



City of Denton

City Hall
215 E. McKinney Street
Denton, Texas
www.cityofdenton.com

AGENDA INFORMATION SHEET

DEPARTMENT: Procurement

ACM: Christine Taylor

DATE: November 18, 2025

SUBJECT

Consider adoption of an ordinance of the City of Denton, a Texas home-rule municipal corporation, authorizing the City Manager to execute a contract with LHD PARTNERS, L.P. dba Longhorn Harley-Davidson, through the Buy Board Cooperative Purchasing Network Contract No. 724-23, for the acquisition, repairs, and maintenance of Harley-Davidson Police Packaged Motorcycles for the Fleet Services Department; providing for the expenditure of funds therefor; and providing an effective date (File 8930 – awarded to LHD PARTNERS, L.P. dba Longhorn Harley-Davidson, for one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$635,250.00).

STRATEGIC ALIGNMENT

This action supports Key Focus Area: Enhance Infrastructure and Mobility.

INFORMATION/BACKGROUND

The City of Denton Fleet Services Department is establishing a contract for the purchase, maintenance, and repair of the Police Department's Harley-Davidson motorcycle fleet. Due to the operator training involved, in 2017, the City standardized the Police Department's motorcycle fleet to Harley-Davidson-branded assets. This helps minimize training time and optimize the safety of the officers. Avoiding downtime of the City Police Department's motorcycle assets is essential to citizen safety and ensuring uninterrupted service delivery. Harley-Davidson motorcycles are manufactured in the United States and also sold and serviced by many dealerships in the DFW Metroplex.

This contract amount includes the replacement of the six (6) existing assets, estimated additions, as needed by the Police Department, as well as factory-authorized repairs and maintenance. The proposed contract streamlines the procurement of vehicles and parts, allowing the City to address both current needs and future growth. The contract supports scalable operations, enabling the City to adapt to evolving requirements while maintaining high service standards, ensuring public services remain reliable and efficient. Fleet Services strategizes asset management, including planning for new acquisitions and asset replacement, integrated within the City's annual budget process. Additions are based on projected department growth, service expansions, or new operational requirements that necessitate increased fleet capacity. The contract value is based on historical spending levels and includes estimates for future assets and services.

Category	Estimated Contract Expenses					
	2026	2027	2028	2029	2030	Total
Asset Additions	\$0	\$0	\$65,000	\$0	\$70,000	\$135,000
Asset Replacements	120,000	120,000	0	130,000	0	370,000
Repairs & Maintenance	20,000	20,000	20,000	20,000	20,000	100,000
Sub Total	\$140,000	\$140,000	\$85,000	\$150,000	\$90,000	\$605,000
Contingency 5%	7,000	7,000	4,250	7,500	4,500	30,250
Total	\$147,000	\$147,000	\$89,250	\$157,500	\$94,500	\$635,250

Pricing obtained through the Buy Board Cooperative Purchasing Network has been competitively bid and meets the statutory requirements of Texas Local Government Code 271.102.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On February 1, 2005, City Council approved the interlocal agreement with the Buy Board Cooperative Purchasing Network (Ordinance 2005-034).

RECOMMENDATION

Award a contract with LHD PARTNERS, L.P. dba Longhorn Harley-Davidson, for the acquisition, repairs, and maintenance of Harley-Davidson Police Packaged Motorcycles for the Fleet Services Department, in a one (1) year, with the option for four (4) additional one (1) year extensions, in the total five (5) year not-to-exceed amount of \$635,250.

PRINCIPAL PLACE OF BUSINESS

LHD PARTNERS, L.P. dba Longhorn Harley-Davidson
Grand Prairie, TX

ESTIMATED SCHEDULE OF PROJECT

This is an initial one (1) year contract with options to extend the contract for four (4) additional one (1) year periods, with all terms and conditions remaining the same. This Buy Board contract expires on November 30, 2026.

FISCAL INFORMATION

These products and services will be funded through Capital Fund accounts. Requisitions will be entered on an as-needed basis. The budgeted amount for this item is \$635,250. The City will only pay for services rendered and is not obligated to pay the full contract amount unless needed.

EXHIBITS

Exhibit 1: Agenda Information Sheet
Exhibit 2: Cooperative Pricing
Exhibit 3: Ordinance and Contract

Respectfully submitted:
Lori Hewell, 940-349-7100
Purchasing Manager

For information concerning this acquisition, contact: Tom Gramer, 940-349-7467.

Legal point of contact: Marcella Lunn at 940-349-8333.