

Exhibit 1
Cost Comparison Analysis

SCADA NETWORK REFRESH									
ITEM	QTY TO ORDER	DESCRIPTION	Presidio Networked Solutions Group, LLC. DIR-TSO-2542		Cisco Systems, Inc.		General DataTech, L.P.		Percentage Savings Offered by Presidio vs. direct purchase from Cisco
			Unit Price	Extended Amount	Unit Price	Extended Amount	Unit Price	Extended Amount	
1	1	Cisco Catalyst 3850 12 Port 10G Fiber Switch IP Services	\$ 7,905.00	\$ 7,905.00	\$ 15,500.00	\$ 15,500.00	\$ 9,920.00	\$ 9,920.00	29%
2	1	350W AC Config 1 Secondary Power	\$ 370.50	\$ 370.50	\$ 650.00	\$ 650.00	\$ 416.00	\$ 416.00	23%
3	1	50CM Type 1 Stacking Cable	\$ 57.00	\$ 57.00	\$ 100.00	\$ 100.00	\$ 64.00	\$ 64.00	23%
4	1	Catalyst Stack Power Cable 30 CM	\$ 54.15	\$ 54.15	\$ 95.00	\$ 95.00	\$ 60.80	\$ 60.80	23%
5	1	SN7C-8x5xNBD Cisco Catalyst 3850 12 Port 10G Fiber Sw	\$ 3,855.20	\$ 3,855.20	\$ 4,880.00	\$ 4,880.00	\$ 5,395.70	\$ 5,395.70	18%
6	13	10G Base-ZR SFP Module, Enterprise-Class	\$ 6,213.00	\$ 80,769.00	\$ 10,900.00	\$ 141,700.00	\$ 6,976.00	\$ 90,688.00	23%
7	7	Cisco Catalyst 3850 12 Port 10G Fiber Switch IP Services	\$ 7,905.00	\$ 55,335.00	\$ 15,500.00	\$ 108,500.00	\$ 9,300.00	\$ 65,100.00	27%
8	7	350W AC Config 1 Secondary Power	\$ 377.00	\$ 2,639.00	\$ 650.00	\$ 4,550.00	\$ 390.00	\$ 2,730.00	20%
9	7	SN7C-8x5xNBD Cisco Catalyst 3850 12 Port 10G Fiber Sw	\$ 3,708.80	\$ 25,961.60	\$ 4,880.00	\$ 34,160.00	\$ 3,905.00	\$ 27,335.00	11%
10	12	QSFP to SFP10G Adapter	\$ 203.00	\$ 2,436.00	\$ 350.00	\$ 4,200.00	\$ 210.00	\$ 2,520.00	20%
11	24	10G Base-SR SFP Module, Enterprise-Class	\$ 377.00	\$ 9,048.00	\$ 650.00	\$ 15,600.00	\$ 390.00	\$ 9,360.00	20%
12	7	Nexus 9300 LAN Enterprise License (L3 protocols) eDelivery	\$ 4,160.00	\$ 29,120.00	\$ 8,000.00	\$ 56,000.00	\$ 4,800.00	\$ 33,600.00	26%
13	1	Nexus 9300 with 48p 10G Base-T and 6p 100G QSFP28	\$ 10,125.00	\$ 10,125.00	\$ 22,500.00	\$ 22,500.00	\$ 13,500.00	\$ 13,500.00	34%
14	1	SN7C-8x5xNBD Nexus 9300 with 48p 10G Base-T and 6p 10	\$ 4,518.20	\$ 4,518.20	\$ 5,945.00	\$ 5,945.00	\$ 4,755.00	\$ 4,755.00	11%
15	180	Professional Services Labor Hours	\$ 189.00	\$ 34,020.00	\$ 400.00	\$ 72,000.00	\$ 250.00	\$ 45,000.00	32%
		TOTAL		\$ 266,213.65		\$ 486,380.00		\$ 310,444.50	25%