



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
DCM: David Gaines
DATE: August 2, 2022

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Samsara Inc. for a product demonstration for the Solid Waste Department; and providing an effective date (File 8012 – for a 90 day term). [The Public Utilities Board recommends approval \(6 - 0\)](#).

INFORMATION/BACKGROUND

Samsara is an IT company that specializes in cloud-based video across a range of industries including transportation, construction, field services, utilities and energy, government, healthcare and education, manufacturing, and food and beverage. The Solid Waste (SW) Department would like a live product demonstration for its fleet of landfill and collections vehicles.

The SW Department has a fleet of 80 plus collections vehicles that operate 4 to 7 days a week, from 4:00 a.m. to as late as 11:00 p.m. With recent growth, Denton has seen the demand for solid waste services increase, resulting in greater vehicular traffic and additional collections vehicles on the road. Approximately 90 percent of SW's fleet have blind-spot/reverse cameras to assist the operator, but no more than 30 percent have onboard playback and storage capability. Onboard video dash camera systems provide an unbiased review of facts in cases of an accident, injury, or other vehicle-related incidents. The information provided will be used for safety training and risk assessments as part of the review process.

This request for a demonstration in no way constitutes an agreement to purchase or enter into an agreement with Samsara. The standard procurement process will apply if the department decides to move forward with this or any similar systems.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On July 25, 2022, the Public Utilities Board (PUB) recommended this item to the City Council for consideration.

RECOMMENDATION

Product demonstration from Samsara Inc.

ESTIMATED SCHEDULE OF PROJECT

The demonstration period is 90 days.

FISCAL INFORMATION

This is a zero-cost demonstration.

EXHIBITS

Exhibit 1: Agenda Information Sheet

Exhibit 2: Ordinance and Contract

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Eugene McKinnie, 940-349-8043.

Legal point of contact: Marcella Lunn at 940-349-8333.