



# City of Denton

City Hall  
215 E. McKinney Street  
Denton, Texas  
[www.cityofdenton.com](http://www.cityofdenton.com)

## AGENDA INFORMATION SHEET

**DEPARTMENT:** Procurement  
**ACM:** Christine Taylor  
**DATE:** August 5, 2025

### **SUBJECT**

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Mark III Systems, Inc., through Choice Partners, a division of Harris County Department of Education (HCDE) Purchasing Network Contract No. 22/043KN-10, for data storage, data communications, networking equipment and related services for the Technology Services Department; providing for the expenditure of funds therefor; and providing an effective date (File 8868 – awarded to Mark III Systems, Inc., for one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$375,000.00).

### **STRATEGIC ALIGNMENT**

This action supports Key Focus Area: Pursue Organizational Excellence and Collaborative and Respectful Leadership.

### **INFORMATION/BACKGROUND**

The City of Denton uses Veeam Enterprise Backup Solutions for the backup of all of the servers, databases, and data files used to support business applications. Veeam enables the City to back up digital data and restore it to a previous state if needed. Backups are used both for the recovery of accidental removal or changes to files, but also for disaster recovery and protection from security issues. Veeam Enterprise Backup Solution backs up all virtual and physical devices, including specific, critical desktops. This contract will provide for support and maintenance and allow for any additional growth as we expand our technology footprint.

Below are the estimated expenditures along with a 20% contingency that will provide additional spending authority for support and additional growth:

Project Description	Estimated 5-Year Expenditure
Year 1	\$54,532.34
Year 2	58,349.60
Year 3	62,434.07
Year 4	66,804.46
Year 5	71,480.77
Contingency for additional support hours	61,398.76
<b>Total</b>	<b>\$375,000.00</b>

Pricing obtained through the Choice Partners Cooperative Purchasing Network has been competitively bid and meets the statutory requirements of Texas Local Government Code 271.102.

### **PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)**

On August 17, 2010, City Council approved the interlocal agreement with the Harris County Department of Education Cooperative Purchasing Network (Ordinance 2010-190).

### **RECOMMENDATION**

Award a contract with Mark III Systems, Inc. for data storage, data communications, networking equipment and related services for the Technology Services Department, in a one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$375,000.

### **PRINCIPAL PLACE OF BUSINESS**

Mark III Systems, Inc.  
Houston, TX

### **ESTIMATED SCHEDULE OF PROJECT**

This is an initial one (1) year contract with options to extend the contract for four (4) additional one (1) year periods, with all terms and conditions remaining the same. This Choice Partners contract will expire on August 16, 2027.

### **FISCAL INFORMATION**

These items and services will be funded through Technology Services Operating Infrastructure budget 830200.7803. Requisitions will be entered on an as-needed basis. The budgeted amount for this item is \$375,000. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed.

### **EXHIBITS**

Exhibit 1: Agenda Information Sheet  
Exhibit 2: Pricing Index  
Exhibit 3: Ordinance and Contract

Respectfully submitted:  
Lori Hewell, 940-349-7100  
Purchasing Manager

For information concerning this acquisition, contact: Leisha Meine, 940-349-7823.

Legal point of contact: Marcella Lunn at 940-349-8333.