



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Cassey Ogden
DATE: March 19, 2024

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Tyndale Enterprises, Inc., for the supply of flame-resistant clothing and uniform management for Denton Municipal Electric; providing for the expenditure of funds therefor; and providing an effective date (RFP 8349 – awarded to Tyndale Enterprises, Inc., for one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$1,316,700.00). [The Public Utilities Board recommends approval \(5 - 0\).](#)

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Enhance Infrastructure and Mobility.

INFORMATION/BACKGROUND

The City of Denton is responsible for maintaining the infrastructure of Denton Municipal Electric's (DME) electric grid that serves the citizens of Denton. The electric grid is comprised of 21 138kV Substations and about 912 miles of distribution lines and associated equipment operating at 13.2kV. The DME crew is responsible for operating and maintaining the grids. The field crews must routinely work in and near the energized zone, which subjects them to potential arc flashes. Arc flashes can occur when electrical equipment faults (shorts to ground or phase to phase) creating intense flames and extreme heat. To best protect and minimize the burn hazards associated with arc flash, all DME field workers must wear Flame Resistant (FR) clothing when working in or near energized equipment. FR clothing is designed and manufactured to resist combustion and not melt. The FR clothing presents a barrier to flames and heat to eliminate or reduce any potential burns caused by arc flash.

DME currently utilizes a uniform rental service for the supply of their FR uniforms. This contract will migrate DME from a large uniform service provider over to an electric utility leading supplier of FR clothing. The clothing will be owned by the City and managed by the vendor. The vendor will provide a hosted uniform program platform that will reduce the cost and the administrative burden of overseeing a rental contract.

DME has 85 employees, and each employee will need approximately 25-30 different articles of FR gear. DME has accounted for new employees in the life of the contract estimated expense.

Project Description	Estimated 5-Year Expenditure
FR Uniform Cost Year 1	\$215,000
FR Uniform Cost Year 2	225,000
FR Uniform Cost Year 3	240,000
FR Uniform Cost Year 4	252,000
FR Uniform Cost Year 5	265,000
Contingency	119,700
Total:	\$1,316,700

Request for Proposals was sent to 185 prospective suppliers, including 12 Denton firms. In addition, specifications were placed on the Procurement website for prospective suppliers to download and advertised in the local newspaper. Six (6) proposals were received, references were checked, and proposals were evaluated based on published criteria including schedule, compliance with specifications, probable performance, and price. Best and Final Offers (BAFO) were requested from the top firm. Based upon this evaluation, Tyndale Enterprises, Inc., was ranked the highest and determined to be the best value for the City.

NIGP Code Used for Solicitation:	<u>200</u> - Clothing: Athletic, Casual, Dress, Uniform, Weather and Work Related
Notifications sent for Solicitation sent in IonWave:	185
Number of Suppliers that viewed Solicitation in IonWave:	24
HUB-Historically Underutilized Business Invitations sent out:	20
SBE-Small Business Enterprise Invitations sent out:	89
Responses from Solicitation:	6

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On March 11, 2024, the Public Utilities Board (PUB) recommended this item to the City Council for consideration.

RECOMMENDATION

Award a contract with Tyndale Enterprises, Inc., for the supply of flame-resistant clothing and uniform management for Denton Municipal Electric, in a one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$1,316,700.

PRINCIPAL PLACE OF BUSINESS

Tyndale Enterprises, Inc.
Pipersville, PA

SUSTAINABILITY MEASURES

DME's current uniform provider utilizes chemicals to clean and maintain the uniforms. The proposed uniforms will be laundered as normal clothing therefore reducing the exposure of staff to chemically cleaned clothing. Proper flame-resistant clothing will protect the staff that maintains the reliability of DME's electric grid.

ESTIMATED SCHEDULE OF PROJECT

This is an initial one (1) year contract with options to extend the contract for four (4) additional one (1) year periods, with all terms and conditions remaining the same.

FISCAL INFORMATION

These items will be funded from DME Safety's operating account 600110.6314. Requisitions will be entered on an as-needed basis. The budgeted amount for this item is \$1,316,700. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed.

EXHIBITS

Exhibit 1: Agenda Information Sheet

Exhibit 2: Pricing Evaluation

Exhibit 3: Ordinance and Contract

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Chris Lutrick, 940-349-7152.

Legal point of contact: Marcella Lunn at 940-349-8333.