



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement

DCM: David Gaines

DATE: June 28, 2022

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Mark III Systems Incorporated, through the Department of Information Resources (DIR) Cooperative Purchasing Network Contract No. DIR-CPO-4419, for data storage, data communications, and networking equipment and related services; providing for the expenditure of funds therefor; and providing an effective date (File 8028 – awarded to Mark III Systems Incorporated, in the five (5) year not-to-exceed amount of \$270,000.00).

INFORMATION/BACKGROUND

The City of Denton uses Veeam Enterprise Backup Solutions to backup all of the servers, databases, and data files used to support business applications. This allows the City to backup digital data and restore it to a previous state before an event that caused a potential data loss. Backups are used not only for the recovery of accidental removal or changes to files but also for disaster recovery and protection from security issues. Veeam Enterprise Backup Solution is used to back all virtual and physical devices, including critical desktops. This contract will be used for additional purchases as we expand our technology footprint as well for support and maintenance.

Below is a table of DIR Co-op contracts that offer the Veeam Enterprise Backup Solution with different vendors and the discounts they offer. DIR-CPO-4419 with Mark III Systems Incorporated offered the highest discounts and was selected for the best value to the City.

Co-Op Contracts Offered for Veeam	Software % Discount	Storage % Discount	Maintenance & Support % Discount
DIR-CPO-4419	15%	10%	5% (including training)
DIR-TSO-4120	N/A	N/A	5%
DIR-TSO-4315	10.66 %	N/A	3%

Contract Term	Estimated Annual Spend
Year 1	\$50,000.00
Year 2	\$50,000.00
Year 3	\$50,000.00
Year 4	\$50,000.00
Year 5	\$50,000.00
Contingency	\$20,000.00
Total	\$270,000.00

Pricing obtained through the Department of Information Resources (DIR) Cooperative Purchasing Network has been competitively bid and meets the statutory requirements of Texas Local Government Code 271.102.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On January 28, 2020, Council approved the interlocal agreement with the Department of Information Resources Purchasing Network (Ordinance 20-196).

RECOMMENDATION

Award a contract with Mark III Systems Incorporated, for data storage, data communications and networking equipment, and related services, in a five (5) year not-to-exceed amount of \$270,000.

PRINCIPAL PLACE OF BUSINESS

Mark III Systems Incorporated
Houston, TX

ESTIMATED SCHEDULE OF PROJECT

This is a five (5) year contract. This DIR contract expires on November 4, 2024.

FISCAL INFORMATION

These items and services will be funded through Technology Services Operating Infrastructure budget 830200.7804. Requisitions will be entered on an as-needed basis. The budgeted amount for this item is \$270,000. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed.

EXHIBITS

Exhibit 1: Agenda Information Sheet
Exhibit 2: Pricing Index
Exhibit 3: Ordinance

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Leisha Meine, 940-349-7823.

Legal point of contact: Marcella Lunn at 940-349-8333.