

Cost Comparison Analysis

File 6645-Cisco SmartNet Maintenance Renewal									
ITEM	QTY TO ORDER	DESCRIPTION	Presidio Networked Solutions Group, LLC DIR-TSO-2542		PCM-G		Netsync Network Solutions, DIR-TSO-2542		Percentage Savings Offered by Presidio vs. other vendors
			Unit Price	Extended Amount	Unit Price	Extended Amount	Unit Price	Extended Amount	
1	1	AIR-CAP1552E-A-K9	169.74	\$ 169.74	\$ 176.83	\$ 176.83	\$ 169.74	\$ 169.74	1%
2	1	AIR-CAP1552E-A-K9	169.74	\$ 169.74	\$ 176.83	\$ 176.83	\$ 169.74	\$ 169.74	1%
3	1	AIR-CAP1552E-A-K9	169.74	\$ 169.74	\$ 176.83	\$ 176.83	\$ 169.74	\$ 169.74	1%
4	1	AIR-CAP1552E-A-K9	169.74	\$ 169.74	\$ 176.83	\$ 176.83	\$ 169.74	\$ 169.74	1%
5	1	AIR-CAP1552E-A-K9	169.74	\$ 169.74	\$ 176.83	\$ 176.83	\$ 169.74	\$ 169.74	1%
6	1	AIR-CAP1552E-A-K9	169.74	\$ 169.74	\$ 176.83	\$ 176.83	\$ 169.74	\$ 169.74	1%
7	1	AIR-CAP1552E-A-K9	169.74	\$ 169.74	\$ 176.83	\$ 176.83	\$ 169.74	\$ 169.74	1%
8	1	AIR-CAP1552E-A-K9	169.74	\$ 169.74	\$ 176.83	\$ 176.83	\$ 169.74	\$ 169.74	1%
9	1	AIR-CAP1552E-A-K9	169.74	\$ 169.74	\$ 176.83	\$ 176.83	\$ 169.74	\$ 169.74	1%
10	1	AIR-CAP1552E-A-K9	169.74	\$ 169.74	\$ 176.83	\$ 176.83	\$ 169.74	\$ 169.74	1%
11	1	AIR-CAP1552E-A-K9	169.74	\$ 169.74	\$ 176.83	\$ 176.83	\$ 169.74	\$ 169.74	1%
12	1	AIR-CAP1552E-A-K9	169.74	\$ 169.74	\$ 176.83	\$ 176.83	\$ 169.74	\$ 169.74	1%
13	1	AIR-CT5508-25-K9	1,875.34	\$ 1,875.34	\$ 1,953.72	\$ 1,953.72	\$ 1,875.34	\$ 1,875.34	1%
14	1	AIR-CT5508-CA-K9	1,289.04	\$ 1,289.04	\$ 1,342.91	\$ 1,342.91	\$ 1,289.04	\$ 1,289.04	1%
15	1	ASA5505-BUN-K9	58.22	\$ 58.22	\$ 60.65	\$ 60.65	\$ 58.22	\$ 58.22	1%
16	1	ASA5505-SEC-BUN-K9	166.46	\$ 166.46	\$ 173.42	\$ 173.42	\$ 166.46	\$ 166.46	1%
17	1	ASA5510-BUN-K9	411.82	\$ 411.82	\$ 429.04	\$ 429.04	\$ 411.82	\$ 411.82	1%
18	1	ASA5510-SEC-BUN-K9	529.29	\$ 529.29	\$ 551.42	\$ 551.42	\$ 529.29	\$ 529.29	1%
19	1	ASA5510-SEC-BUN-K9	529.29	\$ 529.29	\$ 551.42	\$ 551.42	\$ 529.29	\$ 529.29	1%
20	1	ASA5520-BUN-K9	941.80	\$ 941.80	\$ 981.17	\$ 981.17	\$ 941.80	\$ 941.80	1%
21	1	ASA5520-BUN-K9	941.80	\$ 941.80	\$ 981.17	\$ 981.17	\$ 941.80	\$ 941.80	1%
22	1	ASA5520-BUN-K9	941.80	\$ 941.80	\$ 981.17	\$ 981.17	\$ 941.80	\$ 941.80	1%
23	1	ASA5520-BUN-K9	941.80	\$ 941.80	\$ 981.17	\$ 981.17	\$ 941.80	\$ 941.80	1%
