349	1,848

Source: Police Department, Prepared by: Chris.Womack@cityofdenton.com

New data collection methods account for variances in some data represented. YTD totals are on a standard calendar year, not fiscal.

Fire Department Activity

Month	Jan. 22	Feb. 22	Mar. 22
Avg. Response Time	5:21	5:30	5:15
Fire Calls	50	58	66
EMS Calls	1,170	1,114	1,133
HAZMAT	42	15	32
Service Calls	272	228	199
Good Intent Calls	282	230	249
False Alarms	124	88	87
Other Calls	3	16	2
Total Calls	1,943	1,749	1,768

Source: Fire Department, Prepared by: Tim.Ryan@cityofdenton.com

New data collection methods account for variances in some data represented. Current data not available at time of publishing.

Sales Tax Collections Fiscal Years 2017/18 — 2021/22

Month	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
October	2,893,671	3,040,700	3,083,547	3,339,311	3,851,579
November	3,081,233	3,061,744	3,041,809	3,177,516	3,850,665
December	3,725,507	3,800,014	4,365,987	3,219,446	5,256,636
January	2,741,380	2,587,925	3,049,704	2,754,688	3,828,376
February	2,681,763	2,543,861	2,706,293	2,754,688	4,000,157
March	3,795,301	3,373,300	3,200,354	4,436,607	4,863,891
April	2,915,398	3,076,093	2,652,262	3,689,506	4,392,905
May	3,082,192	3,030,647	3,014,238	3,574,834	
June	3,538,686	3,645,674	3,723,464	4,333,510	
July	3,309,987	3,388,624	3,206,440	4,049,492	
August	3,079,980	3,169,979	3,385,056	3,961,073	
September	3,424,929	3,612,266	3,908,678	4,585,174	
TOTAL	\$38,270,027	\$38,330,826	\$39,337,832	\$45,404,856	\$30,044,209

Source: Texas Comptroller, City Finance Department

Sales Tax Rates

Sales/Use Tax Rates	
State of Texas	6.25%
Local (DCTA & City)	2.00%
Denton County Transportation Authority (DCTA)	.5%
City of Denton	1.5%
Total	8.25%

Source: Texas Comptroller, Prepared by: Erica.Sullivan@cityofdenton.com

Real and Personal Property Tax Rates

Tax Per \$100 Valuation	
City of Denton	\$0.590454
Denton County	\$0.224958
Denton Independent School District	\$1.483200
Total	\$2.298612

Source: Denton Central Appraisal District,
Prepared by: Erica.Sullivan@cityofdenton.com

Statistical Trends and News of Denton

STaND

**FOURTH
QUARTER
FISCAL YEAR 21/22**



Welcome to the Statistical Trends and News of Denton (STaND) Report. The report compiles demographic, growth and economic information that is provided or tracked by various City of Denton departments. Under each chart or graph, you will find the source of the information along with a City of Denton contact e-mail address should you have any questions regarding the data.

Although the STaND Report is produced quarterly, some of the data will be updated annually. For example, population estimates are typically updated annually, and new annexations would only be changed when an annexation occurred. The most current edition is available online, <https://www.cityofdenton.com/276/Economic-Development>. Additionally, you can find the most current edition along with previous issues at www.DentonEDP.com/reports.



This report is compiled by the Economic Development Department. General questions about this report can be directed to Christina Davis, (940) 349-7730, Christina.Davis@cityofdenton.com

Internal Distribution:
SharePoint/Economic
Development/home page

ADA/EOE/ADEA
www.cityofdenton.com
TDD (800)735-2989

Demographics

Annual Population Change 2020 - 2021

Entity	2020 Census Estimate	2021 Census Estimate	Numerical Change 2020-2021	Percent Change 2020- 2021
City of Denton	141,541	147,515	5,974	4.2%
Denton County	887,207	919,324	32,117	3.6%
State of Texas	28,995,881	29,360,759	364,878	1.3%

Source: U.S. Census Bureau, Prepared by: Jason.Westmoreland@cityofdenton.com, updated March 2022

Population Change 2010 - 2021

Entity	2010 Census	2021 Census Estimates	Numerical Change 2010-2021	Percent Change 2010-2021
City of Denton	113,383	148,146	34,763	30.7%
Denton County	662,614	941,647	279,033	42.1%
State of Texas	25,145,561	29,527,941	4,382,380	17.4%

Source: U.S. Census Bureau, Prepared by: Jason.Westmoreland@cityofdenton.com, updated March 2022

Decennial Population Change 2000 - 2010

Entity	2000 Census	2010 Census	Numerical Change 2000-2010	Percent Change 2000- 2010
City of Denton	80,537	113,383	32,846	40.8%
Denton County	432,976	662,614	229,638	53.0%
State of Texas	20,851,820	25,145,561	4,293,741	20.6%

Source: U.S. Census Bureau, Prepared by: Erica.Sullivan@cityofdenton.com, updated May 2020

Age and Economic Characteristics

Entity	Median Age	65 and Over	Median Family Income	Per Capita Income
City of Denton	29.5	11.4%	\$81,792	\$29,538
Denton County	36.0	10.6%	\$112,068	\$43,172
State of Texas	35.1	12.9%	\$76,727	\$32,267

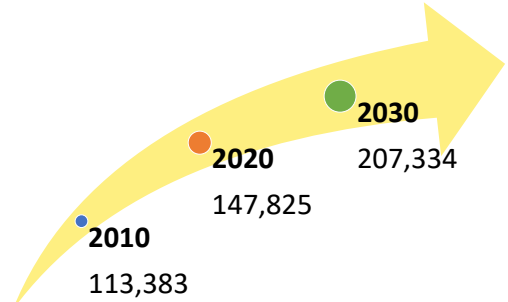
Source: U.S. Census Bureau, 2019 American Community Survey (ACS), 1-Year Estimate.
Prepared by: Erica.Sullivan@cityofdenton.com

