## Exhibit 2

RFP 8349 - Pricing Evaluation for Flame Resistant Uniform Purchases and Program Management

| Line \# | Respondent's Business Name: <br> Principal Place of Business (City and State): |  |  | Tyndale Company, <br> Inc. <br> Pipersville, PA |  | Reliable High <br> Performance Products  <br> Carol Stream, IL  |  | Promo Solutions |  | $\begin{array}{\|c\|} \hline \text { iOffice (iCopy LLC) } \\ \hline \text { Decatur, TX } \\ \hline \end{array}$ |  | Mustang Apparel <br> dba Incentive Brands$\|$ |  | J. L. Matthews Co., <br> Inc. <br> Fort Worth, TX |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Frisco | o, TX |  |  |  |  |  |  |  |  |
|  | Description | QTY | UOM |  |  | Unit | Extended | Unit | Extended | Unit | Extended | Unit | Extended | Unit | Extended | Unit | Extended |
| 1 | SECTION A: LONG SLEEVE BUTTON DOWN SHIRTS--CAT 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 | Private Brand Tan Button Down | 1 | EA | \$54.40 | \$54.40 | \$51.99 | \$51.99 | \$5.00 | \$5.00 | \$125.97 | \$125.97 | \$52.50 | \$52.50 | No Bid | \$125.97 |
| 3 | Tec Gen Tan Button Down | 1 | EA | \$91.15 | \$91.15 | \$116.99 | \$116.99 | \$88.00 | \$88.00 | \$113.97 | \$113.97 | \$120.00 | \$120.00 | \$85.00 | \$85.00 |
| 4 | Lapco Tan Button Down | 1 | EA | \$61.90 | \$61.90 | \$65.99 | \$65.99 | \$60.00 | \$60.00 | \$82.86 | \$82.86 | \$56.00 | \$56.00 | No Bid | \$82.86 |
| 5 | Wrangler Tan Button Down | 1 | EA | \$65.65 | \$65.65 | \$96.99 | \$96.99 | \$76.00 | \$76.00 | \$91.15 | \$91.15 | \$52.50 | \$52.50 | No Bid | \$91.15 |
| 6 | Carhartt Tan Button Down | 1 | EA | \$72.65 | \$72.65 | \$81.99 | \$81.99 | \$72.00 | \$72.00 | \$97.29 | \$97.29 | \$92.00 | \$92.00 | No Bid | \$97.29 |
| 7 | Lakeland High Viz Button Down | 1 | EA | \$73.10 | \$73.10 | \$116.99 | \$116.99 | No Bid | \$143.38 | \$143.38 | \$143.38 | No Bid | \$143.38 | No Bid | \$143.38 |
| 8 | Dri Fire High Viz Button Down | 1 | EA | \$77.90 $\quad \$ 77.90$ |  | \$177.99 | \$177.99 | \$165.00 | \$165.00 | \$218.06 | \$218.06 | No Bid | \$218.06 | \$145.00 | \$145.00 |
| 9 | Discount percentage on FR Long Sleeve Button Down Shirts not listed above | 1 EA |  |  |  | 0.0\% |  | 20.0\% |  | No Response |  | 12.0\% |  | 10.0\% |  |
| 10 | SECTION B: FR Pants--CAT 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11 | Private Brand Utility Cargo Pant (Blue) | 1 | EA | \$56.65 | \$56.65 | \$61.99 | \$61.99 | \$55.00 | \$55.00 | \$65.58 | \$65.58 | \$51.50 | \$51.50 | No Bid | \$65.58 |
| 12 | Private Brand Relaxed Fit Blue Jean | 1 | EA | \$52.30 | \$52.30 | \$48.99 | \$48.99 | \$65.00 | \$65.00 | \$92.29 | \$92.29 | \$62.50 | \$62.50 | No Bid | \$92.29 |
