

Exhibit 2  
RFP 8712 - Pricing Evaluation for Supply of Protective Relay Panels for Multiple Substations

Respondent's Business Name: Principal Place of Business (City and State):				Schweitzer Engineering Laboratories, Inc. Leonard, TX		Control Panels USA, Inc. Austin, TX		Integrated Power Services Shreveport, LA		Texas Electric Cooperatives Georgetown, TX		J.H. Davidson & Associates, LLC Austin, TX		MVA Power Montreal, QC		Relay & Power Systems, Inc. Conshohocken, PZ		KeasleSalesLLC McKinney, TX	
Line #	Description	QTY	UOM	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
Unit Pricing - PRICING SHALL BE QUOTED TO INCLUDE ALL COSTS, WITH SHIPPING FOB DESTINATION Include Delivery (Weeks ARO)																			
Underwood Substation Relay Panels																			
1	BREAKER UW410 & DIGITAL FAULT RECORDER PANEL	1	EA	\$63,047.00	\$63,047.00	\$75,730.00	\$75,730.00	\$77,932.09	\$77,932.09	\$69,480.00	\$69,480.00	\$49,759.00	\$49,759.00	\$86,199.00	\$86,199.00	\$78,205.97	\$78,205.97	\$78,432.00	\$78,432.00
2	BREAKER UW420 & BUS C DIFFERENTIAL PANEL	1	EA	\$25,495.00	\$25,495.00	\$22,955.00	\$22,955.00	\$22,745.96	\$22,745.96	\$28,090.00	\$28,090.00	\$28,137.00	\$28,137.00	\$27,295.00	\$27,295.00	\$31,296.94	\$31,296.94	\$35,241.00	\$35,241.00
3	BREAKER UW430 PANEL	1	EA	\$16,134.00	\$16,134.00	\$17,231.00	\$17,231.00	\$17,510.47	\$17,510.47	\$17,774.00	\$17,774.00	\$21,762.00	\$21,762.00	\$17,459.00	\$17,459.00	\$20,322.83	\$20,322.83	\$28,462.00	\$28,462.00
4	BREAKER UW440 & BUS B DIFFERENTIAL PANEL	1	EA	\$25,495.00	\$25,495.00	\$22,989.00	\$22,989.00	\$22,745.96	\$22,745.96	\$28,090.00	\$28,090.00	\$28,137.00	\$28,137.00	\$27,295.00	\$27,295.00	\$31,296.94	\$31,296.94	\$35,241.00	\$35,241.00
5	BREAKER UW460 & DENTON WEST LINE DIFFERENTIAL PANEL	1	EA	\$21,833.00	\$21,833.00	\$21,099.00	\$21,099.00	\$20,765.12	\$20,765.12	\$24,056.00	\$24,056.00	\$25,390.00	\$25,390.00	\$23,614.00	\$23,614.00	\$27,404.05	\$27,404.05	\$31,802.00	\$31,802.00
6	BREAKER UW470 & BUS A DIFFERENTIAL PANEL	1	EA	\$25,495.00	\$25,495.00	\$22,989.00	\$22,989.00	\$22,745.96	\$22,745.96	\$28,090.00	\$28,090.00	\$27,522.00	\$27,522.00	\$25,925.00	\$25,925.00	\$31,296.94	\$31,296.94	\$35,241.00	\$35,241.00
7	BREAKER UW480 & R.D. WELLS LINE DIFFERENTIAL PANEL	1	EA	\$21,833.00	\$21,833.00	\$21,099.00	\$21,099.00	\$20,765.17	\$20,765.17	\$24,056.00	\$24,056.00	\$25,459.00	\$25,459.00	\$23,614.00	\$23,614.00	\$28,146.63	\$28,146.63	\$32,048.00	\$32,048.00
8	BREAKER UW210/UW211/UW212 PANEL	1	EA	\$16,947.00	\$16,947.00	\$16,455.00	\$16,455.00	\$17,023.17	\$17,023.17	\$18,671.00	\$18,671.00	\$22,340.00	\$22,340.00	\$17,344.00	\$17,344.00	\$22,441.61	\$22,441.61	\$20,501.00	\$20,501.00
9	BREAKER UW213/UW214/UW215 PANEL	1	EA	\$19,090.00	\$19,090.00	\$13,575.00	\$13,575.00	\$17,883.82	\$17,883.82	\$21,032.00	\$21,032.00	\$23,273.00	\$23,273.00	\$18,759.00	\$18,759.00	\$24,771.29	\$24,771.29	\$22,094.00	\$22,094.00
