



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Materials Management

CM: Todd Hileman

DATE: December 5, 2017

SUBJECT

Consider adoption of an ordinance approving the expenditure of funds for the purchase of Annual Maintenance for the City of Denton Cisco Networked Devices (SmartNet) including switches, routers, wireless and Cisco IP phone equipment including 24 hour/7 days per week Technical Assistance Center (TAC) support on all equipment located in City of Denton facilities as awarded by the State of Texas Department of Information Resources (DIR) through the Go DIRect Program, Contract Number DIR-TSO-2542; providing for the expenditure of funds therefor; and providing an effective date (File 6645- awarded to Presidio Networked Solutions Group, LLC in the not-to-exceed amount of \$164,531.40).

FILE INFORMATION

The Cisco network provides mission critical support pathways for all departments using phone and data services including Police and Fire, Electric, Water, Solid Waste, Customer Service, Engineering, Library, City Manager's Office, Municipal Court, Facilities Management, Fleet Services, Parks, Purchasing, Planning, Building Inspections, Human Resources Warehouse and Finance. It is essential for the City of Denton to keep current maintenance with the vendor to ensure availability of upgrades, software fixes and access to knowledge and support resources.

The recommended Cisco reseller quote from Presidio Networked Solutions Group, LLC, which was obtained through the State of Texas Department of Information Resources (DIR) through the Go DIRect Program, meets statutory requirements for competitive bidding, but staff elected to solicit two comparison quotes to ensure that the best value was obtained. A comparison of the total cost is included as Exhibit 2. Two of the resellers provided quotes through the Texas DIR pricing contract (Exhibit 3-Quotes). The Technology Services department could not identify any local vendors that could provide software maintenance for this application. Presidio Networked Solutions Group, LLC provided the best value with the lowest pricing of all three resellers.

An RFP is currently in process for information technology infrastructure to include a multi-year contract to guarantee favorable pricing for a three (3) year period that will include Cisco SmartNet Maintenance.

RECOMMENDATION

Approve the purchase of Cisco SmartNet to renew our existing licenses from Presidio Networked Solutions Group, LLC. in the not-to-exceed amount of \$164,531.40.

PRINCIPAL PLACE OF BUSINESS

Presidio Networked Solutions Group, LLC
Lewisville, TX

ESTIMATED SCHEDULE OF PROJECT

Annual maintenance is being paid for the period of November 30, 2017 through November 30, 2018. Initial equipment is typically purchased with three (3) years of support and maintenance, and then is purchased annually thereafter to accommodate the equipment lifecycle.

FISCAL INFORMATION

Funding for this item is budgeted in the fiscal year 2017-18 Technology Services operating account 830200.6504.

STRATEGIC PLAN RELATIONSHIP

The City of Denton's Strategic Plan is an action-oriented road map that will help the City achieve its vision. The foundation for the plan is the five long-term Key Focus Areas (KFA): Organizational Excellence; Public Infrastructure; Economic Development; Safe, Livable, and Family-Friendly Community; and Sustainability and Environmental Stewardship. While individual items may support multiple KFAs, this specific City Council agenda item contributes most directly to the following KFA and goal:

Related Key Focus Area: **Organizational Excellence**
Related Goal: **1.5 Utilize technology to enhance efficiency and productivity**

EXHIBITS

Exhibit 1: Agenda Information Sheet
Exhibit 2: Cost Comparison
Exhibit 3: Quotes
Exhibit 4: Ordinance

Respectfully submitted:
Karen Smith, 349-8436
Purchasing Manager

For information concerning this acquisition, contact: Melissa Kraft, 349-7823, Chief Technology Officer