



# City of Denton

City Hall  
215 E. McKinney Street  
Denton, Texas  
[www.cityofdenton.com](http://www.cityofdenton.com)

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## AGENDA INFORMATION SHEET

**DEPARTMENT:** Procurement  
**ACM:** Cassey Ogden  
**DATE:** June 6, 2023

### **SUBJECT**

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Direct Packet, Inc. DBA OneVision Solutions, through the Department of Information Resources (DIR) Cooperative Purchasing Network Contract Number DIR-CPO-5088 for Technology-Based Recording and Conferencing Product and Related Services; through the Buy Board Cooperative Purchasing Network Contract 661-22 for Technology Equipment, Products, Services and Software & Contract and 644-21 for Audio Visual Equipment and Supplies; through The Interlocal Purchasing System (TIPS) Cooperative Program Contract #200105 Technology Solutions, Products and Services & Contract and #21050301 for Networking Equipment, Software, and Services; providing for the expenditure of funds therefor; and providing an effective date (File 8237 – awarded to Direct Packet, Inc. DBA OneVision Solutions, for one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$1,750,000.00).

### **STRATEGIC ALIGNMENT**

This action supports Key Focus Area: Pursue Organizational Excellence and Collaborative and Respectful Leadership.

### **INFORMATION/BACKGROUND**

The City of Denton departments have multiple buildings with training and conference rooms located throughout the City. The audio-visual (AV) equipment in these rooms is aging and needs to be updated to newer and current technologies to provide more efficient ways of meeting and training.

Below are examples of known AV projects throughout the City and estimated expenditures for small and large AV projects:

| Examples of AV Projects           | Estimated Expenditures |
|-----------------------------------|------------------------|
| Solid Waste Large Training Room   | 45,000                 |
| Public Safety Training Room       | 450,000                |
| DME Energy Management Office Room | 35,000                 |
| DME Conference Room               | 35,000                 |
| Unplanned Small AV Projects (10)  | 350,000                |
| Unplanned Large AV Projects (10)  | 450,000                |
| Contingency                       | 385,000                |
| <b>Total</b>                      | <b>\$1,750,000</b>     |

Pricing obtained through the Department of Information Resources (DIR) Cooperative Purchasing Network, Buy Board Cooperative Purchasing Network, and The Interlocal Purchasing System has been competitively bid and meets the statutory requirements of Texas Local Government Code 271.102.

### **PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On February 1, 2005, Council approved the interlocal agreement with the Buy Board Cooperative Purchasing Network (Ordinance 2005-034).

On May 17, 2011, City Council approved the interlocal agreement with The Interlocal Purchasing System (Ordinance 2011-082).

On January 28, 2020, Council approved the interlocal agreement with the Department of Information Resources Purchasing Network (Ordinance 20-196).

### **RECOMMENDATION**

Award a contract with Direct Packet, Inc. DBA OneVision Solutions, for Audio Visual equipment and related services, in a one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$1,750,000.

### **PRINCIPAL PLACE OF BUSINESS**

Direct Packet, Inc. DBA OneVision Solutions  
Irving, TX

### **ESTIMATED SCHEDULE OF PROJECT**

This is an initial one (1) year contract with options to extend the contract for four (4) additional one (1) year periods, with all terms and conditions remaining the same.

### **FISCAL INFORMATION**

These products and services will be funded through the using department's budget on an as-needed basis. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed.

### **EXHIBITS**

Exhibit 1: Agenda Information Sheet  
Exhibit 2: Ordinance and Contract

Respectfully submitted:  
Lori Hewell, 940-349-7100  
Purchasing Manager

For information concerning this acquisition, contact: Leisha Meine, 940-349-7823.

Legal point of contact: Mack Reinwand at 940-349-8333.