Economic Characteristics

City	\$81,792 - Median Family Income \$29,538 - Per Capita Income
County	\$112,068 - Median Family Income \$43,172 - Per Capita Income
State	\$76,727 - Median Family Income \$32,267 - Per Capita Income

Source: U.S. Census Bureau, 2019 American Community Survey (ACS), 1-Year Estimate
Prepared by: Erica.Sullivan@cityofdenton.com

Population Forecast 2010 - 2030



Source: University of North Texas' Center for Economic Development and Research, (1) 2010 U.S. Census Bureau data utilized for base year, Prepared by: Erica.Sullivan@cityofdenton.com

Population Forecast 2021 - 2025

Year	Population	Percent Change
2021	134,872	2.0%
2022	137,569	2.0%
2023	140,321	2.0%
2024	143,127	2.0%
2025	145,990	2.0%

Source: City of Denton, Prepared by: Erica.Sullivan@cityofdenton.com

Did You Know?

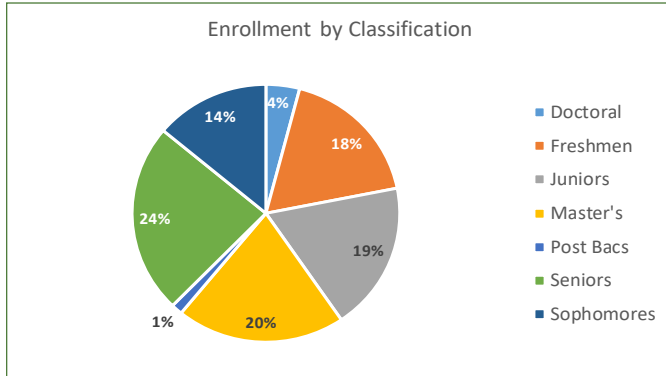
ECONOMIC DEVELOPMENT TRANSPARENCY STAR

The Texas Comptroller of Public Accounts has awarded the City of Denton the Economic Development Star for exemplary efforts in creating financial transparency around public spending in this area. The Transparency Stars program recognizes local governments across Texas that are striving to meet a high standard for financial transparency online. These efforts provide citizens with clear, consistent information about public spending in user-friendly formats.

Source: Denton Economic Development, Erica.Sullivan@cityofdenton.com

Demographics

Spring 2022 University of North Texas Enrollment by Residence*



Student Residence	Male	Female	Total Enrollment	Percent
Residence Hall	2,672	3,745	6,417	14.46%
City of Denton	5,256	4,749	10,005	22.54%
Denton County	2,338	2,387	4,725	10.65%
Outside of Denton County	10,168	13,070	23,238	52.36%
Total	20,434	23,951	44,385	100%

Source: University of North Texas, Prepared by: Jason.Westmoreland@cityofdenton.com

*Figures are for the Denton campus only

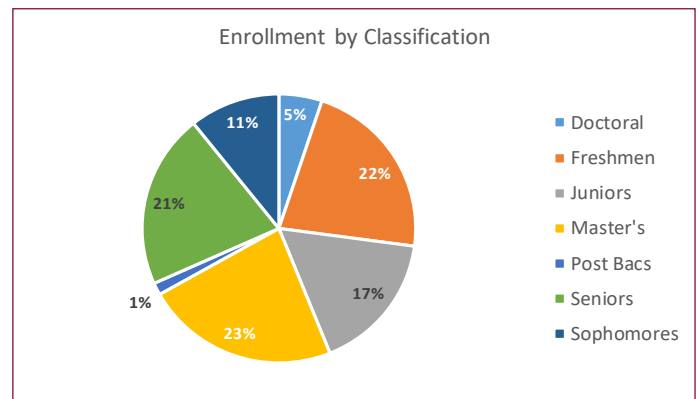
Fall 2022 Texas Woman's University Enrollment by Residence*

Student Residence	Male	Female	Total Enrollment	Percent
Residence Hall	135	1,897	2,032	16.0%
City of Denton ¹	265	1,122	1,387	10.9%
Denton County ²	449	1,778	2,227	17.5%
Outside Denton County	647	6,414	7,061	55.6%
Total	1,496	11,211	12,707	100.0%

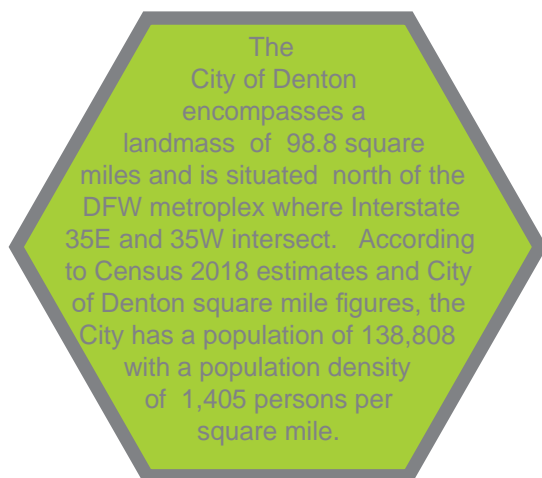
Source: Texas Woman's University, Prepared by: Jason.Westmoreland@cityofdenton.com

