

Exhibit 2

File 6801- Bid Tabulation for Beneficial Reuse Wheel Loader

Respondent's Business Name:				<b>RDO Equipment Company</b>		<b>Kirby Smith Machinery, Inc.</b>		<b>ASCO Equipment Company</b>		<b>Romco Equipment Company</b>	
Principal Place of Business:				McKinney, TX		Dallas, TX		Euless, TX		Fort Worth, TX	
Cooperative Contract:				BuyBoard Contract #515-16		BuyBoard Contract #515-16		BuyBoard Contract #515-16		HGAC Contract # EM06-17	
Item	Qty	UOM	Description	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total
1	1	ea	Wheel Loader	\$ 313,050.55	\$ 313,050.55	\$ 317,125.00	\$ 317,125.00	\$ 322,676.42	\$ 322,676.42	\$ 364,274.00	\$ 364,274.00
2			Manufacturer	John Deere - 824K		Komatsu - WA470-8		Case - 1121G		Volvo L180H	
3	1	ea	Warranty	36 MO/5,000 HR	Included	36 MO/2,000HR	Included	36 MO/3,000HR	Included	36 MO/3,000HR	Included
<b>Total</b>					<b>\$ 313,050.55</b>		\$ 317,125.00		\$ 322,676.42		\$ 364,274.00



**JOHN DEERE**

## Investment Proposal (Quote)

RDO Equipment Co.  
2902 N Central Expy  
McKinney TX, 75071  
Phone: (214) 856-4899 - Fax:

**Proposal for:**  
CITY OF DENTON - FLEET SERVICES  
ACCOUNTS PAYABLE  
804 TEXAS ST  
DENTON, TX, 762014299  
DENTON

**Investment Proposal Date:** 3/28/2018  
**Pricing Valid Until:** 4/27/2018  
**Deal Number:** 1062896  
**Customer Account#:** 8410003  
**Sales Professional:** Justen Phillips  
**Phone:** (972) 438-4699  
**Fax:** (972) 438-6789  
**Email:** JPhillips@rdoequipment.com

### Comments

BuyBoard Contract 515-16

### Equipment Information

Quantity	Serial Number	Hours (approx.)	Status / Year / Make / Model Additional Items	Cash Price
1	TBD	0	New 2017 JOHN DEERE 824K Customer Discount BuyBoard Contract 515-16 Warranty -John Deere Power Train & Hyd.-36 Months, 5000 Hours,Deductible: 0	\$511,485.62 (\$205,431.61) \$0.00
1	TBD	0	Attachment - New 2018 JRB 824KCPLR	\$6,996.54
<b>Equipment Subtotal:</b>				<b>\$313,050.55</b>

### Purchase Order Totals

**Balance:** \$313,050.55  
**Tax Rate 3: (TXEG 0%)** \$0.00  
**Sales Tax Total:** \$0.00  
**Sub Total:** \$313,050.55  
**Cash with Order:** \$0.00  
**Balance Due:** **\$313,050.55**

## Equipment Options

Qty	Serial Number	Year / Make / Model	Description
1	TBD	2017 JOHN DEERE 824K	7690T 824K-II LOADER 0810 STANDARD GATHERING GROUP 0924 FT4 ENGINE 1120 TRANSMISSION W LOCKUP 1215 130AMP ALTERNATOR 1310 MUFFLER WITH BLACK EXHAUST 1520 REVERSE FAN DRIVE 1610 FUEL TANK W STD FILTER 170C JDLINK ULT 5 YEAR SERVICE 1910 STEERING CYLINDER GREASED 2010 STD BOOM W STD LINKAGE 2120 CONVENTIONAL STEERING 2220 SEAT, CLOTH W AIR SUSPENSION 2605 ENGLISH DECALS 2708 8 AMP CONVERTER 2890 NO PAYLOAD SCALE 3056 HD WIDE AX-STD REAR/HYD FRNT 3120 AXLE MANUAL DIFF LOCK 4920 26.5R25 L3 1* NBP 5PC 5310 TIRE PRESS MONITORING SYSTEM 7110 HALOGEN W STD MARKER LIGHTS 8310 OUTSIDE MIRRORS 8450 AC CHARGE 8550 BUCKET PINS 9106 STD RADIO AM/FM/WB 9131 REAR CAMERA ONLY 9701 NBP 26.5R25 1* L3 RADIAL 5PC 2426 2FN VLV W 2LVR CONTR 5550 FULL FRONT AND REAR FENDERS
1	TBD	2018 JRB 824KCPLR	92F0868 CPLR H JD 744K VOL150 L/KIT Wheel Loader Cplr, Hyd., Deere 744K, VOL150 Interchnng, Standard Cplr, w/o Hyd. Kit 91T1555 HYD KIT JD 744K, 824 CPLR INSTALL