24	1	C1F2PNEX9300K9	1,130.14	\$ 1,130.14	\$ 1,390.75	\$ 1,390.75	\$ 1,130.14	\$ 1,130.14	7%
25	1	C1F2PNEX9300K9	1,130.14	\$ 1,130.14	\$ 1,390.75	\$ 1,390.75	\$ 1,130.14	\$ 1,130.14	7%
26	1	C1F2PNEX9300K9	1,130.14	\$ 1,130.14	\$ 1,390.75	\$ 1,390.75	\$ 1,130.14	\$ 1,130.14	7%
27	1	C1F2PNEX9300K9	1,130.14	\$ 1,130.14	\$ 1,390.75	\$ 1,390.75	\$ 1,130.14	\$ 1,130.14	7%
28	1	C1F4PNEX9300K9	1,435.59	\$ 1,435.59	\$ 1,766.63	\$ 1,766.63	\$ 1,435.59	\$ 1,435.59	7%
29	1	C1F4PNEX9300K9	1,435.59	\$ 1,435.59	\$ 1,766.63	\$ 1,766.63	\$ 1,435.59	\$ 1,435.59	7%
30	1	C1F4PNEX9300K9	1,435.59	\$ 1,435.59	\$ 1,766.63	\$ 1,766.63	\$ 1,435.59	\$ 1,435.59	7%
31	1	C1F4PNEX9300K9	1,435.59	\$ 1,435.59	\$ 1,766.63	\$ 1,766.63	\$ 1,435.59	\$ 1,435.59	7%
32	1	C1FPAIRK9	434.60	\$ 434.60	\$ 452.76	\$ 452.76	\$ 434.60	\$ 434.60	1%
33	1	C1FPAIRK9	434.60	\$ 434.60	\$ 452.76	\$ 452.76	\$ 434.60	\$ 434.60	1%
34	1	C1-N9K-C93180-BUN	734.46	\$ 734.46	\$ 903.82	\$ 903.82	\$ 734.46	\$ 734.46	7%
35	1	C1-N9K-C93180-BUN	734.46	\$ 734.46	\$ 903.82	\$ 903.82	\$ 734.46	\$ 734.46	7%
36	1	C1-N9K-C93180-BUN	734.46	\$ 734.46	\$ 903.82	\$ 903.82	\$ 734.46	\$ 734.46	7%
37	1	C1-N9K-C93180-BUN	734.46	\$ 734.46	\$ 903.82	\$ 903.82	\$ 734.46	\$ 734.46	7%
38	1	C1-N9K-C9332PQ	913.55	\$ 913.55	\$ 1,124.22	\$ 1,124.22	\$ 913.55	\$ 913.55	7%
39	1	C1-N9K-C9332PQ	913.55	\$ 913.55	\$ 1,124.22	\$ 1,124.22	\$ 913.55	\$ 913.55	7%

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ITEM	QTY TO ORDER	DESCRIPTION	Presidio Networked Solutions Group, LLC DIR-TSO-2542		PCM-G		Netsync Network Solutions, DIR-TSO-2542		Percentage Savings Offered by Presidio vs. other vendors
			Unit Price	Extended Amount	Unit Price	Extended Amount	Unit Price	Extended Amount	
40	1	C1-N9K-C9332PQ	913.55	\$ 913.55	\$ 1,124.22	\$ 1,124.22	\$ 913.55	\$ 913.55	7%
41	1	C1-N9K-C9332PQ	913.55	\$ 913.55	\$ 1,124.22	\$ 1,124.22	\$ 913.55	\$ 913.55	7%
42	1	C6840-X-LE-40G	2,551.54	\$ 2,551.54	\$ 3,288.94	\$ 3,288.94	\$ 2,551.54	\$ 2,551.54	9%
43	1	C6840-X-LE-40G	2,551.54	\$ 2,551.54	\$ 3,288.94	\$ 3,288.94	\$ 2,551.54	\$ 2,551.54	9%
44	1	C6840-X-LE-40G	2,508.30	\$ 2,508.30	\$ 3,288.94	\$ 3,288.94	\$ 2,508.30	\$ 2,508.30	9%
45	1	C6840-X-LE-40G	2,508.30	\$ 2,508.30	\$ 3,288.94	\$ 3,288.94	\$ 2,508.30	\$ 2,508.30	9%
46	1	CCX-10-AQM-LIC	446.37	\$ 446.37	\$ 474.12	\$ 474.12	\$ 446.37	\$ 446.37	2%
