

EXHIBIT 1

Evaluation and Ranking

RFP # 6318 - Design and Installation of Structured Communications Cabling

Respondent's Business Name:

Principal Place of Business (City and State):

Common Materials Pricing:

ITEM	ESTIMATED 3-YR QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
1	700	EA	Fiber Termination Charge Per End to End Strand Termination performed as stated in the SOW - Section A1 - General Work	\$ 40.00	\$ 28,000.00	\$ 40.00	\$ 28,000.00	\$ 30.14	\$ 21,098.00	\$ 30.14	\$ 21,098.00	\$ 25.63	\$ 17,941.00	\$ 285.00	\$ 199,500.00	\$ 38.25	\$ 26,775.00
2	700	EA	CORNING - 95-050-99-X - LC UNICAM CONNECTORS	\$ 14.08	\$ 9,856.00	\$ 12.50	\$ 8,750.00	\$ 13.92	\$ 9,744.00	\$ 13.92	\$ 9,744.00	\$ 18.35	\$ 12,845.00	\$ 10.69	\$ 7,483.00	\$ 15.79	\$ 11,053.00
3	300	EA	CABLETAMER - NP2 - NEATPATCH CABLE MANAGERS	\$ 74.17	\$ 22,251.00	\$ 69.00	\$ 20,700.00	\$ 72.60	\$ 21,780.00	\$ 72.60	\$ 21,780.00	\$ 286.40	\$ 85,920.00	\$ 87.81	\$ 26,343.00	\$ 65.42	\$ 19,626.00
4	1000	EA	BERIK-TEK - 10136226- CAT6 1000FT PLENUM BOX	\$ 247.25	\$ 247,250.00	\$ 225.00	\$ 225,000.00	\$ 231.00	\$ 231,000.00	\$ 231.00	\$ 231,000.00	\$ 304.50	\$ 304,500.00	\$ 243.41	\$ 243,410.00	\$ 337.10	\$ 337,100.00
5	1000	EA	ORTRONICS - PJ600-42 - CLARITY PANEL JACK	\$ 7.30	\$ 7,300.00	\$ 7.30	\$ 7,300.00	\$ 7.04	\$ 7,040.00	\$ 7.04	\$ 7,040.00	\$ 9.24	\$ 9,240.00	\$ 4.47	\$ 4,470.00	\$ 8.60	\$ 8,600.00
6	1000	EA	ORTRONICS - TJ600-42 - CLARITY TRACJACK	\$ 7.30	\$ 7,300.00	\$ 6.50	\$ 6,500.00	\$ 7.15	\$ 7,150.00	\$ 7.15	\$ 7,150.00	\$ 9.42	\$ 9,420.00	\$ 4.47	\$ 4,470.00	\$ 8.79	\$ 8,790.00
7	400	EA	ORTRONICS - 404TJ2 - 2 PORT SURFACE MOUNT BOX	\$ 2.88	\$ 1,152.00	\$ 2.88	\$ 1,152.00	\$ 2.70	\$ 1,080.00	\$ 2.70	\$ 1,080.00	\$ 3.78	\$ 1,512.00	\$ 1.43	\$ 572.00	\$ 3.27	\$ 1,308.00
8	400	EA	ORTRONICS - 40300545 - 6 PORT WALL PLATE	\$ 1.64	\$ 656.00	\$ 1.64	\$ 656.00	\$ 1.54	\$ 616.00	\$ 1.54	\$ 616.00	\$ 2.15	\$ 860.00	\$ 1.28	\$ 512.00	\$ 2.00	\$ 800.00
9	400	EA	ORTRONICS - 42100002-88 - BLANK INSERT	\$ 0.30	\$ 120.00	\$ 0.13	\$ 52.00	\$ 0.29	\$ 114.40	\$ 0.29	\$ 114.40	\$ 0.38	\$ 152.00	\$ 0.20	\$ 80.00	\$ 0.32	\$ 128.00
10	700	EA	B-LINE - BCH64-W2 - 4" JHOOK	\$ 4.49	\$ 3,143.00	\$ 4.10	\$ 2,870.00	\$ 5.39	\$ 3,773.00	\$ 5.39	\$ 3,773.00	\$ 6.74	\$ 4,718.00	\$ 5.19	\$ 3,633.00	\$ 7.31	\$ 5,117.00
11	800	EA	B-LINE - BB10L - SINGLE GANG DRYWALL SUPPORT BRACKET	\$ 1.55	\$ 1,240.00	\$ 1.35	\$ 1,080.00	\$ 1.46	\$ 1,166.00	\$ 1.46	\$ 1,166.00	\$ 1.94	\$ 1,552.00	\$ 1.71	\$ 1,368.00	\$ 2.11	\$ 1,688.00
12	210	EA	VELCRO - 189645 - 3/4" 25 YARD ROLL	\$ 28.75	\$ 6,037.50	\$ 28.75	\$ 6,037.50	\$ 20.35	\$ 4,273.50	\$ 20.35	\$ 4,273.50	\$ 29.13	\$ 6,117.30	\$ 29.36	\$ 6,165.60	\$ 24.75	\$ 5,197.50
13	300	EA	PANDUIT - PLT35-CD - 11.5 BLACK CABLE TIES	\$ 0.40	\$ 120.00	\$ 0.40	\$ 120.00	\$ 0.31	\$ 93.06	\$ 0.31	\$ 93.06	\$ 0.24	\$ 72.00	\$ 0.44	\$ 132.00	\$ 0.50	\$ 148.56