The Authority in Construction,  
Paving and Crane Equipment

[www.kirby-smith.com](http://www.kirby-smith.com)

04/07/2018

Gayla Wright, Terry Kader, and Brad Holland  
CITY OF DENTON  
Denton, TX 76209

Dear Gayla Wright:

We are pleased to quote the following for your consideration:

**KOMATSU WA470-8 2018 model w/ 0 hours, Unit # N.I.S., S/N Factory Order.**

The following Factory and Dealer Options are included in the package:

- WA470-8 KOMATSU WHEEL LOADER
- JOYSTICK CONTROL
- 2-SPOOLS VALVE, STANDARD
- EPC MULTIFUNCTION MONO LEVER 2V
- WA470-7 PRECLEANER TURBO II
- COUNTERWEIGHT ADDITIONAL
- BOOM STANDARD
- BUCKET CYLINDER STANDARD
- 26.5-R25 VMT L3 BRIDGESTONE
- KOMTRAX- COMPLEMENTARY WIRELESS SATELLITE MAINTENANCE MONITORING SYSTEM-VALUE: \$6,500.
- KOMATSU-CARE: COMPLEMENTARY FACTORY SCHEDULED MAINTENANCE FOR 3 YEAR/2,000 HOURS ++  
2 REPLACEMENT DPF FILTERS AT 4,500-AND 9,000 HOURS. VALUE-\$14,000.00
- JRB 700 HV COUPLER TO HANDLE VOLVO BRANDED ATTACHMENTS
- HYDRAULIC KIT FOR QUICK COUPLER

Sales price; Delivered:

\$317,125.00

Options that are not included in the above equipment quotation:

Engine pre-cleaner- turbo	Add: \$ 390.00
Limited slip differential: front and rear:	Add: \$4,560.00
Articulation guard	Add: \$1,490.00
Axle seal guards	Add: \$2,425.00
Lift cylinder hose guards	Add: \$ 515.00
Rear frame under guard	Add: \$1,965.00
Auto lube system	Add: \$8,400.00

We believe the equipment as quoted will exceed your expectations. On behalf of Kirby-Smith Machinery, Inc., thank you for the opportunity to quote **KOMATSU** machinery.

Sincerely,

SOL GIESER  
Governmental Sales Manager  
214-371-7777  
817-475-6544  
[sgieser@kirby-smith.com](mailto:sgieser@kirby-smith.com)

*\*Subject to all applicable taxes. \*This proposal is good for 30 days & subject to availability.\**

[www.kirby-smith.com](http://www.kirby-smith.com) | 888-861-0219

Oklahoma City \* Tulsa \* Dallas \* Fort Worth \* Abilene \* Amarillo \* Lubbock \* Odessa \* St. Louis \* Kansas City

## Standard Equipment for Base Machine

### Engine and related items:

Air cleaner, dry-type, two stage, radial sealed  
Engine shut-off system, electric with key  
Engine, Komatsu SAA6D125E-7, 6 cylinder, turbocharged, air to  
air after cooled, cooled EGR, direct injection Tier 4 Final emissions  
certified, diesel  
Gross HP: 273 HP (204 kW) / 2000 RPM (SAE J1995)  
Net HP: 272 HP (203 kW) / 2000 RPM (ISO 9249 / SAEJ 1349)  
Exhaust pipe, curved  
Fan, auto-reversing, hydraulic-driven  
KDPF - After-Treatment Assembly Consisting of KDOC and KCSF  
Selective Catalytic Reduction (SCR) Assembly  
Komatsu Auto Idle Shutdown  
Starting aid, intake manifold preheater  
Two mode engine power select system

### Electrical system:

Alternator, 90 ampere, 24 volt  
Back-up alarm  
Batteries, 2 x 12 volt (150 Ah) (1000 CCA)  
Battery disconnect switch  
Horn, electric  
Lights  
• Back-up light, rear, LED  
• Stop and tail, LED  
• Turn signal, (2 front, 2 rear) with hazard switch  
• Working lights, halogen (2 front, high low  
beam with indicator, fender mount, 2 rear grill mount  
• Working lights, halogen (2 front) outside of cab mount  
Sealed DT electrical connectors  
Starting motor, 7.5kW direct electric, 24V

