

**City of Denton**  
**Third Party Administration Marketing Analysis**  
**Effective: 1/1/2023**

Third Party Administrator	UHC (87% Rebate Share) Current 99.18%	UHC (95% Rebate Share) Renewal 99.18%	UHC BAFO (95% Rebate Share) Renewal 99.18%	Aetna Proposed 95.62%	BCBS (100% Rebate Share) Proposed 1 90.36%	BCBS (87% Rebate Share) Proposed 2 90.36%	Cigna Proposed 96.49%	Healthcare Highway Proposed 96.87%
Medical Administration-1,488	\$40.61	\$39.61	\$36.11	\$36.57	\$53.75	\$44.36	\$32.84	\$42.79
Rx Administration	Included	Included	Included	Included	Included	Included	Included	Included
Utilization Review	Included	Included	Included	Included	Included	Included	Included	Included
Case Management	Included	Included	Included	Included	Included	Included	Included	Included
SL Interface (3rd party)	Included	Included	Included	Included	Included	Included	Included	Included
Spine & Joint COE	Included**	Included**	Included**	N/A	N/A	N/A	N/A	N/A
Additional Fee (Naviguard)***	\$2.50	\$2.50	\$2.50	N/A	N/A	N/A	N/A	N/A
Wellness Fund	\$50,000	\$100,000	\$100,000	\$100,000	\$50,000	\$50,000	\$50,000	\$75,000
Total Admin Fees	\$43.11	\$42.11	\$38.61	\$36.57	\$53.75	\$44.36	\$32.84	\$42.79
Rate Guarantee	3 years - until 12/31/2023	3 years - until 12/31/2025	3 years - until 12/31/2025	3 years - until 12/31/2025	3 years - until 12/31/2025	3 years - until 12/31/2025	1 year - until 12/31/2023	3 years - until 12/31/2025
Total Monthly Admin Fee	\$64,147.68	\$62,659.68	\$57,451.68	\$54,416.16	\$79,980.00	\$66,007.68	\$48,865.92	\$63,671.52
Annual Admin Fee	\$769,772.16	\$751,916.16	\$689,420.16	\$652,993.92	\$959,760.00	\$792,092.16	\$586,391.04	\$764,058.24
\$ Difference over current	--	-\$17,856.00	-\$80,352.00	-\$116,778.24	\$189,987.84	\$22,320.00	-\$183,381.12	-\$5,713.92
% over/under current	--	-2.32%	-10.44%	-15.17%	24.68%	2.90%	-23.82%	-0.74%
Med Re-Pricing Total Claims	\$18,338,650.00	\$18,338,650.00	\$18,338,650.00	\$18,695,747.00	\$19,825,683.00	\$19,825,683.00	\$18,064,534.00	\$28,548,542.00
\$ Difference	--	\$0.00	\$0.00	\$357,097.00	\$1,487,033.00	\$1,487,033.00	-\$274,116.00	\$10,209,892.00
% over/under current	--	0.00%	0.00%	1.95%	8.11%	8.11%	-1.49%	55.67%
Total Charges (Admin & Claims)	\$19,108,422.16	\$19,090,566.16	\$19,028,070.16	\$19,348,740.92	\$20,785,443.00	\$20,617,775.16	\$18,650,925.04	\$29,312,600.24
Total \$\$ Difference/current	--	-\$17,856.00	-\$80,352.00	\$240,318.76	\$1,677,020.84	\$1,509,353.00	-\$457,497.12	\$10,204,178.08
Total % Difference/current	--	-0.09%	-0.42%	1.26%	8.78%	7.90%	-2.39%	53.40%
Rx Re-Pricing Total Claims	\$6,238,709.00	\$6,135,712.00	\$6,135,712.00	\$6,210,097.00	\$6,379,145.00	\$6,379,145.00	\$6,242,180.00	\$6,587,128.00
Rx Expected Rebates	\$844,286.00	\$1,607,627.00	\$1,607,627.00	\$1,446,306.00	\$1,299,024.00	\$1,122,428.00	\$1,095,949.00	\$861,004.00
Total Rx (Costs-Rebates)	\$5,394,423.00	\$4,528,085.00	\$4,528,085.00	\$4,763,791.00	\$5,080,121.00	\$5,256,717.00	\$5,146,231.00	\$5,726,124.00
Total Charges Med & Rx	\$24,502,845.16	\$23,618,651.16	\$23,556,155.16	\$24,112,531.92	\$25,865,564.00	\$25,874,492.16	\$23,797,156.04	\$35,038,724.24
