

| RFP 6365 - Evaluation and BAFO Pricing                                                 |                 |     |                     |               | Respondent's:               |                |               | LONGHORN INC.         |                |               | LONGHORN INC.               |                |               | SITE ONE LANDSCAPE    |                |               | SITE ONE LANDSCAPE    |                |               | FERGUSON WATER WORKS |  |  |
|----------------------------------------------------------------------------------------|-----------------|-----|---------------------|---------------|-----------------------------|----------------|---------------|-----------------------|----------------|---------------|-----------------------------|----------------|---------------|-----------------------|----------------|---------------|-----------------------|----------------|---------------|----------------------|--|--|
|                                                                                        |                 |     |                     |               | Place of Business           |                |               | Denton, TX            |                |               | DENTON, TX                  |                |               | Roswell, GA           |                |               | Roswell, GA           |                |               | Tyler, TX            |  |  |
| Brown Shade = No bids/ For evaluation purposes only; highes price for item is inserted |                 |     |                     |               |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
|                                                                                        |                 |     |                     |               | BEST AND FINAL OFFER - BAFO |                |               | ORIGINAL RFP RESPONSE |                |               | BEST AND FINAL OFFER - BAFO |                |               | ORIGINAL RFP RESPONSE |                |               | ORIGINAL RFP RESPONSE |                |               |                      |  |  |
| ITEM #                                                                                 | EST. ANNUAL QTY | UOM | PRODUCT DESCRIPTION | DESCRIPTION 2 | UNIT PRICE                  | EXTENDED PRICE | EST DEL (ARO) | UNIT PRICE            | EXTENDED PRICE | EST DEL (ARO) | UNIT PRICE                  | EXTENDED PRICE | EST DEL (ARO) | UNIT PRICE            | EXTENDED PRICE | EST DEL (ARO) | UNIT PRICE            | EXTENDED PRICE | EST DEL (ARO) |                      |  |  |
| SECTION A - Class 200 PVC Pipe                                                         |                 |     |                     |               |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| A1                                                                                     | 5,000           | ft  | 1/2" x 20'          |               | \$ 0.10                     | \$ 475.00      | 0             | \$ 0.10               | \$ 495.00      | 0             | \$ 0.09                     | \$ 430.00      | 5             | \$ 0.09               | \$ 435.00      | 10            | \$ 0.10               | \$ 495.00      | 5.00          |                      |  |  |
| A2                                                                                     | 5,000           | ft  | 3/4" x 20'          |               | \$ 0.11                     | \$ 570.00      | 0             | \$ 0.12               | \$ 590.00      | 0             | \$ 0.10                     | \$ 520.00      | 5             | \$ 0.11               | \$ 525.00      | 10            | \$ 0.12               | \$ 590.00      | 5.00          |                      |  |  |
| A3                                                                                     | 5,000           | ft  | 1" x 20'            |               | \$ 0.15                     | \$ 750.00      | 0             | \$ 0.16               | \$ 780.00      | 0             | \$ 0.14                     | \$ 685.00      | 5             | \$ 0.14               | \$ 690.00      | 10            | \$ 0.16               | \$ 780.00      | 5.00          |                      |  |  |
| A4                                                                                     | 5,000           | ft  | 1 1/4" x 20'        |               | \$ 0.23                     | \$ 1,150.00    | 0             | \$ 0.25               | \$ 1,239.00    | 0             | \$ 0.22                     | \$ 1,095.00    | 5             | \$ 0.22               | \$ 1,105.00    | 10            | \$ 0.25               | \$ 1,240.00    | 5.00          |                      |  |  |
| A5                                                                                     | 5,000           | ft  | 1 1/2" x 20'        |               | \$ 0.31                     | \$ 1,550.00    | 0             | \$ 0.325              | \$ 1,622.50    | 0             | \$ 0.29                     | \$ 1,455.00    | 5             | \$ 0.29               | \$ 1,470.00    | 10            | \$ 0.325              | \$ 1,625.00    | 5.00          |                      |  |  |
| A6                                                                                     | 5,000           | ft  | 2" x 20'            |               | \$ 0.49                     | \$ 2,450.00    | 0             | \$ 0.52               | \$ 2,595.00    | 0             | \$ 0.46                     | \$ 2,300.00    | 5             | \$ 0.47               | \$ 2,325.00    | 10            | \$ 0.52               | \$ 2,595.00    | 5.00          |                      |  |  |
| A7                                                                                     | 5,000           | ft  | 2 1/2" x 20'        |               | \$ 0.72                     | \$ 3,600.00    | 0             | \$ 0.76               | \$ 3,775.00    | 0             | \$ 0.68                     | \$ 3,400.00    | 5             | \$ 0.69               | \$ 3,435.00    | 10            | \$ 0.76               | \$ 3,775.00    | 5.00          |                      |  |  |
| A8                                                                                     | 3,000           | ft  | 3" x 20'            |               | \$ 1.06                     | \$ 3,180.00    | 0             | \$ 1.11               | \$ 3,327.00    | 0             | \$ 0.99                     | \$ 2,979.00    | 5             | \$ 1.00               | \$ 3,009.00    | 10            | \$ 0.83               | \$ 2,490.00    | 5.00          |                      |  |  |
| A9                                                                                     | 2,000           | ft  | 4" x 20'            |               | \$ 1.72                     | \$ 3,440.00    | 0             | \$ 1.79               | \$ 3,588.00    | 0             | \$ 1.65                     | \$ 3,296.00    | 5             | \$ 1.67               | \$ 3,332.00    | 10            | \$ 1.36               | \$ 2,720.00    | 5.00          |                      |  |  |
| A10                                                                                    | 1,000           | ft  | 6" x 20'            |               | \$ 4.08                     | \$ 4,080.00    | 0             | \$ 4.25               | \$ 4,248.00    | 0             | \$ 3.92                     | \$ 3,918.00    | 5             | \$ 3.96               | \$ 3,959.00    | 10            | \$ 2.88               | \$ 2,880.00    | 5.00          |                      |  |  |
| A11                                                                                    | 1,000           | ft  | 8" x 20'            |               | \$ 6.93                     | \$ 6,927.00    | 0             | \$ 7.00               | \$ 7,000.00    | 0             | \$ 6.93                     | \$ 6,927.00    | 5             | \$ 7.00               | \$ 7,000.00    | 10            | \$ 4.84               | \$ 4,840.00    | 5.00          |                      |  |  |
| SECTION B - Schedule 40 PVC Pipe                                                       |                 |     |                     |               |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| 1B                                                                                     | 5,000           | ft  | 1/2" x 20'          |               | \$ 0.15                     | \$ 750.00      | 0             | \$ 0.17               | \$ 825.00      | 0             | \$ 0.14                     | \$ 715.00      | 5             | \$ 0.14               | \$ 720.00      | 10            | \$ 0.16               | \$ 800.00      | 5.00          |                      |  |  |
| B2                                                                                     | 5,000           | ft  | 3/4" x 20'          |               | \$ 0.20                     | \$ 1,000.00    | 0             | \$ 0.21               | \$ 1,060.00    | 0             | \$ 0.20                     | \$ 985.00      | 5             | \$ 0.20               | \$ 995.00      | 10            | \$ 0.20               | \$ 1,000.00    | 5.00          |                      |  |  |
| B3                                                                                     | 5,000           | ft  | 1" x 20'            |               | \$ 0.31                     | \$ 1,550.00    | 0             | \$ 0.33               | \$ 1,625.00    | 0             | \$ 0.29                     | \$ 1,455.00    | 5             | \$ 0.29               | \$ 1,470.00    | 10            | \$ 0.27               | \$ 1,350.00    | 5.00          |                      |  |  |
| B4                                                                                     | 5,000           | ft  | 1 1/4" x 20'        |               | \$ 0.41                     | \$ 2,050.00    | 0             | \$ 0.43               | \$ 2,155.00    | 0             | \$ 0.38                     | \$ 1,890.00    | 5             | \$ 0.38               | \$ 1,910.00    | 10            | \$ 0.41               | \$ 2,050.00    | 5.00          |                      |  |  |
| B5                                                                                     | 5,000           | ft  | 1 1/2" x 20'        |               | \$ 0.48                     | \$ 2,400.00    | 0             | \$ 0.49               | \$ 2,425.00    | 0             | \$ 0.46                     | \$ 2,275.00    | 5             | \$ 0.46               | \$ 2,300.00    | 10            | \$ 0.42               | \$ 2,100.00    | 5.00          |                      |  |  |
| B6                                                                                     | 5,000           | ft  | 2" x 20'            |               | \$ 0.64                     | \$ 3,200.00    | 0             | \$ 0.65               | \$ 3,235.00    | 0             | \$ 0.62                     | \$ 3,090.00    | 5             | \$ 0.63               | \$ 3,125.00    | 10            | \$ 0.54               | \$ 2,700.00    | 5.00          |                      |  |  |
| B7                                                                                     | 5,000           | ft  | 2 1/2" x 20'        |               | \$ 1.05                     | \$ 5,250.00    | 0             | \$ 1.09               | \$ 5,450.00    | 0             | \$ 1.01                     | \$ 5,070.00    | 5             | \$ 1.03               | \$ 5,125.00    | 10            | \$ 0.88               | \$ 4,400.00    | 5.00          |                      |  |  |
| B8                                                                                     | 3,000           | ft  | 3" x 20'            |               | \$ 1.25                     | \$ 3,750.00    | 0             | \$ 1.31               | \$ 3,915.00    | 0             | \$ 1.21                     | \$ 3,615.00    | 5             | \$ 1.22               | \$ 3,654.00    | 10            | \$ 1.10               | \$ 3,300.00    | 5.00          |                      |  |  |
| B9                                                                                     | 2,000           | ft  | 4" x 20'            |               | \$ 1.80                     | \$ 3,600.00    | 0             | \$ 1.85               | \$ 3,694.00    | 0             | \$ 1.72                     | \$ 3,442.00    | 5             | \$ 1.74               | \$ 3,478.00    | 10            | \$ 1.70               | \$ 3,400.00    | 5.00          |                      |  |  |
| B10                                                                                    | 1,000           | ft  | 6" x 20'            |               | \$ 3.29                     | \$ 3,290.00    | 0             | \$ 3.29               | \$ 3,292.00    | 0             | \$ 3.35                     | \$ 3,349.00    | 5             | \$ 3.38               | \$ 3,384.00    | 10            | \$ 3.34               | \$ 3,340.00    | 5.00          |                      |  |  |
| B11                                                                                    | 1,000           | ft  | 8" x 20'            |               | \$ 5.06                     | \$ 5,060.00    | 0             | \$ 5.06               | \$ 5,060.00    | 0             | \$ 4.94                     | \$ 4,936.00    | 5             | \$ 4.99               | \$ 4,988.00    | 10            | \$ 4.74               | \$ 4,740.00    | 5.00          |                      |  |  |