10	TRANSFORMER T1 METERING PANEL	1	EA	\$12,035.00	\$12,035.00	\$15,063.00	\$15,063.00	\$14,575.45	\$14,575.45	\$13,256.00	\$13,256.00	\$15,245.00	\$15,245.00	\$13,583.00	\$13,583.00	\$14,053.65	\$14,053.65	\$22,935.00	\$22,935.00
11	TRANSFORMER T1 DIFFERENTIAL PANEL	1	EA	\$20,180.00	\$20,180.00	\$20,583.00	\$20,583.00	\$18,965.53	\$18,965.53	\$22,233.00	\$22,233.00	\$28,070.00	\$28,070.00	\$21,938.00	\$21,938.00	\$29,179.28	\$29,179.28	\$20,322.00	\$20,322.00
12	TRANSFORMER T1 DISTRIBUTION DIFFERENTIAL PANEL	1	EA	\$21,485.00	\$21,485.00	\$22,155.00	\$22,155.00	\$20,744.69	\$20,744.69	\$23,674.00	\$23,674.00	\$25,933.00	\$25,933.00	\$25,287.00	\$25,287.00	\$25,812.15	\$25,812.15	\$21,285.00	\$21,285.00
13	BREAKER UW220/UW221/UW222 PANEL	1	EA	\$16,947.00	\$16,947.00	\$16,455.00	\$16,455.00	\$17,023.17	\$17,023.17	\$18,671.00	\$18,671.00	\$22,364.00	\$22,364.00	\$17,347.00	\$17,347.00	\$22,441.61	\$22,441.61	\$21,385.00	\$21,385.00
14	BREAKER UW223/UW224/UW225 PANEL	1	EA	\$19,090.00	\$19,090.00	\$17,121.00	\$17,121.00	\$17,883.82	\$17,883.82	\$21,032.00	\$21,032.00	\$23,273.00	\$23,273.00	\$18,754.00	\$18,754.00	\$24,771.29	\$24,771.29	\$44,188.00	\$44,188.00
15	TRANSFORMER T2 METERING PANEL	1	EA	\$12,035.00	\$12,035.00	\$10,855.00	\$10,855.00	\$14,575.45	\$14,575.45	\$13,256.00	\$13,256.00	\$15,245.00	\$15,245.00	\$14,968.00	\$14,968.00	\$14,053.65	\$14,053.65	\$22,935.00	\$22,935.00
16	TRANSFORMER T2 DIFFERENTIAL PANEL	1	EA	\$20,180.00	\$20,180.00	\$20,003.00	\$20,003.00	\$18,965.53	\$18,965.53	\$22,233.00	\$22,233.00	\$28,070.00	\$28,070.00	\$21,938.00	\$21,938.00	\$29,179.28	\$29,179.28	\$20,322.00	\$20,322.00
17	TRANSFORMER T2 DISTRIBUTION DIFFERENTIAL PANEL	1	EA	\$21,485.00	\$21,485.00	\$22,198.00	\$22,198.00	\$20,744.69	\$20,744.69	\$23,674.00	\$23,674.00	\$25,933.00	\$25,933.00	\$25,223.00	\$25,223.00	\$25,812.15	\$25,812.15	\$21,717.00	\$21,717.00
18	TRANSMISSION HMI PANEL	1	EA	\$5,863.00	\$5,863.00	\$14,174.00	\$14,174.00	\$14,270.65	\$14,270.65	\$7,632.00	\$7,632.00	\$10,853.00	\$10,853.00	\$12,168.00	\$12,168.00	\$10,484.56	\$10,484.56	\$28,683.00	\$28,683.00
19	DISTRIBUTION HMI PANEL	1	EA	\$5,863.00	\$5,863.00	\$10,684.00	\$10,684.00	\$14,270.65	\$14,270.65	\$7,632.00	\$7,632.00	\$10,853.00	\$10,853.00	\$12,168.00	\$12,168.00	\$10,484.56	\$10,484.56	\$28,672.00	\$28,672.00
Denton West Interchange Relay Panels																			
20	BREAKER DW8090 & UNDERWOOD LINE DIFFERENTIAL PANEL	1	EA	\$21,204.00	\$21,204.00	\$20,974.00	\$20,974.00	\$19,532.83	\$19,532.83	\$23,364.00	\$23,364.00	\$25,996.00	\$25,996.00	\$21,072.00	\$21,072.00	\$27,003.90	\$27,003.90	\$21,565.00	\$21,565.00
21	BREAKER DW8120 & PONDER LINE #1 DIFFERENTIAL PANEL	1	EA	\$19,472.00	\$19,472.00	\$20,698.00	\$20,698.00	\$19,186.09	\$19,186.09	\$21,454.00	\$21,454.00	\$25,899.00	\$25,899.00	\$20,710.00	\$20,710.00	\$26,306.17	\$26,306.17	\$21,363.00	\$21,363.00
22	BREAKER DW8130 PANEL	1	EA	\$13,731.00	\$13,731.00	\$17,246.00	\$17,246.00	\$16,905.20	\$16,905.20	\$15,126.00	\$15,126.00	\$21,988.00	\$21,988.00	\$15,635.00	\$15,635.00	\$18,476.67	\$18,476.67	\$23,068.00	\$23,068.00
