

Price Comparison for Furniture

<u>Vendor</u>	<u>Price</u>	<u>Notes</u>	<u>COOP Info</u>
Wilson Bauhaus	55%-63% Discount	local, government history	OMNIA Partners- R191802
GL Seaman & Company	30% Discount	up to 12 weeks	OMNIA Partners- #R191812
Global Industrial	10% Discount		Buyboard - #657-21
GOVPRIME SOLUTIONS LLC	Unknown not found	8-12 weeks on delivery	Buyboard-proposal says buyboard but not in the Buyboard system
G-Style LLC	50% Discount	6-12 weeks on delivery	TIPS - #230301
Human Active Technology	50% Discount		TIPS - #230301
Indeco Sales	30% Discount	6-8 weeks on delivery	Buyboard - #667-22
iOffice (iCopy LLC)	30% Discount		Buyboard - #667-22
Lakeshore Learning Materials, LLC (Lakeshore Parent, LLC)	30% Discount		Buyboard - #667-22
ODP Business Solutions	30% Discount		OMNIA Partners- #R191812
Plano Office Supply	35%-40% Discount	4-8 weeks on delivery	Buyboard - #667-22
Trinity Furniture, Inc.	50% Discount	8-12 weeks on delivery	TIPS - #230301
Varidesk (VARI Sales Corporation)	10% Discount		OMNIA Partners - #R2210004
Worthington Direct	5%-10% Discount	8-12 weeks on delivery	Buyboard - #667-22

Summary:

An RFI (Request for Information) was sent out in February 2024. It was sent to 149 vendors, with 12 responded vendors. After review, the evaluation team went with Wilson Bauhaus which is on a COOP with OMNIA Partners providing the highest discount and delivery time frame was within our needs. Wilson Bauhaus furniture is familiar with our procedures, buildings, and the specific specs we require. They consistently provide all necessary paperwork and documentation for procurement and are quick to address any issues that arise. Additionally, they've delivered custom designs for several of our projects, demonstrating their flexibility and commitment to meeting our needs. We did factor in delivery. Wilson seems to be able to get stuff to us fairly quickly and they provide good service and they know what we have specked out so there is really any confusion or mistakes made. Furthermore, if something does go wrong, there's been a couple different times where they made it right with excellent customer service if that even matters.