


Cisco Quote: 3850 Quotes (\$167,000)

Tuesday, June 27, 2017 11:40 AM



Price Quotation

Date: 23-Jun-2017

Cisco Account Manager: Mark Bovee (mbovee@cisco.com)

End Customer:

CITY OF DENTON
601 E HICKORY ST
STE F

DENTON TX
USA US

Deal ID: 17817852
Quote ID: 4715783144
Quote Name: Scada Network Overhaul - Quote

Bill to ID:

Price List: Global Price List US Availability
Currency: USD

Items with Discounts and Credits **Only non-import products are eligible for Quantity update.**

| # | Part Number | Part Description | Service Duration | Buy Method | Unit List Price | Quantity | Lead Time (in Days) | Extended List Price |
|-------------------------|------------------|--|------------------|------------|-----------------|----------|---------------------|---------------------|
| | | Quote 1 | | | | | | |
| 1.0 | WS-C3850-12XS-E | Cisco Catalyst 3850 12 Port 10G Fiber Switch IP Services | - | Cisco | 15,500.00 | 7 | 14 | 108500 |
| 1.0.1 | CON-SNT-WSC3851E | SNTC-8X5XNBD Cisco Catalyst 3850 12 Port 10G Fiber Sw | 60 | Cisco | 876.00 | 7 | - | 34,160.00 |
| 1.1 | S3850UK9-37E | CAT3850 Universal k9 Image | - | Cisco | 0.00 | 7 | 14 | 0 |
| 1.2 | CAB-TA-NA | North America AC Type A Power Cable | - | Cisco | 0.00 | 14 | 14 | 0 |
| 1.3 | STACK-T1-50CM | 50CM Type 1 Stacking Cable | - | Cisco | 0.00 | 7 | 14 | 0 |
| 1.4 | CAB-SPWR-30CM | Catalyst Stack Power Cable 30 CM | - | Cisco | 0.00 | 7 | 14 | 0 |
| 1.5 | PWR-C1-350WAC | 350W AC Config 1 Power Supply | - | Cisco | 0.00 | 7 | 14 | 0 |
| 1.6 | C3850-NM-BLANK | Cisco Catalyst 3850 Network Module Blank | - | Cisco | 0.00 | 7 | 14 | 0 |
| 1.7 | PWR-C1-350WAC/2 | 350W AC Config 1 SecondaryPower Supply | - | Cisco | 650.00 | 7 | 14 | 4550 |
| 3.0 | CVR-QSFP-SFP10G= | QSFP to SFP10G adapter | - | Cisco | 350.00 | 12 | 21 | 4200 |
| 4.0 | SFP-10G-SR-S= | 10GBASE-SR SFP Module, Enterprise-Class | - | Cisco | 650.00 | 24 | 14 | 15600 |
| Total List Price | | | | | | | | \$167,010.00 |

Note

Projects Page 1

*Effective Discount * This value represents the overall discount for this transaction, which includes the applied discount as well as credits and adjustments. **

This Price Quotation does not constitute an offer by Cisco to sell products, but is instead an invitation to issue a purchase order to Cisco until the Quotation Valid date specified in this Price Quotation. Such a purchase order will be subject to Cisco's standard procedures, terms, and conditions for the acceptance of purchase orders. This order may be subject to indirect tax (VAT, GST, sales tax or other indirect taxes), duty and freight charges even if not noted on this quote.

Cisco Quote: IP Services for Nexus 9k and Professional Services (\$156,000)

Tuesday, June 27, 2017 11:43 AM



Price Quotation

Date: 23-Jun-2017

Cisco Account Manager: Mark Bovee (mbovee@cisco.com)

End Customer: CITY OF DENTON
601 E HICKORY ST
STE F
DENTON TX
USA US

Deal ID: 17817852
Quote ID: 4715783144
Quote Name: Scada Network Overhaul - Quote

Bill to ID:

Price List: Global Price List US Availability
Currency: USD

Items with Discounts and Credits **Only non-import products are eligible for Quantity update.**

| # | Part Number | Part Description | Service Duration | Buy Method | Unit List Price | Quantity | Lead Time (in Days) | Extended List Price | |
|------------------|-------------------|--|------------------|------------|-----------------|----------|---------------------|---------------------|--|
| | | Quote 2 | | | | | | | |
| 2.0 | E-N93-LAN1K9= | Nexus 9300 LAN Enterprise License (L3 protocols) eDelivery | - | Cisco | 8,000.00 | 7 | 2 | 56000 | |
| 5.0 | N9K-C93108TC-EX | Nexus 9300 with 48p 10G BASE-T and 6p 100G QSFP28 | - | Cisco | 22,500.00 | 1 | 14 | 22500 | |
| 5.0.1 | CON-SNT-93108TCX | SNTC-8X5XNBD Nexus 9300 with 48p 10G BASE-T and 6p 10 | 60 | Cisco | 1,189.00 | 1 | - | 5,945.00 | |
| 5.1 | NXOS-703I5.1 | Nexus 9500, 9300, 3000 Base NX-OS Software Rel 7.0(3)I5(1) | - | Cisco | 0.00 | 1 | 21 | 0 | |
| 5.2 | N3K-C3064-ACC-KIT | Nexus 3K/9K Fixed Accessory Kit | - | Cisco | 0.00 | 1 | 7 | 0 | |
| 5.3 | NXA-FAN-30CFM-F | Nexus 2K/3K/9K Single Fan, port side exhaust airflow | - | Cisco | 0.00 | 4 | 7 | 0 | |
| 5.4 | CAB-C13-C14-2M | Power Cord Jumper, C13-C14 Connectors, 2 Meter Length | - | Cisco | 0.00 | 2 | 21 | 0 | |
| 5.5 | NXA-PAC-650W-PE | Nexus NEBs AC 650W PSU - Port Side Exhaust | - | Cisco | 0.00 | 2 | 7 | 0 | |
| 6.0 | AS | Installation service | | Cisco | 400 | 180 | 30 | 72000 | |
| Total List Price | | | | | | | | \$156,445.00 | |

Note

Effective Discount * This value represents the overall discount for this transaction, which includes the applied discount as well as credits and adjustments. *

This Price Quotation does not constitute an offer by Cisco to sell products, but is instead an invitation to issue a purchase order to Cisco until the Quotation Valid date specified in this Price Quotation. Such a purchase order will be subject to Cisco's standard procedures, terms, and conditions for the acceptance of purchase orders. This order may be subject to indirect tax (VAT, GST, sales tax or other indirect taxes), duty and freight charges even if not noted on this quote.



Price Quote

Mark Bovee
Cisco Systems, Inc.
2300 East President George Bush Highway,0
RICHARDSON, TEXAS-75082-3550
UNITED STATES
Ph no:+1 408 895 3083

CITY OF DENTON
601 E HICKORY ST,STE A
DENTON,TX-76205
UNITED STATES

Date: 05-Sep-2017

Quote ID:

SI74704714QB

Deal ID:

NA

All prices are shown in USD

| Part Number | Description | Service Duration (Months) | Lead Time | Unit List Price | Qty | Extended List Price |
|------------------------|---------------------------------------|---------------------------|-----------|-----------------|-----|---------------------|
| WS-C3850-12XS-E | Cisco Catalyst 3850 12 Port 10G Fiber | --- | 14 | 15,500.00 | 1 | 15,500.00 |
| CON-SNT-WSC3851E | SNTC-8X5XNBD Cisco Catalyst 3850 12 | 60 | 0 | 4,880.00 | 1 | 4,880.00 |
| PWR-C1-350WAC/2 | 350W AC Config 1 SecondaryPower | --- | 14 | 650.00 | 1 | 650.00 |
| CAB-TA-NA | North America AC Type A Power Cable | --- | 14 | 0.00 | 2 | 0.00 |
| PWR-C1-350WAC | 350W AC Config 1 Power Supply | --- | 14 | 0.00 | 1 | 0.00 |
| C3850-NM-BLANK | Cisco Catalyst 3850 Network Module | --- | 14 | 0.00 | 1 | 0.00 |
| S3850UK9-166 | UNIVERSAL | --- | 14 | 0.00 | 1 | 0.00 |
| STACK-T1-50CM | 50CM Type 1 Stacking Cable | --- | 14 | 100.00 | 1 | 100.00 |
| CAB-SPWR-30CM | Catalyst Stack Power Cable 30 CM | --- | 14 | 95.00 | 1 | 95.00 |
| SFP-10G-ZR-S= | 10GBASE-ZR SFP Module, Enterprise- | --- | 14 | 10,900.00 | 13 | 141,700.00 |

Valid through: 05-Oct-2017

FOB Point: None

Notes

Signed:

Mark Bovee

Mark Bovee

\