



QUOTE COMPARISON FOR MATERIAL HANDLER

Date: Jul 28, 2016

DESCRIPTION	National IPA	Non-Contract	Buyboard	Non-Contract
CONTRACT #	120377		424-13	
	ORDER	ORDER	ORDER	ORDER
	Used 2014 CAT MH3037, 800HR Currently, 82,900LB, 225HP, 3YR/3,200HR Warranty, 5 Tine Grapple	New Liebherr LH40M, 80,200lb, 211HP, 3YR/6,000HR Warranty, 5 Tine Grapple	New CAT MH3037, 82,900LB, 225HP, 3YR/5,000HR Warranty, 5 Tine Grapple	New Sennebogen 825E, 100,900LB, 305HP, 3YR/6,000HR Warranty, 5 Tine Grapple, Generator
BASE PRICE	\$455,584.49	\$517,644.87	\$538,934.24	\$597,000.00
SUBTOTAL	\$455,584.49	\$517,644.87	\$538,934.24	\$597,000.00
QUANTITY	1	1	1	1
Notes:	\$455,584.49 Price Variance Holt CAT 549 Jim Wright Freeway Fort Worth TX 76108 Bryan Nichols Bryan.Nichols@hotcat.com (817) 246-6651	\$517,644.87 \$62,060.38 13.62% Bane Machinery P.O. Box 541355 Dallas TX 75354 James Tindell jtindell@banemachinery.com (214) 352-2468	\$538,934.24 \$83,349.75 18.30% Holt CAT 549 Jim Wright Freeway Fort Worth TX 76108 Bryan Nichols Bryan.Nichols@hotcat.com (817) 246-6651	\$597,000.00 \$141,415.51 31.04% ASCO Carman Fortenberry cfortenberry@ascoeq.com (800) 687-0008

Print Form



June 23, 2016

CITY OF DENTON FLEET SERVICES
 804 TEXAS ST
 DENTON, TEXAS 76209-4330

Attention: DAVID DUGGER

RE: Quote 173757-01

Thank you for this opportunity to quote Caterpillar products for your business needs. We are pleased to quote the following for your purchase consideration.

One (1) Used CATERPILLAR INC Model: MH3037 Excavators with all standard equipment in addition to the additional specifications listed below:

STOCK NUMBER: 788959 **SERIAL NUMBER:** 0KPM00209 **YEAR:** 2014 **SMU:** 843
STANDARD EQUIPMENT

POWERTRAIN - CAT C7 Diesel Engine 225HP - Oversized with dedicated engine air - tunnel and side by side engine radiator - Hydraulic cooler and ATAAC with variable - pitch auto reversing fan. - Pre-cleaner plus two-stage filter. - High mounted (behind cab lift) to avoid - debris. Meets Tier 3 emission levels.

UNDERCARRIAGE - Four wheel drive with 2 speed transfer - case. Oscillation rear axle - Two mode travel speed system features - creeper mode for travel up to 4mph and - standard mode for travel up to 12mph. - Shift on the fly between creeper and - standard mode. - Four dynamic friction braking plus - park brake on transfer case. - Hydraulic braking through - the transfer case. - One button operation for all outriggers - plus individual controls. - Guarded cylinders with - load-holding valves. -

HYDRAULICS - VOAC load-sense with post-compensation - and pre-compensation. - One main pump to supply 137gpm to main - functions at 4800psi. - Closed loop swing system with - regenerative hydraulic braking. - 37gpm pump at 5000psi with large - capacity direct drive swing motor. - 52'' ring gear - Hydraulic cooler integral with engine - cooler. Induction hardened cylinders - with electronic cushions. Upper and - lower hydraulic cushioning. Load holding - valves on cylinders for boom and stick. - Hydraulic warm-up valve integrated into - the lower control valve.

ELECTRICAL - 24V DC - Two 12V batteries - 2 lights above, 1 below the cab and two - mounted to the stick. Five - service lights in the engine and - hydraulic compartments. One sealed - wiring enclosure with easy access. -

OPERATOR ENVIRONMENT - Ground access cab over the front, sides, - rear and up to 18'8'' at eye level. - Built-in FOGS - Tempered glass windows except laminated - glass in retractable front windshield. - Removable lower windshield and sliding - upper door window. - Seat KAB 84/E4P, suspension seat with - adjustable arm rest and retractable - 3'' seat belt (cloth). - Monitor - -Full graphic and full color display - with language display capability - -Warning information, filter and fluid - change information - -Working hour information - -Machine condition, error code and tool - mode setting information - -Start up level check for hydraulic - oil, engine oil and engine coolant - Openable skylight with sun shade - Upper windshield wiper and washers - Positive filtered ventilation - Bi-level air conditioner, heater - and defroster - Instrument panel and gauges - Interior lighting - Coat hook

