



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
DCM: David Gaines
DATE: August 8, 2022

SUBJECT

Consider recommending adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the approval of a fourth amendment to a contract between the City of Denton and Schneider Electric Smart Grid Solutions, LLC, formerly Telvent USA, LLC, amending the contract approved by City Council on May 7, 2013, in the not-to-exceed amount of \$491,813.75; said fourth amendment to continue to provide vendor support of the Denton Municipal Electric (DME) ArcFM Solution and associated software modules along with new hardware and software upgrades, which is the sole provider of these items, in accordance with Texas Local Government Code 252.022, which provides that procurement of commodities and services that are available from one source are exempt from competitive bidding, and if over \$50,000 shall be awarded by the governing body; providing for the expenditure of funds therefor; and providing an effective date (File 8048 – providing for a two (2) year term and an additional fourth amendment expenditure amount not-to-exceed amount of \$95,000.00, with the total contract amount not-to-exceed \$817,480.75).

INFORMATION/BACKGROUND

Denton Municipal Electric (DME) must maintain a master repository of records and maps for the installed electric system equipment. A geographic information/facilities management system (referred to as “GIS”) was the method chosen by the City of Denton over twenty years ago. GIS software assists utilities by increasing productivity and improving services through effective management of spatial data. ArcFM is based on the industry-leading Esri ArcGIS platform and consists of a family of configurable models and a set of sophisticated tools designed to provide a highly efficient asset management solution for DME.

The ArcFM electric GIS tool allows DME the capability to run database queries on the transmission and distribution electric systems infrastructure, fiber communications infrastructure, and create engineering and operations maps. The electric GIS has become a core product for DME and is now used to provide GIS data that assists with financial fixed asset accounting, budget preparations, and presentations requiring governing board approvals, distribution engineering analysis, and outage management tracking and reporting. Over time, there have been other softwares that have had integrations to the Schneider suite of software that requires continued maintenance and support.

It is essential for the City of Denton to keep current maintenance with the software vendor in order to ensure the availability of upgrades, software fixes, and access to knowledge and support resources.

Schneider Electric, LLC, formerly known as Telvent USA, LLC is the sole-source vendor for maintenance for the ArcFM Solutions Software systems and associated software modules. They are a wholly owned

subsidiary of Schneider Electric Holdings, Inc, operating under the Schneider Electric brand. The official change became permanent on January 1, 2021. Note: The change from the legal name of Telvent USA, LLC.

Section 252.022 of the Local Government Code provides that procurement of sole source commodities and services are exempt from competitive bidding, if over \$50,000, shall be awarded by the governing body.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On May 7, 2013, City Council approved a contract with Telvent USA, LLC, in the not-to-exceed amount of \$491,813.75 (Ordinance 2013-118).

On October 27, 2016, Purchasing approved Amendment 1 with Telvent USA, LLC, in the not-to-exceed amount of \$84,000.

On August 8, 2018, Purchasing approved Amendment 2 with Telvent USA, LLC, in the not-to-exceed amount of \$4,667.

On March 3, 2020, Council approved Amendment 3 with Telvent USA, LLC, in the not-to-exceed amount of \$142,000. (Ordinance 20-498)

On April 8, 2012, Purchasing executed a Name Change with Schneider Electric Smart Grid Solutions, LLC, formerly Telvent USA, LLC.

RECOMMENDATION

Award with an Amendment 4 to Schneider Electric Smart Grid Solutions, LLC, formerly Telvent USA, LLC, as a sole source supplier, to continue to provide vendor support of the Denton Municipal Electric (DME) ArcFM Solution and associated software modules along with new hardware and software upgrades, in a two (2) year not-to-exceed amount of \$95,000, for a total amended contract amount of \$817,480.75.

PRINCIPAL PLACE OF BUSINESS

Schneider Electric Smart Grid Solutions, LLC, formerly Telvent USA, LLC
Fort Collins, CO

ESTIMATED SCHEDULE OF PROJECT

This is a two (2) year contract.

FISCAL INFORMATION

These services will be funded from Technology Services Operational account. Requisitions will be entered on an as-needed basis. The budgeted amount for this item is \$817,480.75.

EXHIBITS

Exhibit 1: Agenda Information Sheet

Exhibit 2: Original Ordinance, Contract, Amendments, and Name Change

Exhibit 3: LLC Members

Exhibit 4: Ordinance and Amendment 4

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Jerry Looper, 940-349-7676.

Legal point of contact: Marcella Lunn at 940-349-8333.