



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement

DCM: David Gaines

DATE: June 28, 2022

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with Axon Enterprise, Inc., through the Sourcewell Cooperative Purchasing Network Contract Number 010720-AXN, for the purchase of Police In-Car Camera Systems (Axon Fleet System) for Police Department's new vehicles, including cameras, software, peripherals, routers, maintenance, and services; authorizing the expenditure of funds therefor; and declaring an effective date (File 8033 – awarded to Axon Enterprise, Inc., in the three (3) year not-to-exceed amount of \$1,430,117.00).

INFORMATION/BACKGROUND

The Denton Police Department vehicles are equipped with Axon Fleet In-Car Video System. Axon didn't renew the DIR contract, and these items are currently on Sourcewell contract #010720-AXN. In order to proceed with the procurement, the department is requesting expenditure approval for three (3) years including the current fiscal year through May 2025 with 12 new vehicles per year and the projected increase of the vehicle fleet and contingency. The contract includes the hardware, software, licensing, storage, and warranty for easy replacement of the hardware. The upfitter Defender is a certified installer for Axon Fleet System which will install the system.

The Denton Police Department currently uses Axon for a body-worn camera program. Axon Fleet has interoperability with other technology platforms. Axon Fleet works in conjunction with the body-worn camera solution. The Axon Fleet system can be triggered to activate by speed, activating emergency equipment, or crashes like the department's current system. In addition, the Axon Fleet can be activated and start recording when a Taser is turned on, when a door is opened, or a light bar is activated. This camera system also has the ability to compare activity to calls stored in CAD/RMS system to intuit when videos might be associated with specific calls making locating records easier. The current solution does not offer this capability.

Videos captured by Axon Fleet are stored in Evidence.com, a cloud-based, secure evidence storage system. This is the current system used for body-worn cameras. Using the same system means that processes are simplified for officers in the field. Evidence.com manages purge cycles and legally required retentions for videos. The data is stored on secured, CJIS-compliant servers with multiple backup systems. Videos can be accessed remotely through web-based platforms that maintain CJIS security. The videos are viewable in a non-proprietary MP4 format. The system also maintains an audit trail of who accesses evidence, when they did it, and if it was downloaded. Evidence cannot be altered in this system, but it does have a redaction feature that the current solution does not offer. Evidence.com is easy to search and access data on. Evidence

can be located by the officer's name, badge number, camera serial number, date, case number, category, and other criteria. Evidence.com can also manage the inventory of equipment deployed and assigned. Axon Fleet also includes the installation of routers in the vehicles deploying the system. This enables continuous remote uploading of videos that do not require proximity to any specific structure or network. This package includes unlimited storage for all video evidence created by the Axon Fleet system.

Cost Breakdown - Fleet 2 and 3					
Description	Current Year (2nd) FY21-22	3rd FY22-23	4th FY23-24	7313 Term FY24-25	Total
Fleet 2 Add On for 12 Vehicles	\$63,425.52	\$13,959.24	\$13,959.24	\$13,959.24	\$105,303.24
Fleet 3 Add On for 12 Vehicles		\$31,449.60	\$31,449.60	\$31,449.60	\$94,348.80
Fleet 3 Add On for 12 Vehicles			\$31,449.60	\$31,449.60	\$62,899.20
Current Fleet 2 for 106 + 9 Vehicles (PSO and Mental Health)	\$168,592.68	\$168,592.68	\$168,592.68	\$168,592.68	\$674,370.72
Contingency - 3 more vehicles/year		\$7,862.40	\$15,724.80	\$23,587.20	\$47,174.40
Total	\$232,018.20	\$221,863.92	\$261,175.92	\$715,058.04	\$1,430,116.08
Contract Total:	\$1,430,116.08				

Comparison of 12 Vehicles for 1st Year

Axon Fleet	Motorola SafeGuard	Safe Fleet L3
\$63,425.52	\$125,522.40	\$113,700.00

Pricing obtained through Sourcewell Cooperative Purchasing Network has been competitively bid and meets the statutory requirements of Texas Local Government Code 271.102.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On January 28, 2020, Council approved the interlocal agreement with Sourcewell (Ordinance 20-197).

RECOMMENDATION

Award a contract with Axon Enterprise, Inc., for the purchase of Police In-Car Camera System (Axon Fleet System) for PD new vehicles including cameras, software, peripherals, routers, maintenance, and services, in a three (3) year not-to-exceed amount of \$1,430,117.

PRINCIPAL PLACE OF BUSINESS

Axon Enterprise, Inc.
Scottsdale, AZ

ESTIMATED SCHEDULE OF PROJECT

This is a three (3) year contract. This Sourcewell contract expires on February 21, 2024.

FISCAL INFORMATION

These products and services will be funded through the Fleet Services Job Cost Account for the first year and Technology Service Public Safety Operating Budget 830003.7804 for the remaining #156014 has been entered into the Purchasing software system in the amount of \$63,425.52. The budgeted amount for this item is \$1,430,117. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed.

EXHIBITS

Exhibit 1: Agenda Information Sheet

Exhibit 2: Ordinance and Contract

Respectfully submitted:
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Purchasing Manager

For information concerning this acquisition, contact: Tiffany Wei, 940-349-7816.

Legal point of contact: Marcella Lunn at 940-349-8333.