| 13 | Carhartt Blue Jeans | 1 | EA | \$77.75 | \$77.75 | \$74.99 | \$74.99 | \$80.00 | \$80.00 | \$115.37 | \$115.37 | \$94.00 | \$94.00 | No Bid | \$115.37 |
| 14 | Wrangler Relaxed Fit Jean | 1 | EA | \$60.95 | \$60.95 | \$61.99 | \$61.99 | \$70.00 | \$70.00 | \$83.08 | \$83.08 | \$82.00 | \$82.00 | \$52.00 | \$52.00 |
| 15 | Ariat M4 Relaxed Boot Cut | 1 | EA | \$88.95 | \$88.95 | \$80.99 | \$80.99 | \$85.00 | \$85.00 | \$110.74 | \$110.74 | \$105.00 | \$105.00 | No Bid | \$110.74 |
| 16 | Ariat M5 Straight Leg Jean | 1 | EA | \$80.10 | \$80.10 | \$80.99 | \$80.99 | \$95.00 | \$95.00 | \$124.46 | \$124.46 | \$120.00 | \$120.00 | No Bid | \$124.46 |
| 17 | Ariat M3 Extra Relaxed Straight Leg | 1 | EA | \$80.10 | \$80.10 | \$80.99 | \$80.99 | \$8.00 | \$8.00 | \$110.74 | \$110.74 | \$105.00 | \$105.00 | No Bid | \$110.74 |
| 18 | Ariat M4 Low Rise Boot Cut | 1 | EA | \$80.10 | \$80.10 | \$84.99 | \$84.99 | \$85.00 | \$85.00 | \$110.74 | \$110.74 | \$110.00 | \$110.00 | \$70.65 | \$70.65 |
| 19 | Discount percentage on FR Pants Cat 2 not listed above | 1 | EA |  |  | 0.0\% |  | 20.0\% |  | No Response |  | 12.0\% |  | 10.0\% |  |
| 20 | SECTION C: T-Shirt Style FR Long Sleeve--CAT 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 21 | Private Brand High Viz T-Shirt | 1 | EA | \$104.00 | \$104.00 | \$104.99 | \$104.99 | \$20.00 | \$20.00 | \$137.29 | \$137.29 | \$96.00 | \$96.00 | No Bid | \$137.29 |
| 22 | Dri-Fire High-Viz T-shirt | 1 | EA | \$137.15 | \$137.15 | \$143.99 | \$143.99 | No Bid | \$249.11 | \$249.11 | \$249.11 | No Bid | \$249.11 | \$126.00 | \$126.00 |
| 23 | Dragon Wear High-Viz | 1 | EA | \$145.45 | \$145.45 | \$157.99 | \$157.99 | No Bid | \$157.99 | \$152.57 | \$152.57 | No Bid | \$157.99 | No Bid | \$157.99 |
| 24 | Carhartt Tan T-shirt Cat2 | 1 | EA | \$68.45 | \$68.45 | \$73.99 | \$73.99 | No Bid | \$120.37 | \$120.37 | \$120.37 | \$86.50 | \$86.50 | No Bid | \$120.37 |
| 25 | Dri-Fire T-shirt (Tan) Cat2 | 1 | EA | \$95.70 | \$95.70 | \$89.99 | \$89.99 | No Bid | \$95.70 | \$85.62 | \$85.62 | No Bid | \$95.70 | \$66.50 | \$66.50 |
| 26 | Ariat T-shirt (Tan) Cat2 | 1 | EA | \$62.85 | \$62.85 | \$68.99 | \$68.99 | No Bid | \$112.80 | \$112.80 | \$112.80 | \$82.00 | \$82.00 | No Bid | \$112.80 |
| 27 | Discount percentage on T-Shirt Style FR Long Sleeve Cat 2 not listed above | 1 | EA |  |  | 0.0\% |  | 20.0\% |  | No Response |  | 12.0\% |  | 10.0\% |  |
| 28 | SECTION D: Henley Style FR Long Sleeve--CAT 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 29 | Private Brand Long Sleeve (Tan) Cat 2 | 1 | EA | \$61.85 | \$61.85 | \$52.99 | \$52.99 | No Bid | \$102.69 | \$102.69 | \$102.69 | No Bid | \$102.69 | \$72.00 | \$72.00 |