23	BREAKER DW8140 & PONDER LINE #2 DIFFERENTIAL PANEL	1	EA	\$19,472.00	\$19,472.00	\$20,698.00	\$20,698.00	\$19,186.09	\$19,186.09	\$21,454.00	\$21,454.00	\$25,899.00	\$25,899.00	\$20,709.00	\$20,709.00	\$26,306.17	\$26,306.17	\$21,362.00	\$21,362.00
RD Wells Substation Relay Panel																			
24	BREAKER R410 & UNDERWOOD LINE DIFFERENTIAL PANEL	1	EA	\$21,204.00	\$21,204.00	\$20,975.00	\$20,975.00	\$19,532.83	\$19,532.83	\$23,364.00	\$23,364.00	\$26,397.00	\$26,397.00	\$21,072.00	\$21,072.00	\$27,003.90	\$27,003.90	\$21,745.00	\$21,745.00
25	Jim Christal Substation Panels																		
26	SWITCHGEAR BUILDING HMI PANEL	2	EA	\$6,930.00	\$13,860.00	\$8,570.00	\$17,140.00	\$12,384.53	\$24,769.06	\$6,454.00	\$12,908.00	\$8,983.00	\$17,966.00	\$9,462.34	\$18,924.68	\$8,288.08	\$16,576.16	\$6,992.50	\$13,985.00
Miscellaneous																			
27	9RU STEEL PANEL PLATE WITH MONITOR AND KVM CUTOUT	4	EA	\$495.00	\$1,980.00	\$380.00	\$1,520.00	\$0.01	\$0.04	\$2,077.00	\$8,308.00	\$250.00	\$1,000.00	\$87.50	\$350.00	\$65.47	\$261.88	\$0.01	\$0.04
Total:				\$501,455.00		\$522,664.00		\$531,249.49		\$558,610.00		\$602,763.00		\$569,350.68		\$643,390.23		\$694,594.04	

Evaluation		Schweitzer Engineering Laboratories, Inc.		Control Panels USA, Inc.		Integrated Power Services		Texas Electric Cooperatives		J.H. Davidson & Associates, LLC		MVA Power		Relay & Power Systems, Inc.		KeasleSalesLLC	
Item #	Standard Criteria																
1	Delivery/Project Schedule- 15%	9.00		12.00		12.00		9.00		9.00		6.00		9.00		6.00	
2	Compliance with Specifications - 25%	15.00		15.00		15.00		15.00		15.00		15.00		15.00		15.00	
3	Probable Performance - 10%	10.00		8.00		6.00		10.00		8.00		8.00		8.00		10.00	
4	Price, Total Cost of Ownership - 50%	50.00		48.88		47.2		44.88		41.6		44.04		38.97		36.1	
Total Score:		84.00		83.88		80.20		78.88		73.60		73.04		70.97		67.10	

Exhibit 2  
RFP 8712 - Pricing Evaluation for Supply of Protective Relay Pa

Respondent's Business Name:				United Electric Systems Inc		Crown Technical Systems		Equagen Engineers PLLC	
Principal Place of Business (City and State):				Allentown, PA		Fontana, CA		Raleigh, NC	
Line #	Description	QTY	UOM	Unit	Extended	Unit	Extended	Unit	Extended
Unit Pricing - PRICING SHALL BE QUOTED TO INCLUDE ALL COS									
Underwood Substation Relay Panels									
1	BREAKER UW410 & DIGITAL FAULT RECORDER PANEL	1	EA	\$28,692.00	\$28,692.00	\$81,979.00	\$81,979.00	\$93,980.00	\$93,980.00
2	BREAKER UW420 & BUS C DIFFERENTIAL PANEL	1	EA	\$34,231.00	\$34,231.00	\$30,075.00	\$30,075.00	\$40,670.00	\$40,670.00
3	BREAKER UW430 PANEL	1	EA	\$27,681.00	\$27,681.00	\$24,712.00	\$24,712.00	\$34,710.00	\$34,710.00
4	BREAKER UW440 & BUS B DIFFERENTIAL PANEL	1	EA	\$35,523.00	\$35,523.00	\$30,075.00	\$30,075.00	\$40,670.00	\$40,670.00
5	BREAKER UW460 & DENTON WEST LINE DIFFERENTIAL PANEL	1	EA	\$31,595.00	\$31,595.00	\$27,799.00	\$27,799.00	\$38,180.00	\$38,180.00
