

# **City of Denton**

City Hall
215 E. McKinney
Street
Denton, Texas
www.cityofdenton.com

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#### AGENDA INFORMATION SHEET

**DEPARTMENT:** Materials Management

**CM:** Todd Hileman

**DATE:** November 7, 2017

# **SUBJECT**

Consider adoption of an ordinance accepting competitive proposals and awarding a public works contract for Directional Boring Services for Denton Municipal Electric and other utility departments which includes labor, equipment, tools, supervision, as well as all administrative and insurance costs incurred by the contractor, necessary to complete installations of underground directional bores; providing for the expenditure of funds therefor; and providing an effective date (RFP 6516-awarded to C&C Directional Boring, LLC, in the five (5) year not-to-exceed amount of \$3,000,000). The Public Utilities Board recommends approval (7-0).

## **BACKGROUND**

The City has utilized contractors for the installation of underground utilities since February 2000. Due to the rapid rate of growth in Denton and the City's desire to install underground facilities in all new subdivisions and in locations that meet economic feasibility, the City began letting contracts for this type of work. This solicitation is in compliance with State law and is intended to replace the expired agreement let under RFP #5570.

RFP #6516 includes labor, equipment, tools, supervision, as well as all administrative and insurance costs incurred by the contractor, necessary to complete installations of underground directional bores under the direction of DME and City staff. Anticipated work will be performed for underground construction in residential subdivisions, commercial and industrial developments, exit feeders for new substations, and overhead conversion projects. This agreement does not guarantee a minimum amount or value of construction work. Any work will be tasked under the contract on an as-needed basis as determined by DME and/or the City of Denton.

Requests for Proposals were sent to 464 prospective suppliers of this item. In addition, specifications were placed on the Materials Management website for prospective suppliers to download and advertised in the local newspaper. Three (3) proposals were received. The proposals were evaluated based upon published criteria including price, project schedule, compliance with specifications, and indicators of probable performance. A Best and Final Offer (BAFO) was conducted which clarified line item pricing. C & C Directional Boring, LLC, was ranked the highest and determined to be the best value for the City (Exhibit 1-Evaluation/BAFO Sheet).

## PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On October 23, 2017, the Public Utilities Board recommended approval to forward this item to the City Council for consideration.

# **RECOMMENDATION**

Award a contract with C & C Directional Boring, LLC, in the five (5) year not-to-exceed amount of \$3,000,000. This amount is based previous spend history over the last contract period.

# PRINCIPAL PLACE OF BUSINESS

C & C Directional Boring, LLC Shady Shores, TX

## **ESTIMATED SCHEDULE OF PROJECT**

This is an initial one (1) year contract with options to extend the contract for four (4) additional one (1) year periods, with all terms and conditions remaining the same. Purchase orders will be issued based on project schedules.

#### **FISCAL INFORMATION**

The services provided through this contract will be funded from project accounts on an as needed basis.

#### **STRATEGIC PLAN RELATIONSHIP**

The City of Denton's Strategic Plan is an action-oriented road map that will help the City achieve its vision. The foundation for the plan is the five long-term Key Focus Areas (KFA): Organizational Excellence; Public Infrastructure; Economic Development; Safe, Livable, and Family-Friendly Community; and Sustainability and Environmental Stewardship. While individual items may support multiple KFAs, this specific City Council agenda item contributes most directly to the following KFA and goal:

**Related Key Focus Area: Public Infrastructure** 

Related Goal: 2.3 Promote superior utility services and City facilities

# **EXHIBITS**

Exhibit 1: Agenda Information Sheet

Exhibit 2: Evaluation and Ranking Sheet

Exhibit 3: Public Utilities Board Minutes

Exhibit 4: Ordinance

Exhibit 5: Contract

Exhibit 6: Staff Presentation

Respectfully submitted: Karen Smith, 349-7100 Purchasing Manager

For information concerning this acquisition, contact: Ralph Patterson at 349-7669.