14	45	EA	IDEAL - INDU 31-340 - 200LB PULL LINE	\$ 36.80	\$ 1,656.00	\$ 36.80	\$ 1,656.00	\$ 47.47	\$ 2,136.15	\$ 47.47	\$ 2,136.15	\$ 67.73	\$ 3,047.85	\$ 38.49	\$ 1,732.05	\$ 51.28	\$ 2,307.60
15	300	EA	3M ELECT - 33-SUPER-3/4X66 - SUPER 33+ VINYL ELECTRICAL TAPE	\$ 1.15	\$ 345.00	\$ 4.42	\$ 1,326.00	\$ 4.62	\$ 1,386.00	\$ 4.62	\$ 1,386.00	\$ 6.21	\$ 1,863.00	\$ 1.04	\$ 312.00	\$ 3.99	\$ 1,197.00
16	70	EA	PANDUIT - WMPV45E - 45U VERTICAL CABLE MANAGEMENT	\$ 186.25	\$ 13,037.50	\$ 170.25	\$ 11,917.50	\$ 201.30	\$ 14,091.00	\$ 201.30	\$ 14,091.00	\$ 242.88	\$ 17,001.60	\$ 225.55	\$ 15,788.50	\$ 225.96	\$ 15,817.20
17	45	EA	ORTRONICS - PHDPIJ24 - 24 PORT PATCH PANEL	\$ 53.76	\$ 2,419.20	\$ 53.76	\$ 2,419.20	\$ 51.15	\$ 2,301.75	\$ 51.15	\$ 2,301.75	\$ 134.61	\$ 6,057.45	\$ 21.28	\$ 957.60	\$ 66.97	\$ 3,013.65
18	40	EA	ORTRONICS - PHDPIJ48 - 48 PORT PATCH PANEL	\$ 70.15	\$ 2,806.00	\$ 70.15	\$ 2,806.00	\$ 67.10	\$ 2,684.00	\$ 67.10	\$ 2,684.00	\$ 170.99	\$ 6,839.60	\$ 39.29	\$ 1,571.60	\$ 82.44	\$ 3,297.60
19	45	EA	B-LINE - SB211318FB - 18" BLACK RUNWAY WALL SUPPORT KIT FOR STRINGERS	\$ 30.70	\$ 1,381.50	\$ 30.70	\$ 1,381.50	\$ 26.40	\$ 1,188.00	\$ 26.40	\$ 1,188.00	\$ 38.99	\$ 1,754.55	\$ 34.76	\$ 1,564.20	\$ 39.22	\$ 1,764.90
20	45	EA	B-LINE - SB213318FB - 18" BLACK RELAY RACK RUNWAY SUPPORT	\$ 36.22	\$ 1,629.90	\$ 36.22	\$ 1,629.90	\$ 31.63	\$ 1,423.35	\$ 31.63	\$ 1,423.35	\$ 46.71	\$ 2,101.95	\$ 68.38	\$ 3,077.10	\$ 44.11	\$ 1,984.95
21	45	EA	B-LINE - SB1718FB - CABLE RUNWAY 18"W X 10"L	\$ 110.00	\$ 4,950.00	\$ 110.00	\$ 4,950.00	\$ 97.19	\$ 4,373.55	\$ 97.19	\$ 4,373.55	\$ 143.52	\$ 6,458.40	\$ 12.01	\$ 540.45	\$ 128.77	\$ 5,794.65
22	20	EA	PANDUIT - R2P - 19" 45U 2 POST RACK	\$ 205.62	\$ 4,112.40	\$ 205.62	\$ 4,112.40	\$ 199.10	\$ 3,982.00	\$ 199.10	\$ 3,982.00	\$ 268.11	\$ 5,362.20	\$ 219.17	\$ 4,383.40	\$ 229.97	\$ 4,599.40
23	90	EA	B-LINE - SB2114AFB - RUNWAY HOLD-DOWN CLAMP KIT, 1	\$ 18.12	\$ 1,630.80	\$ 18.12	\$ 1,630.80	\$ 15.02	\$ 1,351.80	\$ 15.02	\$ 1,351.80	\$ 22.17	\$ 1,995.30	\$ 18.64	\$ 1,677.60	\$ 16.60	\$ 1,494.00
24	40	EA	CPI - 10608-701 - CABLE RUNWAY WALL BRACKETS	\$ 14.78	\$ 591.20	\$ 14.78	\$ 591.20	\$ 14.30	\$ 572.00	\$ 14.30	\$ 572.00	\$ 19.14	\$ 765.60	\$ 4.52	\$ 180.80	\$ 16.99	\$ 679.60
25	30	EA	PANDUIT - FRME1U - 1U OPTICAM FIBER PANEL	\$ 180.44	\$ 5,413.20	\$ 180.44	\$ 5,413.20	\$ 174.63	\$ 5,238.90	\$ 174.63	\$ 5,238.90	\$ 230.19	\$ 6,905.70	\$ 192.35	\$ 5,770.50	\$ 199.97	\$ 5,999.10
26	117	EA	PANDUIT - FAP6WAQDLC - 6 PORT LC MULTIMODE FAP	\$ 68.89	\$ 8,060.13	\$ 67.83	\$ 7,936.11	\$ 65.73	\$ 7,690.41	\$ 65.73	\$ 7,690.41	\$ 86.64	\$ 10,136.88	\$ 74.22	\$ 8,683.74	\$ 74.99	\$ 8,773.83
TOTAL					\$382,458.33		\$355,987.31		\$357,346.87		\$357,346.87		\$525,139.38		\$544,378.14		\$483,054.54

