

EXHIBIT 4

MEMORANDUM

DATE: October 5, 2016
TO: Elton Brock
FROM: Scott Wilson
Traffic Operations Field Services Supervisor
CC: Antonio Puente
SUBJECT: Traffic Signal Hardware Standardization -Sole Source Justification

The Traffic Operations Division currently utilizes only Econolite Traffic Signal Controllers and Vehicle Detection Systems, Alpha Battery Backup Systems for Traffic Signals, and Etherwan Network Communication Switches for their traffic signal hardware needs. In order to maintain product uniformity and to limit the replacement inventory, these specific models are required as part of the City's traffic signal specifications. All other traffic controllers, network switches, and UPS units are not compatible with the current traffic signal software package. Paradigm Traffic Systems is the exclusive distributor in Texas for all Econolite products, Etherwan products, and Alpha Systems products.

In accordance with Texas Local Government Code Section 252.022 (a) (7), the procurement of items that are only available from one source, are exempt from the requirements of competition. Therefore, Traffic Operations recommends the continued utilization of these products which are provided through Paradigm Traffic Systems, as the best value for the City of Denton.



Keith Gabbard
Streets and Drainage Superintendent