EXHIBIT 1

RFP 6067 Pricing Sheet for Load Profiler

Section A - One Time Service

ITEM	QTY	UOM	Type of Service Requested	Harris Utilities SmartWorks Ottawa, Ontario, CA: Lump Sum - Cost of Service	Harris Utilities SmartWorks Ottawa, Ontario, CA: Proposed Number of CALENDAR Days to Complete Project	SmarteBuilding/Picotera systems Austin, TX: Lump Sum - Cost of Service	SmarteBuilding/Picotera systems Austin, TX: Proposed Number of CALENDAR Days to Complete Project	Automated Energy, Inc. Oklahoma City, OK: Lump Sum - Cost of Service	Automated Energy, Inc. Oklahoma City, OK: Proposed Number of CALENDAR Days to Complete Project	Automated Energy, Inc. Oklahoma City, OK: Lump Sum - Cost of Service	Automated Energy, Inc. Oklahoma City, OK: Proposed Number of CALENDAR Days to Complete Project
1a		LS	One Time Set Up for Residential	$60,000.00	60	$15,000.00	25	$45,000.00	45	$45,000.00	45
1b		LS	One Time Set-up for Commercial Customers			$15,000.00	25	$15,000.00	45	$15,000.00	45
1c		LS	One Time Set-up for Industrial Customers			$15,000.00	25	$7,000.00	15	$7,000.00	15
1d		LS	One Time Set-up for Smart-Device Application (If application is not available, insert cost to develop an application for the City.)			$10,000.00	15	incl		incl	
2		LS	DME Staff Training	$5,000.00	2	$5,000.00	5	$0.00	1	$0.00	1
			Total :	**$65,000.00**	**62**	**$60,000.00**	**95**	**$67,000.00**	**106**	**$67,000.00**	**106**

Section B - Annual Costs

ITEM		UOM	Type of Service Requested	Harris Extended Total	SmarteBuilding Extended Total	Automated Energy Extended Total	Unit Price	Extended Total
3		YR	Software Perpetual Licensing - Year 1	$45,000.00	$0.00	$100,000.00		
4		YR	Software Perpetual Licensing - Year 2	$0.00	$0.00	$100,000.00		
5		YR	Software Perpetual Licensing - Year 3	$0.00	$0.00	$100,000.00		
6		YR	Annual Maintenance, Support, & Upgrades - Year 1	$15,000.00	$55,000.00	$0.00	$0.00	
7		YR	Annual Maintenance, Support, & Upgrades - Year 2	$15,375.00	$55,000.00	$0.00	$0.00	
8		YR	Annual Maintenance, Support, & Upgrades - Year 3	$15,760.00	$55,000.00	$0.00	$0.00	
9		YR	Hosting Year 1 (Harris only)	$10,000.00				
10		YR	Hosting Year 2 (Harris only)	$10,250.00				
11		YR	Hosting Year 3 (Harris only)	$10,500.00				
12	3	YR	Software Perpetual Licensing - Residential (Automated Energy Only)				$81,000.00	$243,000.00
13	3	YR	Software Perpetual Licensing - Commercial (Automated Energy Only)				$20,000.00	$60,000.00
14	3	YR	Software Perpetual Licensing - Industrial (Automated Energy Only)				$50,000.00	$150,000.00
15	3	YR	Software Perpetual Licensing - Home Conect (Harris only)	$30,000.00				
			Grand Total (Three Years):	**$216,885.00**	**$225,000.00**	**$367,000.00**		**$520,000.00**

Section C - Additional Services and Information:

ITEM		UOM	DESCRIPTION		Harris	SmarteBuilding	Automated Energy	Unit Price
OPT1		HR	Optional Remote Support (10 days to 3 months post implementation)	Hourly Rate:	$200.00	$100.00	$0.00	$0.00

Evaluation

Possible Points:		Harris	SmarteBuilding	Automated Energy	Automated Energy
10	**Schedule**	10	**7**	6	6
30	**Compliance with Specs**	20	**26**	24	24
10	**Probable Performance**	9	**10**	10	10
50	**Price**	50	**48**	30	21
100	**Total Score:**	89	**91**	69	61