| SECTION C - PVC Fittings                                                               |                 |     |                     |               |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| C1                                                                                     | 100             | ea  | 1/2" Coupling       |               | \$ 0.10                     | \$ 10.00       | 0             | \$ 0.12               | \$ 11.60       | 0             | \$ 0.09                     | \$ 9.30        | 5             | \$ 0.09               | \$ 9.30        | 10            | \$ 0.10               | \$ 10.00       | 5.00          |                      |  |  |
| C2                                                                                     | 200             | ea  | 3/4" Coupling       |               | \$ 0.15                     | \$ 30.00       | 0             | \$ 0.16               | \$ 32.60       | 0             | \$ 0.13                     | \$ 25.60       | 5             | \$ 0.13               | \$ 25.60       | 10            | \$ 0.15               | \$ 30.00       | 5.00          |                      |  |  |
| C3                                                                                     | 200             | ea  | 1" Coupling         |               | \$ 0.26                     | \$ 52.00       | 0             | \$ 0.28               | \$ 56.80       | 0             | \$ 0.22                     | \$ 44.80       | 5             | \$ 0.22               | \$ 44.80       | 10            | \$ 0.25               | \$ 50.00       | 5.00          |                      |  |  |
| C4                                                                                     | 100             | ea  | 1 1/4" Coupling     |               | \$ 0.37                     | \$ 37.00       | 0             | \$ 0.40               | \$ 39.50       | 0             | \$ 0.31                     | \$ 30.90       | 5             | \$ 0.31               | \$ 30.90       | 10            | \$ 0.35               | \$ 35.00       | 5.00          |                      |  |  |
| C5                                                                                     | 100             | ea  | 1 1/2" Coupling     |               | \$ 0.39                     | \$ 39.00       | 0             | \$ 0.42               | \$ 42.30       | 0             | \$ 0.33                     | \$ 33.00       | 5             | \$ 0.33               | \$ 33.00       | 10            | \$ 0.36               | \$ 36.00       | 5.00          |                      |  |  |
| C6                                                                                     | 200             | ea  | 2" Coupling         |               | \$ 0.60                     | \$ 120.00      | 0             | \$ 0.65               | \$ 129.60      | 0             | \$ 0.50                     | \$ 100.20      | 5             | \$ 0.50               | \$ 100.20      | 10            | \$ 0.56               | \$ 112.00      | 5.00          |                      |  |  |
| C7                                                                                     | 50              | ea  | 2 1/2" Coupling     |               | \$ 1.33                     | \$ 66.50       | 0             | \$ 1.43               | \$ 71.35       | 0             | \$ 1.11                     | \$ 55.45       | 5             | \$ 1.11               | \$ 55.45       | 10            | \$ 1.25               | \$ 62.50       | 5.00          |                      |  |  |
| C8                                                                                     | 50              | ea  | 3" Coupling         |               | \$ 2.09                     | \$ 104.50      | 0             | \$ 2.24               | \$ 111.75      | 0             | \$ 1.74                     | \$ 87.15       | 5             | \$ 1.74               | \$ 87.15       | 10            | \$ 1.60               | \$ 80.00       | 5.00          |                      |  |  |
| C9                                                                                     | 25              | ea  | 4" Coupling         |               | \$ 3.03                     | \$ 75.75       | 0             | \$ 3.24               | \$ 80.88       | 0             | \$ 2.52                     | \$ 63.08       | 5             | \$ 2.52               | \$ 63.08       | 10            | \$ 1.99               | \$ 49.75       | 5.00          |                      |  |  |
| C10                                                                                    | 100             | ea  | 1/2" Tee            |               | \$ 0.20                     | \$ 20.00       | 0             | \$ 0.22               | \$ 22.30       | 0             | \$ 0.18                     | \$ 17.50       | 5             | \$ 0.18               | \$ 17.50       | 10            | \$ 0.20               | \$ 20.00       | 5.00          |                      |  |  |
| C11                                                                                    | 200             | ea  | 3/4" Tee            |               | \$ 0.24                     | \$ 48.00       | 0             | \$ 0.26               | \$ 51.80       | 0             | \$ 0.20                     | \$ 40.40       | 5             | \$ 0.20               | \$ 40.40       | 10            | \$ 0.23               | \$ 46.00       | 5.00          |                      |  |  |
| C12                                                                                    | 200             | ea  | 1" Tee              |               | \$ 0.45                     | \$ 90.00       | 0             | \$ 0.48               | \$ 96.60       | 0             | \$ 0.37                     | \$ 74.40       | 5             | \$ 0.37               | \$ 74.40       | 10            | \$ 0.41               | \$ 82.00       | 5.00          |                      |  |  |
| C13                                                                                    | 100             | ea  | 1 1/4" Tee          |               | \$ 0.70                     | \$ 70.00       | 0             | \$ 0.75               | \$ 75.10       | 0             | \$ 0.59                     | \$ 58.50       | 5             | \$ 0.59               | \$ 58.50       | 10            | \$ 0.66               | \$ 66.00       | 5.00          |                      |  |  |
| C14                                                                                    | 100             | ea  | 1 1/2" Tee          |               | \$ 0.85                     | \$ 85.00       | 0             | \$ 0.92               | \$ 91.50       | 0             | \$ 0.71                     | \$ 71.10       | 5             | \$ 0.71               | \$ 71.10       | 10            | \$ 0.80               | \$ 80.00       | 5.00          |                      |  |  |
| C15                                                                                    | 200             | ea  | 2" Tee              |               | \$ 1.25                     | \$ 250.00      | 0             | \$ 1.34               | \$ 267.00      | 0             | \$ 1.04                     | \$ 208.00      | 5             | \$ 1.04               | \$ 208.00      | 10            | \$ 1.10               | \$ 220.00      | 5.00          |                      |  |  |
| C16                                                                                    | 50              | ea  | 2 1/2" Tee          |               | \$ 4.13                     | \$ 206.50      | 0             | \$ 4.40               | \$ 220.00      | 0             | \$ 3.43                     | \$ 171.50      | 5             | \$ 3.43               | \$ 171.50      | 10            | \$ 3.15               | \$ 157.50      | 5.00          |                      |  |  |
| C17                                                                                    | 50              | ea  | 3" Tee              |               | \$ 5.41                     | \$ 270.50      | 0             | \$ 5.78               | \$ 288.90      | 0             | \$ 4.51                     | \$ 225.35      | 5             | \$ 4.51               | \$ 225.35      | 10            | \$ 3.99               | \$ 199.50      | 5.00          |                      |  |  |
| C18                                                                                    | 50              | ea  | 4" Tee              |               | \$ 9.80                     | \$ 490.00      | 0             | \$ 10.46              | \$ 522.80      | 0             | \$ 8.14                     | \$ 406.75      | 5             | \$ 8.14               | \$ 406.75      | 10            | \$ 7.10               | \$ 355.00      | 5.00          |                      |  |  |
| C19                                                                                    | 100             | ea  | 1/2" Elbow 90       |               | \$ 0.16                     | \$ 16.00       | 0             | \$ 0.18               | \$ 17.90       | 0             | \$ 0.14                     | \$ 13.90       | 5             | \$ 0.14               | \$ 13.90       | 10            | \$ 0.26               | \$ 26.00       | 5.00          |                      |  |  |
| C20                                                                                    | 200             | ea  | 3/4" Elbow 90       |               | \$ 0.19                     | \$ 38.00       | 0             | \$ 0.20               | \$ 40.80       | 0             | \$ 0.16                     | \$ 31.60       | 5             | \$ 0.16               | \$ 31.60       | 10            | \$ 0.18               | \$ 36.00       | 5.00          |                      |  |  |
| C21                                                                                    | 200             | ea  | 1" Elbow 90         |               | \$ 0.34                     | \$ 68.00       | 0             | \$ 0.37               | \$ 73.20       | 0             | \$ 0.28                     | \$ 56.60       | 5             | \$ 0.28               | \$ 56.60       | 10            | \$ 0.32               | \$ 64.00       | 5.00          |                      |  |  |
| C22                                                                                    | 100             | ea  | 1 1/4" Elbow 90     |               | \$ 0.60                     | \$ 60.00       | 0             | \$ 0.64               | \$ 64.30       | 0             | \$ 0.50                     | \$ 49.80       | 5             | \$ 0.50               | \$ 49.80       | 10            | \$ 0.51               | \$ 51.00       | 5.00          |                      |  |  |
| C23                                                                                    | 100             | ea  | 1 1/2" Elbow 90     |               | \$ 0.64                     | \$ 64.00       | 0             | \$ 0.69               | \$ 68.80       | 0             | \$ 0.54                     | \$ 53.60       | 5             | \$ 0.54               | \$ 53.60       | 10            | \$ 0.58               | \$ 58.00       | 5.00          |                      |  |  |
| SECTION C - PVC Fittings                                                               |                 |     |                     |               |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| C24                                                                                    | 200             | ea  | 2" Elbow 90         |               | \$ 1.01                     | \$ 202.00      | 0             | \$ 1.08               | \$ 216.00      | 0             | \$ 0.84                     | \$ 168.20      | 5             | \$ 0.84               | \$ 168.20      | 10            | \$ 1.08               | \$ 216.00      | 5.00          |                      |  |  |

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|---------------------------------------------------------------------------------------|-----------------|-----|-----------------------------------------|-----------------------|-----------------------------|----------------|---------------|-----------------------|----------------|---------------|-----------------------------|----------------|---------------|-----------------------|----------------|---------------|-----------------------|----------------|---------------|----------------------|--|--|
|                                                                                       |                 |     |                                         |                       | Place of Business           |                |               | Denton, TX            |                |               | DENTON, TX                  |                |               | Roswell, GA           |                |               | Roswell, GA           |                |               | Tyler, TX            |  |  |
| Brown Shade = No bids/ For evaluation purposes only; highs price for item is inserted |                 |     |                                         |                       |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
|                                                                                       |                 |     |                                         |                       | BEST AND FINAL OFFER - BAFO |                |               | ORIGINAL RFP RESPONSE |                |               | BEST AND FINAL OFFER - BAFO |                |               | ORIGINAL RFP RESPONSE |                |               | ORIGINAL RFP RESPONSE |                |               |                      |  |  |
