



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement
ACM: Christine Taylor
DATE: October 13, 2025

SUBJECT

Consider recommending adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with AiDash, Inc., for the purchase of an intelligent vegetation management solution for Denton Municipal Electric; providing for the expenditure of funds therefor; and providing an effective date (RFQ 8819 – awarded to AiDash, Inc., for one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$370,834.00).

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Enhance Infrastructure and Mobility.

INFORMATION/BACKGROUND

Denton Municipal Electric (DME) operates an aerial transmission and distribution grid that covers the greater Denton area. Under the guidance of a council-approved Vegetation Management Plan, DME maintains vegetation in approximately 400 miles of easements. The National Electric Safety Code dictates minimum clearances between aerial conductors and vegetation. DME utilizes contractors to responsibly trim vegetation to distances greater than the required minimums. To date, DME has utilized manual methods to maintain, plan, and budget annual vegetation management efforts. Emerging intelligent technology is now readily available that utilizes high-definition satellite imagery and artificial intelligence to more efficiently identify vegetation clearance conflicts. AiDash's intelligent vegetation management software will enable DME to remotely monitor all aerial circuits and more efficiently plan and prioritize areas to trim. The efficiencies gained by utilizing the software will allow DME to better utilize the annual tree trimming budget.

	FY25/26	FY26/27	FY27/28	FY28/29	FY29/30	Total
Implementation	\$13,722					\$13,722
Annual Fee	64,680	64,680	64,680	64,680	64,680	323,400
Contingency	7,840	6,468	6,468	6,468	6,468	33,712
Total	\$86,242	\$71,148	\$71,148	\$71,148	\$71,148	\$370,834

Request for Qualifications (RFQ) for professional surveying services was sent to 456 prospective firms for these services, including eight (8) Denton firms. In addition, the RFQ was placed on the Procurement website for prospective respondents to download, and advertised in the local newspaper. Two (2) statements of qualifications (SOQ) were received. The SOQs were evaluated based on published criteria, including

delivery/schedule, understanding needs, and probable performance. Based upon this evaluation, the recommended award is to AiDash, Inc., and is determined to be the most qualified firm for the City.

NIGP Code Used for Solicitation:	209 - Computer Software for Mini and Mainframe Computers (Preprogrammed)
Notifications sent for Solicitation sent in IonWave:	456
Number of Suppliers that viewed Solicitation in IonWave:	34
HUB-Historically Underutilized Business Invitations sent out:	66
SBE-Small Business Enterprise Invitations sent out:	160
Responses from Solicitation:	2

RECOMMENDATION

Approve a contract AiDash, Inc., for an intelligent vegetation management solution for Denton Municipal Electric, in a one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$370,834.

PRINCIPAL PLACE OF BUSINESS

AiDash, Inc.
San Jose, CA

ESTIMATED SCHEDULE OF PROJECT

This is an initial one (1) year contract with options to extend the contract for four (4) additional one (1) year periods, with all terms and conditions remaining the same. This implementation of the solution will begin approximately two (2) weeks after the council's approval.

FISCAL INFORMATION

The current annual maintenance expenditure is, and all future expenditures will be budgeted in the DME Operations and Maintenance operating budget. A requisition will be entered on October 1, 2025 for \$13,722. Requisitions will be entered on an as-needed basis. The budgeted amount of this item is \$370,834.

EXHIBITS

Exhibit 1: Agenda Information Sheet
Exhibit 2: Evaluation Sheet
Exhibit 3: Ordinance and Contract

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Chris Lutrick, 940-349-7152.

Legal point of contact: Marcella Lunn at 940-349-8333.