

### Wastewater Utilities

FY 2017-18 Budget Presentation



# Wastewater Utilities Assumptions

- All rates based on cost of service
- Minimum debt coverage ratio is 1.25 (higher is better)
- Annual revenue funded capital based on asset management program.
- Collection system replacement funding target is 100% revenue
- Treatment plant infrastructure funding target is 25% revenue,
   75% debt
- Reserves maintained within 100-140 day range
- Use multi-year financial planning to minimize rate increases



# Wastewater Utilities Cost Containment Strategies

- Eliminated FTEs (Collections savings of \$100,246)
- Department reorganization (Administration savings of \$40,853)
- Budgeted salary savings of \$120,000 (vacancies and turnovers)
- Reduced \$254,739 from O&M budget (FY17 to FY18)
  - Machinery and equipment, fuel, chemicals and outside contract services
- Improved debt service efficiency by balancing CIP projects and cash flow schedules (incur debt closer to project start).
- Reduced revenue funded capital variability by leveling over 5 years
- Exceptional operation and maintenance program resulted in rescinded EPA consent decree, saving over \$100 million in studies, design, and construction
- Total reductions are approximately equal to a 2.4% rate increase



### Wastewater Utilities Future Risks and Mitigation

- Contractor costs for CIP projects
  - Costs continue to increase mitigating with internal crews
- Discharge limits for Sulfate and Chlorides
  - May effect discharge permit limits currently characterizing plant discharge
- O&M costs
  - Mitigating by refining forecasts and asset management program
- Additional regulatory requirements
  - Reviewing new regulations and planning future responses



### Wastewater Utilities Budget Highlights

Revenues	FY 2015-16 Actuals	FY 2016-17 Budget	FY 2016-17 Estimate	FY 2017-18 Proposed
Interest Operating	88,309	119,500	96,000	117,500
Wastewater Residential	10,888,886	11,188,269	11,005,783	11,103,223
Wastewater Commercial	11,893,034	11,462,297	11,914,171	12,256,031
Wastewater Effluent Irrigation	101,029	60,413	60,180	61,530
Wastewater Wholesale	653,474	582,400	659,818	667,670
Other Wastewater	3,224,252	1,887,866	1,707,096	1,692,282
Drainage Fees	4,496,319	4,601,201	4,582,114	4,673,206
Transfer In -	870,975	875,819	596,799	659,030
Transfer In - Other	4,438,382	-	-	-
Impact Fee Revenue Utilization	2,000,000	3,520,000	3,520,000	2,000,000
Use of Reserves	-	4,297,776	3,315,983	-
Total	\$ 38,654,660	\$ 38,595,541	\$ 37,457,944	\$ 33,230,472



### Wastewater Utilities Budget Highlights

Expenses	FY 2015-16 Actuals	FY 2016-17 Budget	FY 2016-17 Estimate	FY 2017-18 Proposed	
Purchased Power	1,192,928	946,000	1,021,000	1,221,000	
Personal Services	7,387,387	8,237,275	7,498,269	8,103,746	
Materials & Supplies	924,844	1,489,447	1,249,741	1,260,309	
Maintenance & Repair	1,219,472	1,629,270	1,529,560	1,470,909	
Insurance	247,655	187,676	187,676	180,492	
Miscellaneous	46,911	55,108	54,645	57,131	
Operations	1,848,210	2,477,777	2,277,045	2,328,347	
Return on Investment	852,911	881,344	887,147	902,326	
Franchise Fee	1,218,444	1,259,062	1,267,352	1,289,037	
Debt Service	7,637,410	6,907,431	6,817,877	7,167,280	
General Fund Cost of Service	996,122	974,808	974,808	961,611	
Other Cost of Service	2,271,867	2,528,810	2,302,626	2,330,772	
Transfer for Capital Projects	6,563,561	11,021,533	11,390,198	6,750,081	
Total	\$ 32,407,722	\$ 38,595,541	\$ 37,457,944	\$ 34,023,041	
FTEs	FY 2015-16 Actuals	FY 2016-17 Budget	FY 2016-17 Estimate	FY 2017-18 Proposed	
Regular	109.25	109.25	108.25	107.25	
Temporary/Seasonal	2.00	3.00	3.00	2.50	
Total Personnel	111.25	112.25	111.25	109.75	