| ITEM #                                                                                | EST. ANNUAL QTY | UOM | PRODUCT DESCRIPTION                     | DESCRIPTION 2         | UNIT PRICE                  | EXTENDED PRICE | EST DEL (ARO) | UNIT PRICE            | EXTENDED PRICE | EST DEL (ARO) | UNIT PRICE                  | EXTENDED PRICE | EST DEL (ARO) | UNIT PRICE            | EXTENDED PRICE | EST DEL (ARO) | UNIT PRICE            | EXTENDED PRICE | EST DEL (ARO) |                      |  |  |
| C25                                                                                   | 50              | ea  | 2 1/2" Elbow 90                         |                       | \$ 3.09                     | \$ 154.50      | 0             | \$ 3.30               | \$ 164.90      | 0             | \$ 2.57                     | \$ 128.45      | 5             | \$ 2.57               | \$ 128.45      | 10            | \$ 2.35               | \$ 117.50      | 5.00          |                      |  |  |
| C26                                                                                   | 50              | ea  | 3" Elbow 90                             |                       | \$ 3.69                     | \$ 184.50      | 0             | \$ 3.94               | \$ 196.90      | 0             | \$ 3.07                     | \$ 153.60      | 5             | \$ 3.07               | \$ 153.60      | 10            | \$ 3.25               | \$ 162.50      | 5.00          |                      |  |  |
| C27                                                                                   | 50              | ea  | 4" Elbow 90                             |                       | \$ 6.60                     | \$ 330.00      | 0             | \$ 7.04               | \$ 352.15      | 0             | \$ 5.49                     | \$ 274.65      | 5             | \$ 5.49               | \$ 274.65      | 10            | \$ 4.75               | \$ 237.50      | 5.00          |                      |  |  |
| C28                                                                                   | 150             | ea  | 1/2" Elbow 45                           |                       | \$ 0.27                     | \$ 40.50       | 0             | \$ 0.30               | \$ 44.70       | 0             | \$ 0.23                     | \$ 34.65       | 5             | \$ 0.23               | \$ 34.65       | 10            | \$ 0.22               | \$ 33.00       | 5.00          |                      |  |  |
| C29                                                                                   | 150             | ea  | 3/4" Elbow 45                           |                       | \$ 0.43                     | \$ 64.50       | 0             | \$ 0.46               | \$ 69.45       | 0             | \$ 0.36                     | \$ 53.85       | 5             | \$ 0.54               | \$ 80.85       | 10            | \$ 0.38               | \$ 57.00       | 5.00          |                      |  |  |
| C30                                                                                   | 200             | ea  | 1" Elbow 45                             |                       | \$ 0.52                     | \$ 104.00      | 0             | \$ 0.56               | \$ 111.00      | 0             | \$ 0.43                     | \$ 86.20       | 5             | \$ 0.43               | \$ 86.20       | 10            | \$ 0.45               | \$ 90.00       | 5.00          |                      |  |  |
| C31                                                                                   | 100             | ea  | 1 1/4" Elbow 45                         |                       | \$ 0.72                     | \$ 72.00       | 0             | \$ 0.78               | \$ 77.60       | 0             | \$ 0.60                     | \$ 60.30       | 5             | \$ 0.60               | \$ 60.30       | 10            | \$ 0.65               | \$ 65.00       | 5.00          |                      |  |  |
| C32                                                                                   | 100             | ea  | 1 1/2" Elbow 45                         |                       | \$ 0.91                     | \$ 91.00       | 0             | \$ 0.97               | \$ 97.10       | 0             | \$ 0.76                     | \$ 75.60       | 5             | \$ 0.76               | \$ 75.60       | 10            | \$ 0.81               | \$ 81.00       | 5.00          |                      |  |  |
| C33                                                                                   | 200             | ea  | 2" Elbow 45                             |                       | \$ 1.18                     | \$ 236.00      | 0             | \$ 1.27               | \$ 253.60      | 0             | \$ 0.99                     | \$ 197.00      | 5             | \$ 0.99               | \$ 197.00      | 10            | \$ 1.05               | \$ 210.00      | 5.00          |                      |  |  |
| C34                                                                                   | 50              | ea  | 2 1/2" Elbow 45                         |                       | \$ 3.09                     | \$ 154.50      | 0             | \$ 3.30               | \$ 165.10      | 0             | \$ 2.57                     | \$ 128.65      | 5             | \$ 2.57               | \$ 128.65      | 10            | \$ 2.28               | \$ 114.00      | 5.00          |                      |  |  |
| C35                                                                                   | 50              | ea  | 3" Elbow 45                             |                       | \$ 4.79                     | \$ 239.50      | 0             | \$ 5.12               | \$ 255.80      | 0             | \$ 3.99                     | \$ 199.60      | 5             | \$ 3.99               | \$ 199.60      | 10            | \$ 3.50               | \$ 175.00      | 5.00          |                      |  |  |
| C36                                                                                   | 50              | ea  | 4" Elbow 45                             |                       | \$ 8.60                     | \$ 430.00      | 0             | \$ 9.17               | \$ 458.70      | 0             | \$ 7.16                     | \$ 357.75      | 5             | \$ 7.16               | \$ 357.75      | 10            | \$ 1.30               | \$ 65.00       | 5.00          |                      |  |  |
| C37                                                                                   | 200             | ea  | 1" Male Adapter                         |                       | \$ 0.30                     | \$ 60.00       | 0             | \$ 0.32               | \$ 64.80       | 0             | \$ 2.54                     | \$ 508.00      | 5             | \$ 0.25               | \$ 50.80       | 10            | \$ 0.55               | \$ 110.00      | 5.00          |                      |  |  |
| C38                                                                                   | 100             | ea  | 1 1/2" Male Adapter                     |                       | \$ 0.49                     | \$ 49.00       | 0             | \$ 0.53               | \$ 53.00       | 0             | \$ 0.41                     | \$ 41.10       | 5             | \$ 0.41               | \$ 41.10       | 10            | \$ 0.42               | \$ 42.00       | 5.00          |                      |  |  |
| C39                                                                                   | 200             | ea  | 2" Male Adapter                         |                       | \$ 0.65                     | \$ 130.00      | 0             | \$ 0.69               | \$ 138.80      | 0             | \$ 0.54                     | \$ 108.00      | 5             | \$ 0.54               | \$ 108.00      | 10            | \$ 0.55               | \$ 110.00      | 5.00          |                      |  |  |
| SECTION D - Slip Fixes                                                                |                 |     |                                         |                       |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| D1                                                                                    | 200             | ea  | 1/2"                                    |                       | \$ 1.77                     | \$ 354.00      | 0             | \$ 2.08               | \$ 415.60      | 0             | \$ 2.43                     | \$ 486.20      | 5             | \$ 2.43               | \$ 486.20      | 10            | \$ 2.70               | \$ 540.00      | 5.00          |                      |  |  |
| D2                                                                                    | 200             | ea  | 3/4"                                    |                       | \$ 2.01                     | \$ 402.00      | 0             | \$ 2.22               | \$ 444.20      | 0             | \$ 2.72                     | \$ 544.20      | 5             | \$ 2.72               | \$ 544.20      | 10            | \$ 2.99               | \$ 598.00      | 5.00          |                      |  |  |
| D3                                                                                    | 200             | ea  | 1"                                      |                       | \$ 2.44                     | \$ 488.00      | 0             | \$ 2.70               | \$ 540.40      | 0             | \$ 2.88                     | \$ 575.60      | 5             | \$ 2.88               | \$ 575.60      | 10            | \$ 3.55               | \$ 710.00      | 5.00          |                      |  |  |
| D4                                                                                    | 200             | ea  | 1 1/4"                                  |                       | \$ 3.74                     | \$ 748.00      | 0             | \$ 4.14               | \$ 827.40      | 0             | \$ 5.96                     | \$ 1,191.20    | 5             | \$ 5.96               | \$ 1,191.20    | 10            | \$ 7.25               | \$ 1,450.00    | 5.00          |                      |  |  |
| D5                                                                                    | 200             | ea  | 1 1/2"                                  |                       | \$ 5.49                     | \$ 1,098.00    | 0             | \$ 6.07               | \$ 1,213.00    | 0             | \$ 6.45                     | \$ 1,290.80    | 5             | \$ 6.45               | \$ 1,290.80    | 10            | \$ 7.10               | \$ 1,420.00    | 5.00          |                      |  |  |
| D6                                                                                    | 300             | ea  | 2"                                      |                       | \$ 7.67                     | \$ 2,301.00    | 0             | \$ 8.47               | \$ 2,540.40    | 0             | \$ 9.47                     | \$ 2,840.10    | 5             | \$ 9.47               | \$ 2,840.10    | 10            | \$ 10.05              | \$ 3,015.00    | 5.00          |                      |  |  |
| D7                                                                                    | 150             | ea  | 2 1/2"                                  |                       | \$ 10.97                    | \$ 1,645.50    | 0             | \$ 12.12              | \$ 1,817.55    | 0             | \$ 14.19                    | \$ 2,128.95    | 5             | \$ 14.19              | \$ 2,128.95    | 10            | \$ 22.60              | \$ 3,390.00    | 5.00          |                      |  |  |
| D8                                                                                    | 100             | ea  | 3"                                      |                       | \$ 14.85                    | \$ 1,485.00    | 0             | \$ 16.40              | \$ 1,640.30    | 0             | \$ 15.19                    | \$ 1,518.60    | 5             | \$ 15.82              | \$ 1,581.60    | 10            | \$ 24.50              | \$ 2,450.00    | 5.00          |                      |  |  |
| SECTION E - Swing Joints                                                              |                 |     |                                         |                       |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| E1                                                                                    | 100             | ea  | KBI 1/2" X 12 Thread X                  |                       | \$ 9.61                     | \$ 961.00      | 0             | \$ 9.61               | \$ 961.10      | 0             | \$ 10.61                    | \$ 1,061.40    | 5             | \$ 10.74              | \$ 1,074.40    | 10            | \$ 65.00              | \$ 6,500.00    | 14.00         |                      |  |  |
| E2                                                                                    | 250             | ea  | KBI 3/4" X 12 Thread X                  |                       | \$ 12.05                    | \$ 3,012.50    | 0             | \$ 18.32              | \$ 4,579.75    | 0             | \$ 11.90                    | \$ 2,976.00    | 5             | \$ 12.05              | \$ 3,012.25    | 10            | \$ 37.00              | \$ 9,250.00    | 14.00         |                      |  |  |
