



October 6, 2016

VIA E Mail: Michael.aukerman@cityofdenton.com

Michael Aukerman
Security Compliance Supervisor
Denton Municipal Electric
City of Denton Purchasing Department
1659 Spencer Road
Denton, TX76205

RE: Certification of Unique Service Capabilities

Dear Mr. Aukerman:

I am the Contract Manager and Legal Counsel for Open Systems International, Inc. ("OSI") and as such your request for sole source information has been referred to me.

OSI hereby certifies, represents and agrees as follows:

- 1) OSI is the sole producer and provider of all monarch™ products and related services and owns all rights, title and interests in the monarch products.
- 2) No other party is able or authorized by OSI to provide specific services in relation to our proprietary monarch software as this is only produced and maintained by OSI.
- 3) Denton Municipal Electric ("DME") is receiving a fair price comparable to that offered to our entire customer base with equivalent volume of software and support purchased.

If you have any questions, please feel free to contact me at (763) 551-0559.

Best regards,

Ken Hall
Contract Manager/Legal Counsel