47	1	CCX-10-AQM-LIC	3,003.66	\$ 3,003.66	\$ 3,129.20	\$ 3,129.20	\$ 3,003.66	\$ 3,003.66	1%
48	1	CCX-10-AQM-LIC	3,276.72	\$ 3,276.72	\$ 3,413.67	\$ 3,413.67	\$ 3,276.72	\$ 3,276.72	1%
49	1	CCX-10-N-P-LIC	29,126.40	\$ 29,126.40	\$ 30,343.72	\$ 30,343.72	\$ 29,126.40	\$ 29,126.40	1%
50	1	CCX-10-WFM-LIC	353.87	\$ 353.87	\$ 375.88	\$ 375.88	\$ 353.87	\$ 353.87	2%
51	1	CCX-10-WFM-LIC	2,020.48	\$ 2,020.48	\$ 2,104.92	\$ 2,104.92	\$ 2,020.48	\$ 2,020.48	1%
52	1	CCX-10-WFM-LIC	2,020.48	\$ 2,020.48	\$ 2,104.92	\$ 2,104.92	\$ 2,020.48	\$ 2,020.48	1%
53	1	CP-DX80-K9=	261.58	\$ 261.58	\$ 272.51	\$ 272.51	\$ 261.58	\$ 261.58	1%
54	1	CTS-QSC20-MIC	34.44	\$ 34.44	\$ 35.88	\$ 35.88	\$ 34.44	\$ 34.44	1%
55	1	CTS-SX10-K9	262.40	\$ 262.40	\$ 273.37	\$ 273.37	\$ 262.40	\$ 262.40	1%
56	1	DCNM-N7K-K9	1,640.00	\$ 1,640.00	\$ 1,708.54	\$ 1,708.54	\$ 1,640.00	\$ 1,640.00	1%
57	1	DS-C9148D-8G16P-K9	446.08	\$ 446.08	\$ 464.72	\$ 464.72	\$ 446.08	\$ 446.08	1%
58	1	DS-C9148D-8G16P-K9	446.08	\$ 446.08	\$ 464.72	\$ 464.72	\$ 446.08	\$ 446.08	1%
59	1	ISR4331/K9	363.93	\$ 363.93	\$ 346.83	\$ 346.83	\$ 363.93	\$ 363.93	-2%
60	1	ISR4331/K9	363.93	\$ 363.93	\$ 346.83	\$ 346.83	\$ 363.93	\$ 363.93	-2%
61	1	ISR4331/K9	363.93	\$ 363.93	\$ 346.83	\$ 346.83	\$ 363.93	\$ 363.93	-2%
62	1	ISR4331-V/K9	551.28	\$ 551.28	\$ 525.38	\$ 525.38	\$ 551.28	\$ 551.28	-2%
63	1	ISR4331-V/K9	551.28	\$ 551.28	\$ 525.38	\$ 525.38	\$ 551.28	\$ 551.28	-2%
64	1	ISR4331-V/K9	436.60	\$ 436.60	\$ 525.38	\$ 525.38	\$ 436.60	\$ 436.60	6%
65	1	ISR4331-V/K9	436.60	\$ 436.60	\$ 525.38	\$ 525.38	\$ 436.60	\$ 436.60	6%
66	1	ISR4331-V/K9	436.60	\$ 436.60	\$ 525.38	\$ 525.38	\$ 436.60	\$ 436.60	6%
67	1	ISR4331-V/K9	436.60	\$ 436.60	\$ 525.38	\$ 525.38	\$ 436.60	\$ 436.60	6%
68	1	ISR4331-V/K9	436.60	\$ 436.60	\$ 525.38	\$ 525.38	\$ 436.60	\$ 436.60	6%
69	1	ISR4331-V/K9	436.60	\$ 436.60	\$ 525.38	\$ 525.38	\$ 436.60	\$ 436.60	6%
70	1	ISR4331-V/K9	436.60	\$ 436.60	\$ 525.38	\$ 525.38	\$ 436.60	\$ 436.60	6%
71	1	ISR4331-V/K9	436.60	\$ 436.60	\$ 525.38	\$ 525.38	\$ 436.60	\$ 436.60	6%
72	1	ISR4431-V/K9	1,738.40	\$ 1,738.40	\$ 1,811.06	\$ 1,811.06	\$ 1,738.40	\$ 1,738.40	1%
73	1	ISR4431-V/K9	1,738.40	\$ 1,738.40	\$ 1,811.06	\$ 1,811.06	\$ 1,738.40	\$ 1,738.40	1%