| E3                                                                                    | 250             | ea  | KBI 1" X 12 Thread X                    |                       | \$ 15.00                    | \$ 3,750.00    | 0             | \$ 15.22              | \$ 3,804.75    | 0             | \$ 15.01                    | \$ 3,753.00    | 5             | \$ 15.20              | \$ 3,798.75    | 10            | \$ 43.50              | \$ 10,875.00   | 14.00         |                      |  |  |
| E4                                                                                    | 150             | ea  | KBI 1 1/2" X 12 Thread X Thread         |                       | \$ 20.98                    | \$ 3,147.00    | 0             | \$ 20.99              | \$ 3,148.35    | 0             | \$ 23.42                    | \$ 3,513.30    | 5             | \$ 23.71              | \$ 3,556.05    | 10            | \$ 23.71              | \$ 3,556.05    | 5.00          |                      |  |  |
| E5                                                                                    | 500             | ea  | KBI 3/4" X 12 Slip X Thread             |                       | \$ 12.05                    | \$ 6,025.00    | 0             | \$ 12.04              | \$ 6,017.50    | 0             | \$ 11.92                    | \$ 5,958.00    | 5             | \$ 12.06              | \$ 6,030.50    | 10            | \$ 37.00              | \$ 18,500.00   | 14.00         |                      |  |  |
| E6                                                                                    | 500             | ea  | KBI 1" X 12 Slip X Thread               |                       | \$ 18.95                    | \$ 9,475.00    | 0             | \$ 21.07              | \$ 10,535.00   | 0             | \$ 15.01                    | \$ 7,506.00    | 5             | \$ 15.20              | \$ 7,597.50    | 10            | \$ 43.50              | \$ 21,750.00   | 14.00         |                      |  |  |
| E7                                                                                    | 100             | ea  | KBI 1 1/2" X 12 Slip X Thread           |                       | \$ 22.76                    | \$ 2,276.00    | 0             | \$ 22.78              | \$ 2,277.60    | 0             | \$ 23.42                    | \$ 2,342.20    | 5             | \$ 23.71              | \$ 2,370.70    | 10            | \$ 23.71              | \$ 2,370.70    | 5.00          |                      |  |  |
| E8                                                                                    | 25              | ea  | Rainbird 1 1/2" x 12" NPT x Acme Thread | Rainbird SJ-12-150-13 | \$ 22.05                    | \$ 551.25      | 0             | \$ 22.05              | \$ 551.25      | 0             | \$ 21.48                    | \$ 536.93      | 5             | \$ 21.48              | \$ 536.93      | 10            | \$ 22.05              | \$ 551.25      | 5.00          |                      |  |  |
| SECTION F - Cobra Hoses                                                               |                 |     |                                         |                       |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| F1                                                                                    | 50              | ea  | 1/2" X 12                               | CC1200                | \$ 0.95                     | \$ 47.50       | 0             | \$ 1.00               | \$ 49.90       | 0             | \$ 1.08                     | \$ 53.85       | 5             | \$ 1.08               | \$ 53.85       | 10            | \$ 55.73              | \$ 2,786.50    | 14.00         |                      |  |  |
| F2                                                                                    | 50              | ea  | 3/4" X 12                               | CC1275-2              | \$ 1.05                     | \$ 52.50       | 0             | \$ 1.11               | \$ 55.65       | 0             | \$ 1.20                     | \$ 60.05       | 5             | \$ 1.20               | \$ 60.05       | 10            | \$ 62.25              | \$ 3,112.50    | 14.00         |                      |  |  |
| F3                                                                                    | 50              | ea  | 1/2" X 18                               | CC1800                | \$ 1.25                     | \$ 62.50       | 0             | \$ 1.37               | \$ 68.70       | 0             | \$ 1.48                     | \$ 74.15       | 5             | \$ 1.48               | \$ 74.15       | 10            | \$ 69.50              | \$ 3,475.00    | 14.00         |                      |  |  |
| SECTION G - Poly Cutoff Nipples                                                       |                 |     |                                         |                       |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| G1                                                                                    | 500             | ea  | 1/2" x 6"                               | Lasco M481-005        | \$ 0.25                     | \$ 125.00      | 0             | \$ 0.29               | \$ 144.00      | 0             | \$ 0.46                     | \$ 230.00      | 5             | \$ 0.46               | \$ 230.00      | 10            | \$ 0.80               | \$ 400.00      | 14.00         |                      |  |  |
| G2                                                                                    | 500             | ea  | 3/4" x 6"                               | Lasco M481-007        | \$ 0.50                     | \$ 250.00      | 0             | \$ 0.55               | \$ 275.00      | 0             | \$ 0.68                     | \$ 341.50      | 5             | \$ 0.68               | \$ 341.50      | 10            | \$ 1.15               | \$ 575.00      | 14.00         |                      |  |  |
| G3                                                                                    | 500             | ea  | 3/4" x 1/2" x 6"                        | Lasco M481-101        | \$ 0.32                     | \$ 160.00      | 0             | \$ 0.36               | \$ 180.00      | 0             | \$ 0.49                     | \$ 245.00      | 5             | \$ 0.49               | \$ 245.00      | 10            | \$ 0.90               | \$ 450.00      | 14.00         |                      |  |  |
| SECTION H - Schedule 80 Nipples                                                       |                 |     |                                         |                       |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| H1                                                                                    | 100             | ea  | 1/2" x 6"                               |                       | \$ 0.42                     | \$ 42.00       | 0             | \$ 0.48               | \$ 47.80       | 0             | \$ 0.28                     | \$ 28.40       | 5             | \$ 0.28               | \$ 28.40       | 10            | \$ 0.40               | \$ 40.00       | 5.00          |                      |  |  |
| H2                                                                                    | 100             | ea  | 1/2" x 12"                              |                       | \$ 0.74                     | \$ 74.00       | 0             | \$ 0.84               | \$ 83.90       | 0             | \$ 0.44                     | \$ 43.80       | 5             | \$ 0.44               | \$ 43.80       | 10            | \$ 1.15               | \$ 115.00      | 5.00          |                      |  |  |
| H3                                                                                    | 100             | ea  | 1/2" x 18"                              |                       | \$ 0.90                     | \$ 90.00       | 0             | \$ 1.03               | \$ 103.00      | 0             | \$ 0.80                     | \$ 79.50       | 5             | \$ 0.80               | \$ 79.50       | 10            | \$ 1.50               | \$ 150.00      | 5.00          |                      |  |  |
| H4                                                                                    | 100             | ea  | 1/2" x 24"                              |                       | \$ 1.36                     | \$ 136.00      | 0             | \$ 1.55               | \$ 155.00      | 0             | \$ 0.98                     | \$ 97.50       | 5             | \$ 0.98               | \$ 97.50       | 10            | \$ 1.80               | \$ 180.00      | 5.00          |                      |  |  |
| H5                                                                                    | 100             | ea  | 3/4" x 6"                               |                       | \$ 0.50                     | \$ 50.00       | 0             | \$ 0.57               | \$ 57.00       | 0             | \$ 0.37                     | \$ 37.10       | 5             | \$ 0.37               | \$ 37.10       | 10            | \$ 0.40               | \$ 40.00       | 5.00          |                      |  |  |
| H6                                                                                    | 100             | ea  | 3/4" x 12"                              |                       | \$ 0.89                     | \$ 89.00       | 0             | \$ 1.01               | \$ 100.80      | 0             | \$ 0.61                     | \$ 61.10       | 5             | \$ 0.61               | \$ 61.10       | 10            | \$ 1.15               | \$ 115.00      | 5.00          |                      |  |  |
| H7                                                                                    | 100             | ea  | 1" x 6"                                 |                       | \$ 0.70                     | \$ 70.00       | 0             | \$ 0.80               | \$ 80.20       | 0             | \$ 0.56                     | \$ 55.50       | 5             | \$ 0.56               | \$ 55.50       | 10            | \$ 0.55               | \$ 55.00       | 5.00          |                      |  |  |

| RFP 6365 - Evaluation and BAFO Pricing                                                  |                 |     |                            |                        | Respondent's:               |                |               | LONGHORN INC.         |                |               | LONGHORN INC.               |                |               | SITE ONE LANDSCAPE    |                |               | SITE ONE LANDSCAPE    |                |               | FERGUSON WATER WORKS |  |  |
|-----------------------------------------------------------------------------------------|-----------------|-----|----------------------------|------------------------|-----------------------------|----------------|---------------|-----------------------|----------------|---------------|-----------------------------|----------------|---------------|-----------------------|----------------|---------------|-----------------------|----------------|---------------|----------------------|--|--|
|                                                                                         |                 |     |                            |                        | Place of Business           |                |               | Denton, TX            |                |               | DENTON, TX                  |                |               | Roswell, GA           |                |               | Roswell, GA           |                |               | Tyler, TX            |  |  |
| Brown Shade = No bids/ For evaluation purposes only; highest price for item is inserted |                 |     |                            |                        |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
|                                                                                         |                 |     |                            |                        | BEST AND FINAL OFFER - BAFO |                |               | ORIGINAL RFP RESPONSE |                |               | BEST AND FINAL OFFER - BAFO |                |               | ORIGINAL RFP RESPONSE |                |               | ORIGINAL RFP RESPONSE |                |               |                      |  |  |
| ITEM #                                                                                  | EST. ANNUAL QTY | UOM | PRODUCT DESCRIPTION        | DESCRIPTION 2          | UNIT PRICE                  | EXTENDED PRICE | EST DEL (ARO) | UNIT PRICE            | EXTENDED PRICE | EST DEL (ARO) | UNIT PRICE                  | EXTENDED PRICE | EST DEL (ARO) | UNIT PRICE            | EXTENDED PRICE | EST DEL (ARO) | UNIT PRICE            | EXTENDED PRICE | EST DEL (ARO) |                      |  |  |
| H8                                                                                      | 100             | ea  | 1" x 12"                   |                        | \$ 1.15                     | \$ 115.00      | 0             | \$ 1.31               | \$ 130.60      | 0             | \$ 0.83                     | \$ 82.70       | 5             | \$ 0.83               | \$ 82.70       | 10            | \$ 1.48               | \$ 148.00      | 5.00          |                      |  |  |
| SECTION I - Pop-up Spray Heads                                                          |                 |     |                            |                        |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| I1                                                                                      | 100             | ea  | Weathermatic LX-3          |                        | \$ 1.13                     | \$ 113.00      | 0             | \$ 1.14               | \$ 113.50      | 0             | \$ 1.30                     | \$ 130.00      | 5             | \$ 1.36               | \$ 135.70      | 10            | \$ 3.85               | \$ 385.00      | 14.00         |                      |  |  |