Total \$\$ Difference/current	--	-\$884,194.00	-\$946,690.00	-\$390,313.24	\$1,362,718.84	\$1,371,647.00	-\$705,689.12	\$10,535,879.08
Total % Difference/current	--	-3.61%	-3.86%	-1.59%	5.56%	5.60%	-2.88%	43.00%
Total Cost - Credits	\$24,452,845.16	\$23,518,651.16	\$23,456,155.16	\$24,002,531.92	\$25,375,564.00	\$25,384,492.16	\$23,647,156.04	\$34,963,724.24
Total % Difference/current	--	-3.82%	-4.08%	-1.84%	3.77%	3.81%	-3.29%	42.98%
<p>Admin Fee Includes:</p> <p>*Orthopedic Health Solutions *RX Administration *UHC &amp; UH *Bariatric Resource Services *Claim Fiduciary *\$50,000 Wellness Budget *Part-time Shared Nurse Liaison (formerly Onsite CSP) *Online Enroll *Vision ID Cards</p> <p>**Now called Orthopedic Health Solution - Included in fee</p> <p>ACES TX Personal Health Support Designated Care Mgmt. - \$4.46 perpm</p> <p>Year 4 &amp; 5 - +3%</p>								
<p>Admin Fee Includes:</p> <p>*Orthopedic Health Solutions *RX Administration *UHC &amp; UH *Bariatric Resource Services *Claim Fiduciary *\$100,000 Wellness Budget *Part-time Shared Nurse Liaison (formerly Onsite CSP) *Online Enroll *Vision ID Cards *ACES TX Personal Health Support Designated Care Mgmt.</p> <p>**Now called Orthopedic Health Solution - Included in fee</p> <p>Can add Advocate4me Elite Alliance - \$5.00 perpm</p> <p>Year 4 &amp; 5 - +3%</p>								
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<p>Admin Fee Includes:</p> <p>*RX Administration *RX Integration Offset - \$10 *Claim Fiduciary *\$10,000 Implementation Allowance *\$100,000 General Allowance *24 Hour Nurseline *Digital ID Cards</p> <p>Additional Avail. Programs: Teladoc - \$0.65 perpm Diabetes Care - \$1.85 perpm Get Active Wellness Program - \$0.55 perpm</p> <p>Rx 3rd Party Integration - \$5,000 set up &amp; \$0.60 ongoing</p> <p>Year 4 &amp; 5 - +3%</p>								
<p>Admin Fee Includes:</p> <p>*RX Administration *Claim Fiduciary *One time Admin Fee Credit - \$48.90 perpm x 3 months (medical only) or 6 months (medical &amp; Rx) x # of covered employees per month (Avg. \$220,000 for 3 months &amp; Avg. \$440,000 for 6 months) *24 Hour Nurseline</p> <p>Additional Avail. Programs: Wellbeing Management - \$4.95 perpm (Included in Rate above) Value Benefits Advisor - \$2.50 perpm</p> <p>Note: Quote assumes Prime Therapeutics as PBM</p> <p>** Admin Fee does Not include Advanced Payment Review at 25% of claims savings</p> <p>Year 4 &amp; 5 - +3%</p>								
<p>Admin Fee Includes:</p> <p>*RX Administration *Clinical Program Fee *\$50,000 Wellness Credit *\$75,000 Implementation Credit *\$25,000 Misc. Credit</p> <p>Rx 3rd Party Integration - \$3.50 ongoing</p> <p>Year 4 &amp; 5 - +3%</p>								
<p>Admin Fee Includes:</p> <p>*RX Administration *\$75,000 Credit</p> <p>Year 4 &amp; 5 - +3%</p>								

Evaluation						
Item #	Scoring Criteria	UnitedHealthcare Services, Inc.	Cigna	Aetna Inc	BlueCross BlueShield of TX	Healthcare Highways, Inc.
1	Compliance with Specifications-20%	17.60	15.20	13.60	13.60	8.80
2	Probable Performance-40%	38.40	30.40	28.80	27.20	12.80
3	Price, Total Cost of Ownership-40%	40.00	39.68	39.09	36.96	26.83
Total:		96.00	85.28	81.49	77.76	48.43