OTHER STANDARD EQUIPMENT - Upper auto-lube standard - IQAN communication system to monitor - machine functions. -

MACHINE SPECIFICATIONS

MH3037 W/GENSET DCA1
WRAP COUNTERWEIGHT
FRONT ARRANGEMENT,52',BOOM&STK
GENERATOR, 20KW
REARVIEW CAMERA
TIRES, SOLID RUBBER
LIGHTS, WORKING, CAB MOUNTED
LIGHTS, STANDARD
GUARD, FALLING OBJECTS
PRODUCT LINK, CELLULAR PL522
GUARD, TRANSFER CASE
OIL, CAT HYDO, ADVANCED 10
ROLL ON/ROLL OFF TRUCK
STORAGE PROTECTION(FLUID FILM)
ORANGE PEEL GRAPPLE 5 TINE
NATIONAL IPA CONTRACT #120377

Sell Price	\$455,584.49
Total	\$455,584.49

WARRANTY

Extended Warranty: 60 Month / 4,000 Hour Premier Warranty from original delivery date Exp 05/2019

Accepted by _____ on _____

Signature

Thank you for your interest in Holt CAT and Caterpillar products for your business needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Bryan Nichols
Machine Sales Representative
Holt CAT
Bryan.Nichols@holtcat.com
817.308.6612



Bane Machinery, Inc.
P.O. Box 541355
Dallas, TX 75354-1355

Telephone: 214-352-2468
Toll Free: 1-800-594-2263
Fax: 214-352-2460

Date 07-27-2016
Sales Person James Tindell

QUOTE GOOD FOR 10 DAYS

Visit us on the web: <http://www.banemachinery.com/>

CUSTOMER

Contact	Charlie Rosendahl	Phone	940-349-8422
Company	City of Denton	Fax	940-300-1454
Address		Email	
City	Denton	Cell	
State/Zip	TX	Terms	Cash

Manufacturer Liebherr
Model LH40M *Operating Weight: 80,200-85,300 lbs*
Year 2016 *Engine Output: 211 HP @ 1,800 rpm*
Serial No. NEW
Hours: NEW
Equipped With: 28'3" Boom
24'7" Arm
Liebherr 12.00-20 Twin Tires
Rear vision camera
Flashing Light on uppercarriage & cab
Travel alarm system
Rear/Front outriggers with piston rod guards
Reversible fan drive
20kW Generator
Cab unit with:
Steering wheel (wide version)
Bullet proof glass
Overload warning system
Boom cylinder cushioning
Control device for magnetic kit
Load Diagram
Front/top guards
Liebherr 70C 5-tine 1.4 cu yd Semi-closed Grapple
Standard Warranty Expires 1-Year or 2,000 Hours
Extended Full Machine Warranty Expires 3-Years or 6,000-Hours

Cash Sales Price \$517,644.87

FREIGHT

SHIP VIA: BANE TRUCK

Approximate Delivery: 2 Weeks

TERMS & CONDITIONS

All Prices Are F.O.B. Shipping Point & Do Not Include Applicable Taxes Or Insurance.
Prices Are Subject To Change Without Notice. Machines Are Subject To Availability.
Taxes Are Subject To Change, As Law Requires, Without Notice.

We greatly appreciate your business.
Please feel free to contact me with any questions.

Sincerely,

James Tindell
Cell# 817-829-7748



February 16, 2016

CITY OF DENTON FLEET SERVICES
 804 TEXAS ST
 DENTON, TEXAS 76209-4330

Attention: CHARLIE ROSENDAHL

RE: Quote 167662-01

Thank you for this opportunity to quote Caterpillar products for your business needs. We are pleased to quote the following for your purchase consideration.

One (1) New CATERPILLAR INC Model: MH3037 Excavators with all standard equipment in addition to the additional specifications listed below:

STANDARD EQUIPMENT

POWERTRAIN - CAT C7 Diesel Engine 225HP - Oversized with dedicated engine air - tunnel and side by side engine radiator - Hydraulic cooler and ATAAC with variable - pitch auto reversing fan. - Pre-cleaner plus two-stage filter. - High mounted (behind cab lift) to avoid - debris. Meets Tier 3 emission levels.