| 30 | Carhartt Long Sleeve (Tan) Cat 2 | 1 | EA | \$72.65 | \$72.65 | \$77.99 | \$77.99 | No Bid | \$128.06 | \$128.06 | \$128.06 | \$98.00 | \$98.00 | No Bid | \$128.06 |
| 31 | Ariat Long Sleeve (Tan) Cat2 | 1 | EA | \$62.85 | \$62.85 | \$68.99 | \$68.99 | No Bid | \$93.20 | \$93.20 | \$93.20 | \$82.00 | \$82.00 | No Bid | \$93.20 |
| 32 | Discount percentage on Henley Style FR Long Sleeve Cat 2 not listed above | 1 | EA |  |  | 0.0\% |  |  |  | No Response |  | 12.0\% |  | 10.0\% |  |
| 33 | SECTION E: Base Layer FR Long/Short Sleeve Shirt--Cat 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 34 | Private Brand Cat 1 Base Layer Long sleeve | 1 | EA | \$55.60 | \$55.60 | \$74.99 | \$74.99 | No Bid | \$112.83 | \$112.83 | \$112.83 | No Bid | \$112.83 | No Bid | \$112.83 |
| 35 | Private Brand Cat 1 Base Layer Short sleeve | 1 | EA | \$52.95 | \$52.95 | \$71.99 | \$71.99 | No Bid | \$103.94 | \$103.94 | \$103.94 | No Bid | \$103.94 | No Bid | \$103.94 |
| 36 | Ariat Base Layer Cat 1 | 1 | EA | \$68.60 | \$68.60 | \$78.99 | \$78.99 | No Bid | \$120.32 | \$120.32 | \$120.32 | \$94.00 | \$94.00 | No Bid | \$120.32 |
| 37 | Dri-Fire Base Layer Cat 1 | 1 | EA | \$66.75 | \$66.75 | \$82.99 | \$82.99 | No Bid | \$83.85 | \$83.85 | \$83.85 | No Bid | \$83.85 | \$53.55 | \$53.55 |
| 38 | Discount percentage on Base Layer FR Long/Short Sleeve Shirt Cat 1 not listed above | 1 | EA |  |  | 0.0\% |  | 20.0\% |  | No Response |  | 12.0\% |  | 10.0\% |  |
| 39 | SECTION F: Winter Gear FR Bibs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 40 | Carhartt Quilt Lined Duck Bib | 1 | EA | \$236.30 | \$236.30 | \$213.99 | \$213.99 | \$265.00 | \$265.00 | \$328.06 | \$328.06 | \$170.00 | \$170.00 | \$260.00 | \$260.00 |
| 41 | Ariat 2.0 Insulated FR Bib | 1 | EA | \$265.60 | \$265.60 | \$246.99 | \$246.99 | \$285.00 | \$285.00 | \$357.80 | \$357.80 | \$330.00 | \$330.00 | \$260.00 | \$260.00 |
| 42 | Discount percentage on Winter Gear FR Bibs not listed above | 1 | EA |  |  | 0.0\% |  | 20.0\% |  | No Response |  | 12.0\% |  | 10.0\% |  |
| 43 | SECTION G: Winter Gear FR Jackets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 44 | Private Brand FR Jacket | 1 | EA | \$148.25 | \$148.25 | \$154.99 | \$154.99 | \$325.00 | \$325.00 | \$311.55 | \$311.55 | No Bid | \$325.00 | No Bid | \$325.00 |
| 45 | Ariat Stretch Canvas FR Jacket | 1 | EA | \$239.30 | \$239.30 | \$215.99 | \$215.99 | \$325.00 | \$325.00 | \$249.00 | \$249.00 | \$234.00 | \$234.00 | \$200.00 | \$200.00 |
| 46 | Carhartt Fr Jacket | 1 | EA | \$204.65 | \$204.65 | \$188.99 | \$188.99 | \$195.00 | \$195.00 | \$328.06 | \$328.06 | \$298.00 | \$298.00 | No Bid | \$328.06 |
