

Evaluation and Pricing Sheet  
RFP 6404 SUPPLY OF OKONITE UNDERGROUND ELECTRIC DISTRIBUTION & SUBSTATION CONTROL CABLE

The Okonite Company Ramsey, NJ									Wesco Distribution Pittsburgh, PA			Anixter Inc. Corinth, TX		
Section I - ELECTRIC DISTRIBUTION CABLES														
Cable Manufacturer: The Okonite Company									Okonite			Okonite (EPR), Southwire, Nehring, Nexans, GCC, Belden		
Item	EST. ANNUAL QTY	UOM	COD #	Product Description	Reel Length (feet)	Unit Price	Extended Price	Proposed Delivery Date	Unit Price	Extended Price	Proposed Delivery Date	Unit Price	Extended Price	Proposed Delivery Date
1	2,000	FT	28080110	Cable, 750 Cu, EPR Primary, Shielded (See Shielded EPR detail section)	2,000	\$ 14.20	\$ 28,402.00	5-7 business days if in stock	\$ 15.09	\$ 30,180.00	Stk - 8 wks	\$17.00	\$ 34,000.00	Currently Factory Stock STPS, Then 10-12 Weeks
2	2,000	FT	28080105	CUT TO LENGTH - Additional cost per foot cut to length for line 1 -Cable, 750 Cu, EPR Primary, Shielded	As needed	\$ 14.20	\$ 28,402.00	72 Hours	\$ 19.00	\$ 38,000.00	72 Hours	\$19.00	\$ 38,000.00	72 Hours After Quoted Lead Time For Item #1
3	2,500	FT	28080100	Cable, 500 Cu, EPR Primary, Shielded (See Shielded EPR detail section) 2,500 ft minimum reel lengths	2,500	\$ 9.99	\$ 24,972.50	5-7 business days if in stock	\$ 10.62	\$ 26,550.00	Stk - 8 wks	\$12.00	\$ 30,000.00	Currently Factory Stock STPS, Then 10-12 Weeks
4	2,500	FT	28080095	CUT TO LENGTH - Additional cost per foot cut to length for line 3 -Cable, 500 Cu, EPR Primary, Shielded	As needed	\$ 9.99	\$ 24,972.50	72 Hours	\$ 14.00	\$ 35,000.00	72 Hours	\$14.00	\$ 35,000.00	72 Hours After Quoted Lead Time For Item #3
5	45,000	FT	28080055	Cable, AL 4/0 1-Phase, Primary, 1/3 Reduced Concentric Neutral, Strand Filled, 220 Mil. (See Concentric EPR detail section)	4,000	\$ 2.27	\$ 102,285.00	5-7 business days if in stock	\$ 2.42	\$ 108,900.00	8-10 wks	\$2.75	\$ 123,750.00	8-10 Weeks Initial Order, then Stock for Duration of Contract Until Est. Annual Qty. is Met
6	65,000	FT	28080010	Cable, AL #2 1-Phase, Primary, Full Concentric Neutral, Strand Filled, 220 Mil. (See Concentric EPR detail section)	6,000	\$ 1.63	\$ 106,080.00	5-7 business days if in stock	\$ 1.74	\$ 113,100.00	8-10 wks	\$2.00	\$ 130,000.00	8-10 Weeks Initial Order, then Stock for Duration of Contract Until Est. Annual Qty. is Met
7	20,000	FT	28080040	Cable, AL #2 3- Phase, Tripleplexed Primary, 1/3 Reduced Concentric Neutral, Strand Filled, 220 Mil.	1,700	\$ 5.80	\$ 116,020.00	12 weeks after order receipt	\$ 5.70	\$ 114,000.00	12-14 wks	\$6.25	\$ 125,000.00	12 Weeks Initial Order, then Stock for Duration of Contract Until Est. Annual Qty. is Met. (20,400' Min. Release For This Option)
11	2,000	FT	28024340	Cable, 500 Cu., 600V XLP, 37 Strand	1,000	\$ 8.10	\$ 16,198.00	5-7 business days if in stock	\$ 8.60	\$ 17,200.00	8-10 wks	\$9.75	\$ 19,500.00	8-10 Weeks (2,000' Min. Release)
12	1,000	FT	28035220	Cable, 250 Cu., 600V XLP, 37 Strand (Hofstra)	1,000	\$ 4.63	\$ 4,632.00	5-7 business days if in stock	\$ 4.93	\$ 4,930.00	8-10 wks	\$5.55	\$ 5,550.00	8-10 Weeks (1,000' Min. Release)
13	2,000	FT	28024300	Cable, 4/0 Cu., 600V XLP, 19 Strand	1,000	\$ 3.52	\$ 7,034.00	5-7 business days if in stock	\$ 3.74	\$ 7,480.00	8-10 wks	\$4.15	\$ 8,300.00	8-10 Weeks (2,000' Min. Release)
16	1,000	FT	28024280	Cable, 2/0 Cu., 600V XLP, 19 Strand	1,000	\$ 2.44	\$ 2,441.00	5-7 business days if in stock	\$ 2.60	\$ 2,600.00	8-10 wks	\$2.95	\$ 2,950.00	8-10 Weeks (1,000' Min. Release)
17	1,000	FT	28024260	Cable, #2 Cu., 600V XLP, 7 Strand	1,000	\$ 1.30	\$ 1,295.00	5-7 business days if in stock	\$ 1.39	\$ 1,390.00	8-10 wks	\$1.56	\$ 1,560.00	8-10 Weeks (1,000' Min. Release)
Total Estimated Cost of Products (Annual)							\$ 462,734.00		\$ 499,330.00			\$ 672,780.00		

EVALUATION			
10 Delivery	10	10	10
20 Compliance with Specifications	20		19
10 Probable Performance	10	10	10
60 Price	60	56	41
100 Total	100	96	80