## Wastewater Utilities 5 Year Forecast – Zero Rate Increase

	Actual FY 2016	Budget FY 2017	Estimate FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Revenues (x 1,000)								
Rate Revenue	\$28,033	\$27,895	\$28,222	\$28,762	\$29,017	\$29,385	\$29,762	\$30,123
Non Rate Revenue	8,622*	2,883	2,400	2,469	2,516	\$2,556	2,382	2,418
Impact Fee from Reserves	2,000	3,520	3,520	2,000	2,000	2,000	1,500	1,500
Subtotal	\$38,655	\$34,298	\$34,142	\$33,230	\$33,533	\$33,941	\$33,644	\$34,041
Planned Use of Reserves	0	4,298	3,316	0	0	0	0	0
TOTAL REVENUES	\$38,655	\$38,596	\$37,458	\$33,230	\$33,533	\$33,941	\$33,644	\$34,041
Expenditures (x 1,000)								
O&M	\$13,915	\$15,779	\$14,614	\$15,430	\$15,743	\$16,162	\$16,547	\$16,958
Revenue Funded Capital	5,515	10,265	10,594	5,942	5,942	5,942	5,942	5,942
Transfers (Internal and External)	3,268	3,504	3,277	3,292	3,397	3,495	3,567	3,651
ROI/Franchise Fee	2,071	2,140	2,154	2,191	2,210	2,239	2,252	2,280
Debt Service	7,637	6,907	6,818	7,167	7,499	7,718	6,340	5,841
TOTAL EXPENSES	\$32,408	\$38,596	\$37,458	\$34,023	\$34,791	\$35,556	\$34,648	\$34,672
Net Income	\$6,247*	\$0	\$0	(\$793)	(\$1,258)	(\$1,615)	(\$1,004)	(\$631)
Rate Increases	2.0%	2.0%	2.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Actual	Budget	Estimate					
RESERVE BALANCES	FY 2016	FY 2017	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Wrkng Cptl + Op Reserve (Target 100 – 140 days)	\$18,107	\$12,586	\$14,591	\$13,598	\$12,140	\$10,325	\$9,256	\$8,625
Number of Working Days	204	119	142	146	127	106	98	91
Development Plan Lines	\$135	\$335	\$335	\$535	\$735	\$935	\$1,000	\$1,000
Drainage Reserve	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
Impact Fee Reserve	\$3,285	\$1,566	\$1,756	\$1,675	\$1,542	\$1,440	\$1,882	\$2,262
Debt Coverage Ratio	2.81	2.80	2.87	2.02	1.92	1.85	2.13	2.30

<sup>\*</sup>Includes one-time transfer of \$4.4 million related to refunding of the Utility Revenue Bonds and release of related reserve funds.

## Wastewater Utilities Options

#### Option 1: Zero rate increases FY 2018 to FY 2022

- \$5.3 million withdrawn from reserves FY 2018 to FY 2022
- Reserves fall below minimum target in FY 2021 and FY 2022

#### Option 2: Zero rate increase in FY 2018 and FY 2019, 2% future years

- \$1.1 million withdrawn from reserves FY 2018 to FY 2022
- Reserves decrease but remain within target range



## Wastewater Utilities 5 Year Forecast – Proposed

	Actual FY 2016	Budget FY 2017	Estimate FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Revenues (x 1,000)	F1 2010	F1 2017	F1 2017	F1 2010	F1 2019	F1 2020	F1 2021	F1 2022
Rate Revenue	\$28,033	\$27,895	\$28,222	\$28,762	\$29,017	\$30,350	\$31,242	\$32,146
Non Rate Revenue	8,622*	2,883	2,400	2,469	2,516	2,556	2,397	2,459
Impact Fee from Reserves	2,000	3,520	3,520	2,000	2,000	2,000	1,500	1,500
Subtotal	\$38,655	\$34,298	\$34,142	\$33,230	\$33,533	\$34,906	\$35,139	\$36,106
Planned Use of Reserves	0	4,298	3,316	0	0	0	0	0
TOTAL REVENUES	\$38,655	\$38,596	\$37,458	\$33,230	\$33,533	\$34,906	\$35,139	\$36,106
Expenditures (x 1,000)								
O&M	\$13,915	\$15,779	\$14,614	\$15,430	\$15,743	\$16,164	\$16,547	\$16,954
Revenue Funded Capital	5,515	10,265	10,594	5,942	5,942	5,942	5,942	5,942
Transfers (Internal and External)	3,268	3,504	3,277	3,292	3,397	3,495	3,567	3,651
ROI/Franchise Fee	2,071	2,140	2,154	2,191	2,210	2,321	2,378	2,452
Debt Service	7,637	6,907	6,818	7,167	7,499	7,718	6,340	5,841
TOTAL EXPENSES	\$32,408	\$38,596	\$37,458	\$34,023	\$34,791	\$35,640	\$34,773	\$34,840
Net Income	\$6,247*	\$0	\$0	(\$793)	(\$1,258)	(\$734)	\$365	\$1,266
Rate Increases	2.0%	2.0%	2.0%	0.0%	0.0%	2.0%	2.0%	2.0%
	Actual	Budget	Estimate					
RESERVE BALANCES	FY 2016	FY 2017	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Wrkng Cptl + Op Reserve (Target 100 – 140 days)	\$18,107	\$12,586	\$14,591	\$13,598	\$12,140	\$11,206	\$11,506	\$12,772
Number of Working Days	204	119	142	146	127	115	121	134
Development Plan Lines	\$135	\$335	\$335	\$535	\$735	\$935	\$1,000	\$1,000
Drainage Reserve	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
Impact Fee Reserve	\$3,285	\$1,566	\$1,756	\$1,675	\$1,542	\$1,440	\$1,882	\$2,262
Debt Coverage Ratio	2.81	2.80	2.87	2.02	1.92	1.98	2.37	2.65

