

2022-2023 Street Outreach Grant Application Staff Scoring

| Agency | Giving Grace | Denton County MHMR | Possible Points |
|-------------------------|--------------|--------------------|-----------------|
| Performance Measures | 15 | 15 | 15 |
| Financial Management | 9 | 8 | 10 |
| Timeline | 5 | 5 | 5 |
| Project Narrative | 24 | 22 | 25 |
| Total Score (out of 55) | <u>53</u> | <u>50</u> | <u>55</u> |

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| Sections 1-2: General Information & Project Information | No possible points in these sections | - | No possible points in these sections | - |
| Q4: Name of Project | Giving Grace Street Outreach Team | - | Street Outreach Coordinator (SOC) | - |
| Q5: Funds Requested: | \$128,450 | - | \$128,450 | - |
| Q6: Project Description | Yes | - | Yes | - |
| Q6: Project Description (continued) | The Giving Grace Street Outreach (SO) Team, formed in 2016, builds relationships with people who are currently experiencing homelessness and living in places not meant for human habitation. The team responds to on-call community needs 7- days a week. The SO Team gathers information from person experiencing homelessness and completes a CE (Coordinated Entry) in the field. They make referrals and eliminate barriers to make homeless as brief as possible. | | Needs: The Center needs a co-collaborator Street Outreach Coordinator (SOC) between Housing and substance use disorder (SUD) programs to effectively direct encountered individuals experiencing literal homelessness in the most appropriate direction for simultaneous long-term treatment and housing stabilization in the City of Denton. | |
| Q6: Project Description (continued) | The City of Denton grant last year partially funded the SO team and its work with the City’s most vulnerable population – the chronically homeless. SO identified 330 unduplicated persons (individuals and families) experiencing homelessness since January 2022 in the City of Denton and the number is growing every day. Since October 2021, the SO Team has reached over 410 locations: encampments, abandoned buildings, condemned buildings wooded areas, parking lots, and other areas frequented by those experiencing homelessness and not meant for habitation. If granted, the SO Team will continue to help those that are chronically homeless and those that are recently without a home with its Diversion program. The goal of the Diversion program is to help the person or household find safe alternative housing immediately and ensure homelessness is as brief as possible, rather than entering shelter or experiencing unsheltered homelessness. Giving Grace will hire an Engagement Specialist (planned for September 1, 2022 if awarded grant) to help case manage individuals and families. An overview of the program includes but is not limited to the following: Family reunification Conflict mediation Payment for background and credit checks Landlord fees Utility deposits Transportation repairs Grocery cards Fees for assistance securing IDs, birth certificates and social security cards Certifications or license fees related to school or employment Work or education-related assistance. | | Partners: The Center has an active MOU with the Denton Police Department CIRT. The Center has over 40 MOUs with community-based agencies in North Texas that assist mutual clients. It is beneficial when our clinicians obtain consent forms with pertaining agencies to increase communication and collaboration. Our Daily Bread (ODB) and the Center have a great working relationship. The SOC will work primarily in the community and inherently be in contact with all the usual partners: Monsignor King, Salvation Army, ODB, Denton County Court, Denton Police Department, Denton Fire Paramedics, and community first responders to crisis calls. Expected Results: Refer 100% of clients encountered for placement in Connections, Supported Housing, Crisis Residential Unit (CRU),SUD intensive outpatient programming (IOP), and or all other relevant programs tailored to person-centered outcomes from SOC.Encounter 200 individuals and enter (or update) information in HMIS and CE from SOC.Provide comprehensive MH and/or SUD treatment services to 100% of encountered individuals. Community/City Benefits: The co-collaborating SOC will create a network pathway for each encountered individual to successfully navigate continuities of care within Denton, resulting in improved homelessness, plight, and outpatient treatment outcomes coupled with intensive housing support. | |
| Q6: Project Description (continued) | For 2022-2023, the SO team expects to help at least 20% more than previous year. SO team partners with the City’s Community Services Department and with the City of Denton’s Police Department HOT Team. A full list of partnerships is listed below in question Section 6 Question #18. SO is instrumental in helping the City serve the homeless while helping those experiencing homelessness. The SO Team lessens the burden on the City and its taxpayers. | | Additional: In addition to complimenting established programs to diminish barriers, the SOC will assist the Supported Housing program in locating an availability of apartments ready for lease. Some units are not available right away so the individual remains homeless until they can sign a lease, which can be several weeks to months. All Center programs assume a ‘housing-first approach’ to street outreach and have had success. From January 2022 through July 2022, Supported Housing has successfully housed 19 clients. In calendar year 2021, they assisted over 75 individuals. Individuals encountered by the SOC can be adequately facilitated to this program. Local landlords prefer to work with our Connections and Supported Housing programs because we offer continued support while the individual is housed versus others who do rapid rehousing)are not adequately met with clinical, community-based MH services). Most importantly, the SOC will help implement expedited appointments, transportation, housing stability, Intake, and SSI/SSDI application processes so that all cylinders are firing as stable housing takes shape. | |