### Power Train and Controls:

Differentials, conventional, inboard planetary  
Lock-up torque converter  
Parking brake, wet multiple disc  
Service brakes, hydraulic, wet multiple disc,  
axle by axle (inboard)  
Transmission control, electric with kick-down switch  
Transmission, full power shift automatic, F4-R4  
softshift, countershaft with four mode select system

### Operator environment:

Cab, (ROPS/FOPS) (installed), includes; adjustable arm  
rests, adjustable work equipment levers, cigarette lighter/  
ashtray, dome light, electrically heated rear window, air  
conditioner / heater / defroster / pressurizer, floor mat,  
front (intermittent) and rear wiper/washer, rearview mirrors  
(2 outside, 2 inside), right hand and left hand door access  
with steps and sunvisor  
Hydraulic control, 2 spool (boom/bucket), 2 lever  
EPC fingertip control  
Monitor, 7 inch, LCD, color  
Radio, AM/FM with speakers and auxiliary jack  
Rear view monitor  
Seat, heated air suspension type, reclining with armrests (fabric)  
Seat belt, 3" width, retractable  
Steering wheel, tiltable, telescopic

### Equipment Management Monitoring System (EMMS)

Monitor: Multi-fuction, 7 inch, LCD, color high-resolution  
Warning Message System with Descriptions

### Gauges

- Engine water temperature
- Ecology
- Fuel level
- DEF level
- Hydraulic oil temperature
- Speedometer / Tachometer
- Torque Converter Temperature

### Pilot Lights

- Auxiliary steering (opt.)
- Auto Shift
- Boom Positioner
- Brake oil pressure
- Central warning
- Cooling fan reverse
- DEF level low
- Directional indicator
- ECSS (Ride control)
- Engine oil pressure
- Engine power mode
- Engine pre heater
- Head lamp high beam
- KDPF restriction indicator
- Komtrax message
- Parking brake warning
- Seat belt caution
- Shift hold
- Steering oil pressure
- Torque converter lock-up
- Transmission speed range
- Turn signal
- Work equipment lock warning

### Special arrangements:

Ambient Temperature Range, -20°C (-4°F) through +45°C (+113°F)  
at maximum standard elevation of 2,300 meters (7,546 ft.)

### Other Standard Equipment:

Boom kick-out, automatic, in-cab adjustable  
Boom lift cylinders  
Boom, Standard  
Bucket tilt cylinder  
Bucket positioner, automatic, in-cab adjustable  
Centralized grease banks  
Counterweight, standard (3,031 lb / 1,375 kg)  
Counterweight, additional (849 lb / 385 kg)  
Electronically Controlled Suspension System (ECSS)  
Fenders, full front & full rear  
Hand rails, front, LH & RH  
KOMTRAX, Level 5  
Lifting eyes  
Provision for Quick Coupler  
Rims for 26.5-25 tires (4 each)  
Vandalism Protection:

- Caplock & cover for fuel tank
- Padlocks
- Battery boxes
- Engine hood side panels & rear grill, lockable
- Hydraulic oil tank
- Radiator cap cover (bolted)
- Transmission oil filler cover

Voltage converters 12 V, 6 amps x 2 outlets (12amps total)

**BuyBoard Quote****ASSOCIATED SUPPLY COMPANY, INC.**

THE FOLLOWING DETAILS SHALL BE PROVIDED WITH ANY BUYBOARD PURCHASE ORDER (FAX PURCHASE ORDER TO 800-211-5454)

Associated Supply Company, Inc.  
2019 Airport Freeway, Euless, TX 76040

Phone: 817-283-2844

Fax: 817-283-7836

Government Agency: City of Denton

Ship To: City of Denton

804 Texas St

Denton, TX 76209

Contact Name: Brad Holland

Email: [brad.holland@cityofdenton.com](mailto:brad.holland@cityofdenton.com)

Product Description: CASE 1121G ZBar T4 Final, Wheel Loader

Prepared By: Jason Alda

Mobile: 682-219-2053

Email: [jalda@ascoeq.com](mailto:jalda@ascoeq.com)

