



## City of Denton

City Hall  
215 E. McKinney Street  
Denton, Texas  
www.cityofdenton.com

### AGENDA INFORMATION SHEET

**DEPARTMENT:** Materials Management

**ACM:** Mario Canizares

**DATE:** September 19, 2017

#### **SUBJECT**

Consider adoption of an ordinance accepting competitive proposals and awarding a contract for the purchase of traffic signal hardware including signal heads, backplates, tunnel visors, camera systems and cabinets for the City of Denton Traffic Division; providing for the expenditure of funds therefor; and providing an effective date (RFP 6357-awarded to multiple vendors for a total three (3) year amount not-to-exceed amount of \$1,326,093.12).

#### **RFP INFORMATION**

Request for Proposals (RFP) were solicited for the purchase of traffic signal hardware including signal heads, backplates, tunnel visors, camera systems and cabinets for the City of Denton Traffic Division. These materials will be utilized in the construction of new signals and in the maintenance of the existing traffic control system throughout the City of Denton.

Requests for Proposals were sent to 256 prospective suppliers for these items. In addition, specifications were placed on the Materials Management website for prospective suppliers to download and advertised in the local newspaper. Eight (8) proposals were received. The proposals were evaluated based upon published criteria including performance, delivery, compliance with specifications, and price. A Best and Final Offer was solicited which resulted in the addition of one line item but no unit price changes. Staff recommends awarding by line item as shown on Exhibit 2 in order to obtain the best value. Items 1-6, 63,64,69,72-78,81-88 did not receive any responses and will not be awarded at this time.

#### **RECOMMENDATION**

Award to the highest scored vendor for each line item in the three (3) year not-to-exceed amount of \$1,326,093.12.

#### **PRINCIPAL PLACE OF BUSINESS**

Consolidated Traffic Controls, Inc.  
Arlington, TX

McCain, Inc.  
Vista, CA

Mobotrex, Inc.  
Davenport, IA

Paradigm Traffic Systems, Inc.  
Arlington, TX

Techline, Inc.  
New Braunfels, TX

Traffic Parts, Inc.  
Spring, TX

Texas Highway Products, Inc.  
Round Rock, TX

### **ESTIMATED SCHEDULE OF PROJECT**

This is an initial one (1) year contract with options to extend the contract for two (2) additional one (1) year periods, with all terms and conditions remaining the same.

### **FISCAL INFORMATION**

These materials will be funded from operating account 352001.6520 and Capital Improvement Plan project account 360032444 on an as needed basis.

### **STRATEGIC PLAN RELATIONSHIP**

The City of Denton's Strategic Plan is an action-oriented road map that will help the City achieve its vision. The foundation for the plan is the five long-term Key Focus Areas (KFA): Organizational Excellence; Public Infrastructure; Economic Development; Safe, Livable, and Family-Friendly Community; and Sustainability and Environmental Stewardship. While individual items may support multiple KFAs, this specific City Council agenda item contributes most directly to the following KFA and goal:

**Related Key Focus Area:   Public Infrastructure**  
**Related Goal:               2.1 Optimize resources to improve quality of City Roadways**

### **EXHIBITS**

Exhibit 1: Agenda Information Sheet  
Exhibit 2: Evaluation and Ranking Sheet  
Exhibit 3: Ordinance  
Exhibit 4: Consolidated Traffic Controls, Inc. Contract  
Exhibit 5: McCain, Inc. Contract  
Exhibit 6: Mobotrex, Inc. Contract  
Exhibit 7: Paradigm Traffic Systems, Inc. Contract  
Exhibit 8: Techline, Inc. Contract  
Exhibit 9: Traffic Parts, Inc. Contract  
Exhibit 10: Texas Highway Products, Inc. Contract

Respectfully submitted:  
Galen Gillum, 349-7656  
Director of Capital Projects

For information concerning this acquisition, contact: Scott Wilson at 349-8491.