<sup>\*</sup>Includes one-time transfer of \$4.4 million related to refunding of the Utility Revenue Bonds and release of related reserve funds.

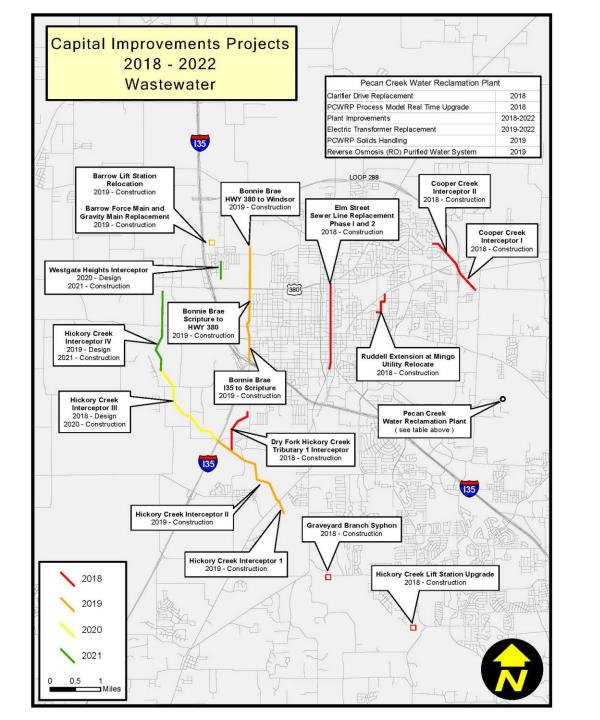
# Wastewater Utilities 5 Year Forecast — Drainage Summary Includes Drainage, Watershed Protection and Drainage Miscellaneous

<b>5</b> ( 4 222)		Actual FY 2016	Budget FY 2017	Estimate FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Revenues (x 1,000) Rate Revenue		\$4,496	\$4,601	\$4,582	\$4,673	\$4,723	\$4,774	\$4,827	\$4,881
Non Rate Revenue		649	520	555	468	486	491	506	521
Wastewater Resources TOTAL REVENUES		\$5,146	\$5,121	\$5,137	\$5,141	\$5,210	\$5,26 <b>6</b>	\$5,333	\$5,40 <b>2</b>
Expenditures (x 1,000)									
O&M		\$2,626	\$2,975	\$2,697	\$2,854	\$2,913	\$2,959	\$3,041	\$3,127
Revenue Funded Capital		1,017	875	1,201	1,006	1,200	1,191	1,359	1,466
Transfers (Internal and Exter	nal)	579	630	602	603	620	638	657	677
Debt Service		948	641	637	678	477	478	276	132
TOTAL EXPENSES		\$5,171	\$5,121	\$5,137	\$5,141	\$5,210	\$5,266	\$5,334	\$5,402
Net Income		(\$25)	\$0	(\$0)	\$0	\$0	\$0	\$0	\$0
Rate Increases		0%	0%	0%	0%	0%	0%	0%	0%
	PERSONNEL	Actual	Budget	Estimate					
	(Full Time Equivalents)	FY 2016	FY 2017	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
	Regular	21.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00
	Temporary/Seasonal	2.50	2.50	2.50	2.50	2.50	2.50	2.50	2.50
	TOTAL PERSONNEL	23.50	22.50	22.50	22.50	22.50	22.50	22.50	22.50