| Q7: HMIS Licenses | Yes | | Yes | |
| Q8: SO Program HMIS Licenses | 3 | | 0 | |
| Section 3: Performance Measures | 0-15 points | 15 | 0-15 points | 15 |
| Q9: Performance Measures (0-5 points) (# of People Served) | Clients entered into Homeless Management InformationSystem (HMIS) and Coordinated Entry (CE) 90-95% ofpersons experiencing homelessness encountered by SOin the field entered into Homeless ManagementInformation System (HMIS) and assessed or reassessedfor Coordinated Entry (CE). | | Refer 100% of clients encountered for placement in Connections, Supported Housing, Crisis Residential Unit (CRU), SUD intensive outpatient programming (IOP), and or all other relevant programs tailored to person-centered outcomes from SOC. | |
| | 400 | | 100% | |
| Q9: Performance Measures (0-5 points) (# of People Served) | Clients successfully referred to and enrolled inbehavioral health programs specific to substance useand/or mental health treatment. 50% of those open toparticipating in and eligible for (based on providercriteria) behavioral health or substance misuse relatedsupport services will be enrolled in behavioral health orsubstance misuse treatment for further assessment andtreatment. | | Encounter 250 individuals (minimum) and enter (or update) information in HMIS and CE from SOC. | |
| | 200 | | 250 | |

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| Q9: Performance Measures (0-5 points) (# of People Served) | Clients referred to shelter or other temporary housing from street outreach 100% of unsheltered persons experiencing homelessness encountered by SO in the field will be assessed for housing-related barriers and presented with applicable options for emergency shelter/hotel and housing; and all persons whose barriers are successfully removed and are interested in and eligible for housing-related services (based on provider criteria) will be enrolled in the applicable service(s). | | Provide comprehensive MH and/or SUD treatment services or direct referrals to 100% of encountered individuals. | |
| | 400 | | 100% | |
| Section 4: Financial Management | 0-10 points | 9 | 0-10 points | 8 |
| Q10: Income/Revenue Amount of funds requested for the project up to maximum grant amount | \$128,450 | - | \$128,450 | - |
| Q10: Income/Revenue Additional funding source (Federal, State or Local funds used to support the project) | PSH | | NA | |
| Q10: Income/Revenue Additional funding source (Federal, State or Local funds used to support the project) | ESG | | NA | |
| Q10: Income/Revenue Additional funding source (Federal, State or Local funds used to support the project) | Local Foundations, Individual and Corporate Donors, and In-Kind Partnerships | | NA | |
| Q11: Expenditures Salaries (Number of staff/\$) | 1 Staff = \$33,712 | - | (2) Salary- \$91,520, Fringe- \$27,456 = \$118,976 | - |
| Q11: Expenditures Mental Health Treatment Costs (Item/\$) | Contract labor outreach worker and counseling, group therapy and medications, and other treatment related fees = \$5,000 | | \$0 | |
| Q11: Expenditures Substance Use Treatment Costs (Item/\$) | Fees associated with evaluation, IOP, SOP, and residential treatment, and other treatment related fees = \$40,000 | | \$0 | |
| Q11: Expenditures Diversion costs (minimum 25%)(Item(s)/\$) | State ID, Birth Certificates, Social Security Cards, and other vital records, Bus Passes, Ride Share and Long-distance Transportation, Staffing = \$46,738 | | *Ancillary Item Costs Desired but Potentially Prohibited therefore not Budgeted* | |
| Q11: Expenditures Other Street Outreach/Housing Barriers Costs (Item/\$) | Medication - \$1,000 | | Staff Laptop- \$2,000, Staff Licenses- \$1,680, Staff Fleet-\$5,794 Total- \$9,474 | |
| Q11: Expenditures Other Street Outreach/Housing Barriers Costs (Item/\$) | Staff Mileage = \$2,000 | | *All service/program costs are covered at the Center; Only Staffing Costs Needed | |
| Q11: Expenditures Total Expenditures | \$128,450 | | \$128,450 | |
| Q12: Expenditures List full salaries and the amount/percentage of each staff salary that will be supported | Engagement Specialists = \$42,220 (100% supported by Grant) Street Outreach Coordinator = \$48,160 (70% supported by Grant) | - | 100%- (2) Street Outreach Coordinators (SOC): Salary- \$91,520 Fringe- \$27,456 = \$118,976 | - |

