



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Cassey Ogden
DATE: March 19, 2024

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Stryker Sales, LLC, through the Sourcewell Cooperative Purchasing Network Contract Number 041823, and through the Savvik Buying Group Contracts 2019-05 and 2021-06, for the purchase of medical equipment for the City of Denton Fire Department; providing for the expenditure of funds therefor; and providing an effective date (File 8482 – awarded to Stryker Sales, LLC, in the five (5) year not-to-exceed amount of \$2,000,000.00).

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Support Healthy and Safe Communities.

INFORMATION/BACKGROUND

The Fire Department responds to approximately 12,000 Emergency Medical Service (EMS) calls per year. During these calls, the department utilizes key pieces of medical equipment for basic and advanced life support. Over the past several years, the department has evaluated equipment inventory to ensure uniformity in responder training, safety, and patient care.

The department's frontline apparatuses are furnished with medical equipment that is available through Stryker Sales, LLC. Currently, all 12 ambulances (eight frontline and four reserves) include automated patient lifts, stretchers, and stair chairs to assist in patient transport with minimal lifting. All ambulances also include automated cardiopulmonary resuscitation devices, defibrillators, and equipment to monitor patient vitals during transport which transmits data directly to the hospital. In addition to ambulances, all frontline fire vehicles and various city facilities include automated external defibrillators, expanding the number of opportunities for life-saving defibrillation.

Based on historical spend and future projections, the recommended not-to-exceed amount is \$2,000,000 for a total five (5) year contract.

Pricing obtained through the Sourcewell Cooperative Purchasing Network and Savvik Cooperative Purchasing Network have been competitively bid and meet the statutory requirements of Texas Local Government Code 271.102.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On January 28, 2020, City Council approved the interlocal agreement with Sourcewell (Ordinance 20-197).

On January 25, 2022, City Council approved the interlocal agreement with Savvik Buying Group (Ordinance 22-149).

RECOMMENDATION

Award a contract with Stryker Sales, LLC, for the purchase of medical equipment for the City of Denton Fire Department, in a five (5) year not-to-exceed amount of \$2,000,000.

PRINCIPAL PLACE OF BUSINESS

Stryker Sales, LLC
Kalamazoo, MI

ESTIMATED SCHEDULE OF PROJECT

This is a five (5) year contract. Sourcewell contract 041823 expires on June 30, 2027, Savvik 2019-05 expires on June 30, 2024, and Savvik 2021-06 expires on November 8, 2024.

FISCAL INFORMATION

These products and services will be funded from a combination of Fire Department Capital and Operating Funds on an as-needed basis. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed.

EXHIBITS

Exhibit 1: Agenda Information Sheet
Exhibit 2: Pricing Sheets
Exhibit 3: Ordinance

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Kenneth Hedges, 940-349-8830.

Legal point of contact: Marcella Lunn at 940-349-8333.