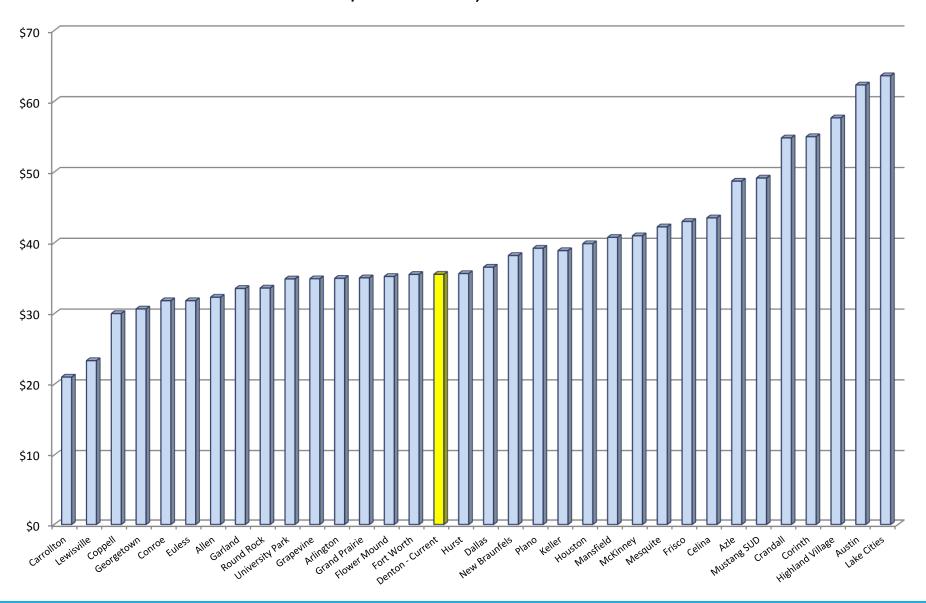
# Wastewater Utilities 5 Year Capital Plan

Categories	FY 17-18	FY 18-19	FY 19-20	FY 20-21	FY 21-22	Total
COLLECTION SYSTEM UPGRADE	\$5,811,075	\$7,027,250	\$2,655,000	\$2,675,000	\$60,000	\$18,228,325
DRAINAGE	\$46,000	\$46,000	\$46,000	\$46,000	\$46,000	\$230,000
DRAINAGE IMPROVEMENTS	\$934,505	\$1,153,648	\$1,146,964	\$1,539,007	\$830,000	\$5,604,124
FIELD SERVICES REPLCE	\$2,643,629	\$2,881,837	\$2,290,291	\$2,298,999	\$2,307,969	\$12,422,725
LIFTSTATION IMPROVEMENTS	\$558,000	\$208,000	\$8,000	\$8,000	\$8,000	\$790,000
MISC	\$580,000	\$260,000	\$260,000	\$260,000	\$260,000	\$1,620,000
OVERSIZE LINES	\$200,000	\$200,000	\$200,000	\$200,000	\$200,000	\$1,000,000
REPLACE LINES	\$290,000	\$735,000	\$50,000	\$50,000	\$50,000	\$1,175,000
TAPS,FIRE HYDS, METERS	\$79,883	\$82,279	\$84,748	\$87,291	\$89,910	\$424,111
TOOLS & EQUIPMENT	\$70,000	\$40,000	\$10,000	\$10,000	\$10,000	\$140,000
WASTEWATER EFFLUENT REUSE	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$125,000
PLANT IMPROVEMENTS	\$154,900	\$1,130,000	\$130,000	\$130,000	\$130,000	\$1,674,900
VEHICLES	\$972,000	\$1,009,000	\$1,305,000	\$1,450,000	\$1,090,000	\$5,826,000
Total	\$12,364,992	\$14,798,014	\$8,211,003	\$8,779,297	\$5,106,879	\$49,260,185
Funding						
Aid in Construction	\$79,883	\$82,279	\$84,748	\$87,291	\$89,910	\$424,111
Revenue	\$6,195,062	\$9,847,377	\$6,480,355	\$6,855,406	\$4,766,969	\$34,145,169
New C.O. (5 year)	\$350,000			\$650,000		\$1,000,000
New C.O. (20 year)	\$2,000,000*	\$3,000,000	\$1,500,000	\$1,000,000	\$200,000	\$7,700,000
Existing C.O. (20 year)	\$3,740,047	\$1,868,358	\$145,900	\$186,600	\$50,000	\$5,990,905
Total	\$12,364,992	\$14,798,014	\$8,211,003	\$8,779,297	\$5,106,879	\$49,260,185



