Exhibit 2
RFP 7817 - Pricing Evaluation for Workflow Management System Section

Line #	Description	QTY	UOM	Starboard Consulting, LLC Unit	Starboard Consulting, LLC Extended	POWER Engineers, Inc. Unit	POWER Engineers, Inc. Extended	zLink, Inc. Unit	zLink, Inc. Extended	Schneider Electric Smart Grid Solutions, LLC Unit	Schneider Electric Smart Grid Solutions, LLC Extended
	Respondent's Business Name:			**Starboard Consulting, LLC**		POWER Engineers, Inc.		zLink, Inc.		Schneider Electric Smart Grid Solutions, LLC	
	Principal Place of Business (City and State):			**Longwood, FL**		Hailey, ID		Maynard, MA		Fort Collins, CO	
1	**Annual System Pricing**										
2	Licensing for core system functionality (citizen portal, employee portal, reporting, workflows, notifications) Enterprise Licensing Model (Unlimited Users)	1	LS	**$125,144.00**	**$125,144.00**	$49,000.00	$49,000.00	$65,205.00	$65,205.00	$ -	
3	Licensing for internal users (standard capability to create, route, and modify requests) Per User Licensing Model	100	Users	**$690.77**	**$69,077.00**	$0.00	$0.00	$0.00	$0.00	$ -	
4	Licensing for view only users (view requests and run reports only) Per User Licensing Model	100	Users	**$0.00**	**$0.00**	$0.00	$0.00	$0.00	$0.00	$ -	
5	Maintenance and support for integrations and any additional customization identified in proposal. Enterprise Licensing Model OR Per Concurrent User Licensing Model.	1	LS	**$78,000.00**	**$78,000.00**	$0.00	$0.00	$21,294.35	$21,294.35	$ -	
6	Licensing of external/customer mobile device application (supported app listed and managed in Google and Apple app stores and supported on iOS, Android) Enterprise Licensing Model OR Per Concurrent User Licensing Model	1	LS	**$0.00**	**$0.00**	$0.00	$0.00	$0.00	$0.00	$ -	
7	Additional Cost for internal use mobile application Enterprise Licensing Model OR Per Concurrent User Licensing Model.	1	LS	**$0.00**	**$0.00**	$0.00	$0.00	$0.00	$0.00	$ -	
8	Technical Support and maintenance cost (to include 24/7 technical support) Enterprise Licensing ModelOR Per Concurrent User Licensing Model	1	LS	**$0.00**	**$0.00**	$0.00	$0.00	$0.00	$0.00	$ -	
9	**Project Services**										
10	Project Management services	1	LS	**$250,400.00**	**$250,400.00**	$233,067.00	$233,067.00	$28,423.20	$28,423.20	$ -	$ -
11	Implementaion and configuration services for Asset Management System	1	LS	**$655,050.00**	**$655,050.00**	$535,576.00	$535,576.00	$57,244.45	$57,244.45	$ -	$ -
12	Implementaion and configuration services for ArcFM Designer XI	1	LS	**$61,840.00**	**$61,840.00**	$0.00	$0.00	$0.00	$0.00	$ -	$ -
13	Implementation and configuration services for Workflow workshop and Workflow Management System	1	LS	**$0.00**	**$0.00**	$0.00	$0.00	$0.00	$0.00	$ -	$ -
14	Proposed yearly training cost	1	LS	**$68,000.00**	**$68,000.00**	$0.00	$0.00	$4,000.00	$4,000.00	$ -	
	Total:				**$1,307,511.00**		$817,643.00		$176,167.00		$0.00

Evaluation					
Item #	Scoring Criteria	Starboard Consulting, LLC	POWER Engineers, Inc.	zLink, Inc.	Schneider Electric Smart Grid Solutions, LLC
1	Price - 30%	**18.76**	30	0	0
2	Delivery/Project Schedule - 20%	**16.80**	11.2	0	0
3	Compliance with Specifications - 30%	**27.60**	19.2	0	0
4	Probable Performance - 20%	**16.00**	12	0	0
	Total Score:	**79.16**	72.4	0	0