



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Christine Taylor
DATE: June 16, 2026

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with DiVal Safety Equipment, Inc., for the acquisition of self-contained breathing apparatuses for the Fire Department; providing for the expenditure of funds therefor; and providing an effective date (RFP 8998 – awarded to DiVal Safety Equipment, Inc., for three (3) years, with the option for two (2) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$1,053,000.00).

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Support Healthy and Safe Communities.

INFORMATION/BACKGROUND

A self-contained breathing apparatus (SCBA) is a respiratory protective device worn by firefighters to provide breathable air in toxic and hazardous environments. The Fire Department began using SCBAs manufactured by Scott Safety Corporation in the year 2000. Since then, the manufacturer has issued numerous updates to meet safety requirements established by the National Fire Protection Association. Fire Department ambulances, engines, and trucks are all equipped with SCBAs. When new apparatuses are purchased, new SCBAs are purchased as well.

The Fire Department performs approximately 100 percent of the SCBAs' flow tests in-house. These tests are required annually by the Texas Commission on Fire Protection (TCFP) and the National Fire Protection Association (NFPA). When the test reveals a need, or when damage or repair is required, the department uses DiVal Breathing Air Products as a resource for warranty repairs and replacement parts. This allows the City of Denton Fire Department to maintain the use of current safety-appropriate respiratory protection during firefighting and rescue responses.

Estimated 5 Year Expenditures

	Maintenance/Repair	New Acquisitions	Total
Year 1	\$70,000	\$125,000	\$195,000
Year 2	70,000	125,000	195,000
Year 3	70,000	125,000	195,000
Year 4	70,000	125,000	195,000
Year 5	70,000	125,000	195,000

Total	\$350,000	\$625,000	\$975,000
		8% Contingency	78,000
		GRAND TOTAL	\$1,053,000

Request for Proposals was sent to 220 prospective suppliers, including 10 Denton firms. In addition, specifications were placed on the Procurement website for prospective suppliers to download and were advertised in the local newspaper. Three (3) proposals were received, references were checked, and proposals were evaluated based upon published criteria, including price, compliance with specifications, and probable performance. Best and Final Offers (BAFO) were requested from the top firms. Based upon this evaluation, DiVal Safety Equipment, Inc. was ranked the highest and determined to be the best value for the City.

NIGP Code Used for Solicitation:	340 - Fire Protection Equipment and Supplies
Notifications sent for Solicitation sent in IonWave:	220
Number of Suppliers that viewed Solicitation in IonWave:	22
HUB-Historically Underutilized Business Invitations sent out:	32
SBE-Small Business Enterprise Invitations sent out:	80
Responses from Solicitation:	3

RECOMMENDATION

Award a contract with DiVal Safety Equipment, Inc., for self-contained breathing apparatuses for the Fire Department, for a three (3) year term, with the option for two (2) additional one (1) year extensions, for a total of five (5) years, not to exceed \$1,053,000.

PRINCIPAL PLACE OF BUSINESS

DiVal Safety Equipment, Inc.
West Tawakoni, TX

ESTIMATED SCHEDULE OF PROJECT

This is an initial three (3)- year contract with options to extend for two (2) additional one (1)- year periods, with all terms and conditions remaining the same.

FISCAL INFORMATION

The maintenance and repair items will be funded from Fire Operating account 320100.6393, and new SCBA acquisitions will be budgeted and funded in correlation with new and replacement apparatus purchases. Approved new acquisition funding will be budgeted in 320100.8411. The estimated annual maintenance and repair expenditure for a fiscal year is \$70,000 and is included in the adopted budget. The remainder will be budgeted in future fiscal years to align with the contract terms and expenditure. These products and services will be utilized on an as-needed basis. The City will pay only for items purchased and is not obliged to pay the full contract amount unless required.

EXHIBITS

- Exhibit 1: Agenda Information Sheet
- Exhibit 2: Pricing Evaluation
- Exhibit 3: Ordinance and Contract

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Collin Skipper, 940-349-8831.

Legal point of contact: Leah Bush at 940-349-8333.