

Axon Enterprise, Inc.

Protect Life.

17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737
Fax:



Chris Summitt
1-940-349-7944
chris.summitt@cityofdenton.com

Quotation

Quote: Q-93604-12
Date: 9/28/2017 10:18 AM
Quote Expiration: 10/17/2017
Contract Start Date*: 10/17/2017
Contract Term: 5 years

AX Account Number:
129364

Bill To:
Denton Police Dept. - TX
601 E HICKORY ST
DENTON, TX 76205
US

Ship To:
Chris Summitt
Denton Police Dept. - TX
601 E HICKORY ST
DENTON, TX 76205
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Paul Strozier		pstrozier@axon.com	Fedex - Ground	Net 30

*Note this will vary based on the shipment date of the product.

Year 1 - Hardware and Evidence.com - Due Net 30

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
10	74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	USD 399.00	USD 3,990.00	USD 3,990.00	USD 0.00
10	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	USD 0.00	USD 0.00	USD 0.00	USD 0.00
10	74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	USD 0.00	USD 0.00	USD 0.00	USD 0.00
10	11553	SYNC CABLE, USB A TO 2.5MM	USD 0.00	USD 0.00	USD 0.00	USD 0.00
2	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	USD 35.00	USD 70.00	USD 70.00	USD 0.00
2	74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	USD 1,495.00	USD 2,990.00	USD 2,990.00	USD 0.00
180	80075	OSP BWC & CEW BUNDLE: YEAR 1 PAYMENT	USD 1,188.00	USD 213,840.00	USD 15,984.00	USD 197,856.00
7,200	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
3	80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	USD 468.00	USD 1,404.00	USD 0.00	USD 1,404.00
90	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
183	80052	CAD/RMS SERVICE ADD-ON: YEAR 1 PAYMENT	USD 180.00	USD 32,940.00	USD 21,921.57	USD 11,018.43
180	22002	HANDLE, BLACK, CLASS III, X2	USD 0.00	USD 0.00	USD 0.00	USD 0.00
180	22014	WARRANTY, 4 YEAR, X2	USD 0.00	USD 0.00	USD 0.00	USD 0.00
180	70116	PPM, SIGNAL	USD 0.00	USD 0.00	USD 0.00	USD 0.00
180	22501	HOLSTER, BLACKHAWK, RIGHT, X2, 44HT01BK-R-B	USD 0.00	USD 0.00	USD 0.00	USD 0.00
180	22151	CARTRIDGE, PERFORMANCE, SMART, 25'	USD 33.74	USD 6,073.20	USD 6,073.20	USD 0.00
15	22504	HOLSTER, BLACKHAWK, LEFT, X2, 44HT01BK-L-B	USD 0.00	USD 0.00	USD 0.00	USD 0.00
Year 1 - Hardware and Evidence.com - Due Net 30 Total Before Discounts:						USD 261,307.20
Year 1 - Hardware and Evidence.com - Due Net 30 Discount:						USD 51,028.77
Year 1 - Hardware and Evidence.com - Due Net 30 Net Amount Due:						USD 210,278.43

Spares

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
6	74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	USD 0.00	USD 0.00	USD 0.00	USD 0.00
6	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	USD 0.00	USD 0.00	USD 0.00	USD 0.00
6	74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	USD 0.00	USD 0.00	USD 0.00	USD 0.00
6	11553	SYNC CABLE, USB A TO 2.5MM	USD 0.00	USD 0.00	USD 0.00	USD 0.00
Spares Total Before Discounts:						USD 0.00
Spares Net Amount Due:						USD 0.00

Year 2 - Evidence.com

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
180	80076	OSP BWC & CEW BUNDLE: YEAR 2 PAYMENT	USD 1,188.00	USD 213,840.00	USD 15,984.00	USD 197,856.00
7,200	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
3	80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	USD 468.00	USD 1,404.00	USD 0.00	USD 1,404.00
90	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
183	80053	CAD/RMS SERVICE ADD-ON: YEAR 2 PAYMENT	USD 180.00	USD 32,940.00	USD 21,921.57	USD 11,018.43
Year 2 - Evidence.com Total Before Discounts:						USD 248,184.00
Year 2 - Evidence.com Discount:						USD 37,905.57
Year 2 - Evidence.com Net Amount Due:						USD 210,278.43

Year 3 - Evidence.com

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
180	80077	OSP BWC & CEW BUNDLE: YEAR 3 PAYMENT	USD 1,188.00	USD 213,840.00	USD 15,984.00	USD 197,856.00

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
7,200	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
3	80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	USD 468.00	USD 1,404.00	USD 0.00	USD 1,404.00
90	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
183	80054	CAD/RMS SERVICE ADD-ON: YEAR 3 PAYMENT	USD 180.00	USD 32,940.00	USD 21,921.57	USD 11,018.43
Year 3 - Evidence.com Total Before Discounts:						USD 248,184.00
Year 3 - Evidence.com Discount:						USD 37,905.57
Year 3 - Evidence.com Net Amount Due:						USD 210,278.43

Year 4 - Evidence.com

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
180	80078	OSP BWC & CEW BUNDLE: YEAR 4 PAYMENT	USD 1,188.00	USD 213,840.00	USD 15,984.00	USD 197,856.00
7,200	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
3	80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	USD 468.00	USD 1,404.00	USD 0.00	USD 1,404.00
90	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
183	80055	CAD/RMS SERVICE ADD-ON: YEAR 4 PAYMENT	USD 180.00	USD 32,940.00	USD 21,921.57	USD 11,018.43
Year 4 - Evidence.com Total Before Discounts:						USD 248,184.00
Year 4 - Evidence.com Discount:						USD 37,905.57
Year 4 - Evidence.com Net Amount Due:						USD 210,278.43