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| Q13: Project Management: Describe the organization’s experience in managing and operating projects or activities funded with other Federal, State, Local funds. (0-5 points) | Grace Like Rain, Inc. acquired Giving Hope, Inc. on July 1, 2022, and adopted Giving Grace as the DBA (“doing business as”). Combined, Giving Grace has over 40 years of years of experience in serving those at risk or currently experiencing homelessness through grants funded by federal, state, and local governments. Emergency Solutions Grant: Rapid-Re-housing, Homelessness Prevention & Street Outreach Emergency Solutions Grant CV-1 (City of Denton): Homelessness Prevention & Street Outreach Emergency Food and Shelter Program (Federal Emergency Management Agency): Homelessness Prevent Permanent Supportive Housing (US Housing and Urban Development): Turning Point Consolidated Appropriations Act/Emergency Rental Assistance: Homelessness Prevention & Street Outreach City of Denton, Human Services, Street Outreach, Capacity Building City of Lewisville | | The Center has decades of experience in managing/operating externally funded projects funded by Department of Housing & Urban Development (HUD), Substance Abuse & Mental Health Services Administration (SAMHSA), Health & Human Services Commission (HHSC), and several local municipalities. For 51 years the Center has expanded comprehensive services with 75% of total revenue through Texas, 16% local funds, and 8% of federal revenue. | |
| Q14: Project Management: Please provide the names and qualifications of the person(s) that will be primarily responsible for the implementation and administration of the proposed project. Include experience/education/certifications of relevant staff. (0-5 points) | Leighanne Christon, CEO Giving Grace Over 25 years' experience in nonprofit leadership; ensures organizations fulfill its mission and financial objectives; National financial consultant for CDFI (Nonprofit Finance Fund); executed research, financial analysis for non-profit organizations; created customized solutions to individually guide new and seasoned nonprofit leaders through transition, growth and/or crisis; Secured and managed federal funding for mid-sized nonprofits organizations; Developed and implemented strategic plans that met programmatic, development and financial goals; Managed teams and personally responsible for communications, relationship-based fundraising, and operations; and Effectively communicated the financial needs with constituents that increased philanthropic support. Carrie Powell, Street Outreach Coordinator since 2017 volunteer and paid staff with Giving Hope. Spent the last 5 years capturing data for street outreach in encampments, wooded areas, abandoned buildings, parking lots and streets. Frontline Service Providers Award 2022 BA from Texas Woman's University. Founder of C7 Human Trafficking Coalition. Six years with Vision Ministries as Women's Coordinator. Engagement Specialist – Name remains confidential to honor her current work with another organization. Expected Hire Date is September 1, 2022. An overview of her job description for this position is below: The Street Outreach Engagement Specialist works, in collaboration with the street outreach team, focusing on diversion tactics for person’s experiencing homelessness with in the past 120 days. Engagement Specialist will also oversee the Recharge ID Program, for unsheltered clients, in need of their critical documents, thus lead to obtaining a Texas Identification Card or a Texas Driver's License. Mental Health & Substance Use Disorder – Contract a licensed professional LPC & LCDC Counselor to work in the field with our Street Outreach team | | Emma Schultz will more than likely assume the SOC role. She is a qualified mental health professional (QMHP) who obtained her bachelor’s degree in International Studies with a specification in Humanitarian Aid and Development with 2 minors in Spanish and Women & Gender Studies. For the past year, Ms. Schultz has assisted victims of domestic violence with SUD/MH in navigating the coordination process between referrals. She is knowledgeable on the various agency assistance in Denton County and has provided a variety of resources such as temporary hotel respite, local food banks based on county location, local and national rental assistance programs, Alcoholics Anonymous/ Narcotics Anonymous meetings, and is familiar with promoting the Center’s outpatient services in order to promote long-term mental health stability. Other examples of qualifications include experience in linkage to resources through follow-up calls/visits, solving identified barriers, and communicating with community resources in local psychiatric hospitals. Jennifer Meyer, MS, LPC, is the Center’s Special Projects Administrator and will be over the proposed project. Ms. Meyer is experienced as an adult probation officer, juvenile detention officer, and in mental health courts. She has supervised the MH court casemanagement program, the court liaison for the Denton County Court, and the Crisis Prevention team as well as in street outreach efforts and community referrals for homeless individuals. Ms. Meyer is currently overseeing the crisis residential unit (CRU), the Local Outreach of Suicide Survivors (LOSS) program, TCOOMMI (Texas Correctional Office on Offenders with Medical or Mental Impairments) program and the Connections housing program. | |
| Q15: YTD Profit and Loss Statement | Submitted | | Submitted | |
| Section 5: Timeline | 0-5 points | 5 | 0-5 points | 5 |