6	BREAKER UW470 & BUS A DIFFERENTIAL PANEL	1	EA	\$34,359.00	\$34,359.00	\$30,075.00	\$30,075.00	\$40,670.00	\$40,670.00
7	BREAKER UW480 & R.D. WELLS LINE DIFFERENTIAL PANEL	1	EA	\$31,651.00	\$31,651.00	\$27,799.00	\$27,799.00	\$38,180.00	\$38,180.00
8	BREAKER UW210/UW211/UW212 PANEL	1	EA	\$28,483.00	\$28,483.00	\$22,970.00	\$22,970.00	\$34,750.00	\$34,750.00
9	BREAKER UW213/UW214/UW215 PANEL	1	EA	\$31,063.00	\$31,063.00	\$25,039.00	\$25,039.00	\$35,830.00	\$35,830.00
10	TRANSFORMER T1 METERING PANEL	1	EA	\$25,127.00	\$25,127.00	\$18,342.00	\$18,342.00	\$31,990.00	\$31,990.00
11	TRANSFORMER T1 DIFFERENTIAL PANEL	1	EA	\$36,564.00	\$36,564.00	\$25,810.00	\$25,810.00	\$41,180.00	\$41,180.00
12	TRANSFORMER T1 DISTRIBUTION DIFFERENTIAL PANEL	1	EA	\$29,659.00	\$29,659.00	\$27,573.00	\$27,573.00	\$38,280.00	\$38,280.00
13	BREAKER UW220/UW221/UW222 PANEL	1	EA	\$28,483.00	\$28,483.00	\$22,970.00	\$22,970.00	\$34,750.00	\$34,750.00
14	BREAKER UW223/UW224/UW225 PANEL	1	EA	\$30,740.00	\$30,740.00	\$25,039.00	\$25,039.00	\$35,830.00	\$35,830.00
15	TRANSFORMER T2 METERING PANEL	1	EA	\$25,127.00	\$25,127.00	\$18,342.00	\$18,342.00	\$31,990.00	\$31,990.00
16	TRANSFORMER T2 DIFFERENTIAL PANEL	1	EA	\$36,564.00	\$36,564.00	\$25,810.00	\$25,810.00	\$41,400.00	\$41,400.00
17	TRANSFORMER T2 DISTRIBUTION DIFFERENTIAL PANEL	1	EA	\$29,659.00	\$29,659.00	\$27,573.00	\$27,573.00	\$38,280.00	\$38,280.00
18	TRANSMISSION HMI PANEL	1	EA	\$22,114.00	\$22,114.00	\$17,534.00	\$17,534.00	\$30,380.00	\$30,380.00
19	DISTRIBUTION HMI PANEL	1	EA	\$22,114.00	\$22,114.00	\$17,534.00	\$17,534.00	\$30,380.00	\$30,380.00
Denton West Interchange Relay Panels									
20	BREAKER DW8090 & UNDERWOOD LINE DIFFERENTIAL PANEL	1	EA	\$27,595.00	\$27,595.00	\$26,609.00	\$26,609.00	\$37,280.00	\$37,280.00
21	BREAKER DW8120 & PONDER LINE #1 DIFFERENTIAL PANEL	1	EA	\$27,185.00	\$27,185.00	\$26,949.00	\$26,949.00	\$36,840.00	\$36,840.00
22	BREAKER DW8130 PANEL	1	EA	\$22,570.00	\$22,570.00	\$20,576.00	\$20,576.00	\$33,590.00	\$33,590.00
23	BREAKER DW8140 & PONDER LINE #2 DIFFERENTIAL PANEL	1	EA	\$27,184.00	\$27,184.00	\$26,949.00	\$26,949.00	\$36,840.00	\$36,840.00
RD Wells Substation Relay Panel									
24	BREAKER R410 & UNDERWOOD LINE DIFFERENTIAL PANEL	1	EA	\$31,075.00	\$31,075.00	\$26,609.00	\$26,609.00	\$37,280.00	\$37,280.00
25	Jim Christal Substation Panels								
26	SWITCHGEAR BUILDING HMI PANEL	2	EA	\$16,894.00	\$33,788.00	\$28,976.00	\$57,952.00	\$28,530.00	\$57,060.00
Miscellaneous									
27	9RU STEEL PANEL PLATE WITH MONITOR AND KVM CUTOUT	4	EA	\$450.00	\$1,800.00	\$280.00	\$1,120.00	\$2,250.00	\$9,000.00
Total:				\$740,626.00		\$713,814.00		\$999,990.00	

Evaluation				
Item #	Standard Criteria	United Electric Systems Inc	Crown Technical Systems	Equagen Engineers PLLC
1	Delivery/Project Schedule- 15%	12.00	12.00	12.00
2	Compliance with Specifications - 25%	15.00	15.00	15.00
3	Probable Performance - 10%	6.00	4.00	8.00
4	Price, Total Cost of Ownership - 50%	33.85	35.13	25.07
Total Score:		66.85	66.13	60.07