



<b>Contract Spend Per Each Manufacturer (Chevrolet, Ford, Dodge)</b>	<b>\$ 10,000,000</b>
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After reference checks, Platinum Ford North LLC, Bob Moore Auto Group, L.L.C., and ZT Motors of Texas Three, LLC dba Ron Carter Chrysler Dodge Jeep Ram are established businesses that have experience working with larger entities and possess the competence to perform the work requested in a timely manner.

<b>Vendor</b>	<b>Award*</b>
Platinum Ford North, LLC	Primary
Bob Moore Auto Group, L.L.C.	Secondary
ZT Motors of Texas Three, LLC dba Ron Carter Chrysler Dodge Jeep Ram	Tertiary

\*If the Primary contractor fails to provide a suitable vehicle for the specifications requested, then the Secondary and Tertiary contractors will be contacted.

Request for Proposals was sent to 145 prospective suppliers, including six (6) Denton firms. In addition, specifications were placed on the Procurement website for prospective suppliers to download and advertised in the local newspaper. Three (3) proposals were received, references were checked, and proposals were evaluated based upon published criteria including compliance with specifications, probable performance, price, and no charge add-ons. Best and Final Offers (BAFO) were requested from all firms. Based upon this evaluation, the department is awarding contracts to Platinum Ford North LLC, Bob Moore Auto Group, L.L.C., and ZT Motors of Texas Three, LLC dba Ron Carter Chrysler Dodge Jeep Ram.

NIGP Code Used for Solicitation:	071 – Automobiles, SUVs, and Vans, 072 - Trucks
Notifications sent for Solicitation sent in IonWave:	146
Number of Suppliers that viewed Solicitation in IonWave:	15
HUB-Historically Underutilized Business Invitations sent out:	15
SBE-Small Business Enterprise Invitations sent out:	44
Responses from Solicitation:	3

### **RECOMMENDATION**

Award a contract with Platinum Ford North LLC, as the primary vendor, Bob Moore Auto Group, L.L.C., as the secondary vendor, and ZT Motors of Texas Three, LLC dba Ron Carter Chrysler Dodge Jeep Ram, as the tertiary vendor, for the supply of Ford light-medium duty vehicles which include sedans, passenger vans, pickup trucks, hybrid, and electric vehicles for the Fleet Services Department, in a one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$10,000,000.

### **PRINCIPAL PLACE OF BUSINESS**

Platinum Ford North LLC  
Pilot Point, TX

Bob Moore Auto Group, L.L.C.  
Oklahoma City, OK

ZT Motors of Texas Three, LLC dba Ron Carter Chrysler Dodge Jeep Ram  
League City, TX

## **SUSTAINABILITY MEASURES**

New vehicle selections will first accommodate department function requirements, then minimize emissions and greenhouse gas (GHG) levels to the extent possible through the engine, driveline, and fuel type selections. City of Denton fleet GHG reports are provided to the North Central Texas Council of Governments and DFW Clean Cities annually. The contract includes available alternative fueled and Battery Electric Vehicles produced by the original equipment manufacturer in the light-medium duty class.

## **ESTIMATED SCHEDULE OF PROJECT**

This is an initial one (1) year contract with options to extend the contract for four (4) additional one (1) year periods, with all terms and conditions remaining the same.

## **FISCAL INFORMATION**

These items will be funded from Motorpool Fund, various Vehicle Replacement Funds, and capital funds as approved in the budget approval process. Requisitions will be entered on an as-needed basis. The budgeted amount for this item is \$10,000,000. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed.

Exhibit 1: Agenda Information Sheet

Exhibit 2: Pricing Evaluation

Exhibit 3: Presentation

Exhibit 4: Ordinance and Contract

Respectfully submitted:  
Lori Hewell, 940-349-7100  
Purchasing Manager

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