74	1	L-CCX-90-A-AQM-LIC	121.20	\$ 121.20	\$ 126.27	\$ 126.27	\$ 121.20	\$ 121.20	1%
75	1	L-CCX-90-A-AQM-LIC	302.99	\$ 302.99	\$ 315.68	\$ 315.68	\$ 302.99	\$ 302.99	1%
76	1	LIC-CUCM-10X-ENH-A	57.38	\$ 57.38	\$ 56.38	\$ 56.38	\$ 57.38	\$ 57.38	-1%
77	1	LIC-CUCM-10X-ENH-A	24.54	\$ 24.54	\$ 28.19	\$ 28.19	\$ 24.54	\$ 24.54	5%
78	1	LIC-CUCM-10X-ENH-A	22.84	\$ 22.84	\$ 28.19	\$ 28.19	\$ 22.84	\$ 22.84	7%

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			Unit Price	Extended Amount	Unit Price	Extended Amount	Unit Price	Extended Amount	
79	1	LIC-CUCM-10X-ENH-A	28,331.82	\$ 28,331.82	\$ 29,515.93	\$ 29,515.93	\$ 28,331.82	\$ 28,331.82	1%
80	1	LIC-CUCM-10X-ENH-A	2,002.44	\$ 2,002.44	\$ 2,086.13	\$ 2,086.13	\$ 2,002.44	\$ 2,002.44	1%
81	1	LIC-CUCM-10X-ENH-A	20.84	\$ 20.84	\$ 28.19	\$ 28.19	\$ 20.84	\$ 20.84	11%
82	1	LIC-CUCM-10X-ENH-A	16.75	\$ 16.75	\$ 28.19	\$ 28.19	\$ 16.75	\$ 16.75	19%
83	1	LIC-CUCM-10X-ENH-A	16.68	\$ 16.68	\$ 28.19	\$ 28.19	\$ 16.68	\$ 16.68	19%
84	1	LIC-CUCM-10X-ENH-A	15.87	\$ 15.87	\$ 28.19	\$ 28.19	\$ 15.87	\$ 15.87	21%
85	1	LIC-CUCM-10X-ENH-A	14.68	\$ 14.68	\$ 28.19	\$ 28.19	\$ 14.68	\$ 14.68	23%
86	1	LIC-CUCM-10X-ENH-A	5.78	\$ 5.78	\$ 28.19	\$ 28.19	\$ 8.90	\$ 8.90	60%
87	1	LIC-CUCM-10X-ENH-A	8.90	\$ 8.90	\$ 28.19	\$ 28.19	\$ 6.82	\$ 6.82	39%
88	1	LIC-CUCM-10X-ENH-A	6.82	\$ 6.82	\$ 28.19	\$ 28.19	\$ 6.82	\$ 6.82	51%
89	1	LIC-CUCM-10X-ENH-A	6.82	\$ 6.82	\$ 28.19	\$ 28.19	\$ 5.78	\$ 5.78	50%
90	1	LIC-CUCM-10X-ESS-A	98.40	\$ 98.40	\$ 102.51	\$ 102.51	\$ 98.40	\$ 98.40	1%
91	1	LIC-CUCM-10X-ESS-A	619.92	\$ 619.92	\$ 645.83	\$ 645.83	\$ 619.92	\$ 619.92	1%
92	1	LIC-CUCM-9X-ENH-A	62.42	\$ 62.42	\$ 51.08	\$ 51.08	\$ 54.12	\$ 54.12	-12%
93	1	LIC-CUCM-9X-ENH-A	23.94	\$ 23.94	\$ 28.19	\$ 28.19	\$ 23.94	\$ 23.94	6%
94	1	LIC-TP-10X-ROOM	127.92	\$ 127.92	\$ 133.27	\$ 133.27	\$ 127.92	\$ 127.92	1%
95	1	L-LIC-CT5508-25A	1,331.68	\$ 1,331.68	\$ 1,387.34	\$ 1,387.34	\$ 1,331.68	\$ 1,331.68	1%
96	1	L-LIC-CT5508-25A	1,331.68	\$ 1,331.68	\$ 1,387.34	\$ 1,387.34	\$ 1,331.68	\$ 1,331.68	1%
97	1	L-LIC-CT5508-25A	1,331.68	\$ 1,331.68	\$ 1,387.34	\$ 1,387.34	\$ 1,331.68	\$ 1,331.68	1%
98	1	L-LIC-CT5508-25A	1,331.68	\$ 1,331.68	\$ 1,387.34	\$ 1,387.34	\$ 1,331.68	\$ 1,331.68	1%
99	1	L-LIC-CT5508-25A	1,331.68	\$ 1,331.68	\$ 1,387.34	\$ 1,387.34	\$ 1,331.68	\$ 1,331.68	1%