| I2                                                                                      | 750             | ea  | Weathermatic LX-4          |                        | \$ 1.13                     | \$ 847.50      | 0             | \$ 1.14               | \$ 855.00      | 0             | \$ 0.88                     | \$ 658.50      | 5             | \$ 0.90               | \$ 673.50      | 10            | \$ 1.14               | \$ 855.00      | 14.00         |                      |  |  |
| I3                                                                                      | 750             | ea  | Weathermatic LX-6          |                        | \$ 3.69                     | \$ 2,767.50    | 0             | \$ 3.69               | \$ 2,769.00    | 0             | \$ 2.66                     | \$ 1,992.00    | 5             | \$ 2.72               | \$ 2,037.00    | 10            | \$ 3.69               | \$ 2,769.00    | 14.00         |                      |  |  |
| I4                                                                                      | 750             | ea  | Weathermatic LX-12         |                        | \$ 5.25                     | \$ 3,937.50    | 0             | \$ 5.40               | \$ 4,049.25    | 0             | \$ 5.83                     | \$ 4,374.75    | 5             | \$ 5.97               | \$ 4,474.50    | 10            | \$ 5.97               | \$ 4,474.50    | 14.00         |                      |  |  |
| I5                                                                                      | 750             | ea  | Rainbird 6" PRS            | 1804-PRS               | \$ 3.14                     | \$ 2,355.00    | 0             | \$ 3.21               | \$ 2,406.75    | 0             | \$ 3.21                     | \$ 2,406.75    | 5             | \$ 3.21               | \$ 2,406.75    | 10            | \$ 3.80               | \$ 2,850.00    | 14.00         |                      |  |  |
| I6                                                                                      | 750             | ea  | Rainbird 9" PRS            | 1806-PRS               | \$ 7.32                     | \$ 5,490.00    | 0             | \$ 7.49               | \$ 5,615.25    | 0             | \$ 7.49                     | \$ 5,615.25    | 5             | \$ 7.49               | \$ 5,615.25    | 10            | \$ 8.10               | \$ 6,075.00    | 14.00         |                      |  |  |
| I7                                                                                      | 750             | ea  | Rainbird 16" PRS           | 1812-PRS               | \$ 8.53                     | \$ 6,397.50    | 0             | \$ 8.72               | \$ 6,539.25    | 0             | \$ 8.72                     | \$ 6,539.25    | 5             | \$ 8.72               | \$ 6,539.25    | 10            | \$ 13.10              | \$ 9,825.00    | 14.00         |                      |  |  |
| SECTION J - Pop-up Spray Nozzles                                                        |                 |     |                            |                        |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| J1                                                                                      | 1,000           | ea  | LX Plastic MPR             | MPR                    | \$ 0.60                     | \$ 600.00      | 0             | \$ 0.68               | \$ 680.00      | 0             | \$ 0.49                     | \$ 489.00      | 5             | \$ 0.49               | \$ 489.00      | 10            | \$ 0.68               | \$ 680.00      | 14.00         |                      |  |  |
| J2                                                                                      | 1,000           | ea  | LX Brass Half              | 5515H                  | \$ 2.80                     | \$ 2,800.00    | 0             | \$ 2.84               | \$ 2,839.00    | 0             | \$ 3.17                     | \$ 3,167.00    | 5             | \$ 3.17               | \$ 3,167.00    | 10            | \$ 0.86               | \$ 860.00      | 14.00         |                      |  |  |
| J3                                                                                      | 1,000           | ea  | LX Brass Full              | 5515F                  | \$ 4.40                     | \$ 4,400.00    | 0             | \$ 4.47               | \$ 4,468.00    | 0             | \$ 5.03                     | \$ 5,033.00    | 5             | \$ 5.03               | \$ 5,033.00    | 10            | \$ 0.86               | \$ 860.00      | 14.00         |                      |  |  |
| J4                                                                                      | 1,000           | ea  | Rainbird HE-VAN            | HE-VAN                 | \$ 0.60                     | \$ 600.00      | 0             | \$ 0.60               | \$ 600.00      | 0             | \$ 0.57                     | \$ 570.00      | 5             | \$ 0.57               | \$ 565.00      | 10            | \$ 0.81               | \$ 810.00      | 14.00         |                      |  |  |
| J5                                                                                      | 500             | ea  | Rainbird R-VAN14           | R-VAN14                | \$ 3.83                     | \$ 1,915.00    | 0             | \$ 3.84               | \$ 1,918.50    | 0             | \$ 3.33                     | \$ 1,665.00    | 5             | \$ 3.33               | \$ 1,665.00    | 10            | \$ 4.50               | \$ 2,250.00    | 14.00         |                      |  |  |
| J6                                                                                      | 500             | ea  | Rainbird R-VAN18           | R-VAN18                | \$ 3.83                     | \$ 1,915.00    | 0             | \$ 3.84               | \$ 1,918.50    | 0             | \$ 3.33                     | \$ 1,664.00    | 5             | \$ 3.33               | \$ 1,664.00    | 10            | \$ 4.50               | \$ 2,250.00    | 14.00         |                      |  |  |
| J7                                                                                      | 500             | ea  | Rainbird R-VAN1724         | R-VAN1724              | \$ 3.83                     | \$ 1,915.00    | 0             | \$ 3.84               | \$ 1,920.00    | 0             | \$ 3.92                     | \$ 1,962.00    | 5             | \$ 3.92               | \$ 1,962.00    | 10            | \$ 4.50               | \$ 2,250.00    | 14.00         |                      |  |  |
| SECTION K - Rotor Heads                                                                 |                 |     |                            |                        |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| K1                                                                                      | 500             | ea  | Weathermatic T3            | Weathermatic T3        | \$ 8.25                     | \$ 4,125.00    | 0             | \$ 8.62               | \$ 4,309.50    | 0             | \$ 6.94                     | \$ 3,472.00    | 5             | \$ 6.94               | \$ 3,472.00    | 10            | \$ 13.80              | \$ 6,900.00    | 14.00         |                      |  |  |
| K2                                                                                      | 500             | ea  | Weathermatic T35           | Weathermatic T35       | \$ 13.03                    | \$ 6,516.50    | 0             | \$ 13.03              | \$ 6,516.50    | 0             | \$ 13.03                    | \$ 6,516.50    | 5             | \$ 13.03              | \$ 6,516.50    | 10            | \$ 18.20              | \$ 9,100.00    | 14.00         |                      |  |  |
| K3                                                                                      | 500             | ea  | Weathermatic CT70          | Weathermatic CT70      | \$ 18.00                    | \$ 9,000.00    | 0             | \$ 19.11              | \$ 9,557.00    | 0             | \$ 21.97                    | \$ 10,983.50   | 5             | \$ 21.97              | \$ 10,983.50   | 10            | \$ 29.05              | \$ 14,525.00   | 14.00         |                      |  |  |
| K4                                                                                      | 500             | ea  | Rainbird 3504              | Rainbird 3504-PC       | \$ 7.50                     | \$ 3,750.00    | 0             | \$ 7.79               | \$ 3,894.50    | 0             | \$ 7.79                     | \$ 3,894.50    | 5             | \$ 7.79               | \$ 3,894.50    | 10            | \$ 7.79               | \$ 3,894.50    | 14.00         |                      |  |  |
| K5                                                                                      | 500             | ea  | Rainbird 5004 Plus PRS     | Rainbird 5004+PCR      | \$ 8.95                     | \$ 4,475.00    | 0             | \$ 8.95               | \$ 4,475.00    | 0             | \$ 9.77                     | \$ 4,883.00    | 5             | \$ 9.77               | \$ 4,883.00    | 10            | \$ 9.77               | \$ 4,883.00    | 14.00         |                      |  |  |
| K6                                                                                      | 500             | ea  | Rainbird Falcon 6504       | Rainbird F4-PC         | \$ 22.74                    | \$ 11,370.00   | 0             | \$ 25.25              | \$ 12,625.00   | 0             | \$ 23.25                    | \$ 11,625.00   | 5             | \$ 23.25              | \$ 11,625.00   | 10            | \$ 25.25              | \$ 12,625.00   | 14.00         |                      |  |  |
| K7                                                                                      | 25              | ea  | Rainbird Eagle 950         | Rainbird AT-950-E-70-1 | \$ 185.00                   | \$ 4,625.00    | 0             | \$ 185.21             | \$ 4,630.28    | 0             | \$ 185.00                   | \$ 4,625.00    | 5             | \$ 185.21             | \$ 4,630.28    | 10            | \$ 185.21             | \$ 4,630.28    | 14.00         |                      |  |  |
| SECTION L - Quick Coupling Valves                                                       |                 |     |                            |                        |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| L1                                                                                      | 25              | ea  | Rainbird 33-DRC            | Rainbird 33-DRC        | \$ 34.75                    | \$ 868.75      | 0             | \$ 35.87              | \$ 896.80      | 0             | \$ 34.88                    | \$ 871.90      | 5             | \$ 36.00              | \$ 900.00      | 10            | \$ 41.25              | \$ 1,031.25    | 14.00         |                      |  |  |
| L2                                                                                      | 20              | ea  | Rainbird 44-RC             | Rainbird 44-RC         | \$ 54.40                    | \$ 1,088.00    | 0             | \$ 55.96              | \$ 1,119.20    | 0             | \$ 54.41                    | \$ 1,088.12    | 5             | \$ 56.16              | \$ 1,123.20    | 10            | \$ 57.20              | \$ 1,144.00    | 14.00         |                      |  |  |
| SECTION M - Remote Control Valves                                                       |                 |     |                            |                        |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| M1                                                                                      | 75              | ea  | Weathermatic 1" Black Bul  | BB-DW-10               | \$ 42.30                    | \$ 3,172.50    | 0             | \$ 42.33              | \$ 3,174.60    | 0             | \$ 40.30                    | \$ 3,022.50    | 5             | \$ 40.30              | \$ 3,022.50    | 10            | \$ 52.10              | \$ 3,907.50    | 14.00         |                      |  |  |
| M2                                                                                      | 75              | ea  | Weathermatic 1 1/2" Black  | BB-DW-15               | \$ 56.00                    | \$ 4,200.00    | 0             | \$ 56.01              | \$ 4,200.75    | 0             | \$ 56.22                    | \$ 4,216.65    | 5             | \$ 56.22              | \$ 4,216.65    | 10            | \$ 91.10              | \$ 6,832.50    | 14.00         |                      |  |  |
| M3                                                                                      | 100             | ea  | Weathermatic 2" Black Bul  | BB-DW-20               | \$ 77.50                    | \$ 7,750.00    | 0             | \$ 77.82              | \$ 7,781.60    | 0             | \$ 82.12                    | \$ 8,212.20    | 5             | \$ 82.12              | \$ 8,212.20    | 10            | \$ 95.50              | \$ 9,550.00    | 14.00         |                      |  |  |