| 47 | Discount percentage on Winter Gear FR Jackets not listed above | 1 | EA |  |  | 0.0 | \% |  | .0\% | No Res | sponse |  | .0\% |  | .0\% |

## Exhibit 2

RFP 8349 - Pricing Evaluation for Flame Resistant Uniform Purchases and Program Management

| Line \# |  | ness | Name: | Tyndale Company, <br> Inc. |  | Reliable High <br> Performance Products <br> Carol Stream, IL |  | Promo Solutions |  | iOffice (iCopy LLC) |  | Mustang Apparel <br> dba Incentive Brands |  | J. L. Matthews Co., Inc. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | y and | State): | Pipersv | ville, PA |  |  | Frisco | o, TX | Decatur | ur, TX |  |  | Fort Wo | orth, TX |
|  | Description | QTY | UOM | Unit | Extended | Unit | Extended | Unit | Extended | Unit | Extended | Unit | Extended | Unit | Extended |
| 48 | SECTION H: Winter Gear FR Vests |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 49 | Private Brand Heavy Weight Vest | 1 | EA | \$129.05 | \$129.05 | \$99.99 | \$99.99 | \$155.00 | \$155.00 | \$175.38 | \$175.38 | No Bid | \$175.38 | No Bid | \$175.38 |
| 50 | Ariat Durastretch Lt Durastretch Canvas Vest | 1 | EA | \$179.55 | \$179.55 | \$184.99 | \$184.99 | \$175.00 | \$175.00 | \$242.15 | \$242.15 | \$232.00 | \$232.00 | \$165.00 | \$165.00 |
| 51 | Carhartt Duck Sherpa Lined Vest | 1 | EA | \$130.10 | \$130.10 | \$122.99 | \$122.99 | \$135.00 | \$135.00 | \$182.06 | \$182.06 | \$172.50 | \$172.50 | No Bid | \$182.06 |
| 52 | Lapco FR Fleece Lined Vest | 1 | EA | \$143.90 | \$143.90 | \$149.99 | \$149.99 | \$130.00 | \$130.00 | \$237.31 | \$237.31 | \$148.00 | \$148.00 | No Bid | \$237.31 |
| 53 | Discount percentage on Winter Gear FR Vests not listed above | 1 | EA |  |  |  |  |  | .0\% | No Re | sponse |  | .0\% |  |  |
| 54 | SECTION I: Winter Gear FR Hoodies |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 55 | Private Brand Zip Up Hoodie | 1 | EA | \$152.00 | \$152.00 | \$96.99 | \$96.99 | \$78.00 | \$78.00 | \$213.03 | \$213.03 | No Bid | \$213.03 | \$177.00 | \$177.00 |
| 56 | Private Brand Pull Over Hoodie | 1 | EA | \$133.80 | \$133.80 | \$87.99 | \$87.99 | \$82.00 | \$82.00 | \$164.78 | \$164.78 | No Bid | \$165.00 | \$165.00 | \$165.00 |
| 57 | Lakeland Pull Over Hoodie | 1 | EA | \$186.95 | \$186.95 | \$203.99 | \$203.99 | No Bid | \$289.83 | \$289.83 | \$289.83 | No Bid | \$289.83 | No Bid | \$289.83 |
| 58 | Ariat Pull Over Hoodie | 1 | EA | \$117.80 | \$117.80 | \$125.99 | \$125.99 | \$245.00 | \$245.00 | \$230.40 | \$230.40 | \$148.00 | \$148.00 | No Bid | \$245.00 |