¹ Outside Residence Hall

² Outside City of Denton

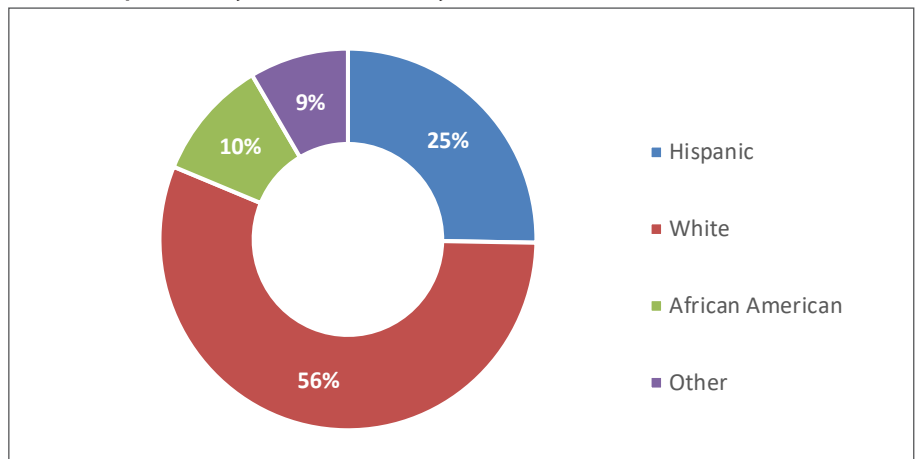


*Figures are for the Denton campus only



Source: Development Services Department,
Prepared by: Ron.Menguita@cityofdenton.com

Denton Population by Race and Ethnicity



Other includes: American Indian and Alaskan Native; Asian Native Hawaiian; and other Pacific Islander

Source: U.S. Census Bureau, 2019 American Community Survey, 1-Year Estimate,

Prepared by: Erica.Sullivan@cityofdenton.com

Labor Markets

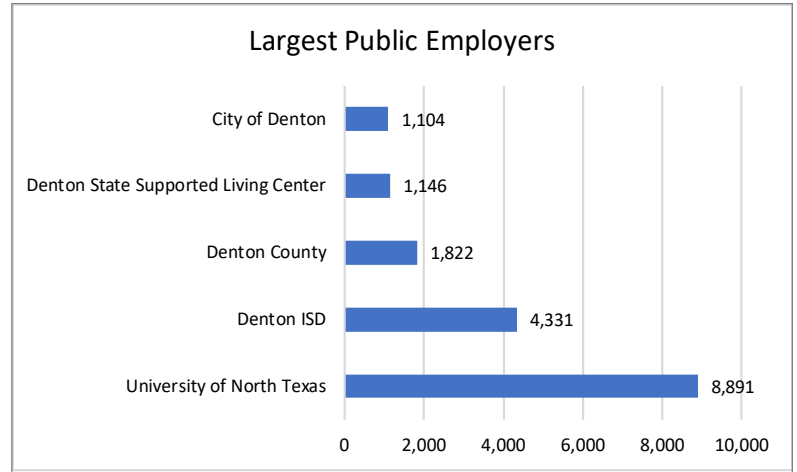
Employment Change by Industry Sector 2019 - 2020

INDUSTRY	ANNUAL CHANGE	
	Number Change	Percent Change
Agriculture, Forestry, Fishing and Hunting	(7)	(1%)
Mining, Quarrying, and Oil and Gas Extraction	(13)	(2%)
Utilities	18	3%
Construction	969	5%
Manufacturing	743	4%
Wholesale Trade	505	4%
Retail Trade	571	2%
Transportation and Warehousing	988	6%
Information	141	4%
Finance and Insurance	523	5%
Real Estate and Rental and Leasing	280	4%
Professional, Scientific, and Technical Services	970	5%
Management of Companies and Enterprises	166	6%
Administrative and Support and Waste Management and Remediation Services	970	5%
Educational Services	210	4%
Health Care and Social Assistance	1,150	4%
Arts, Entertainment, and Recreation	245	4%
Accommodation and Food Services	1,361	4%
Other Services (except Public Administration)	291	2%
Government	2,017	4%
Unclassified Industry	19	7%
Total - All Industries	12,118	4%

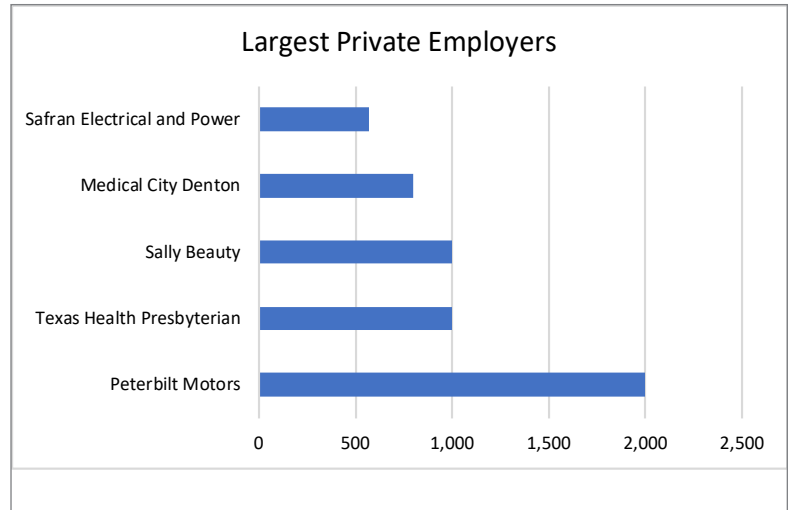
Source: Emsi, Prepared by: Erica.Sullivan@cityofdenton.com

Top Employers in Denton

Top Five Public Employers



Top Five Private Employers



Source: Economic Development, Prepared by: Daniel.Rosenfield@cityofdenton.com, updated: 12/30/2021

Unemployment Rates

Entity	Annual Average				July	Aug	Sep
	2018	2019	2020	2021	2022	2022	2022
City of Denton	3.1%	2.9%	6.9%	3.9%	3.4%	3.4%	3.1%
Denton County	3.1%	2.9%	6.5%	3.7%	3.4%	3.2%	3.0%
State of Texas	3.9%	3.5%	7.6%	4.8%	4.3%	4.2%	3.8%

Source: Texas Workforce Commission, Prepared by: Jason.Westmoreland@cityofdenton.com
The rates are not seasonally adjusted. *Most current information available at time of publishing report.