| Q16: Project Schedule | The project schedule for the SO Team is from October 2022-September 2023. Daily: The SO Team engages with its community primarily Monday through Friday but often works 7 days a week to serve the community. Monthly: The SO Team expects to engage with at least 33 unduplicated people experiencing homelessness or those at risk of experiencing homelessness per month through outreach engagements. The drawdown is expected to be higher during months of extreme weather. The approach and daily, weekly, monthly work of the SO Team has some ebbs and flows depending on the case load but overall, the SO Team continuously identifies immediate care needs at the point of contact, assesses through CE, identifies critical document needs, refers individuals with temporary and emergency shelter options, provides information on housing, employment, and benefits. Additionally, they connect them to resources individuals may qualify to receive. This is an on-going re-iterative process to help those inneed | | October-November 2022: Procure and Train SOC in HMIS, finalize policies and procedures, coordinate, and correspond with Supervisors, and Administrators to determine most appropriate service delivery options and locations. November 2022- September 2023: SOC will perform street outreach, case management, and refer to all other resources listed above for unsheltered individuals diagnosed with SUD. Assessments and Recovery Plans will be simultaneously facilitated. Monthly: Supervisions to evaluate job performance, Salary paid bi-weekly.March 2023: Make Program adjustments based on evaluation findings.June 2023- September 2022: Develop and begin implementing Housing Sustainability Plans or most appropriate long-term benefits. September 2023: Complete and Closeout City of Denton Street Outreach Grant | |
| Section 6: Project Narrative | 0-25 points | 24 | 0-25 points | 22 |

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| Q17: Discuss how this project directly benefits those who experience homelessness; living unsheltered or in places not meant for human habitation. | The SO Team directly benefits those who experience homelessness; living unsheltered or in places not meant for human habitation and is successful because the SO Team builds trust, which is needed to facilitate openness to behavioral health and substance misuse treatment with the goal of establishing successful housing stability. The Team's initial introductions are led by a staff member who has formerly experienced long-term homelessness (peer-to-peer). Rapport and trust building are essential components of SO engagements and are crucial to achieving successful housing placements. Once trust is established, these interactions include CE enrollment, resource referrals, assistance with transportation and acquiring documentation. SO obtains quantitative and qualitative data within the city to determine various demographics, needs, and appropriate action steps to be taken. The resources invested by the community in SO yield exponential returns in the form of hope regained for many experiencing homelessness in Denton, a vulnerable and often forgotten population. | | Those who experience homelessness need comprehensive diversion services to effectively combat homelessness. Paring Housing support with MH, SUD, and other specific provider services truly improves outcomes compared to rapid rehousing. The Center's services are tailored to each encountered individual. The SOC directly benefits this population by expediting and coupling the continuity of care during prioritized Housing support. The SOC will address and eliminate housing barriers by meeting basic needs, enrolling in Denton MHMR services/Intake, providing case management services, and upon stabilization, continue to tailor services/resources towards a rehabilitation/recovery plan unique to that individual. In completing the first two steps, the SOC will more easily communicate and facilitate the most appropriate medical or resource provider(s). Working collaboratively with local organizations and meeting the individual served in the community to help navigate various assistance options solicits housing barriers and future solutions. | |
| Q18: How does the proposed project involve community collaboration? Please include any agencies your organization plans to collaborate with and the service(s) the partnering agency would provide. | The Giving Grace Street Outreach Team works in collaboration with various agencies in the community that includes but is not limited to: United Way of Denton County - empower donors, volunteers, businesses, governments, nonprofits, and community groups to invest in neighbors for a better Denton County community. Solutions of North Texas - provide substance abuse services to people currently struggling with alcoholism and/or drug addiction. • The Denton Police Department HOT Team- Identifies and proactively patrols secluded areas occupied by homeless and actively seeks out those who are not engaged with homeless service providers. Provides security to personnel and volunteers while entering locations such as encampments. First Refuge/Vision Ministries- Assists with providing Community Resources, Food & Clothing, and Holistic Care Women 2 Women (W2W) - Provides resources for connecting to healthcare providers for ongoing needs. Salvation