



# City of Denton

City Hall  
215 E. McKinney Street  
Denton, Texas  
www.cityofdenton.com

## AGENDA INFORMATION SHEET

**DEPARTMENT:** Procurement  
**ACM:** Cassey Ogden  
**DATE:** July 16, 2024

### SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with RS Welding, LLC, for welding services for various City buildings for the Facilities Management Department; providing for the expenditure of funds therefor; and providing an effective date (RFP 8548 – awarded to RS Welding, LLC, for one (1) year, with the option for four (4) additional one (1) year extensions, in total five (5) year in the not-to-exceed amount of \$4,987,500.00).

### STRATEGIC ALIGNMENT

This action supports the Key Focus Area: Enhance Infrastructure and Mobility.

### INFORMATION/BACKGROUND

Facilities Management maintains the exterior fencing, gates, and other welding needs throughout 206 City-owned buildings. The welding services will be performed as needed to assist the City with fencing and gate additions, Parks Department needs, and maintenance of existing facilities. The historical average spend for welding services is \$280,000 per year.

With the City’s planned new buildings, securing older buildings, ongoing Facilities Condition Assessment (FCA) work, and the Parks Department needs, the contract spend is estimated between \$987,500 to \$1,000,000 per year.

|                        | <b>Year 1</b>      | <b>Year 2</b>      | <b>Year 3</b>      | <b>Year 4</b>      | <b>Year 5</b>    | <b>Total</b>       |
|------------------------|--------------------|--------------------|--------------------|--------------------|------------------|--------------------|
| Maintenance/Parks Dept | \$602,381          | \$602,381          | \$602,381          | \$602,381          | \$602,381        | \$3,011,905        |
| FCA Work               | 350,000            | 350,000            | 350,000            | 350,000            | 350,000          | 1,750,000          |
| <b>Sub Total</b>       | <b>\$952,381</b>   | <b>\$952,381</b>   | <b>\$952,381</b>   | <b>\$952,381</b>   | <b>\$952,381</b> | <b>\$4,761,905</b> |
| Contingency            | 47,619             | 47,619             | 47,619             | 47,619             | 35,119           | 225,595            |
| <b>Total</b>           | <b>\$1,000,000</b> | <b>\$1,000,000</b> | <b>\$1,000,000</b> | <b>\$1,000,000</b> | <b>\$987,500</b> | <b>\$4,987,500</b> |

Request for Proposals was sent to 78 prospective suppliers, including nine (9) Denton firms. In addition, specifications were placed on the Procurement website for prospective suppliers to download and advertised in the local newspaper. One (1) proposal was received, references were checked, and the proposal was evaluated based upon published criteria including schedule, compliance with specifications, probable

performance, and price. Best and Final Offers (BAFO) were requested from the firm. Based upon this evaluation, RS Welding, LLC was determined to be the best value for the City.

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|---|---|
| NIGP Code Used for Solicitation:                              | <b>895 - Welding Equipment and Supplies</b> |
| Notifications sent for Solicitation sent in IonWave:          | 78  |
| Number of Suppliers that viewed Solicitation in IonWave:      | 3   |
| HUB-Historically Underutilized Business Invitations sent out: | 9   |
| SBE-Small Business Enterprise Invitations sent out:           | 38  |
| Responses from Solicitation:                                  | 1   |

### **RECOMMENDATION**

Award a contract with RS Welding, LLC, for welding services for various City buildings for the Facilities Management Department, in a one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$4,987,500.

### **PRINCIPAL PLACE OF BUSINESS**

RS Welding, LLC  
Pilot Point, TX

### **SUSTAINABILITY MEASURES**

The most cost-effective and efficient parts available will be used when using welding services.

### **ESTIMATED SCHEDULE OF PROJECT**

This is an initial one (1) year contract with options to extend the contract for four (4) additional one (1) year periods, with all terms and conditions remaining the same.

### **FISCAL INFORMATION**

These services will be funded from Outside Contracted Services account 880200.6545 or different department accounts and new additions or new construction will be funded from the capital budget. Requisitions will be entered on an as-needed basis. The budgeted amount for this item is \$4,987,500.

### **EXHIBITS**

Exhibit 1: Agenda Information Sheet  
Exhibit 2: Ordinance and Contract

Respectfully submitted:  
Lori Hewell, 940-349-7100  
Purchasing Manager

For information concerning this acquisition, contact: Thomas Gramer, 940-349-7467.

Legal point of contact: Marcella Lunn at 940-349-8333.