Residential Growth and Housing

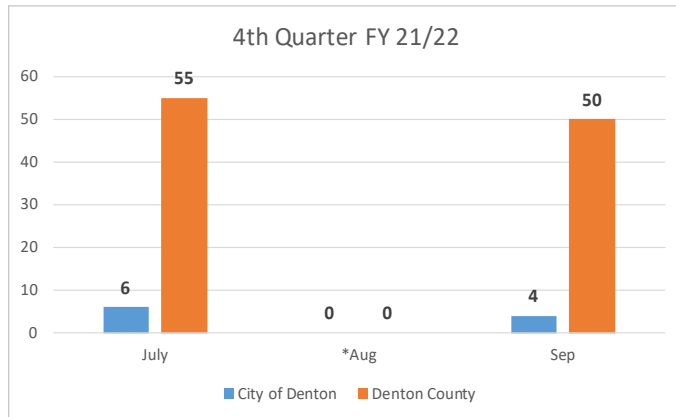
Housing Activity in the City of Denton

Year	Housing Units		New Residential		Demolition		Total	
	Single Family	Multi Family	Single Family	Multi Family	Single Family	Multi Family	Housing Units	Percent Increase
2021	33,566	24,636	1,312	454	12	1	58,202	2.29%
2022 YTD	34,734	26,507	1,180	1,871	10	0	61,241	0.27%

Sources: Development Services Department, Prepared by: Jason.Westmoreland@cityofdenton.com

Single-Family includes Two-Family dwelling, Includes issued and finalized permits

Foreclosures



Note: decrease in foreclosures is due to COVID-19 and a federal moratorium on HUD loan foreclosures

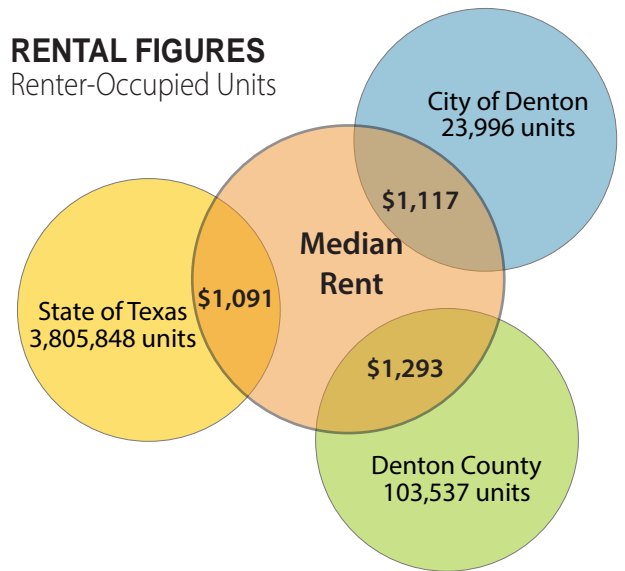
* August foreclosure data not available

Includes commercial properties, Source: Foreclosure Listing Service Inc.

Prepared by: Jason.Westmoreland@cityofdenton.com

RENTAL FIGURES

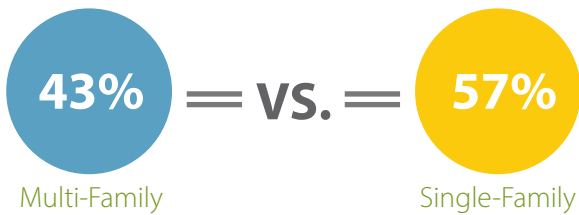
Renter-Occupied Units



Source: U.S. Census Bureau, 2019, American Community Survey, 1-Year Estimate

Includes occupied units paying rent, Prepared by: Erica.Sullivan@cityofdenton.com

Housing Unit Composition



Single-Family includes two-family dwelling

Sources: Development Services Department,

Prepared by: Erica.Sullivan@cityofdenton.com

Housing Occupancy

Entity	Occupied Housing Units	Vacant Housing Units	Total Housing Units
City of Denton	46,151	5,477	51,628
Denton County	305,164	24,343	329,507
State of Texas	9,985,126	1,298,766	11,283,892

Source: U.S. Census Bureau, 2019, American Community Survey (ACS), 1-Year Estimate

Prepared by: Erica.Sullivan@cityofdenton.com

Residential Permits

	Permits in Sep.		Permits YTD		Value in Sep.		Value YTD	
	2022	2021	FY 21/22	FY 20/21	2022	2021	FY21/22	FY 20/21
One-Family Dwelling	169	72	1425	1243	\$56,450,278	\$20,934,013	\$506,100,522	\$373,778,322
Two-Family Dwelling	0	2	7	45	\$-	\$446,976	\$1,634,598	\$10,646,533
Multi-Family Dwelling *	0	0	9	5	\$-	\$-	\$277,208,685	\$127,897,119
Total New Residential	169	74	1441	1293	\$56,450,278	\$21,380,989	\$784,943,804	\$512,321,974
Additions/Alterations	88	80	680	1026	\$3,156,212	\$1,066,644	\$24,624,973	\$17,301,986
Total Residential Permits	257	154	2,121	2,319	\$59,606,490	\$22,447,632	\$809,568,777	\$529,623,960
* Multi-Family Units	0	0	1871	968				

Source: Development Services Department, Prepared by: Emily.Loisse@cityofdenton.com