UNDERCARRIAGE - Four wheel drive with 2 speed transfer - case. Oscillation rear axle - Two mode travel speed system features - creeper mode for travel up to 4mph and - standard mode for travel up to 12mph. - Shift on the fly between creeper and - standard mode. - Four dynamic friction braking plus - park brake on transfer case. - Hydraulic braking through - the transfer case. - One button operation for all outriggers - plus individual controls. - Guarded cylinders with - load-holding valves. -

HYDRAULICS - VOAC load-sense with post-compensation - and pre-compensation. - One main pump to supply 137gpm to main - functions at 4800psi. - Closed loop swing system with - regenerative hydraulic braking. - 37gpm pump at 5000psi with large - capacity direct drive swing motor. - 52'' ring gear - Hydraulic cooler integral with engine - cooler. Induction hardened cylinders - with electronic cushions. Upper and - lower hydraulic cushioning. Load holding - valves on cylinders for boom and stick. - Hydraulic warm-up valve integrated into - the lower control valve.

ELECTRICAL - 24V DC - Two 12V batteries - 2 lights above, 1 below the cab and two - mounted to the stick. Five - service lights in the engine and - hydraulic compartments. One sealed - wiring enclosure with easy access. -

OPERATOR ENVIRONMENT - Ground access cab over the front, sides, - rear and up to 18''' at eye level. - Built-in FOGS - Tempered glass windows except laminated - glass in retractable front windshield. - Removable lower windshield and sliding - upper door window. - Seat KAB 84/E4P, suspension seat with - adjustable arm rest and retractable - 3'' seat belt (cloth). - Monitor - -Full graphic and full color display - with language display capability - -Warning information, filter and fluid - change information - -Working hour information - -Machine condition, error code and tool - mode setting information - -Start up level check for hydraulic - oil, engine oil and engine coolant - Openable skylight with sun shade - Upper windshield wiper and washers - Positive filtered ventilation - Bi-level air conditioner, heater - and defroster - Instrument panel and gauges - Interior lighting - Coat hook

OTHER STANDARD EQUIPMENT - Upper auto-lube standard - IQAN communication system to monitor - machine functions. -

MACHINE SPECIFICATIONS

MH3037 W/O GENSET DCA5	
436-4300 MH3037 T3 WHL MH (HCR)	
436-4279 FRONT ARRANGEMENT, 52', BOOM&STK	
395-6496 CAMERA, REVIEW	
436-4290 TIRES, SOLID RUBBER	
458-4760 LIGHTING, CAB, LED	
458-4770 LIGHTS, LED	
458-5012 GUARD, FALLING OBJECTS	
457-3820 PRODUCT LINK, CELLULAR PLE641	
436-4999 GUARD, TRANSFER CASE	
395-5907 TANK HEATER, HYDRAULIC	
458-4401 OIL, CAT HYDO, ADVANCED 10	
ROLL ON/ROLL OFF TRUCK	
STORAGE PROTECTION(FLUID FILM)	
LINES, CONNECTING	
GRAPPLE, OPG GSH525 1.25YD3	
BRACKET, GRAPPLE MB-HR15	
TOTAL LIST PRICE	\$605,903
BUYBOARD MINIMUM 5% DISCOUNT #424-13	

Sell Price	\$538,934.24
Ext Warranty	Included
Total	\$538,934.24

WARRANTY

Extended Warranty: 36 Month / 5,000 Hour Premier Extended Warranty

Accepted by _____ on _____

Signature

Thank you for your interest in Holt CAT and Caterpillar products for your business needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Bryan Nichols
Machine Sales Representative
Holt CAT
Bryan.Nichols@holtcat.com
817.308.6612

Associated Supply Company Sales Quote



Call Toll Free: 800-687-0008

Abilene Amarillo Beaumont Belton Brenham Bryan Clovis, NM Dallas/Euless Houston North Houston South
Lubbock Manor Midland Odessa Perryton San Angelo San Antonio Sherman Terrell Tyler Wichita Falls

Account Name City of Denton

Prepared By Carman Fortenberry

Created Date 7/26/2016

Cell +1 6823043306

Email cfortenberry@ascoeq.com

Equipment Tag	Quantity	Sales Price
NIS00009	1.00	\$597,000.00

New Sennebogen 825E
with 25kW generator,
5 tine orange peel grapple,
36 month/6,000 warranty

Subtotal	\$597,000.00
Grand Total	\$597,000.00

This is not a finance offer. Financing is subject to customer credit approval and must be documented on official appropriate forms. Physical damage insurance is required on all financed equipment and IS NOT quoted here. **This quote DOES NOT include any applicable taxes, delivery fees, or other applicable fees unless otherwise noted above.** Net due on delivery or approved finance. A cancellation charge of 20% of total purchase price will be assessed and is hereby agreed to by the customer on all cancelled orders. All used equipment is sold AS IS WHERE IS. All used equipment quoted is subject to prior sale and is not guaranteed. Price, terms and delivery date are subject to approval by the management of the company. Quotation expires in 10 days unless otherwise noted.

Accepted By: _____

Quoted By: _____

Signature: _____ Approved, Associated Supply Co., Inc.

Printed/Title/Date: _____ By: _____