City of Denton



City Hall 215 E. McKinney Street Denton, Texas www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement

ACM: Christine Taylor

DATE: August 19, 2025

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, rejecting any and all competitive proposals under RFP 8798 for the Employee Dental Plan for the Human Resources Department; and providing an effective date (RFP 8798).

INFORMATION/BACKGROUND

The Human Resources Department oversees the City's voluntary dental benefits contract as part of its comprehensive employee benefits package. These dental benefits are available to both employees and retirees, with the full cost of coverage paid entirely by the participant.

A Request for Proposal for these services was issued on March 21, 2025, and four (4) proposals were received, including Humana Insurance Company, the incumbent. Following a thorough evaluation of the proposals, the City started negotiations with the highest-ranked vendor, Humana. During these negotiations, the City asked if the vendor would amend the existing contract to include a rate guarantee for a minimum of two (2) plan years and plan performance guarantees as outlined within the proposal. These contractual guarantees remain in place through the end of the current contract period on December 31, 2028.

In accordance with the Local Government Code 252.043, the City Council may reject any and all bids.

RECOMMENDATION

Staff recommends rejection of all proposals for RFP 8798 for Employee Dental Plan for the Human Resources Department.

EXHIBITS

Exhibit 1: Agenda Information Sheet

Exhibit 2: Ordinance

Respectfully submitted: Lori Hewell, 940-349-7100 Purchasing Manager For information concerning this acquisition, contact: Misty Hambright, 940-349-8573.

Legal point of contact: Marcella Lunn at 940-349-8333.