



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Christine Taylor
DATE: July 22, 2025

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Ferguson Enterprises, LLC, as primary vendor for Sections A-P and R, Core & Main LP as the secondary vendor for Sections A-N and R, and Metron Farnier, LLC, as primary vendor for Section Q, for the purchase of water and wastewater inventory parts to be stocked in the City of Denton Warehouse; providing for the expenditure of funds therefor; and providing an effective date (RFP 8788 – awarded to Ferguson Enterprises, LLC, Core & Main LP, and Metron Farnier, LLC, for one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$12,000,000.00).

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Enhance Infrastructure and Mobility.

INFORMATION/BACKGROUND

This Request for Proposal (RFP) is for the supply of items that are stocked in the Warehouse, for ease of accessibility, to be used by the Water and Wastewater Departments in their daily operations, and for repair and maintenance of their distribution and collection systems. Materials will be ordered on an as-needed basis to maintain appropriate stocking levels in the Warehouse. These commodities are deemed common stock items and will be funded out of the Distribution Center Working Capital account, stocked in the Warehouse, and charged back to the using department as needed.

Project Description	Estimated 5-Year Expenditure
Year 1	\$2,400,000
Year 2	2,400,000
Year 3	2,400,000
Year 4	2,400,000
Year 5	2,400,000
Total	\$12,000,000

Request for Proposals was sent to 282 prospective suppliers, including three (3) Denton firms. In addition, specifications were placed on the Procurement website for prospective suppliers to download and advertised in the local newspaper. Six (6) proposals were received, references were checked, and proposals were evaluated based upon published criteria including price, delivery, compliance with specifications, and

probable performance. Best and Final Offers (BAFO) were requested from all firms. Staff recommends awarding to a primary and secondary vendor as follows.

<u>Section</u>	<u>Description</u>	<u>Primary</u>	<u>Secondary</u>
Section A	DUCTILE IRON – C110 FULL BODY DOMESTIC ONLY	Ferguson	Core & Main
Section B	BRASS ADAPTERS AND FITTINGS	Ferguson	Core & Main
Section C	PVC, ADAPTERS, BENDS, CONNECTORS	Ferguson	Core & Main
Section D	PVC PIPE; WATER AND SEWER	Ferguson	Core & Main
Section E	WATER METER BOXES, SEWER BOXES	Ferguson	Core & Main
Section F	MANHOLE LIDS, RINGS, AND RISERS	Ferguson	Core & Main
Section G	FIRE HYDRANTS, EXTENSIONS AND REPAIR KITS	Ferguson	Core & Main
Section H	BELL JOINT LEAK CLAMPS	Ferguson	Core & Main
Section I	REPAIR CLAMPS, ETC.	Ferguson	Core & Main
Section J	FLANGE PKS/MJ GLAND PKS, MEG-A-LUG GLAND PACKS	Ferguson	Core & Main
Section K	BRASS TAPPING SADDLES	Ferguson	Core & Main
Section L	STAINLESS STEEL TAPPING SLEEVES	Ferguson	Core & Main
Section M	GATE VALVES, BALL VALVES, STOPS	Ferguson	Core & Main
Section N	METER RESETTERS	Ferguson	Core & Main
Section O	WATER METER VAULT HATCHWAYS	Ferguson Waterworks	
Section P	VALVE BOXES AND VALVE BOX EXTENSIONS	Ferguson Waterworks	
Section Q	METRON METERS AND REPAIR PARTS	Metron Farnier	
Section R	MISCELLANEOUS INVENTORY	Ferguson	Core & Main

	890 – Water Supply, Groundwater, Sewage Treatment, and Related Equipment
NIGP Code Used for Solicitation:	
Notifications sent for Solicitation sent in IonWave:	282
Number of Suppliers that viewed Solicitation in IonWave:	56
HUB-Historically Underutilized Business Invitations sent out:	16
SBE-Small Business Enterprise Invitations sent out:	90
Responses from Solicitation:	6

RECOMMENDATION

Award a contract with Ferguson Enterprises, LLC, Core & Main LP, and Metron Farnier, LLC, for the purchase of water and wastewater inventory parts to be stocked in the City of Denton Warehouse, in a one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$12,000,000.

PRINCIPAL PLACE OF BUSINESS

Ferguson Enterprises, LLC
Denton, TX

Core & Main LP
Krugerville, TX

Metron Farnier, LLC
Boulder, CO

ESTIMATED SCHEDULE OF PROJECT

This is an initial one (1) year contract with options to extend the contract for four (4) additional one (1) year periods, with all terms and conditions remaining the same.

FISCAL INFORMATION

These items will be funded from Warehouse Working Capital account, stocked in the Warehouse, and charged back to the using department as needed. The budgeted amount for this item is \$12,000,000. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed.

EXHIBITS

Exhibit 1: Agenda Information Sheet

Exhibit 2: Pricing Evaluation

Exhibit 3: Ordinance and Contract

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Keith Kading, 940-349-7178.

Legal point of contact: Marcella Lunn at 940-349-8333.