


## EXHIBIT 3



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TECHNOLOGY SERVICES

### MEMORANDUM

**DATE:** October 18, 2016  
**TO:** Elton Brock, Purchasing Manager   
**CC:** Bryan Langley, Assistant City Manager  
**FROM:** Melissa Kraft, Chief Technology Officer   
**SUBJECT:** Single-Sole Source Request – Schneider Electric – ArcFM Solution Software

The City of Denton Electric Engineering department utilizes the Schneider Electric ArcFM to support asset management across the enterprise. ArcFM is based on the industry-leading Esri ArcGIS platform, consists of a family of configurable models and a set of sophisticated tools designed to provide a highly efficient asset management solution for energy and water/wastewater utilities. ArcFM takes advantage of industry-standard architecture and programming to offer: easy customization as needed, selectable functionality extensions scalability, from project GIS to enterprise spatial initiatives and maintenance and viewing of data using business rules

The City of Denton Electric Engineering department utilizes the Schneider Electric ArcFM electric GIS tool for the capability to run data queries on the transmission and distribution electric systems infrastructure, fiber communications infrastructure, and create engineering and operations maps that are used daily. The source code for the ArcFM Solution is propriety to Schneider Electric and licensed clients for their internal use. In addition, as the sole owner and producer of the suite of ArcFM Solution Software, Schneider Electric assists the City of Denton with services related to this software. Schneider has a deep familiarity with implementing its products and had developed a solid implementation methodology for all of its clients, including DME.

DME has been using the ArcFM Solution Software since 2004 and has been using Schneider products since the 1990's.