Year 5 - Evidence.com

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
180	80079	OSP BWC & CEW BUNDLE: YEAR 5 PAYMENT	USD 1,188.00	USD 213,840.00	USD 15,984.00	USD 197,856.00
7,200	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
3	80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	USD 468.00	USD 1,404.00	USD 0.00	USD 1,404.00
90	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
183	80056	CAD/RMS SERVICE ADD-ON: YEAR 5 PAYMENT	USD 180.00	USD 32,940.00	USD 0.00	USD 32,940.00
Year 5 - Evidence.com Total Before Discounts:						USD 248,184.00
Year 5 - Evidence.com Discount:						USD 15,984.00
Year 5 - Evidence.com Net Amount Due:						USD 232,200.00

Subtotal	USD 1,073,313.72
Estimated Shipping & Handling Cost	USD 12.96
Grand Total	USD 1,073,326.68

Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

Officer Safety Plan Includes:

- Evidence.com Pro License
- Upgrades to your purchased AXON cameras and Docks at years 2.5 and 5 under TAP
- Extended warranties on AXON cameras and Docks for the duration of the Plan
- Unlimited Storage for your AXON devices and data from the Evidence Mobile App
- One TASER CEW of your choice with a 4 year extended warranty (5 years total of warranty coverage)
- One CEW holster and battery pack of your choice
- 40 GB of included storage for other digital media

Additional terms apply. Please refer to the Evidence.com Master Service Agreement for a full list of terms and conditions for the Officer Safety Plan.

This quote will terminate current Axon contract and create a new 5 year contract. A TAP refresh is being honored in the form of \$0 hardware on this quote. The agency will be eligible for 2 more refreshes during the new 5 years contract at 30 and 60 months. A discount of \$41,929.88 has been added to represent the refund that is owed for terminating existing contract. This discount amount is contingent on having a signed quote submitted by 9/28/17. The pricing is based on a 10/15/2017 start date and will change if the start date is changed. This also takes into account that the agency pays their 2017 invoice.

Termination for non-appropriation:

The Agency is obligated to pay the fees under this Agreement as may lawfully be made from funds budgeted and appropriated for that purpose during the Agency's then current fiscal year. In the event that sufficient funds will not be appropriated or are not otherwise legally available to pay the fees required under this Agreement, this Agreement may be terminated by the Agency. The Agency agrees to deliver notice of termination under this Section at least 90 days prior to the end of the Agency's then current fiscal year, or as soon as reasonably practicable under the circumstances.

Axon Enterprise, Inc.'s Sales Terms and Conditions for Direct Sales to End User Purchasers

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon's Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature:	_____	Date:	_____
Name (Print):	_____	Title:	_____
PO# (if needed):	_____		

Quote: Q-93604-12

Please sign and email to Paul Strozier at pstrozier@axon.com or fax to

THANK YOU FOR YOUR BUSINESS!

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Axon Enterprise, Inc.

Protect Life.

17800 N 85th St.
Scottsdale, Arizona 85255
United States
Phone: (800) 978-2737
Fax: +1 4809910791



Chris Summitt
1-940-349-7944
chris.summitt@cityofdenton.com

Quotation

Quote: Q-107483-2
Date: 10/3/2017 1:51 PM
Quote Expiration: 10/17/2017
Contract Start Date*: 3/20/2017
Contract Term: 5 years

AX Account Number:
129364

Bill To:
Denton Police Dept. - TX
601 E HICKORY ST
DENTON, TX 76205
US

Ship To:
Chris Summitt
Denton Police Dept. - TX
601 E HICKORY ST
DENTON, TX 76205
US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
Elliott Kelly	+1 5127123580	ekelly@taser.com	Fedex - Ground	Net 30

*Note this will vary based on the shipment date of the product.

Hardware

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
170	88135	UCP SMART - YEAR 1 PAYMENT	USD 119.88	USD 20,379.60	USD 0.00	USD 20,379.60
170	88136	UCP SMART - YEAR 2 PAYMENT	USD 119.88	USD 20,379.60	USD 0.00	USD 20,379.60
170	88137	UCP SMART - YEAR 3 PAYMENT	USD 119.88	USD 20,379.60	USD 0.00	USD 20,379.60
170	88138	UCP SMART - YEAR 4 PAYMENT	USD 119.88	USD 20,379.60	USD 0.00	USD 20,379.60
170	88139	UCP SMART - YEAR 5 PAYMENT	USD 119.88	USD 20,379.60	USD 0.00	USD 20,379.60
510	22157	CARTRIDGE, PERFORMANCE, SMART, TRAINING, 25'	USD 0.00	USD 0.00	USD 0.00	USD 0.00
510	22151	CARTRIDGE, PERFORMANCE, SMART, 25'	USD 0.00	USD 0.00	USD 0.00	USD 0.00

Hardware Total Before Discounts: USD 101,898.00

Hardware Net Amount Due: USD 101,898.00

Subtotal	USD 101,898.00
Estimated Shipping & Handling Cost	USD 1,018.98
Grand Total	USD 102,916.98

Hardware Shipping Estimate

Typically, hardware shipment occurs between 4 – 6 weeks after purchase date. Product availability for new or high demand products may impact delivery time.

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for Direct Sales to End User Purchasers**

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and Axon’s Master Services and Purchasing Agreement posted at <https://www.axon.com/legal/sales-terms-and-conditions>. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature: _____	Date: _____
Name (Print): _____	Title: _____
PO# (if needed): _____	

Quote: Q-107483-2

Please sign and email to Elliott Kelly at ekelly@taser.com or fax to +1 4809910791

THANK YOU FOR YOUR BUSINESS!

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