| M4                                                                                      | 75              | ea  | Rainbird 1"                | 100-PEB                | \$ 50.00                    | \$ 3,750.00    | 0             | \$ 51.27              | \$ 3,845.03    | 0             | \$ 51.27                    | \$ 3,845.03    | 5             | \$ 51.27              | \$ 3,845.03    | 10            | \$ 61.25              | \$ 4,593.75    | 14.00         |                      |  |  |
| M5                                                                                      | 75              | ea  | Rainbird 1 1/2"            | 150-PEB                | \$ 68.00                    | \$ 5,100.00    | 0             | \$ 68.36              | \$ 5,126.70    | 0             | \$ 68.36                    | \$ 5,126.70    | 5             | \$ 68.36              | \$ 5,126.70    | 10            | \$ 68.15              | \$ 5,111.25    | 14.00         |                      |  |  |
| M6                                                                                      | 100             | ea  | Rainbird 2"                | 200-PEB                | \$ 92.00                    | \$ 9,200.00    | 0             | \$ 92.13              | \$ 9,213.40    | 0             | \$ 92.13                    | \$ 9,213.30    | 5             | \$ 92.13              | \$ 9,213.30    | 10            | \$ 91.50              | \$ 9,150.00    | 14.00         |                      |  |  |
| M7                                                                                      | 75              | ea  | Rainbird 1" Drip Valve wit | XCZ-100-PRB-COM        | \$ 116.00                   | \$ 8,700.00    | 0             | \$ 116.91             | \$ 8,768.10    | 0             | \$ 116.91                   | \$ 8,768.10    | 5             | \$ 119.57             | \$ 8,967.38    | 10            | \$ 115.95             | \$ 8,696.25    | 14.00         |                      |  |  |
| SECTION N - Remote Control Valve Repair Parts                                           |                 |     |                            |                        |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| N1                                                                                      | 200             | ea  | Weathermatic Solenoid      | S20PSA                 | \$ 11.50                    | \$ 2,300.00    | 0             | \$ 13.36              | \$ 2,671.80    | 0             | \$ 7.72                     | \$ 1,544.40    | 5             | \$ 7.72               | \$ 1,544.40    | 10            | \$ 13.50              | \$ 2,700.00    | 14.00         |                      |  |  |
| N2                                                                                      | 300             | ea  | Weathermatic 1" Diaphragm  | 45-110DMSA             | \$ 4.30                     | \$ 1,290.00    | 0             | \$ 4.81               | \$ 1,442.40    | 0             | \$ 4.17                     | \$ 1,250.10    | 5             | \$ 4.17               | \$ 1,250.10    | 10            | \$ 5.15               | \$ 1,545.00    | 14.00         |                      |  |  |
| N3                                                                                      | 300             | ea  | Weathermatic 1 1/2" Diaph  | 49-110DMSA             | \$ 5.50                     | \$ 1,650.00    | 0             | \$ 6.20               | \$ 1,860.00    | 0             | \$ 5.38                     | \$ 1,613.40    | 5             | \$ 5.38               | \$ 1,613.40    | 10            | \$ 6.20               | \$ 1,860.00    | 14.00         |                      |  |  |
| N4                                                                                      | 300             | ea  | Weathermatic 2" Diaphragm  | 50-110DMSA             | \$ 8.25                     | \$ 2,475.00    | 0             | \$ 9.14               | \$ 2,742.60    | 0             | \$ 7.92                     | \$ 2,376.60    | 5             | \$ 7.92               | \$ 2,376.60    | 10            | \$ 9.50               | \$ 2,850.00    | 14.00         |                      |  |  |
| N5                                                                                      | 100             | ea  | Weathermatic 2" Diaphragm  | 30-303 MSA             | \$ 10.75                    | \$ 1,075.00    | 0             | \$ 11.80              | \$ 1,180.20    | 0             | \$ 10.22                    | \$ 1,022.20    | 5             | \$ 10.22              | \$ 1,022.20    | 10            | \$ 11.25              | \$ 1,125.00    | 14.00         |                      |  |  |
| N6                                                                                      | 150             | ea  | Toro Solenoid              | 35-3099                | \$ 37.50                    | \$ 5,625.00    | 0             | \$ 38.37              | \$ 5,754.90    | 0             | \$ 34.77                    | \$ 5,215.95    | 5             | \$ 34.77              | \$ 5,215.95    | 10            | \$ 38.37              | \$ 5,754.90    | 14.00         |                      |  |  |
| N7                                                                                      | 100             | ea  | Toro 1" Diaphragm          | 35-2824                | \$ 7.25                     | \$ 725.00      | 0             | \$ 7.42               | \$ 741.50      | 0             | \$ 6.77                     | \$ 677.30      | 5             | \$ 6.77               | \$ 677.30      | 10            | \$ 7.42               | \$ 741.50      | 14.00         |                      |  |  |
| N8                                                                                      | 100             | ea  | Toro 1 1/2" Diaphragm      | 89-0815                | \$ 27.50                    | \$ 2,750.00    | 0             | \$ 28.50              | \$ 2,850.00    | 0             | \$ 26.03                    | \$ 2,603.40    | 5             | \$ 26.03              | \$ 2,603.40    | 10            | \$ 28.50              | \$ 2,850.00    | 14.00         |                      |  |  |
| N9                                                                                      | 200             | ea  | Toro 2" Diaphragm          | 89-0817                | \$ 24.50                    | \$ 4,900.00    | 0             | \$ 24.54              | \$ 4,907.40    | 0             | \$ 22.41                    | \$ 4,481.80    | 5             | \$ 22.41              | \$ 4,481.80    | 10            | \$ 24.54              | \$ 4,907.40    | 14.00         |                      |  |  |
| N10                                                                                     | 150             | ea  | Rainbird Solenoid          | 236239                 | \$ 20.90                    | \$ 3,135.00    | 0             | \$ 23.61              | \$ 3,540.75    | 0             | \$ 21.46                    | \$ 3,218.85    | 5             | \$ 21.46              | \$ 3,218.85    | 10            | \$ 23.25              | \$ 3,487.50    | 14.00         |                      |  |  |
| N11                                                                                     | 100             | ea  | Rainbird 1" Diaphragm      | 208143                 | \$ 27.50                    | \$ 2,750.00    | 0             | \$ 31.60              | \$ 3,160.20    | 0             | \$ 28.73                    | \$ 2,872.80    | 5             | \$ 28.73              | \$ 2,872.80    | 10            | \$ 33.25              | \$ 3,325.00    | 14.00         |                      |  |  |
| N12                                                                                     | 150             | ea  | Rainbird 1 1/2" Diaphragm  | 236482                 | \$ 34.00                    | \$ 5,100.00    | 0             | \$ 38.56              | \$ 5,784.45    | 0             | \$ 35.06                    | \$ 5,258.55    | 5             | \$ 35.06              | \$ 5,258.55    | 10            | \$ 40.85              | \$ 6,127.50    | 14.00         |                      |  |  |

| RFP 6365 - Evaluation and BAFO Pricing                                                |                 |     |                                       |                          | Respondent's:               |                |               | LONGHORN INC.         |                |               | LONGHORN INC.               |                |               | SITE ONE LANDSCAPE    |                |               | SITE ONE LANDSCAPE    |                |               | FERGUSON WATER WORKS |  |  |
|---------------------------------------------------------------------------------------|-----------------|-----|---------------------------------------|--------------------------|-----------------------------|----------------|---------------|-----------------------|----------------|---------------|-----------------------------|----------------|---------------|-----------------------|----------------|---------------|-----------------------|----------------|---------------|----------------------|--|--|
|                                                                                       |                 |     |                                       |                          | Place of Business           |                |               | Denton, TX            |                |               | DENTON, TX                  |                |               | Roswell, GA           |                |               | Roswell, GA           |                |               | Tyler, TX            |  |  |
| Brown Shade = No bids/ For evaluation purposes only; highs price for item is inserted |                 |     |                                       |                          |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
|                                                                                       |                 |     |                                       |                          | BEST AND FINAL OFFER - BAFO |                |               | ORIGINAL RFP RESPONSE |                |               | BEST AND FINAL OFFER - BAFO |                |               | ORIGINAL RFP RESPONSE |                |               | ORIGINAL RFP RESPONSE |                |               |                      |  |  |
| ITEM #                                                                                | EST. ANNUAL QTY | UOM | PRODUCT DESCRIPTION                   | DESCRIPTION 2            | UNIT PRICE                  | EXTENDED PRICE | EST DEL (ARO) | UNIT PRICE            | EXTENDED PRICE | EST DEL (ARO) | UNIT PRICE                  | EXTENDED PRICE | EST DEL (ARO) | UNIT PRICE            | EXTENDED PRICE | EST DEL (ARO) | UNIT PRICE            | EXTENDED PRICE | EST DEL (ARO) |                      |  |  |
| N13                                                                                   | 200             | ea  | Rainbird 2" Diaphragm                 | 236483                   | \$ 39.00                    | \$ 7,800.00    | 0             | \$ 44.90              | \$ 8,980.40    | 0             | \$ 40.82                    | \$ 8,163.80    | 5             | \$ 40.82              | \$ 8,163.80    | 10            | \$ 42.20              | \$ 8,440.00    | 14.00         |                      |  |  |
| SECTION O - Drip Line and Fittings                                                    |                 |     |                                       |                          |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| O1                                                                                    | 25              | ea  | Rainbird 100' Roll .9 Drip Tee        | XFS-09-12-100            | \$ 22.50                    | \$ 562.50      | 0             | \$ 23.10              | \$ 577.58      | 0             | \$ 22.32                    | \$ 557.88      | 5             | \$ 22.32              | \$ 557.88      | 10            | \$ 29.09              | \$ 727.25      | 14.00         |                      |  |  |
| O2                                                                                    | 10              | ea  | Rainbird 500' Roll .9 Drip Tee        | XFS-09-12-500            | \$ 121.00                   | \$ 1,210.00    | 0             | \$ 128.35             | \$ 1,283.50    | 0             | \$ 111.58                   | \$ 1,115.76    | 5             | \$ 111.58             | \$ 1,115.76    | 10            | \$ 125.50             | \$ 1,255.00    | 14.00         |                      |  |  |
| O3                                                                                    | 25              | ea  | Rainbird 100' Roll .6 Drip Tee        | XFS-06-12-100            | \$ 22.50                    | \$ 562.50      | 0             | \$ 23.10              | \$ 577.58      | 0             | \$ 22.32                    | \$ 557.88      | 5             | \$ 22.32              | \$ 557.88      | 10            | \$ 29.00              | \$ 725.00      | 14.00         |                      |  |  |
| O4                                                                                    | 10              | ea  | Rainbird 500' Roll .6 Drip Tee        | XFS-06-12-500            | \$ 109.00                   | \$ 1,090.00    | 0             | \$ 115.52             | \$ 1,155.15    | 0             | \$ 111.58                   | \$ 1,115.76    | 5             | \$ 111.58             | \$ 1,115.76    | 10            | \$ 126.50             | \$ 1,265.00    | 14.00         |                      |  |  |
