



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Cassey Ogden
DATE: July 23, 2024

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Signify North America Corporation, for the Amendment No. 1 to Lifecycle Services Agreement for the maintenance and support of Interact City Software currently used by Denton Municipal Electric; which is the sole provider of this software, in accordance with Texas Local Government Code 252.022, which provides that procurement of commodities and services that are available from one source are exempt from competitive bidding, and if over \$50,000, shall be awarded by the governing body; providing for the expenditure of funds therefor; and providing an effective date (File 8534 – awarded to Signify North America Corporation, in the five (5) year not-to-exceed amount of \$97,500.00).

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Enhance Infrastructure and Mobility.

INFORMATION/BACKGROUND

The Interact City software holds immense benefits for the City of Denton. The software enables intelligent street lighting, allowing for adaptive lighting schedules that reduce energy consumption and contribute to a safer and more secure urban environment. Moreover, Interact City facilitates efficient resource allocation through its comprehensive monitoring capabilities, enabling Denton Municipal Electric (DME) to make informed infrastructure development and maintenance decisions. By embracing the Interact City software, Denton stands to create a smarter, more connected city, fostering a higher quality of life for its residents while simultaneously promoting environmental responsibility and economic efficiency. Since 2019, Signify has successfully provided DME with cost-effective software that meets all functional requirements. Additionally, Signify has no distributors of its maintenance and support for its Interact City Software, thus it qualifies as a sole source.

DME proposes the approval and collaboration with Signify North America Corporation for the continued maintenance and support of the Interact City software. Signify has consistently delivered high-quality services, ensuring the reliability and efficiency of the Interact City software. They have demonstrated unparalleled expertise in the field of smart city solutions and have consistently proven their commitment to excellence in providing maintenance and support services. Their extensive experience in developing and maintaining innovative software solutions positions them as the ideal partner to ensure the seamless functioning and optimization of the Interact City platform.

Section 252.022 of the Local Government Code provides that procurement of sole source commodities and services are exempt from competitive bidding, if over \$50,000, shall be awarded by the governing body.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On July 22, 2024, this item will be presented to the Public Utilities Board (PUB) for consideration.

RECOMMENDATION

Award with a contract to Signify North America Corporation, as a sole source supplier, for the maintenance and support of Interact City Software currently used by Denton Municipal Electric, in a five (5) year not-to-exceed amount of \$97,500.

PRINCIPAL PLACE OF BUSINESS

Signify North America Corporation
Bridgewater, NJ

ESTIMATED SCHEDULE OF PROJECT

This is a five (5) year contract.

FISCAL INFORMATION

The services will be funded from Electric Technology Operations account 600750.7899.5880. Requisition #165342 has been entered into the Purchasing software system in the amount of \$19,500. The budgeted amount for this item is \$97,500.

EXHIBITS

Exhibit 1: Agenda Information Sheet
Exhibit 2: Original Contract
Exhibit 3: Ordinance and Amendment 1

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Jerry Looper, 940-349-7676.

Legal point of contact: Marcella Lunn at 940-349-8333.