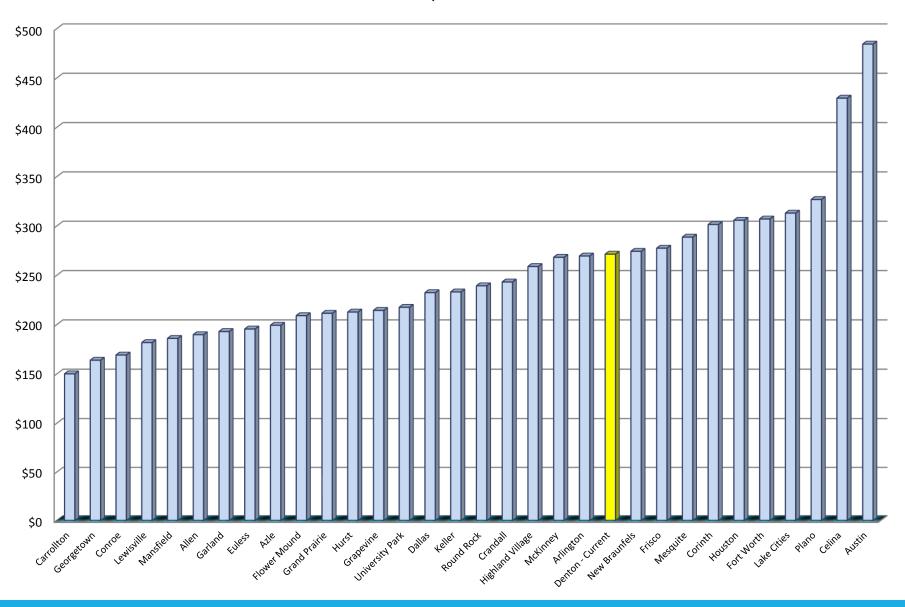


### Residential Wastewater Comparison 5/8" Meter - 6,000 Gallons



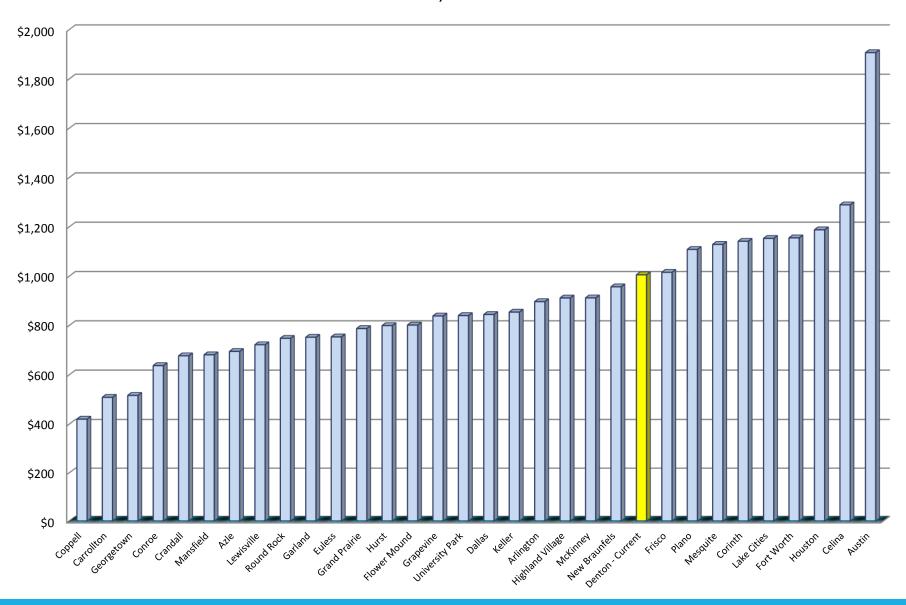
#### **Commercial Wastewater Comparison**

2" Meter - 50,000 Gallons at 95%



#### **Commercial Wastewater Comparison**

2" Meter - 200,000 Gallons at 95%





### Wastewater Utilities

### Questions / Comments