| O5                                                                                    | 750             | ea  | Rainbird 17mm Drip Coupling           | XFF-COUP                 | \$ 0.14                     | \$ 105.00      | 0             | \$ 0.14               | \$ 107.25      | 0             | \$ 0.12                     | \$ 90.00       | 5             | \$ 0.13               | \$ 93.75       | 10            | \$ 0.17               | \$ 127.50      | 14.00         |                      |  |  |
| O6                                                                                    | 750             | ea  | Rainbird 17mm Drip Tee                | XFF-TEE                  | \$ 0.19                     | \$ 142.50      | 0             | \$ 0.20               | \$ 153.00      | 0             | \$ 0.17                     | \$ 129.00      | 5             | \$ 0.18               | \$ 133.50      | 10            | \$ 0.28               | \$ 210.00      | 14.00         |                      |  |  |
| O7                                                                                    | 750             | ea  | Rainbird 17mm Drip Elbow              | XFF-ELBOW                | \$ 0.17                     | \$ 127.50      | 0             | \$ 0.19               | \$ 138.75      | 0             | \$ 0.16                     | \$ 116.25      | 5             | \$ 0.16               | \$ 120.00      | 10            | \$ 0.25               | \$ 187.50      | 14.00         |                      |  |  |
| O8                                                                                    | 500             | ea  | Rainbird 17mm Drip Male               | XFF-MA-050               | \$ 0.19                     | \$ 95.00       | 0             | \$ 0.20               | \$ 102.00      | 0             | \$ 0.17                     | \$ 86.00       | 5             | \$ 0.18               | \$ 89.00       | 10            | \$ 0.35               | \$ 175.00      | 14.00         |                      |  |  |
| SECTION P - Controllers and Accessories                                               |                 |     |                                       |                          |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| P1                                                                                    | 5               | ea  | Rainbird Contoller                    | ESP4ME                   | \$ 75.00                    | \$ 375.00      | 0             | \$ 78.75              | \$ 393.75      | 0             | \$ 76.57                    | \$ 382.85      | 5             | \$ 76.57              | \$ 382.84      | 10            | \$ 86.05              | \$ 430.25      | 14.00         |                      |  |  |
| P2                                                                                    | 15              | ea  | Rainbird Station Module               | ESPSM6                   | \$ 45.95                    | \$ 689.25      | 0             | \$ 46.80              | \$ 701.93      | 0             | \$ 45.80                    | \$ 687.03      | 5             | \$ 45.80              | \$ 687.03      | 10            | \$ 57.25              | \$ 858.75      | 14.00         |                      |  |  |
| P3                                                                                    | 5               | ea  | K Rain 4 Station Bluetooth Controller | BL-KR4                   | \$ 119.00                   | \$ 595.00      | 0             | \$ 129.81             | \$ 649.03      | 0             | \$ 113.58                   | \$ 567.90      | 5             | \$ 117.59             | \$ 587.94      | 10            | \$ 129.81             | \$ 649.03      | 14.00         |                      |  |  |
| P4                                                                                    | 5               | ea  | K Rain 6 Station Bluetooth Controller | BL-KR6                   | \$ 140.00                   | \$ 700.00      | 0             | \$ 155.94             | \$ 779.68      | 0             | \$ 136.31                   | \$ 681.54      | 5             | \$ 141.12             | \$ 705.59      | 10            | \$ 155.94             | \$ 779.68      | 14.00         |                      |  |  |
| P5                                                                                    | 5               | ea  | Irritrol Wireless Rain/Freeze         | RFS-1000                 | \$ 55.00                    | \$ 275.00      | 0             | \$ 57.62              | \$ 288.12      | 0             | \$ 58.93                    | \$ 294.66      | 5             | \$ 58.93              | \$ 294.66      | 10            | \$ 58.93              | \$ 294.66      | 14.00         |                      |  |  |
| P6                                                                                    | 5               | ea  | Irritrol Rain Sensor                  | RS-500                   | \$ 16.65                    | \$ 83.25       | 0             | \$ 16.69              | \$ 83.44       | 0             | \$ 15.17                    | \$ 75.85       | 5             | \$ 15.17              | \$ 75.85       | 10            | \$ 16.69              | \$ 83.44       | 14.00         |                      |  |  |
| SECTION Q - Backflow Prevention Devices                                               |                 |     |                                       |                          |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| Q1                                                                                    | 5               | ea  | Wilkins 1" PVB                        | Wilkins 720A 1" PVB      | \$ 56.00                    | \$ 280.00      | 0             | \$ 60.08              | \$ 300.38      | 0             | \$ 56.71                    | \$ 283.53      | 5             | \$ 56.71              | \$ 283.53      | 10            | \$ 60.00              | \$ 300.00      | 14.00         |                      |  |  |
| Q2                                                                                    | 5               | ea  | Wilkins 1 1/2" PVB                    | Wilkins 720A 1 1/2" PVB  | \$ 243.00                   | \$ 1,215.00    | 0             | \$ 258.56             | \$ 1,292.82    | 0             | \$ 246.82                   | \$ 1,234.09    | 5             | \$ 246.82             | \$ 1,234.09    | 10            | \$ 307.50             | \$ 1,537.50    | 14.00         |                      |  |  |
| Q3                                                                                    | 5               | ea  | Wilkins 2" PVB                        | Wilkins 720A 2" PVB      | \$ 255.00                   | \$ 1,275.00    | 0             | \$ 273.39             | \$ 1,366.94    | 0             | \$ 271.36                   | \$ 1,356.82    | 5             | \$ 271.36             | \$ 1,356.82    | 10            | \$ 360.20             | \$ 1,801.00    | 14.00         |                      |  |  |
| Q4                                                                                    | 5               | ea  | Wilkins 1" RPZ                        | Wilkins 375xl 1" RPZ     | \$ 175.00                   | \$ 875.00      | 0             | \$ 188.84             | \$ 944.21      | 0             | \$ 191.82                   | \$ 959.09      | 5             | \$ 191.82             | \$ 959.09      | 10            | \$ 186.50             | \$ 932.50      | 14.00         |                      |  |  |
| Q5                                                                                    | 5               | ea  | Wilkins 1 1/2" RPZ                    | Wilkins 375xl 1 1/2" RPZ | \$ 350.00                   | \$ 1,750.00    | 0             | \$ 381.60             | \$ 1,908.00    | 0             | \$ 344.55                   | \$ 1,722.73    | 5             | \$ 344.55             | \$ 1,722.73    | 10            | \$ 350.20             | \$ 1,751.00    | 14.00         |                      |  |  |
| Q6                                                                                    | 5               | ea  | Wilkins 2" RPZ                        | Wilkins 375xl 2" RPZ     | \$ 359.00                   | \$ 1,795.00    | 0             | \$ 403.68             | \$ 2,018.42    | 0             | \$ 391.82                   | \$ 1,959.09    | 5             | \$ 391.82             | \$ 1,959.09    | 10            | \$ 1,025.50           | \$ 5,127.50    | 14.00         |                      |  |  |
| Q7                                                                                    | 5               | ea  | Wilkins 3" RPZ                        | Wilkins 375xl 3" RPZ     | \$ 1,325.00                 | \$ 6,625.00    | 0             | \$ 1,464.38           | \$ 7,321.88    | 0             | \$ 1,397.84                 | \$ 6,989.21    | 5             | \$ 1,397.84           | \$ 6,989.21    | 10            | \$ 1,150.20           | \$ 5,751.00    | 14.00         |                      |  |  |
| SECTION R - Backflow Covers and Insulation                                            |                 |     |                                       |                          |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| R1                                                                                    | 2               | ea  | 1" Backflow Enclosure                 | LB1 - 1"                 | \$ 559.00                   | \$ 1,118.00    | 0             | \$ 559.38             | \$ 1,118.75    | 0             | \$ 491.78                   | \$ 983.56      | 5             | \$ 491.78             | \$ 983.56      | 10            | \$ 559.38             | \$ 1,118.75    | 14.00         |                      |  |  |
| R2                                                                                    | 2               | ea  | 2" Backflow Enclosure                 | LB2 - 2"                 | \$ 750.00                   | \$ 1,500.00    | 0             | \$ 768.24             | \$ 1,536.47    | 0             | \$ 690.59                   | \$ 1,381.17    | 5             | \$ 690.59             | \$ 1,381.17    | 10            | \$ 768.24             | \$ 1,536.47    | 14.00         |                      |  |  |
| R3                                                                                    | 5               | ea  | Dekorrra Enclosure Small              | Model 301                | \$ 160.00                   | \$ 800.00      | 0             | \$ 174.48             | \$ 872.38      | 0             | \$ 174.21                   | \$ 871.07      | 5             | \$ 180.59             | \$ 902.94      | 10            | \$ 228.36             | \$ 1,141.80    | 14.00         |                      |  |  |
| R4                                                                                    | 5               | ea  | Dekorrra Enclosure Large              | Model 302                | \$ 190.00                   | \$ 950.00      | 0             | \$ 211.14             | \$ 1,055.69    | 0             | \$ 256.07                   | \$ 1,280.37    | 5             | \$ 265.44             | \$ 1,327.22    | 10            | \$ 328.35             | \$ 1,641.75    | 14.00         |                      |  |  |
| R5                                                                                    | 10              | ea  | Dekorrra Insulated Pouch Small        | Model 602-GN             | \$ 29.00                    | \$ 290.00      | 0             | \$ 31.03              | \$ 310.25      | 0             | \$ 29.20                    | \$ 292.00      | 5             | \$ 30.27              | \$ 302.68      | 10            | \$ 31.03              | \$ 310.25      | 14.00         |                      |  |  |
| R6                                                                                    | 10              | ea  | Dekorrra Insulated Pouch Large        | Model 603-GN             | \$ 45.00                    | \$ 450.00      | 0             | \$ 48.75              | \$ 487.50      | 0             | \$ 45.88                    | \$ 458.82      | 5             | \$ 47.56              | \$ 475.61      | 10            | \$ 48.75              | \$ 487.50      | 14.00         |                      |  |  |
| SECTION S - Plastic Valve Boxes                                                       |                 |     |                                       |                          |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| S1                                                                                    | 20              | ea  | NDS 6" Round Box                      | 107BCS                   | \$ 2.00                     | \$ 40.00       | 0             | \$ 2.36               | \$ 47.26       | 0             | \$ 2.06                     | \$ 41.18       | 5             | \$ 2.06               | \$ 41.18       | 10            | \$ 2.99               | \$ 59.80       | 14.00         |                      |  |  |
| S2                                                                                    | 20              | ea  | NDS 10" Round Box                     | 111BC                    | \$ 6.75                     | \$ 135.00      | 0             | \$ 6.77               | \$ 135.40      | 0             | \$ 6.19                     | \$ 123.76      | 5             | \$ 6.19               | \$ 123.76      | 10            | \$ 8.70               | \$ 174.00      | 14.00         |                      |  |  |
| S3                                                                                    | 30              | ea  | NDS Rectangular Box                   | 113BC                    | \$ 14.00                    | \$ 420.00      | 0             | \$ 15.28              | \$ 458.25      | 0             | \$ 13.32                    | \$ 399.54      | 5             | \$ 13.32              | \$ 399.54      | 10            | \$ 15.20              | \$ 456.00      | 14.00         |                      |  |  |
