

Exhibit 2
RFP 8462 - Pricing Evaluation for Light and Medium Duty Vehicles - Dodge

				Primary		Secondary		Tertiary		ZT Motors of Texas Three DBA Ron Carter		
Respondent's Business Name:				Grapevine DCJ, LLC		Gilchrist Automotive Group, LLC		GPI TX-DCIV, Inc. DBA Denton Dodge				
Principal Place of Business (City and State):				Grapevine, TX		Ennis, TX		Denton, TX		Alvin, TX		
Line #	Description	QTY	UOM	List Price	Price with Discount	List Price	Price with Discount	List Price	Price with Discount	List Price	Price with Discount	
1	Section A- Submitted Pricing includes FOB Destination to City of Denton Fleet Department. Otherwise, include delivery price for FOB Destination, freight prepaid and invoiced.											
2	Dodge Durango	1	EA	\$43,265.00	\$42,865.00	\$45,310.00	\$44,131.94	\$48,730.00	\$46,293.00	\$47,305.00	\$46,345.00	
5	RAM 4500 Crew Cab DRW RWD, Air-Flo Pro-Class Dump Truck	1	EA	\$57,535.00	\$54,124.00	NO BID	\$74,080.00	\$71,595.00	\$69,447.15	\$74,080.00	\$71,858.00	
10	RAM 4500 Crew Cab DRW 4x2, Scelzi Dump Body Dump Truck	1	EA	\$57,535.00	\$54,124.00	NO BID	\$71,595.00	\$71,595.00	\$69,447.15	NO BID	\$71,595.00	
11	RAM 5500 Regular Cab DRW RWD, Metro Truck Body Box Truck	1	EA	\$55,000.00	\$51,868.00	NO BID	\$74,385.00	\$69,740.00	\$67,647.80	\$74,385.00	\$71,885.00	
12	RAM 5500 Crew Cab DRW RWD, Air-Flo Pro-Class Dump Truck	1	EA	\$58,645.00	\$55,214.00	NO BID	\$76,395.00	\$72,985.00	\$70,795.45	\$76,395.00	\$73,435.00	
13	RAM 3500 Crew Cab 4WD, SH Truck Bodies Dump Truck	1	EA	\$55,180.00	\$52,030.00	NO BID	\$71,130.00	\$59,710.00	\$57,918.70	\$71,130.00	\$68,930.00	
14	RAM 5500 Regular Cab DRW RWD, Knapheide KCA Box Truck	1	EA	\$55,000.00	\$51,868.00	NO BID	\$69,740.00	\$69,740.00	\$67,647.80	NO BID	\$69,740.00	
15	RAM 5500 Crew Cab DRW RWD, Crysteel E-Tipper Dump Truck	1	EA	\$58,645.00	\$55,214.00	NO BID	\$72,985.00	\$72,985.00	\$70,795.45	NO BID	\$72,985.00	
16	RAM 5500 Regular Cab DRW RWD, SH Truck Bodies Dump Truck	1	EA	\$55,000.00	\$51,868.00	NO BID	\$69,740.00	\$69,740.00	\$67,647.80	NO BID	\$69,740.00	
17	RAM 5500 Crew Cab DRW 4x2, Scelzi Dump Body Dump Truck	1	EA	\$58,645.00	\$55,214.00	NO BID	\$72,985.00	\$72,985.00	\$70,795.45	NO BID	\$72,985.00	
18	RAM PROMASTER® 3500 TRADESMAN CARGO VAN HIGH ROOF 159" WB EXT	1	EA	\$56,555.00	\$53,962.00	\$58,585.00	\$57,061.79	\$58,010.00	\$56,010.00	\$56,650.00	\$54,850.00	
19	RAM 3500HD 4WD Long Bed Double Cab Single or Dual Rear Wheel	1	EA	NO BID	\$76,820.00	NO BID	\$76,820.00	\$76,820.00	\$70,890.00	\$70,615.00	\$68,465.00	
21	RAM 3500HD 4WD Long Bed Regular Cab Single or Dual Rear Wheel	1	EA	\$50,095.00	\$41,519.00	\$56,995.00	\$55,513.13	\$72,820.00	\$67,820.00	NO BID	\$72,820.00	
22	RAM 3500HD CC 2WD Crew Cab DRW	1	EA	\$54,200.00	\$51,288.00	\$56,525.00	\$55,055.35	\$73,075.00	\$69,075.00	\$55,755.00	\$54,082.35	
23	RAM 3500HD CC 4WD Crew Cab DRW	1	EA	\$57,835.00	\$54,495.00	\$60,305.00	\$58,737.07	\$75,527.00	\$71,075.00	NO BID	\$75,527.00	
