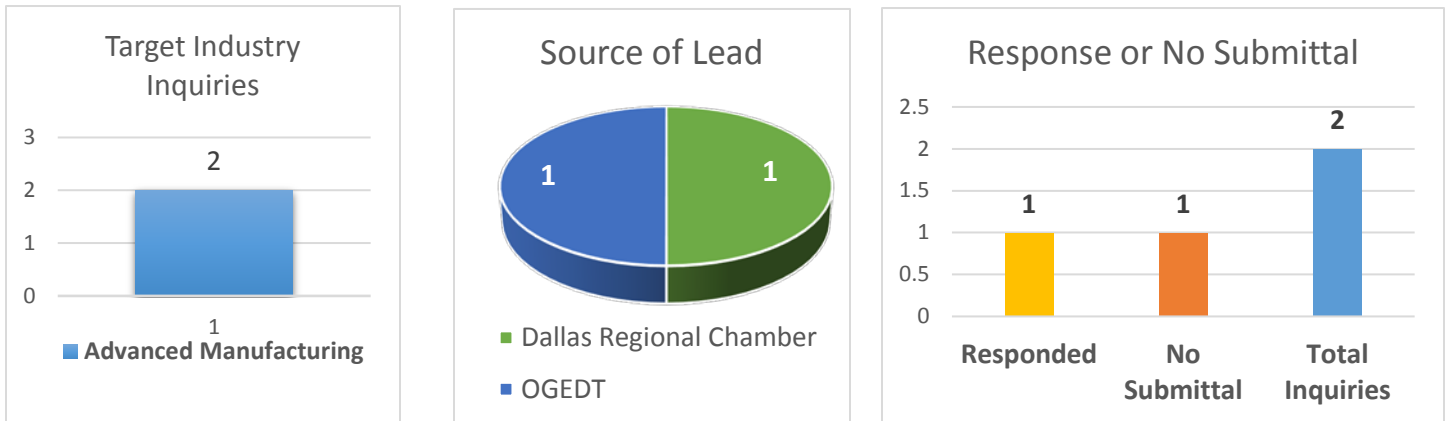


# City Economic Development Lead Activity



## LEAD DETAILS FOR APRIL 2018 REQUESTS FOR INFORMATION (RFI)

<b>LEAD SOURCE:</b>	Dallas Regional Chamber	<b>PROJECT:</b>	Powerforce	<b>DATE Received:</b>	03/31/18
<b>TARGET INDUSTRY:</b>	Advanced Manufacturing	<b>Company Type:</b>	Production & MFG of Power Industry Equipment	<b>CAPITAL INVESTMENT:</b>	\$7.5M
<b>JOBS CREATED:</b>	100	<b>SITE NEEDS:</b>	60-70,000 SF	<b>PROPOSAL SUBMITTED/Date:</b>	Yes 04/03/18
<b>NOTES:</b>	Required ability to dig 9 foot concrete foundation to support 96-ton hydraulic forge press.				

<b>LEAD SOURCE:</b>	OGEDT	<b>PROJECT:</b>	Tower Crane	<b>DATE:</b>	04/11/18
<b>TARGET INDUSTRY:</b>	Advanced Manufacturing	<b>Company Type:</b>	Building Project Manufacturer	<b>CAPITAL INVESTMENT:</b>	\$120-150M
<b>JOBS CREATED:</b>	130	<b>SITE NEEDS:</b>	100 acres	<b>PROPOSAL SUBMITTED/Date:</b>	No
<b>NOTES:</b>	Must be in an attainment area to apply. Denton is in a non-attainment area.				

The EDP Board and Council have identified the following Target Industries: Aviation/Aerospace, Advance Manufacturing, Renewable Energy, Research & Development, Information Technology, Supply Chain Logistics/Distribution, and Municipal Utilities Significant Customer. "Non-Target" is any industry not included in the previous list.

## LEAD STATUS UPDATES FY 2017/18

- Project 20/20:
  - Original response was submitted in Oct. 2016 to the Dallas Regional Chamber. The company has started looking at possible locations again after a brief hiatus. This is a beverage production and distribution facility that is looking for about 15 acres. They were expecting to invest about \$48 million and hire 100 employees with an average wage of \$41,000 annually. Staff provided additional information about the site which included an engineering drawing, specific utility data, water/waste water data, topo, and geo-technical information, in preparation for a site visit on March 26. After the site visit, the prospect requested and staff provided, sale information on the West Park site.
  - A more in-depth site visit was held on 05/01/18 where the 20/20 team met with the property owner and staff from the following City departments: Economic Development, DME, Water, and Waste Water. Discussions regarding utility supply and demand and specific information about the property was shared. ED Staff is waiting for the next update from their broker.