Active Subdivisions

Year to Date Fiscal Year 21/22

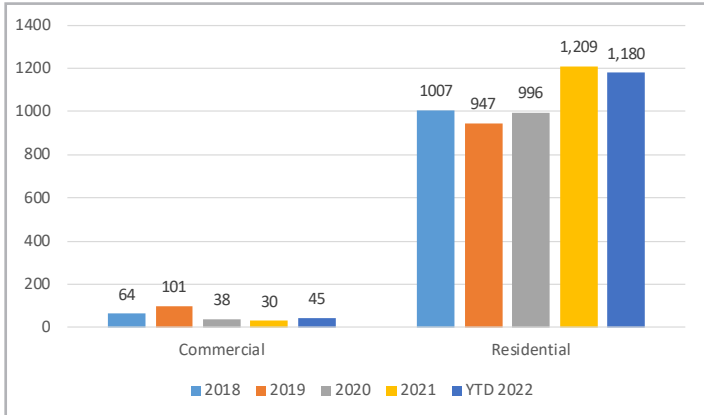
Data: Development Services Department, Reported: October 2022, Prepared by: Emily.Loiselle@cityofdenton.com

MOST ACTIVE SUB-DIVISIONS	PLATTED LOTS	SEP 22 STARTS	YTD STARTS	PRIOR STARTS	TOTAL STARTS	LOTS AVAILABLE
AUDRA HEIGHTS, PHASE 2	89	0	14	30	44	45
AUDRA OAKS PH 2A	12	1	6	0	6	6
AUDRA POINTE	53	0	53	0	53	0
BEALL WAY ADDITION	191	0	38	148	186	5
BEAVER CREEK ALL PH	96	0	0	41	41	55
BRENTWOOD PLACE	180	0	0	177	177	3
CAMBRIDGE BROOK ALL PH	205	67	156	0	156	49
CARMEL VILLAS PHASE I	230	31	119	0	119	111
COUNTRY CLUB ROAD ESTATES ADDITION, PHASE 1	42	0	3	0	3	39
COUNTRY CLUB TERRACE ALL PH	183	3	165	0	165	18
COUNTRY CLUB VILLAGE PHASE 2-B	17	0	3	0	3	14
COUNTRY LAKES NORTH ALL PH	323	7	21	53	74	249
COURTS OF BONNIE BRAE	106	0	20	0	20	86
CREEKSIDE	137	0	35	102	137	0
EAGLE CREEK ALL PH	157	0	130	0	130	27
GLENWOOD MEADOWS	102	2	37	0	37	65
HERCULES WEST ADDITION, PHASE 2B	40	0	0	8	8	32
KINGS RIDGE ESTATES ALL PH	267	18	188	0	188	79
MEADOW OAKS SUBDIVISION, PHASE 4	43	0	0	34	34	9
NORTHPOINTE PHASE 6	39	0	9	0	9	30
PARKVUE ALL PH	138	1	60	44	104	34
ROBSON RANCH ALL PH	1130	10	174	604	778	352
SAGEBROOK ALL PH	171	5	5	0	5	166
SHERMAN CROSSING ADDITION PHASE 2A	104	0	3	0	3	101
STARK FARMS ALL PH	265	7	27	117	144	121
TEASLEY TRAILS ALL PH	140	0	0	46	46	94
THE PRESERVE AT PECAN CREEK, SECTION N, PHASE 3B	36	0	0	1	1	35
THE RESIDENCES AT RAYZOR RANCH PHASE 1	186	0	41	144	185	1
TOWNSEND GREEN PHASE 1	188	14	15	0	15	173
VINTAGE TOWNHOMES	20	0	21	0	21	-1
VISTA DEL ARROYO	100	0	12	48	60	40
VISTA VERDE	105	0	79	0	79	26
WINDSOR OAKS ADDITION, PHASE 1	112	0	0	3	3	109
WOODMERE	151	0	25	0	25	126
Miscellaneous Lots		3	10			
Rebuilds		0	3			
TOTAL	5,358	169	1,472	1,600	3,059	2,299

Commercial Growth

Building Permits — Year to Date FY 21/22

Including 2018 - 2021 Totals

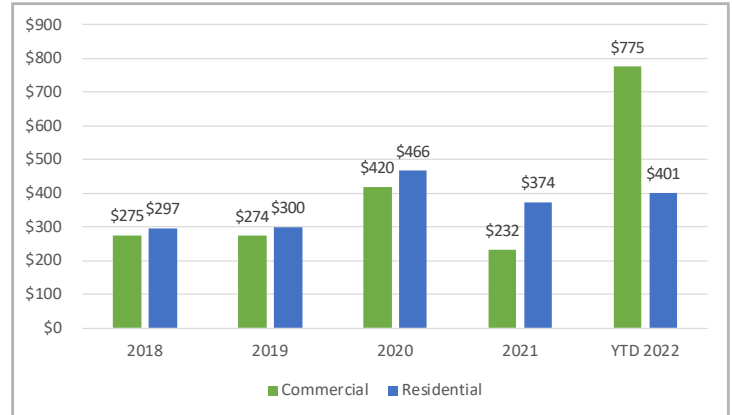


Includes Multi-Family as Commercial and Duplexes as Residential

Source: Development Services Department, Prepared by: Jason.Westmoreland@cityofdenton.com

Valuation Trends — Year to Date FY 21/22

Including 2018 - 2021 Totals



*Values given in Millions

Source: Development Services Department

Prepared by: Jason.Westmoreland@cityofdenton.com

Major Commercial Permits for 3rd Quarter 2021/22

Permits over 1,000 SF

Address	Project	Use	Square Feet	Value
2727 Geesling Rd	United Copper Addition	Factory/Warehouse	18,059	\$2,019,899
3561 Shelby Ln	Greenpoint Addition and Remodel	Manufacturing	20,685	\$3,222,001
1405 W University Dr	Brakes Plus	Auto Repair	4,975	\$464,311
1445 W University Dr	Starbucks	Coffee Shop	2,222	\$434,335
4601 Jim Christal Rd	Exeter Westpark 3	Shell Warehouse	424,873	\$38,608,457
1125 Crescent St	Calhoun Middle School Addition and Remodel	Middle School	146,978	\$22,161,083
1221 Crescent St	New Newton Rayzor Elementary	Elementary School	100,964	\$23,001,618