Army Denton- emergency night shelter, food pantry, social service center, soup kitchen, and church. Monsignor King Outreach Center- emergency shelter 7 days a week as well as inclement weather shelter. Our Daily Bread- lunch is served Monday through, hygiene products, mail services. On specified days health services, SNAPs providers, and housing providers set up tables to meet with clients. Denton County MHMR- We participate in the FFTF (Familiar Faces) monthly meetings, we also are working to coordinate specific outreach for our clients in the encampments to connect with an MHMR staff member in the field. Serve Denton- Partners with many local nonprofits-most of which have physical offices in the building—to make social services more accessible for people in need. Denton County Transportation Authority- Street Outreach coordinates with the Senior Manager of Rail Operations to connect with any persons experiencing homelessness on the platforms, railroad, or property around the DCTA lines... [FULL RESPONSE PROVIDED IN EXHIBIT 3] | | Community collaboration is essential for this grant and for the Center's success in the community. The SOC will collaborate with Our Daily Bread (ODB), Monsignor King, Denton Police Department's (DPD) Homeless Outreach Officers, DPD's Crisis Intervention Response Team (CIRT), and Denton Fire Paramedics through face-to-face visits, phone calls, and all forms of communication. | |
| Q19: Describe your program's approach and plan to working with clients to address and eliminate housing barriers. | The SO Team has a holistic approach when engaging with clients experiencing homelessness. The initial step is relationship development and maintenance as they identify neighbors experiencing homelessness. The Team continues to build rapport and starts the process of data collection and reporting to the city collaboration to determine needs that can be addressed. Clients will be entered into HMIS and CE for referral to housing and support services for those seeking assistance for housing, behavioral health, and/or substance use disorder. Referrals to our in-house team as well as those on the housing priority list developed by our community's continuum of care process will be a priority as we develop wrap-around services and collaboration with other city agencies, including but not limited to Solutions of North Texas. | | The Street Outreach Coordinator (SOC) will be a co-collaborator within the Center's established programs and will be responsible for facilitating weekly/ongoing communication with individuals eating meals every Tuesday morning at ODB. This current process needs a Street Outreach position to expedite the continuity of care for individuals needing specialized services/resources. The SOC will collaborate with: (1) Connections Program by locating candidates for the program within the Denton County community. This type of service is imperative as there are many barriers preventing potential candidates from being located and processed for intake into the program, (2) Supported Housing Program by referring eligible individuals from community and ODB encounters to this program, (3) SUD Projects by referring eligible individuals from the community to these critical, lifesaving, intensive outpatient services, (4) Crisis Residential Unit (CRU) is always actively seeking individuals to serve as a safe and beneficial alternative to an inpatient psychiatric hospitalization. The Center has an array of provider services (one-stop-shop) for those in need. | |
| Q20: Describe if and how the organization would plan to continue the project/work after the General Fund dollars are expended. | SO will continue to be supported by gifts and contributions from individuals, foundations, churches/religious groups, businesses, corporate gifts, planned giving (trusts and estates), along with grants from federal, state, and local governments. The community need for, and the impact of SO is well established and will continue to be well supported in the City of Denton and other cities in Denton County. | | The Level of Care 3 case managers are responsible for current street outreach efforts since there is no funding to support the SOC and literal community outreach. Every Tuesday, the LOC3 Case Managers facilitate the videocall with individuals at ODB. Outreach duties are spread out between several case manager positions. After this grant stops funding the SOC, this process will begin again until the Center can write this position into a SAMHSA-funded grant. | |

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| Q21: Has your organization ever had unexpended or recaptured funds from grants awarded (examples: local grant funding awards not fulling expended, state/federal grant funds recaptured)? Explain.(0-5 points) | Permanent Supportive Housing 2019-2020 | | The Center strives to expend all local, state, and federal funding. The Center was awarded \$180,000 from 5 separate awards from Denton County CARES/United Way (between May 2020-2021 and we returned \$1,342.65 (less than 1%). Other than this specific instance attributed to a wide ranging of expenditures, procurements, and specific grant metrics, the Center always stewards external money responsibly and transparently (audited twice a year). | |
| Total Application Score: | 55 possible points | 53 | 55 possible points | 50 |