100	1	L-LIC-CT5508-5A	265.68	\$ 265.68	\$ 276.78	\$ 276.78	\$ 265.68	\$ 265.68	1%
101	1	L-LIC-CT5508-5A	531.36	\$ 531.36	\$ 553.57	\$ 553.57	\$ 531.36	\$ 531.36	1%
102	1	L-LIC-CT5508-5A	265.68	\$ 265.68	\$ 276.78	\$ 276.78	\$ 265.68	\$ 265.68	1%
103	1	L-LIC-CT5508-5A	531.36	\$ 531.36	\$ 553.57	\$ 553.57	\$ 531.36	\$ 531.36	1%
104	1	L-MGMT3X-AP-K9	430.50	\$ 430.50	\$ 448.49	\$ 448.49	\$ 430.50	\$ 430.50	1%
105	1	L-MGMT3X-AP-K9	15.99	\$ 15.99	\$ 53.82	\$ 53.82	\$ 15.99	\$ 15.99	44%
106	1	L-MGMT3X-AP-K9	2,152.50	\$ 2,152.50	\$ 2,242.46	\$ 2,242.46	\$ 2,152.50	\$ 2,152.50	1%
107	1	L-MGMT3X-AP-K9	10.62	\$ 10.62	\$ 17.94	\$ 17.94	\$ 10.62	\$ 10.62	19%
108	1	L-MGMT3X-AP-K9	9.34	\$ 9.34	\$ 17.94	\$ 17.94	\$ 9.34	\$ 9.34	23%
109	1	L-MGMT3X-AP-K9	7.59	\$ 7.59	\$ 17.94	\$ 17.94	\$ 7.97	\$ 7.97	32%
110	1	L-MGMT3X-AP-K9	7.97	\$ 7.97	\$ 17.94	\$ 17.94	\$ 7.59	\$ 7.59	29%
111	1	L-MGMT3X-AP-K9	11.61	\$ 11.61	\$ 17.94	\$ 17.94	\$ 11.61	\$ 11.61	15%
112	1	L-MGMT3X-AP-K9	15.01	\$ 15.01	\$ 35.88	\$ 35.88	\$ 15.01	\$ 15.01	32%
113	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
114	1	L-UNITYCN8-USR	73.80	\$ 73.80	\$ 76.88	\$ 76.88	\$ 73.80	\$ 73.80	1%
115	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
116	1	L-UNITYCN8-USR	24.60	\$ 24.60	\$ 25.63	\$ 25.63	\$ 24.60	\$ 24.60	1%
117	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%

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			Unit Price	Extended Amount	Unit Price	Extended Amount	Unit Price	Extended Amount	
118	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
119	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
120	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
121	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 36.90	\$ 36.90	40%
122	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
123	1	L-UNITYCN8-USR	73.80	\$ 73.80	\$ 76.88	\$ 76.88	\$ 73.80	\$ 73.80	1%
124	1	L-UNITYCN8-USR	36.90	\$ 36.90	\$ 38.44	\$ 38.44	\$ 12.30	\$ 12.30	-26%
125	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
126	1	L-UNITYCN8-USR	24.60	\$ 24.60	\$ 25.63	\$ 25.63	\$ 24.60	\$ 24.60	1%
127	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
128	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
129	1	L-UNITYCN8-USR	61.50	\$ 61.50	\$ 64.07	\$ 64.07	\$ 61.50	\$ 61.50	1%