Commercial Permits

Source: Development Services Department, Prepared by: Emily.Loiselle@cityofdenton.com

	Permits in Sep. 2022	Permits in Sep. 2021	YTD Permits FY 21/22	YTD Permits FY 20/21	Value in Sep. 2022	Value in Sep. 2021	Value YTD FY 21/22	Value YTD FY 20/21
Assembly	1	0	8	3	\$434,335	\$-	\$10,126,559	\$1,070,798
Business	1	0	13	12	\$464,311	\$-	\$17,404,448	\$29,294,867
Education	0	0	0	0	\$-	\$-	\$-	\$-
Factory	2	0	3	2	\$5,241,900	\$-	\$20,568,989	\$4,734,557
High Hazard	0	0	0	0	\$-	\$-	\$-	\$-
Hotel	0	0	0	0	\$-	\$-	\$-	\$-
Institutional	0	1	0	2	\$-	\$592,215	\$-	\$73,564,377
Mercantile	0	1	2	2	\$-	\$307,270	\$2,887,713	\$748,051
Residential Group Homes	0	0	0	0	\$-	\$-	\$-	\$-
Assisted Living Facilities	0	0	1	0	\$-	\$-	\$14,652,555	\$-
Storage	1	1	18	7	\$38,608,457	\$36,225,874	\$457,139,707	\$88,159,883
Utility	0	1	1	5	\$-	\$1,833,870	\$-	\$3,023,237
Total New Commercial	5	4	46	33	\$44,749,003	\$38,959,228	\$522,779,969	\$200,595,770
City/County Buildings	0	0	4	3	\$-	\$-	\$4,879,608	\$9,404,150
Schools	2	0	3	0	\$45,162,702	\$-	\$52,095,010	\$-
Churches	0	0	0	0	\$-	\$-	\$-	\$-
Alterations	21	21	229	221	\$3,601,083	\$2,334,528	\$62,372,467	\$50,834,712
Total Commercial Permits	28	25	282	257	\$93,512,788	\$41,293,756	\$642,127,055	\$260,834,632
Total Comm & Res Permits	285	179	2403	2576	\$153,119,278	\$63,741,388	\$1,451,695,832	\$790,458,592

Source: Development Services Department, Prepared by: Emily.Loiselle@cityofdenton.com

STaND Alones

Major Commercial Permits for 3rd Quarter 2021/22 - continued

Permits over 1,000 SF

Address	Project	Use	Square Feet	Value
2445 FORT WORTH DR	DIRECT CARE STAFFING	OFFICE	4,080	\$667,692
3411 MINGO RD BLDGS 1-4	DENTON INDUSTRIAL	SHELL BLDGS	1,420,557	\$89,714,885
804 TEXAS ST	CITY OF DENTON FLEET SERVICES	AUTO REPAIR	17,820	\$1,598,268
4500 TEASLEY LN	EINSTEIN BROTHERS BAGELS	DRIVE THROUGH COFFEE SHOP	2,460	\$426,769
6500 CRAWFORD RD	ST MARK NEW SANTUARY	CHURCH	33,514	\$7,563,440

Police Department Activity

	Jul. 22	Aug 22	Sep. 22	YTD Total
Total Calls For Service	9,695	10,075	9,560	82,074
Response Time (Minutes)	5:28	5:57	5:15	5:37 avg.
Citations	1,004	1,291	1,048	10,611
Accidents (total)	236	224	278	2,274
Violent Crime	36	53	54	375
Property Crime	406	383	374	2,999

Source: Police Department, Prepared by: Chris.Womack@cityofdenton.com

New data collection methods account for variances in some data represented. YTD totals are on a standard calendar year, not fiscal.

Fire Department Activity

Month	Jan. 22	Feb. 22	Mar. 22
Avg. Response Time	5:21	5:30	5:15
Fire Calls	50	58	66
EMS Calls	1,170	1,114	1,133
HAZMAT	42	15	32
Service Calls	272	228	199
Good Intent Calls	282	230	249
False Alarms	124	88	87
Other Calls	3	16	2
Total Calls	1,943	1,749	1,768

Source: Fire Department, Prepared by: Tim.Ryan@cityofdenton.com

Current data not available at time of publishing.

Sales Tax Collections Fiscal Years 2017/18 — 2021/22

Month	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
October	2,893,671	3,040,700	3,083,547	3,339,311	3,851,579
November	3,081,233	3,061,744	3,041,809	3,177,516	3,850,665
December	3,725,507	3,800,014	4,365,987	3,219,446	5,256,636
January	2,741,380	2,587,925	3,049,704	2,754,688	3,828,376
February	2,681,763	2,543,861	2,706,293	2,754,688	4,000,157
March	3,795,301	3,373,300	3,200,354	4,436,607	4,863,891
April	2,915,398	3,076,093	2,652,262	3,689,506	4,392,905
May	3,082,192	3,030,647	3,014,238	3,574,834	4,292,856
June	3,538,686	3,645,674	3,723,464	4,333,510	4,313,840
July	3,309,987	3,388,624	3,206,440	4,049,492	4,665,278
August	3,079,980	3,169,979	3,385,056	3,961,073	5,109,137
September	3,424,929	3,612,266	3,908,678	4,585,174	
TOTAL	\$38,270,027	\$38,330,826	\$39,337,832	\$45,404,856	\$48,426,320

Source: Texas Comptroller, City Finance Department

Sales Tax Rates

Sales/Use Tax Rates	
State of Texas	6.25%
Local (DCTA & City)	2.00%
Denton County Transportation Authority (DCTA)	.5%
City of Denton	1.5%
Total	8.25%