Labor Pricing:

			Original		BAFO		Original		BAFO							
ITEM	ESTIMATED 3-YR QTY	UOM	DESCRIPTION		UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
27	1	HR	Cable Pull Rate for Copper / Fiber / Audio / Video Cabling Termination Included for Copper/Audio/Video as stated in the SOW - Section A1 - General Work		\$40.00	\$40.00	\$40.00	\$40.00	\$42.00	\$42.00	\$51.23	\$51.23	\$155.00	\$155.00	\$38.25	\$38.25
28	1	EA	Site Survey Charge		\$58.00	\$58.00	\$58.00	\$58.00	\$95.00	\$95.00	\$538.00	\$538.00	\$75.00	\$75.00	\$38.25	\$38.25
29	1	HR	Miscellaneous Labor Hourly Rate (warranty, repair work, etc.)		\$40.00	\$40.00	\$40.00	\$40.00	\$42.00	\$42.00	\$51.23	\$51.23	\$85.00	\$85.00	\$38.25	\$38.25
30	1	HR	After Hours or Weekend Labor Hourly Rate		\$60.00	\$60.00	\$60.00	\$60.00	\$56.00	\$56.00	\$76.85	\$76.85	\$125.00	\$125.00	\$54.75	\$54.75

*Estimated three-year total amount for site survey charges is \$10,150, plus an estimated 3,700 hours of labor costs in the amount of \$178,362.69, equals to an overall total of \$544,500.

Miscellaneous Pricing:

			Original		BAFO		Original		BAFO							
ITEM	ESTIMATED 3-YR QTY	UOM	DESCRIPTION		UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
31	1	EA	BOND FOR SINGLE PROJECT OVER \$50,000		\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00	\$ 940.00	\$ 940.00	\$ 940.00	\$ 940.00	3%	3%	NO BID	NO BID

Evaluation Scoring:

			T-DataCom, Inc. Interview / BAFO Score		TFE - Technology for Education Interview / BAFO Score		Sunrise IT Solutions		CST Corp		New IPS Inc	
Criteria	Max Score											
1	10		10.0		10.0		10.0		9.3		9.3	
2	20		20.0		20.0		20.0		20.0		20.0	
3	10		9.5		9.6		9.0		9.0		9.0	
4	60		60.0		59.8		40.8		40.8		39.4	
			99.5		99.3		79.8		79.2		77.7	