Date Prepared: 4/3/2018

Bill To: City of Denton

804 Texas St

Denton, TX 76209

Phone: (940) 349-8422

Fax: \_\_\_\_\_

BuyBoard Contract: 515-16

I. Price List Dated: 8/14/2017

Base Price: \$444,120.00

**II: Base Bid Options (Itemized Below)**

Professional Package	\$ 10,242.00
Heavy Duty Axles	Included
Cooling System w/ Reversing Fan	Package Included
Sound Suppression Package	Package Included
Heated Air Seat w/ Headrest	Package Included
Rear Frame Side Covers	\$ 511.00
AM/FM Bluetooth Stereo Radio	Package Included
Operator Convenience Package	Package Included
Joystick w/o Secondary Steering	\$ 7,241.00
2 Lever Joystick - Left lever controls bucket and right lever controls loader lift arms.	\$ 1,755.00
<b>SUB-TOTAL:</b>	<b>\$ 19,749.00</b>

Wide Fenders w/ LH/RH Steps	\$ 3,033.00
26.5x25 L3 Bias (3 pc rim)	Included
Ejector Type Precleaner	Package Included
Rotating LED Amber Beacon	Package Included
Right/Left Heated Mirrors	\$ 581.00
LED Light Package	Package Included
Rear View Camera	Package Included
Ride Control	Package Included
CASE SiteWatch Telematics w/ 3yr Adv. Subs.	Included
<b>CASE PRO CARE - SAVINGS OF \$17,000+ ON PLANNED MAINTENANCE OVER 3YR/3000HR</b>	Included
<b>SUB-TOTAL:</b>	<b>\$ 3,614.00</b>

Options List Price Total: \$ 23,363.00

**III. SUB-TOTAL OF I & II**

\$ 467,483.00

IV. BuyBoard Discount: 26.00% \$ 121,545.58

BUYBOARD CONTRACT PRICE: \$ 345,937.42

**V: NON-BASE OPTIONS**

Non-Base Options (%) = \_\_\_\_\_

VOLVO Coupler w/ Install	\$ 9,489.00
ASCO KEEP YOU GOING PROGRAM	\$ 3,000.00
<b>SUB-TOTAL:</b>	<b>\$ 12,489.00</b>

**SUB-TOTAL:** \$ -

**VI: UNPUBLISHED OPTIONS ADDED TO CONTRACT PRICE (SUBTOTAL OF COL1 & COL 2)**

\$ 12,489.00

**VII: TOTAL IV + VI**

\$ 358,426.42

**VIII: QUANTITY ORDERED UNITS:**

1

\$ 358,426.42

**IX: TRADE-IN OR OTHER CREDIT(S):**

\$ 35,750.00 (Q1 Discount)

\$ 35,750.00

**TOTAL:** \$ 322,676.42

**Estimated Lead Time is End of June - Quote valid for 90 days**



1350 NE Loop 820 / Fort Worth TX 76106 / 817-626-2288 / Fax: 817-626-8983

Quote No. ES02004238  
Version: 2  
Date: 12/13/2017

CITY OF DENTON  
Accts Payable  
Denton TX 76201

ROMCO Equipment Co. is pleased to present the following equipment for your consideration:

**NEW VOLVO L180H WHEEL LOADER\***

- Volvo D13J Tier 4f Turbo Diesel Engine @ 330 Hp
- 100% Front Differential Lock
- OptiShift Transmission
- Air precleaner
- Comfort Drive Control
- Steering Knob
- Work lights, dual front, cab mounted (2 top work lights on each side)
- Work lights, dual rear , cab mounted (2 top work lights on each side)
- Rearview mirrors, electric/heat long arm RH
- Autolube
- 26.5-R25 L3 Tires
- Counterweight, rehandling
- Boom Suspension System
- Hydraulic Wet Disc Brakes
- Contronic & Caretrack Monitoring System
- Rear View Camera (color)
- Enclosed Cab w/ Air Conditioning
- All Standard Equipment
- Attachment Bracket

**HGAC Sale Price**

**\$364,274.00**

Price does not include any taxes. The above price is valid assuming a PO is issued before the proposed 2018 price increase is approved through HGAC.

Notice is hereby given that ROMCO Equipment Co. LLC has assigned its rights under this sales contract to ROMCO Exchange Co. LLC to sell the equipment described herein and, if applicable, to purchase trade-in property described herein.

Quoted By:

Justus Danna  
ROMCO Equipment Co. Sales

**EQUIPMENT FOR THE CONSTRUCTION, MINING AND AGGREGATE INDUSTRIES**