Source: Texas Comptroller, Prepared by: Erica.Sullivan@cityofdenton.com

Real and Personal Property Tax Rates

Tax Per \$100 Valuation	
City of Denton	\$0.590454
Denton County	\$0.224958
Denton Independent School District	\$1.483200
Total	\$2.298612

Source: Denton Central Appraisal District,
Prepared by: Erica.Sullivan@cityofdenton.com

Monthly Project Activity Report

September 2022

Project Name	Industry	Investment (M\$)	Jobs	Last Action	Source
ReadyRosie	Information (Creative)	NP	NP	Active	Direct
HealthTrackRx	Professional, Scientific, and Technical Services (Competitive)	NP	100	Active	Direct
5G Manufacturing	Manufacturing (Connected)	NP	NP	Active	Broker
Wide Span	Manufacturing (Connected)	5	170	Closed/Lost	Broker
Double W	Manufacturing (Connected)	NP	NP	Closed/Lost	Broker
Blaze	Manufacturing (Connected)	40	520	Closed/Lost	Governor's Office
Blizzard Falls	Manufacturing (Connected)	1500	625	No Fit	Governor's Office
Cold Forging	Manufacturing (Connected)	73	83	No Fit	Governor's Office
Sirius	Manufacturing (Connected)	2000	1800	No Fit	Governor's Office
Maia Sweden	Manufacturing (Connected)	NP	6000	No Fit	Governor's Office
Inspire	Manufacturing (Connected)	68000	8100	No Fit	Governor's Office
Tonic Water	Manufacturing (Connected)	1500	500	No Fit	Governor's Office
Mercury Bill	Manufacturing (Connected)	1200	200	No Fit	Governor's Office
Capsule	Manufacturing (Connected)	NP	17	No Fit	Fort Worth Chamber
Diamond Palisade	Manufacturing (Connected)	9.5	33	No Fit	Governor's Office
Bifrost	Manufacturing (Connected)	250	475	No Fit	Governor's Office
Titan	Manufacturing (Connected)	1500	1100	No Fit	Fort Worth Chamber
Raptor Hyde	Manufacturing (Connected)	110	115	No Fit	Governor's Office
GP2	Manufacturing (Connected)	NP	NP	No Fit	Governor's Office
Triangle (Tongrun)	Manufacturing (Connected)	4.8	264	No Fit	Denton County
Arlington Industrial	Manufacturing (Connected)	NP	NP	Provided Info: No Further Action	Broker
Transwestern	Manufacturing (Connected)	NP	NP	Provided Info: No Further Action	Broker
OM Housing	Construction (Sustainable)	NP	NP	Provided Info: No Further Action	Broker
Ron Davis	Manufacturing (Connected)	NP	NP	Provided Info: No Further Action	Direct
Rick West	Information (Creative)	NP	NP	Provided Info: No Further Action	Direct
Sovereign Bitcoin Mining	Utilities (Sustainable)	NP	NP	Provided Info: No Further Action	Direct
Denton Crossing	Manufacturing (Connected)	NP	NP	Provided Info: No Further Action	Broker
Chill Cold Storage	Transportation and Warehousing (Connected)	NP	NP	Provided Info: No Further Action	Broker
CLX	Transportation and Warehousing (Connected)	NP	NP	Provided Info: No Further Action	Broker
Canopy Trails	Utilities (Sustainable)	NP	NP	Provided Info: No Further Action	Broker
Right	Manufacturing (Connected)	NP	120	Submitted RFI	Fort Worth Chamber
Sutcliffe Industrial	Manufacturing (Connected)	NP	NP	Submitted RFI	Broker
Build	Manufacturing (Connected)	80	120	Submitted RFI	Fort Worth Chamber
Gray Brick	Manufacturing (Connected)	30	30	Submitted RFI	Governor's Office
Silver Bear	Manufacturing (Connected)	75	230	Submitted RFI	Governor's Office
Cresting Waves	Manufacturing (Connected)	35	71	Submitted RFI	Governor's Office
Bugatti Chrome	Manufacturing (Connected)	14	100	Submitted RFI	Governor's Office
Copper Titan	Manufacturing (Connected)	1500	1100	Submitted RFI	Governor's Office
Leader	Manufacturing (Connected)	350	800	Submitted RFI	Fort Worth Chamber
Maverick	Manufacturing (Connected)	NP	NP	Submitted RFI	Broker

Stats

New Leads

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Monthly Prsopect Activity Report