| 59 | Bulwark FR Fleece Hoodie | 1 | EA | \$172.45 | \$172.45 | \$199.99 | \$199.99 | \$255.00 | \$255.00 | \$244.62 | \$244.62 | \$295.00 | \$295.00 | No Bid | \$295.00 |
| 60 | Carhartt Midweight Pull Over Hoodie | 1 | EA | \$121.30 | \$121.30 | \$123.99 | \$123.99 | \$55.00 | \$55.00 | \$235.75 | \$235.75 | \$152.00 | \$152.00 | No Bid | \$235.75 |
| 61 | Discount percentage on Winter Gear FR Hoodies not listed above | 1 | EA |  |  |  |  |  | .0\% | No Re | sponse |  | .0\% |  | .0\% |
| 62 | SECTION J: FR Rain Gear Pants |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 63 | Nasco Sentinel Rain Bib | 1 | EA | \$136.25 | \$136.25 | \$201.00 | \$201.00 | \$400.00 | \$400.00 | \$306.38 | \$306.38 | \$224.50 | \$224.50 | No Bid | \$0.01 |
| 64 | Nasco Arc Lite Bib Style | 1 | EA | \$90.55 | \$90.55 | \$109.00 | \$109.00 | \$400.00 | \$400.00 | \$153.00 | \$153.00 | \$126.00 | \$126.00 | \$115.00 | \$115.00 |
| 65 | Neilsen Pro Arc Bib Style | 1 | EA | \$258.95 | \$258.95 | \$312.00 | \$312.00 | \$400.00 | \$400.00 | \$425.00 | \$425.00 | No Bid | \$425.00 | No Bid | \$425.00 |
| 66 | Discount percentage on FR Rain Gear Pants not listed above | 1 | EA |  |  |  |  |  | .0\% | No Re | sponse |  | .0\% |  |  |
| 67 | SECTION K: FR Rain Gear Jackets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 68 | Nasco Sentinel Rain Coat | 1 | EA | \$153.35 | \$153.35 | \$265.00 | \$265.00 | \$135.00 | \$135.00 | \$391.31 | \$391.31 | \$298.00 | \$298.00 | No Bid | \$391.31 |
| 69 | Nasco Arc Lite Rain Jacket | 1 | EA | \$134.35 | \$134.35 | \$166.00 | \$166.00 | \$135.00 | \$135.00 | \$221.31 | \$221.31 | \$190.00 | \$190.00 | \$177.00 | \$177.00 |
| 70 | Neilsen Pro Arc Coat | 1 | EA | \$376.95 | \$376.95 | \$457.00 | \$457.00 | \$135.00 | \$135.00 | \$619.03 | \$619.03 | No Bid | \$619.03 | No Bid | \$619.03 |
| 71 | Discount percentage on FR Rain Gear Jackets not listed above | 1 | EA |  |  | 0.0\% |  | 20.0\% |  | No Response |  | 12.0\% |  | 10.0\% |  |
| Total: |  |  |  | \$5,839.90 |  | \$6,361.57 |  | \$7,253.07 |  | \$9,194.14 |  | \$8,139.32 |  | \$8,185.07 |  |


| Item \# | Scoring Criteria | Tyndale Company, Inc. | Reliable High Performance Products | Promo Solutions | iOffice (iCopy LLC) | Mustang Apparel dba Incentive Brands | J. L. Matthews Co., Inc. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Delivery/Project Schedule - 10\% | 3.33 | 10.00 | 0.00 | 0.00 | 1.43 | 5.00 |
| 2 | Compliance with Specifications - 20\% | 20.00 | 16.00 | 8.00 | 14.67 | 8.00 | 5.33 |
| 3 | Probable Performance - 20\% | 20.00 | 14.67 | 8.00 | 9.33 | 8.00 | 6.67 |
| 4 | Price, Total Cost of Ownership - 50\% | 50.00 | 45.90 | 40.26 | 31.76 | 35.87 | 35.67 |
|  |  | 93.33 | 86.57 | 56.26 | 55.76 | 53.30 | 52.67 |

