



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement

ACM: Cassey Ogden

DATE: May 2, 2023

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract extension between the City of Denton and Nexus Solutions USA, Inc. through February 28, 2025, for airport vegetation management; and declaring an effective date (File 7333 – extending a contract with Nexus Solutions USA, Inc., to February 28, 2025).

INFORMATION/BACKGROUND

On May 5, 2020, the City Council approved a three (3) year contract with Nexus Solutions USA, Inc. for the Airfield Vegetation Management Program for Denton Enterprise Airport. These services include one standard application of recommended chemicals to 150 acres, three (3) times a year, for the first year and 250 acres for the remaining two (2) years. The Airfield Vegetation Management Program helps reduce hazardous wildlife populations, reduces mowing cycles performed on the airfield, and promotes flight safety. The grass on the additional 100 acres was newly established and was deemed not ready to be added to the program. With the extension of the contract, we will now be adding the additional 100 acres to the program and will not be requiring any additional funds at this time.

On February 11, 2020, the City of Arlington awarded a contract to Nexus Solutions USA, Inc., through a competitive bid process. The dates of the contract are March 1, 2020, through February 28, 2023, with the option to renew for two additional one year periods which Arlington has extended. The contract includes three (3) standard applications of recommended chemicals per fiscal year. The City of Denton has an Interlocal Agreement in place with the City of Arlington, therefore staff recommends utilizing Arlington's contract for the purchase of this service. Nexus Solutions' pricing under Arlington's contract is the same as the City's current contract resulting in no price increases.

Pricing obtained through the City of Arlington has been competitively bid and meets the statutory requirements of Texas Local Government Code 271.102.

PRIOR ACTION/REVIEW (Council, Boards, Commissions)

On May 5, 2020, City Council approved a contract with Nexus Solutions USA, Inc., in the not-to-exceed amount of \$130,000 (Ordinance 20-869).

RECOMMENDATION

Award Amendment No. 1 with Nexus Solutions USA, Inc., to continue to provide airport vegetation management, for a contract extension through February 28, 2025.

PRINCIPAL PLACE OF BUSINESS

Nexus Solutions USA, Inc.
Galivants Ferry, SC

ESTIMATED SCHEDULE OF PROJECT

The term of the Agreement is extended until February 28, 2025.

FISCAL INFORMATION

These services will be funded from the Airport CIP RAMP Grant account 340101.6506. Requisitions will be entered on an as-needed basis. The budgeted amount for this item is \$130,000.

EXHIBITS

Exhibit 1: Agenda Information Sheet
Exhibit 2: Original Ordinance and Contract
Exhibit 3: Ordinance and Amendment 1

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Scott Gray 940-349-7744.

Legal point of contact: Marcella Lunn at 940-349-8333.