24	RAM 3500HD CC 2WD Regular Cab DRW	1	EA	\$51,950.00	\$49,256.00	\$51,030.00	\$49,703.22	\$65,075.00	\$65,075.00	\$53,085.00	\$51,488.00	
25	RAM 3500HD CC 4WD Regular Cab DRW	1	EA	\$56,035.00	\$52,891.00	\$56,885.00	\$55,405.99	\$70,575.00	\$66,575.00	NO BID	\$70,575.00	
26	RAM 1500 4WD Short Bed Crew Cab	1	EA	\$47,685.00	\$40,855.00	\$49,895.00	\$48,597.73	\$49,810.00	\$45,810.00	\$48,770.00	\$47,280.00	
32	RAM 1500 4WD Long Bed Regular Cab	1	EA	NO BID	\$52,895.00	\$52,895.00	\$51,519.73	\$50,510.00	\$46,510.00	\$43,675.00	\$42,635.00	
33	RAM 2500 2WD Standard Bed Crew Cab	1	EA	\$52,075.00	\$43,305.00	\$52,965.00	\$51,587.91	\$62,055.00	\$57,055.00	NO BID	\$62,055.00	
34	RAM 2500 4WD Standard Bed Crew Cab	1	EA	\$55,005.00	\$45,955.00	\$55,895.00	\$54,441.73	\$63,555.00	\$58,555.00	\$69,385.00	\$66,935.00	
35	RAM 2500 2WD Long Bed Crew Cab	1	EA	\$52,275.00	\$43,505.00	\$53,165.00	\$51,782.71	\$62,555.00	\$57,555.00	NO BID	\$62,555.00	
36	RAM 2500 4WD Long Bed Crew Cab	1	EA	\$55,205.00	\$46,155.00	\$55,995.00	\$54,539.13	\$63,955.00	\$58,955.00	\$72,685.00	\$70,090.00	
37	RAM 2500 2WD Standard Bed Double Cab	1	EA	NO BID	\$54,075.00	NO BID	\$54,075.00	\$54,075.00	\$50,075.00	NO BID	\$54,075.00	
38	RAM 2500 4WD Standard Bed Double Cab	1	EA	NO BID	\$55,575.00	NO BID	\$55,575.00	\$55,575.00	\$51,575.00	NO BID	\$55,575.00	
39	RAM 2500 2WD Long Bed Double Cab	1	EA	NO BID	\$54,075.00	NO BID	\$54,075.00	\$54,075.00	\$50,075.00	NO BID	\$54,075.00	
40	RAM 2500 2WD Long Bed Double Cab	1	EA	NO BID	\$54,075.00	NO BID	\$54,075.00	\$54,075.00	\$50,075.00	NO BID	\$54,075.00	
46	RAM 3500HD 4WD Long Bed Crew Single Cab or Dual Rear Wheel	1	EA	\$57,230.00	\$44,924.00	\$59,495.00	\$57,948.13	\$69,075.00	\$65,075.00	NO BID	\$69,075.00	
47	RAM 3500HD 2WD Long Bed Double Cab Single or Dual Rear Wheel	1	EA	NO BID	\$67,575.00	NO BID	\$67,575.00	\$67,575.00	\$63,575.00	NO BID	\$67,575.00	
48	RAM 3500HD CC 2WD Regular Cab DRW	1	EA	\$51,950.00	\$49,256.00	\$51,130.00	\$49,800.62	NO BID	\$51,950.00	NO BID	\$51,950.00	
49	Police PPV Ram 1500	1	EA	\$52,030.00	\$41,845.00	\$52,780.00	\$51,407.72	NO BID	\$52,780.00	NO BID	\$52,780.00	
50	Police PPV Sedan	1	EA	\$44,230.00	\$38,795.00	\$49,040.00	\$47,764.96	NO BID	\$49,040.00	NO BID	\$49,040.00	
51	Police PPV Durango	1	EA	\$44,670.00	\$39,780.00	\$48,950.00	\$47,677.30	NO BID	\$48,950.00	NO BID	\$48,950.00	
52	Percent Discount off list price				1.00%		2.60%		3.00%		3.00%	
Total:				\$1,677,265.00		\$1,957,906.16		\$1,982,565.75		\$2,046,025.35		

Evaluation					
Item #	Scoring Criteria	Grapevine DCJ, LLC	Gilchrist Automotive Group, LLC	GPI TX-DCIV, Inc. DBA Denton Dodge	ZT Motors of Texas Three DBA Ron Carter
1	Compliance with Specifications - 30%	20.00	16.00	16.00	14.00
2	Probable Performance-30%	24.00	18.00	14.00	16.00
3	Price, Total Cost of Ownership-40%	40.00	34.27	33.84	32.79
Total Score:		84.00	68.27	63.84	62.79