130	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
131	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
132	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
133	1	L-UNITYCN8-USR	73.80	\$ 73.80	\$ 76.88	\$ 76.88	\$ 73.80	\$ 73.80	1%
134	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
135	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
136	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
137	1	L-UNITYCN8-USR	49.20	\$ 49.20	\$ 51.26	\$ 51.26	\$ 49.20	\$ 49.20	1%
138	1	L-UNITYCN8-USR	49.20	\$ 49.20	\$ 51.26	\$ 51.26	\$ 49.20	\$ 49.20	1%
139	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
140	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
141	1	L-UNITYCN8-USR	24.60	\$ 24.60	\$ 25.63	\$ 25.63	\$ 24.60	\$ 24.60	1%
142	1	L-UNITYCN8-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%
143	1	R-CSACS-58VMUP-K9=	944.64	\$ 944.64	\$ 984.12	\$ 984.12	\$ 944.64	\$ 944.64	1%
144	1	R-CSACS-58VMUP-K9=	944.64	\$ 944.64	\$ 984.12	\$ 984.12	\$ 944.64	\$ 944.64	1%
145	1	UNITYCN10-STD-USR	11.15	\$ 11.15	\$ 12.81	\$ 12.81	\$ 11.15	\$ 11.15	5%
146	1	UNITYCN10-STD-USR	10.38	\$ 10.38	\$ 12.81	\$ 12.81	\$ 10.38	\$ 10.38	7%
147	1	UNITYCN10-STD-USR	11,537.40	\$ 11,537.40	\$ 12,019.60	\$ 12,019.60	\$ 11,537.40	\$ 11,537.40	1%
148	1	UNITYCN10-STD-USR	9.47	\$ 9.47	\$ 12.81	\$ 12.81	\$ 9.47	\$ 9.47	11%
149	1	UNITYCN10-STD-USR	7.62	\$ 7.62	\$ 12.81	\$ 12.81	\$ 7.62	\$ 7.62	19%
150	1	UNITYCN10-STD-USR	7.59	\$ 7.59	\$ 12.81	\$ 12.81	\$ 7.59	\$ 7.59	19%
151	1	UNITYCN10-STD-USR	7.21	\$ 7.21	\$ 12.81	\$ 12.81	\$ 7.21	\$ 7.21	21%
152	1	UNITYCN10-STD-USR	6.67	\$ 6.67	\$ 12.81	\$ 12.81	\$ 6.67	\$ 6.67	23%
153	1	UNITYCN10-STD-USR	4.04	\$ 4.04	\$ 12.81	\$ 12.81	\$ 4.04	\$ 4.04	42%
154	1	UNITYCN10-STD-USR	3.10	\$ 3.10	\$ 12.81	\$ 12.81	\$ 3.10	\$ 3.10	51%
155	1	UNITYCN10-STD-USR	3.10	\$ 3.10	\$ 12.81	\$ 12.81	\$ 3.10	\$ 3.10	51%
156	1	UNITYCN9-STD-USR	12.30	\$ 12.30	\$ 12.81	\$ 12.81	\$ 12.30	\$ 12.30	1%

Cost Comparison Analysis

ITEM	QTY TO ORDER	DESCRIPTION	Presidio Networked Solutions Group, LLC DIR-TSO-2542		PCM-G		Netsync Network Solutions, DIR-TSO-2542		Percentage Savings Offered by Presidio vs. other vendors
			Unit Price	Extended Amount	Unit Price	Extended Amount	Unit Price	Extended Amount	
157	1	UNITYCN9-STD-USR	28.37	\$ 28.37	\$ 12.81	\$ 12.81	\$ 24.60	\$ 24.60	-29%
