



City of Denton

City Hall
215 E. McKinney
Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Materials Management

CM: Todd Hileman

DATE: November 14, 2017

SUBJECT

Consider adoption of an ordinance accepting competitive bids and awarding a contract for the supply of Water Treatment Chemicals for the Water and Wastewater Departments; providing for the expenditure of funds therefor; and providing an effective date (IFB 6530-awarded to multiple vendors with the award to the lowest responsible bidder meeting specification for each line item in the four (4) year not-to-exceed amount of \$7,076,000). The Public Utilities Board recommends approval (7-0).

BACKGROUND

The chemicals required to treat Denton's drinking water and wastewater were last bid in fiscal year 2015. IFB 6530 specifies a total of eleven different chemicals for the treatment of the drinking water and three for the treatment of the wastewater.

Invitations for Bid were sent to 87 prospective suppliers of these chemicals. In addition, specifications were placed on the Materials Management website for prospective suppliers to download and advertised in the local newspaper. Nineteen (19) bids were received. Staff recommends awarding to the lowest responsible bidder meeting specification for each line item as shown on Exhibit 2. On Item 6, Potassium Permanganate, the lowest price vendor Shannon Chemical Corporation, did not meet the specifications-the chemical source is not domestic. Brenntag Southwest Incorporated provided the lowest price for a domestic product. Historically, the foreign source material has not proven to be "free flowing" and does not work with our chemical feed equipment but the domestic product tends to be "free flowing". This chemical is primarily used for zebra mussel control, therefore proper and accurate feed is required. Item 11 will not be awarded-staff could not obtain mutually agreeable contract terms with the vendor.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On October 23, 2017, the Public Utilities Board recommended approval to forward this item to the City Council for consideration.

RECOMMENDATION

Award to the lowest responsible bidder meeting specification for each line item in the four (4) year not-to-exceed amount of \$7,076,000. The award amount includes a contingency for each contracted vendor to insure that adequate chemicals can be procured to meet the City's water treatment requirements.

PRINCIPAL PLACE OF BUSINESS

DPC Industries Inc.
Cleburne, TX

Mosaic Global Sales, LLC
Lithia, FL

Brenntag Southwest, Inc.
Longview, TX

Chemtrade Chemicals US, LLC
Parsippany, NY

Tanner Industries, Inc.
Southampton, PA

Polydyne Inc.
Riceboro, GA

Pencco, Inc.
Sealy, TX

Shannon Chemical Corp.
Exton, PA

TDC, LLC
Ruston, LA

ESTIMATED SCHEDULE OF PROJECT

This is an initial one (1) year contract with options to extend the contract for three (3) additional one (1) year periods, with all terms and conditions remaining the same.

FISCAL INFORMATION

Funding for the drinking water treatment chemicals will come from Water Production Division's Operating Budget account number 630100.6334. Funding for the wastewater treatment chemicals will come from Water Reclamation's Operating Budget account number 640100.6334. Purchase orders will be issued as the chemicals are needed.

STRATEGIC PLAN RELATIONSHIP

The City of Denton's Strategic Plan is an action-oriented road map that will help the City achieve its vision. The foundation for the plan is the five long-term Key Focus Areas (KFA): Organizational Excellence; Public Infrastructure; Economic Development; Safe, Livable, and Family-Friendly Community; and Sustainability and Environmental Stewardship. While individual items may support multiple KFAs, this specific City Council agenda item contributes most directly to the following KFA and goal:

Related Key Focus Area: Organizational Excellence

Related Goal: 5.1 Responsibly manage Denton's water, land, and other natural resources

EXHIBITS

Exhibit 1: Agenda Information Sheet

Exhibit 2: Tabulation Sheet

Exhibit 3: Public Utilities Board Minutes

Exhibit 4: Ordinance

Exhibit 5: Brenntag Southwest Inc. Contract

Exhibit 6: Chemtrade Chemicals US, LLC Contract

Exhibit 7: DPC Industries, Inc. Contract

Exhibit 8: Mosaic Global Sales, LLC Contract

Exhibit 9: Polydyne Inc. Contract

Exhibit 10: Pencco, Inc. Contract

Exhibit 11: Shannon Chemical Corp. Contract

Exhibit 12: Tanner Industries, Inc. Contract

Exhibit 13: TDC, LLC Contract

Respectfully submitted:
Karen Smith, 349-8436
Purchasing Manager

For information concerning this acquisition, contact: Randy Markham at 349-7526.