

RFP 6426 - PRINTING SERVICES

		Year 1	Year 2	Year 3	Year 4	Year 5	Total	Difference	RFP Score
Reprographics Reduction									
	Cost	\$ 203,392	\$ 207,867	\$ 212,440	\$ 217,113	\$ 221,890			
	Reduction in Force Pay	\$ 40,800							
	Yearly Total	\$ 244,192	\$ 207,867	\$ 212,440	\$ 217,113	\$ 221,890			
	5 Year Total						\$ 1,103,502	\$ -	100
Impress Graphics Insourced									
	Labor	\$ 149,918	\$ 153,217	\$ 156,587	\$ 160,032	\$ 163,553			
	Materials	\$ 132,000	\$ 134,904	\$ 137,872	\$ 140,905	\$ 144,005			
	Reduction in Force Pay	\$ 69,933							
	Yearly Total	\$ 351,851	\$ 288,121	\$ 294,459	\$ 300,937	\$ 307,558			
	5 Year Total						\$ 1,542,926	\$ 439,425	78.7
Ricoh Insourced									
	Labor	\$ 151,307	\$ 154,636	\$ 158,038	\$ 161,515	\$ 165,068			
	Materials	\$ 132,000	\$ 134,904	\$ 137,872	\$ 140,905	\$ 144,005			
	Reduction in Force Pay	\$ 69,933							
	Yearly Total	\$ 353,240	\$ 289,540	\$ 295,910	\$ 302,420	\$ 309,073			
	5 Year Total						\$ 1,550,181	\$ 446,680	78.4
Impress Graphics Outsourced									
	Cost	\$ 265,360	\$ 271,198	\$ 277,164	\$ 283,262	\$ 289,494			
	Copier Lease	\$ 86,000	\$ 43,000						
	Reduction in Force Pay	\$ 69,933							
	Yearly Total	\$ 421,292	\$ 314,198	\$ 277,164	\$ 283,262	\$ 289,494			
	5 Year Total						\$ 1,585,410	\$ 481,909	99.8
Reprographics Status Quo									
	Cost	\$ 313,893	\$ 320,799	\$ 327,856	\$ 335,069	\$ 342,441			
	Yearly Total	\$ 313,893	\$ 320,799	\$ 327,856	\$ 335,069	\$ 342,441			
	5 Year Total						\$ 1,640,057	\$ 536,556	73.6
UNT Printing Services Outsourced									
	Cost	\$ 469,108	\$ 479,428	\$ 489,975	\$ 500,755	\$ 511,772			
	Copier Lease	\$ 86,000	\$ 43,000						
	Reduction in Force Pay	\$ 69,933							
	Yearly Total	\$ 625,040	\$ 522,428	\$ 489,975	\$ 500,755	\$ 511,772			
	5 Year Total						\$ 2,649,970	\$ 1,546,469	77.6
Coopers Copies Outsourced									
	Cost	\$ 481,533	\$ 492,126	\$ 502,953	\$ 514,018	\$ 525,327			
	Copier Lease	\$ 86,000	\$ 43,000						
	Reduction in Force Pay	\$ 69,933							
	Yearly Cost	\$ 637,465	\$ 535,126	\$ 502,953	\$ 514,018	\$ 525,327			
	5 Year Total						\$ 2,714,889	\$ 1,611,388	66.4

Insourced is defined as the on-site operation of the City's print shop and equipment by an outside vendor.
Outsourced is defined as closing the City's internal print shop and having an external vendor perform the work.