| S4                                                                                    | 15              | ea  | NDS Jumbo Rectangular Box             | 117BC                    | \$ 27.50                    | \$ 412.50      | 0             | \$ 29.93              | \$ 448.89      | 0             | \$ 27.60                    | \$ 414.00      | 5             | \$ 27.60              | \$ 414.00      | 10            | \$ 31.00              | \$ 465.00      | 14.00         |                      |  |  |
| SECTION T - Wire and Connectors                                                       |                 |     |                                       |                          |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| T1                                                                                    | 100             | ea  | 2500' Roll of 14ga wire (all colors)  |                          | \$ 165.00                   | \$ 16,500.00   | 0             | \$ 175.00             | \$ 17,500.00   | 0             | \$ 165.00                   | \$ 16,500.00   | 5             | \$ 167.50             | \$ 16,750.00   | 10            | \$ 450.00             | \$ 45,000.00   | 14.00         |                      |  |  |
| T2                                                                                    | 1,000           | ea  | King Tan Large Wire Nuts              |                          | \$ 0.55                     | \$ 550.00      | 0             | \$ 0.58               | \$ 580.00      | 0             | \$ 0.46                     | \$ 460.00      | 5             | \$ 0.46               | \$ 460.00      | 10            | \$ 0.04               | \$ 40.00       | 14.00         |                      |  |  |
| T3                                                                                    | 1,000           | ea  | King Blue Small Wire Nuts             |                          | \$ 0.47                     | \$ 470.00      | 0             | \$ 0.49               | \$ 486.00      | 0             | \$ 0.32                     | \$ 320.00      | 5             | \$ 0.32               | \$ 320.00      | 10            | \$ 0.08               | \$ 80.00       | 14.00         |                      |  |  |
| SECTION U - Glue and Primer                                                           |                 |     |                                       |                          |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       |                |               |                      |  |  |
| U1                                                                                    | 100             | ea  | Christy's Red Hot Blue Glue 32oz      |                          | \$ 16.45                    | \$ 1,645.00    | 0             | \$ 17.67              | \$ 1,767.10    | 0             | \$ 17.05                    | \$ 1,704.70    | 5             | \$ 17.05              | \$ 1,704.70    | 10            | \$ 8.90               | \$ 890.00      | 14.00         |                      |  |  |
| U2                                                                                    | 50              | ea  | Weld-On 711 Gray Glue 32oz            |                          | \$ 16.98                    | \$ 849.00      | 0             | \$ 18.29              | \$ 914.30      | 0             | \$ 16.54                    | \$ 827.10      | 5             | \$ 16.54              | \$ 827.10      | 10            | \$ 9.35               | \$ 467.50      | 14.00         |                      |  |  |
| U3                                                                                    | 100             | ea  | Weld-On P-68 Purple Primer 32oz       |                          | \$ 10.25                    | \$ 1,025.00    | 0             | \$ 11.04              | \$ 1,103.50    | 0             | \$ 5.88                     | \$ 587.90      | 5             | \$ 5.88               | \$ 587.90      | 10            | \$ 3.34               | \$ 334.00      | 14.00         |                      |  |  |
| U4                                                                                    | 50              | ea  | Weld-On C-65 Cleaner 32oz             |                          | \$ 7.50                     | \$ 375.00      | 0             | \$ 8.19               | \$ 409.45      | 0             | \$ 7.94                     | \$ 396.95      | 5             | \$ 7.94               | \$ 396.95      | 10            | \$ 5.90               | \$ 295.00      | 14.00         |                      |  |  |
| SECTION V - Delivery Service Charges                                                  |                 |     |                                       |                          |                             |                |               |                       |                |               |                             |                |               |                       |                |               |                       | \$             | -             |                      |  |  |

|                                                                                         |                                |     |                                  |               |                             |                         |                 |                       |                         |                 |                             |                |                    |                       |                |                    |                       |                |                      |  |  |
|-----------------------------------------------------------------------------------------|--------------------------------|-----|----------------------------------|---------------|-----------------------------|-------------------------|-----------------|-----------------------|-------------------------|-----------------|-----------------------------|----------------|--------------------|-----------------------|----------------|--------------------|-----------------------|----------------|----------------------|--|--|
| RFP 6365 - Evaluation and BAFO Pricing                                                  |                                |     |                                  |               | Respondent's:               |                         | LONGHORN INC.   |                       |                         | LONGHORN INC.   |                             |                | SITE ONE LANDSCAPE |                       |                | SITE ONE LANDSCAPE |                       |                | FERGUSON WATER WORKS |  |  |
|                                                                                         |                                |     |                                  |               | Place of Business           |                         | Denton, TX      |                       |                         | DENTON, TX      |                             |                | Roswell, GA        |                       |                | Roswell, GA        |                       |                | Tyler, TX            |  |  |
| Brown Shade = No bids/ For evaluation purposes only; highest price for item is inserted |                                |     |                                  |               |                             |                         |                 |                       |                         |                 |                             |                |                    |                       |                |                    |                       |                |                      |  |  |
|                                                                                         |                                |     |                                  |               | BEST AND FINAL OFFER - BAFO |                         |                 | ORIGINAL RFP RESPONSE |                         |                 | BEST AND FINAL OFFER - BAFO |                |                    | ORIGINAL RFP RESPONSE |                |                    | ORIGINAL RFP RESPONSE |                |                      |  |  |
| ITEM #                                                                                  | EST. ANNUAL QTY                | UOM | PRODUCT DESCRIPTION              | DESCRIPTION 2 | UNIT PRICE                  | EXTENDED PRICE          | EST DEL (ARO)   | UNIT PRICE            | EXTENDED PRICE          | EST DEL (ARO)   | UNIT PRICE                  | EXTENDED PRICE | EST DEL (ARO)      | UNIT PRICE            | EXTENDED PRICE | EST DEL (ARO)      | UNIT PRICE            | EXTENDED PRICE | EST DEL (ARO)        |  |  |
| V1                                                                                      |                                |     | Delivery To Work Site - Same Day |               | \$ -                        | \$ -                    |                 | \$ -                  | \$ -                    |                 |                             | \$ -           |                    | \$ -                  | \$ -           |                    | \$ 250.00             | \$ 1,250.00    | Est 5 Shipment       |  |  |
| V2                                                                                      |                                |     | Delivery To Work Site - Next Day |               | \$ -                        | \$ -                    |                 | \$ -                  | \$ -                    |                 |                             | \$ -           |                    | \$ -                  | \$ -           |                    | \$ 75.00              | \$ 375.00      | Est 5 Shipment       |  |  |
| Total Estimated Cost of Products (Annual)                                               |                                |     |                                  |               |                             | \$ 317,283.25           | 0               |                       | \$ 333,855.29           | 0               |                             | \$ 316,978.35  | 5                  |                       | \$ 318,391.85  | 10                 |                       | \$ 426,162.71  | 12                   |  |  |
| TABULATION                                                                              |                                |     |                                  |               | LONGHORN INC.               |                         |                 | LONGHORN INC.         |                         |                 | SITE ONE LANDSCAPE          |                |                    | SITE ONE LANDSCAPE    |                |                    | FERGUSON WATER WORKS  |                |                      |  |  |
| 10                                                                                      | DELIVERY/ PROJECT SCHEDULE     |     |                                  |               | 10.0                        | BAFO Pricing Difference | #####<br>-4.96% | 2.00                  | BAFO Pricing Difference | #####<br>-0.44% | 0.83                        |                |                    |                       |                |                    |                       |                |                      |  |  |
| 30                                                                                      | COMPLIANCE W/ SPECIFICATIONS   |     |                                  |               | 28.0                        |                         |                 | 25.0                  |                         |                 | 15.0                        |                |                    |                       |                |                    |                       |                |                      |  |  |
| 10                                                                                      | Probable Performance           |     |                                  |               | 9.0                         |                         |                 | 5.0                   |                         |                 | 8.0                         |                |                    |                       |                |                    |                       |                |                      |  |  |
| 50                                                                                      | PRICE/ TOTAL COST OF OWNERSHIP |     |                                  |               | 49.95                       |                         |                 | 50.00                 |                         |                 | 50.00                       |                |                    |                       |                |                    |                       |                |                      |  |  |
| 100                                                                                     | TOTAL EVALUATION SCORES        |     |                                  |               | 97.0                        |                         |                 |                       |                         |                 | 82.0                        |                | 73.8               |                       |                |                    |                       |                |                      |  |  |