October 2022

Project Name	Industry	Investment (M\$)	Jobs	Last Action	Source
ReadyRosie	Educational Technology	NP	NP	Active	Direct
Vulcan Materials	Concrete Batch Plant	NP	NP	Active	Direct
CJ Foodville USA	Food Grade Manufacturing	NP	250	Active	Fort Worth Chamber
LA Police Gear	Retail Distribution	NP	30	Active	Direct
Boterna	Vertical Farming	NP	NP	Closed/Won	Direct
LPC	Industrial Park	100	NP	Dead/Archived	Broker
Blue Nose	Armored Vehicle Manufacturing	5	100	Dead/Archived	Governor's Office
Altus Group	Battery Storage	NP	NP	Incentive Negotiation	Broker
Mahale Industrial	Food & Beverage Manufacturing	NP	NP	No Fit	Broker
Atmosphere	Manufacturing	NP	100	No Fit	Fort Worth Chamber
Pele	Aluminum Recycling	100	120	No Fit	Governor's Office
Andes	Aviation	45	120	No Fit	Governor's Office
Spirit Stallion	Industrial Fabrics Manufacturing	40	150	No Fit	Governor's Office
Royal	Trucking	225	160	No Fit	Fort Worth Chamber
Lightning Speed	Battery Manufacturing	2500	1600	No Fit	Governor's Office
Royal	Truck Manufacturing	225	415	No Fit	Fort Worth Chamber
Zinc Zebra	Synthetic Graphite Manufacturing	500	450	No Fit	Governor's Office
Iridescent Opal	Aircraft Engine Manufacturing	550	500	No Fit	Governor's Office
Rapid Fire	Heavy Industrial	NP	60	No Fit	Governor's Office
Pickeball	Pickleball Restaurant	NP	NP	On Hold	Broker
Silverthrone	Manufacturing	NP	NP	On Hold	Direct
Universal	N/A	NP	NP	On Hold	Broker
ESRP	3PL	15	300	On Hold	Broker
B&E	Light Industrial	NP	NP	Provided Info: No Further Action	Broker
Vanguard	Light Industrial	NP	NP	Provided Info: No Further Action	Broker
Old Alton	Light Industrial	NP	NP	Provided Info: No Further Action	Broker
Gibb Investments	N/A	NP	NP	Provided Info: No Further Action	Broker
Xuan Song	N/A	NP	NP	Provided Info: No Further Action	Broker
Daiquiri Sherrell	Restaurant	NP	NP	Provided Info: No Further Action	Direct
Christian Schools	Religious School Multi-Use Campus	NP	NP	Provided Info: No Further Action	Broker
380 Marchesani	Industrial	NP	NP	Provided Info: No Further Action	Broker
Anvari Industrial	Industrial	NP	NP	Provided Info: No Further Action	Broker
5G Manufacturing	Clean Manufacturing	NP	NP	Provided Info: No Further Action	Broker
Inwood	N/A	NP	NP	Provided Info: No Further Action	Direct
Baker	Industrial	NP	NP	Provided Info: No Further Action	Broker
Canopy Trails	Crypto Mining	NP	NP	Provided Info: No Further Action	Broker
Tate	Distribution Center	NP	256	Provided Info: No Further Action	Denton County
Polo	Distribution Center	NP	NP	Submitted RFI	Broker
Turtle	Biodegradable Materials Manufacturing	NP	NP	Submitted RFI	Fort Worth Chamber
Mission	Aerospace Product Manufacturing	NP	NP	Submitted RFI	Dallas Regional Chamber
Red Stone	Data Center	181	1000	Submitted RFI	Dallas Regional Chamber
Sunny Springs	Metal Fabrication	30	1200	Submitted RFI	Fort Worth Chamber
Marco Polo	Distribution	45	150	Submitted RFI	Governor's Office
Gleaming Sunlight	PV Manufacturing	30	150	Submitted RFI	Governor's Office
Rubicon	Meat Production	NP	150	Submitted RFI	Dallas Regional Chamber
Helios Chariot	Solar Module Manufacturing	300	1800	Submitted RFI	Governor's Office
Loonie Bin	Plastic Storage Bin Manufacturing	3.8	200	Submitted RFI	Governor's Office
Renew	EV Manufacturing	1600	2400	Submitted RFI	Governor's Office
On Shore	Distribution & Fabrication Facility	100	300	Submitted RFI	Governor's Office
Juxtapose	Manufacturing	2	45	Submitted RFI	Denton County

Stats

New Leads

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Monthly Prsopect Activity Report

Project Name	Industry	Investment (M\$)	Jobs	Last Action	Source
Gypsy	Headquarters	2	100	No Fit	Dallas Regional Chamber
LRB	Food Grade Manufacturing	7	120	No Fit	Fort Worth Chamber
Blue House	Sheet Metal Manufacturing	10	100	Submitted RFI	Governor's Office
Stone Wall	Process Management	50	600	Submitted RFI	Governor's Office
Viraj	PV Manufacturing	150	400	No Fit	Fort Worth Chamber
New Wave	Green Manufacturing	170	95	No Fit	Governor's Office
Tuxedo Black	Industrial	200	270	No Fit	Governor's Office
Solar Eclipse	Electronics Manufacturing	250	1800	Submitted RFI	Dallas Regional Chamber
Cascade	Poultry Processing	400	1400	No Fit	Governor's Office
Liquid Thunder	Raw Material Production	700	500	No Fit	Governor's Office
Volta	Data Center	1,500	100	No Fit	Governor's Office
Torus	EV Battery Manufacturing	2,000	1300	No Fit	Governor's Office
Roy	Industrial	NP	NP	No Fit	Governor's Office
Off Grid	Technology OEM	NP	NP	No Fit	Governor's Office
Balch/Baker	Light Industrial	NP	NP	Provided Info: No Further Action	Broker
Mercer	Light Industrial	NP	NP	Provided Info: No Further Action	Broker
UP	Rail	NP	NP	Provided Info: No Further Action	Direct
Road Trip	Automotive Warehousing	NP	25	Submitted RFI	Broker
Tomlin Industrial	Industrial	NP	NP	Provided Info: No Further Action	Broker
380 Marchesani	Industrial	NP	NP	Provided Info: No Further Action	Broker
Cole/Hunter Ranch	Residential/Corporate	NP	NP	Provided Info: No Further Action	Direct
Holt - ULR & DC	Light Manufacturing	NP	NP	Provided Info: No Further Action	Direct
KBC	LI	NP	NP	Provided Info: No Further Action	Direct
Inwood	Banking	NP	NP	Provided Info: No Further Action	Direct
Brookfield Properties	3PL	NP	NP	Provided Info: No Further Action	Broker
Baker	Industrial	NP	NP	Provided Info: No Further Action	Broker
Mohr Partners	Distribution Center	NP	NP	Provided Info: No Further Action	Broker

Stats

New Leads 12
Active Leads 8
NP=Not Provided

"Active Projects" include the following stages: Working on RFI Response, Active, Short List, Incentive Negotiation