158	1	UNITYCN9-STD-USR	10.88	\$ 10.88	\$ 23.22	\$ 23.22	\$ 10.88	\$ 10.88	27%
159	1	VG310	357.09	\$ 357.09	\$ 383.57	\$ 383.57	\$ 357.09	\$ 357.09	2%
160	1	VG310	357.09	\$ 357.09	\$ 383.57	\$ 383.57	\$ 357.09	\$ 357.09	2%
161	1	VG310	357.09	\$ 357.09	\$ 383.57	\$ 383.57	\$ 357.09	\$ 357.09	2%
162	1	VG310	357.09	\$ 357.09	\$ 383.57	\$ 383.57	\$ 357.09	\$ 357.09	2%
163	1	VG310	357.09	\$ 357.09	\$ 383.57	\$ 383.57	\$ 357.09	\$ 357.09	2%
164	1	VG310	357.09	\$ 357.09	\$ 383.57	\$ 383.57	\$ 357.09	\$ 357.09	2%
165	1	VG310	368.18	\$ 368.18	\$ 383.57	\$ 383.57	\$ 368.18	\$ 368.18	1%
166	1	VG310	368.18	\$ 368.18	\$ 383.57	\$ 383.57	\$ 368.18	\$ 368.18	1%
167	1	VG320	1,272.85	\$ 1,272.85	\$ 1,228.44	\$ 1,228.44	\$ 1,272.85	\$ 1,272.85	-1%
168	1	WS-C3650-24PS-S	263.22	\$ 263.22	\$ 274.22	\$ 274.22	\$ 263.22	\$ 263.22	1%
169	1	WS-C3850-12XS-E	688.50	\$ 688.50	\$ 833.77	\$ 833.77	\$ 688.50	\$ 688.50	7%
170	1	WS-C3850-12XS-E	688.50	\$ 688.50	\$ 833.77	\$ 833.77	\$ 688.50	\$ 688.50	7%
171	1	WS-C3850-12XS-E	688.50	\$ 688.50	\$ 833.77	\$ 833.77	\$ 688.50	\$ 688.50	7%
172	1	WS-C3850-12XS-E	688.50	\$ 688.50	\$ 833.77	\$ 833.77	\$ 688.50	\$ 688.50	7%
173	1	WS-C3850-12XS-E	688.50	\$ 688.50	\$ 833.77	\$ 833.77	\$ 688.50	\$ 688.50	7%
174	1	WS-C3850-12XS-E	688.50	\$ 688.50	\$ 833.77	\$ 833.77	\$ 688.50	\$ 688.50	7%
175	1	WS-C3850-12XS-E	688.50	\$ 688.50	\$ 833.77	\$ 833.77	\$ 688.50	\$ 688.50	7%
176	1	WS-C3850-24XS-E	1,111.04	\$ 1,111.04	\$ 1,345.48	\$ 1,345.48	\$ 1,111.04	\$ 1,111.04	7%
177	1	WS-C3850-24XS-E	1,111.04	\$ 1,111.04	\$ 1,345.48	\$ 1,345.48	\$ 1,111.04	\$ 1,111.04	7%
178	1	WS-C3850-24XS-E	1,111.04	\$ 1,111.04	\$ 1,345.48	\$ 1,345.48	\$ 1,111.04	\$ 1,111.04	7%
179	1	WS-C3850-24XS-E	1,111.04	\$ 1,111.04	\$ 1,345.48	\$ 1,345.48	\$ 1,111.04	\$ 1,111.04	7%
180	1	WS-C3850-24XS-E	1,111.04	\$ 1,111.04	\$ 1,345.48	\$ 1,345.48	\$ 1,111.04	\$ 1,111.04	7%
181	1	WS-C3850-24XS-E	1,111.04	\$ 1,111.04	\$ 1,345.48	\$ 1,345.48	\$ 1,111.04	\$ 1,111.04	7%
182	1	WS-C3560CG-8TC-S	87.74	\$ 87.74	\$ 91.41	\$ 91.41	\$ 87.74	\$ 87.74	1%
183	1	WS-C3560CG-8TC-S	87.74	\$ 87.74	\$ 91.41	\$ 91.41	\$ 87.74	\$ 87.74	1%
184	1	WS-C3750X-24T-S	336.20	\$ 336.20	\$ 366.48	\$ 366.48	\$ 351.78	\$ 351.78	4%
		TOTAL		\$ 164,531.40		\$ 179,797.20		\$ 164,534.91	3%