EXHIBIT 3



MATERIALS MANAGEMENT DIVISION • 901-B TEXAS STREET • DENTON, TEXAS 76209 940.349.7100 • FAX 940.349.7302

March 8, 2017

Frazer, Ltd. Attn: Erika Fullick, Inside Sales Representative 7219 Rampart Street Houston, Texas 77081 888-372-9371

Ref: Letter of Intent to Purchase

Please accept this letter as notification, of our intent to purchase the products and services from the "Quote #393" that was submitted to the City of Denton on 2/27/17. The funding is tentatively scheduled to be approved by the Denton City Council. There is a planned need for the equipment which is vital to service operations of the City of Denton. This letter is legally non-binding, as City staff cannot commit the City of Denton until the contract has been completed, approved, and accepted by the Denton City Council and Frazer, Ltd., in accordance with Texas Local Government Code 252. Expediting the delivery of this equipment would be much appreciated.

Thank you for your interest in the City of Denton.

Best regards,

Elton D. Brock, MBA, CTPM, CTCM, C.P.M., CPSM Manager, Material Management and Purchasing

City of Denton 901B Texas Street Denton, Texas 940-349-7133

elton.brock@cityofdenton.com

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Attachment: Frazer quote dated 2/27/17