

EXHIBIT 2

RFP 6364 - Pricing Sheet for POLICE MOTORCYCLES - BAFO

Respondent's Business Name: American Eagle Harley Davidson

Maverick Harley-Davidson

Principal Place of Business (City and State)

Corinth, TX

Carrollton Texas

SECTION A - POLICE MOTORCYCLES						BAFO Pricing				
Line Item	DESCRIPTION	QTY	2017 Base Motorcycle Price	List Standard Engine Size below	Extended Total including Base Cost and Additional Services	Number of days until delivery ARO	2017 Base Motorcycle Price	List Standard Engine Size below	Extended Total including Base Cost and Additional Services	Number of days until delivery ARO
1	Police Motorcycle as specified in Exhibit 2	6	\$ 35,615.00	107 cu	\$213,690.00	60-90	\$ 38,289.41	107cu	\$229,736.46	60
Total for Motorcycles/Equipment for Quantity of 6					\$213,690.00				\$229,736.46	

SECTION B - OPTIONS

Line Item	DESCRIPTION	Additional Price for Service	Included in Unit Cost / Insert - Yes or No	Additional Price for Service	Included in Unit Cost / Insert - Yes or No
2	Extended Total Motorcycle Warranty up to 5 years or 50,000 miles	\$ 1,500.00	No	\$ 1,254.00	No
Total for Motorcycles/Equipment/Options for 1 Unit		\$ 37,115.00		\$ 39,543.41	
*Total of Motorcycles/Equip. + Options for Quantity of 6		\$ 222,690.00	*	\$ 269,279.87	*

SECTION B -REQUIRED ADDITIONAL SERVICES

Items listed in this section are REQUIRED SERVICES. The City's preference is that these services are included in the base price of the motorcycle. Please indicate if included in the base price (YES OR NO). If NO, please include this cost in the Additional Price column. If these services cannot be provided by the contractor or a 3rd party provider, the City may deem the proposal as non-responsive.

		Additional Price for Service	Included in Unit Cost / Insert - Yes or No
3	Courtesy Exterior Car Wash Every Visit of Purchased Moto	\$ -	Yes
4	Scheduled Maintenance for 5 Years	\$ -	Yes
5	Pickup and Delivery for repairs from Denton, Texas	\$ -	Yes
6	Multi Point Inspection and Condition Report with Every Vis	\$ -	Yes
7	Delivery charge on New Motorcycle Purchased	\$ -	Yes
Total Additional Services Pricing for Each Motorcycle		\$ -	

SECTION B -REQUIRED ADDITIONAL SERVICES

Additional Price for Service	Included in Unit Cost / Insert - Yes or No
\$ -	Yes
\$ -	Yes
\$ -	Yes
\$ -	Yes
\$ -	Yes
\$ -	

SECTION C - REPAIR & PARTS DISCOUNTS

8	Service labor rate for non-warranty repairs (per hour)	\$80
9	Parts (% off list)	20.00%

SECTION C - REPAIR & PARTS DISCOUNTS

\$80
10.00%

SECTION D - TRADE IN

10	2013 Victory Commander I (24,356 miles, 5VPDW36N6D302500)	\$6,000
11	2013 Victory Commander I (20,719 miles, 5VPDE36N3D3024996)	\$6,000
10	2014 Victory Commander I (17,798, 5VPDW36N9E3036717)	\$7,000
11	2014 Victory Commander I (15,962 miles, 5VPDW36N4E303672)	\$7,000

SECTION D - TRADE IN

\$5,500
\$5,500
\$6,500
\$6,500

SECTION E - GUARANTEED BUYBACK

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Yrs	Miles					Miles				
	10,000	20,000	30,000	40,000	50,000	10,000	20,000	30,000	40,000	50,000
1	\$12,000	\$12,000				\$22,086	\$18,017			
2		\$11,000	\$10,000				\$15,483	\$10,345		
3			\$9,000	\$9,000				\$9,810	\$8,207	
4				\$8,000	\$7,000				\$8,207	\$6,138
5					\$7,000					\$6,138

60	Price
10	Performance
20	Compliance with Specifications
10	Delivery
100	TOTAL

60
10
20
10
100

56
10
20
10
96